

BOARD OF COMMISSIONERS REVISED MEETING AGENDA

September 14, 2020, 5:30 PM

Zoom Virtual Meeting Room

Meeting ID: 399-700-0062 / Password: LCBOC

https://zoom.us/j/3997000062?pwd=SUdLYVFFcmozWnFxbm0vcHRjWkVIZz09

"The mission of Livingston County is to be an effective and efficient steward in delivering services within the constraints of sound fiscal policy. Our priority is to provide mandated services which may be enhanced and supplemented to improve the quality of life for all who work, reside and recreate in Livingston County."

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 - b. [ADDED] Alcona County Resolution #2020-13 in Opposition to Continuing COVID Emergency Executive Orders from Lansing
 - c. [ADDED] Alcona County Resolution #2020-14 Opposing Executive Directive 2020-9
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14. **ADJOURNMENT**

BOARD OF COMMISSIONERS Tony Ansorge, District #1 Debra L. Rushton, District #2 William J. Bunek, District #3 Ty Wessell, District #4 Patricia Soutas-Little, District #5 Carolyn Rentenbach, District #6 Melinda C. Lautner, District #7



Chet Janik, County Administrator

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Leelanau County Resolution #2020-014 Resolution to Condemn Racism in Leelanau County

WHEREAS, the Leelanau County Board of Commissioners has promoted and continues to promote diversity, inclusion, equality, and equity in all aspects of county government; and

WHEREAS, racism, defined as "a belief that certain races are by birth and nature superior to others (Merriam Webster)", can present itself in many forms, conscious and unconscious, but often manifests through attitudes, beliefs, and actions; and

WHEREAS, racism unfairly disadvantages specific individuals and communities; and

WHEREAS, communities that experience racism are more likely to experience poor health, socio-economic, educational, and other challenges; and

WHEREAS, the Leelanau County Board of Commissioners stands with the residents of Leelanau County in their condemnation of any form of racism and discrimination.

NOW, THEREFORE, BE IT RESOLVED, that the Leelanau County Board of Commissioners is committing its full attention to advocating for equality, equity, and improving the quality of life and health of all of our residents.

BE IT FURTHER RESOLVED, that the Leelanau County Board of Commissioners will assess internal policies and procedures to ensure equality and racial equity is a core element in all organizational practices.

BE IT FURTHER RESOLVED, that the Leelanau County Board of Commissioners will promote, support, and participate in the necessary professional development programming to support the purposes of this resolution for all employees, Commissioners and elected officials.

BE IT FURTHER RESOLVED, that the Leelanau County Board of Commissioners requests that the County Clerk forward copies of this resolution to Governor Gretchen Whitmer, Senator Gary Peters, Senator Debbie Stabenow, Representative Jack Bergman, Senator Curt VanderWall, Representative Jack O'Malley, the Michigan Association of Counties, the other 82 Counties, and local units of government within Leelanau County.

William J. Bunek, Chairman, District #3

Tony Ansorge, District #1 Commissioner

Ty Wessell District #4 Commissioner

Carolyn Rentenbach, District #6 Commissioner

Melinda C. Lautner, Vice-Chairman, District #7

Debra Rushton, District #2 Commissioner

Visit Carta Link Birtish #5 Carracian

Chet Janik, Administrator

State of Michigan County of Leelanau



I, Michelle Crocker, Clerk of said County and Clerk of Circuit Court for said County, the same being a Court of record having a seal, do hereby certify that the above is a true copy of the Record now remaining in my office of the whole thereof. In testimony whereof, I have hereto set my hand and affixed the seal of the Circuit Court the 18th day of August, 2020.

Michelle L. Crocker, Leelanau County Clerk Clerk to the County Board of Commissioners

ALCONA COUNTY RESOLUTION #2020-13

RESOLUTION IN OPPOSITION TO CONTINUING COVID EMERGENCY EXECUTIVE ORDERS FROM LANSING

Whereas, United States Constitution Article. VII. – Ratification - The Ratification of the Conventions of nine States, shall be sufficient for the Establishment of this Constitution between the States so ratifying the Same. Done in Convention by the Unanimous Consent of the States present the Seventeenth Day of September in the Year of our Lord one thousand seven hundred and eighty-seven and of the Independence of the United States of America the Twelfth. In Witness whereof, we have hereunto subscribed our names; and

Whereas, the unanimous Declaration of the thirteen United States of America: We hold these truths to be self-evident, that all men are created equal, that they are endowed by their Creator with certain unalienable rights, that among these are life, liberty, and the pursuit of happiness. That, to secure these rights, governments are instituted among men, deriving their just powers from the consent of the governed; and

Whereas, the Declaration of Independence does not guarantee the protection to stay safe or healthy, that is an individual responsibility.; and

Whereas, the opening regional map drawn make absolutely no sense. The county north of us has higher urban areas, more cases and is on the least restrictive path to opening where we are lumped in with counties with mass populations (nothing in common geographically); and

Whereas, from Iosco county to Manistee north to the tip there are as of July 31,2020 1114 cases and the Upper Peninsula 454 cases for a total combined 1568. Wayne 12,829, Washtenaw 2,071, Saginaw 1727, Oakland 11,357Macomb 9,107, Kent 6,426 Genesee 2,775 and Detroit 12,695 have far greater totals; and

Whereas, as a county, prior to your 147 order mask were not always worn and social distancing was not always observed and the current total amount of cases is at 23. When making the statement "Mask's Save Lives" there was no control group to make the case. I believe we serve as said control group and disprove that statement; and

Whereas, the original concept was to lessen the impact on the hospital system and has been change to keep people from getting the disease. That is an unrealistic and unachievable goal. The orders have gone beyond the original intent; and

Whereas, there has been other unequal treatments of other counties and provision for all the restrictive actions. Secretary of State kiosks for registration and license tab do not exist in this area from a line north of Iosco to Manistee to the Upper Peninsula except for Traverse City and Gaylord, however many locations south of Bay City; and

Whereas, the unanimous Declaration of the thirteen United States of America: (continued)--That whenever any Form of Government becomes destructive of these ends, it is the Right of the People to alter or to abolish it, and to institute new Government, laying its foundation on such principles and organizing its powers in such form, as to them shall seem most likely to affect their Safety and Happiness. Prudence, indeed, will dictate that Governments long established should not be changed for light and transient causes; and accordingly all experience hath shewn, that mankind are more disposed to suffer,

while evils are sufferable, than to right themselves by abolishing the forms to which they are accustomed. But when a long train of abuses and usurpations, pursuing invariably the same Object evinces a design to reduce them under absolute Despotism, it is their right, it is their duty, to throw off such Government, and to provide new Guards for their future security; and

Whereas, we are not advocating to over-throw or abolishment, but if these practices continue, civil disobedience and ignoring the over-reaching and oppressive Executive Orders that have been afflicted on our citizens, akin to the "Boston Tea Party", which was respectful to the cargo vessels but not to the cargo itself. Thoreau declared that if the government required people to participate in injustice by obeying "unjust laws," then people should "break the laws" even if they ended up in prison. "Under a government which imprisons any unjustly," he asserted, "the true place for a just man is also a prison."; and

Whereas, basically using a one size fits all solution when a majority of the hot zones fall below the line from Iosco to Manistee counties has been devastating the north regions economically and damaging "our happiness" (per the original meaning of the phrase).; and

Therefore, Be It Resolved, that we, the Alcona County Commissioners are respectfully requesting you cease issuing any more executive orders concerning matter. That you allow us as a governing to board use our judgement and health resource officer, rather than your lack of knowledge of our local area; and

Therefore, Be It Resolved, that we, the Alcona County Commissioners will respectfully also request you work with the elected legislative body on this matter, since they were elected to represent us in all matters and not be dictated by one branch which is supposed to be checked by the legislator.; and

Therefore, Be It Further Resolved, that a copy of this Resolution be sent to Governor Gretchen Whitmer, Senator Jim Stamas, House Representative Susan M. Allor, and the other 82 Counties in the State of Michigan.

This resolution was adopted by the Alcona County Board of Commissioners at a regular meeting held at the Alcona County Courthouse, Harrisville, Michigan by an affirmative vote of no less than 3 (three) of the members of the County Board of Commissioners who are elected and serving on this 19th day of August, 2020.

This resolution was offered by Commissioner Gary Wnuk and supported by Commissioner Dan Gauthier.

A roll call vote was taken and this Resolution was passed by a vote of 5 - 0.

Those Commissioners voting in favor: Carolyn Brummund, Craig Johnston, Gary Wnuk, Adam Brege and Dan Gauthier.

Those Commissioners voting against: None.	Those Commissioners abstaining. Non							
This Resolution was declared adopted.								
	Craig Johnston, Board Chairman							
SEAL								
	Stephany Eller, Alcona County Clerk							

RESOLUTION OPPOSING EXECUTIVE DIRECTIVE 2020-9, PROTESTER VIOLENCE, THE FALSE NARRITIVE OF AMERICAN BEING SYSTEMIC RACIST AND FALSE HISTORY AND SUPPORT FOR LOCAL LAW ENFORCEMENT UNJUSTLY PORTRAYED

Whereas, United States Constitution Article 4 Section 4. The United States shall guarantee to every state in this union a republican form of government, and shall protect each of them against invasion; and on application of the legislature, or of the executive (when the legislature cannot be convened) against domestic violence.; and

Whereas, United States Constitution Amendment I Congress shall make no law respecting an establishment of religion, or prohibiting the free exercise thereof; or abridging the freedom of speech, or of the press; or the right of the people peaceably to assemble, and to petition the Government for a redress of grievances.; and

Whereas, The right of the people peaceably to assemble does not include the destruction of private property, theft of private property and the assaulting of people who are defending their private property.; and

Whereas, "But there is something that I must say to my people who stand on the warm threshold which leads into the palace of justice. In the process of gaining our rightful place we must not be guilty of wrongful deeds. Let us not seek to satisfy our thirst for freedom by drinking from the cup of bitterness and hatred. We must forever conduct our struggle on the high plane of dignity and discipline. We must not allow our creative protest to degenerate into physical violence. Again and again we must rise to the majestic heights of meeting physical force with soul force. The marvelous new militancy which has engulfed the Negro community must not lead us to a distrust of all white people, for many of our white brothers, as evidenced by their presence here today, have come to realize that their destiny is tied up with our destiny. And they have come to realize that their freedom is inextricably bound to our freedom. We cannot walk alone." I Have a Dream", speech by The Reverend Doctor Martin Luther King August 28, 1963.; and

Whereas, Anarchy is anarchy is anarchy. Neither race nor color nor frustration is an excuse for either lawlessness or anarchy." — Thurgood Marshall Associate Justice of the United States Supreme Court from October 1967 until October 1991.; and

Whereas, There has been historical facts left out of public education as to promote a false narrative about our country being a racist nation founded by Deists and were rich white slave owners and that Black American Issues only started being addressed in the 1960's.; and

Whereas, When queried, on our Deist founding fathers most citizens can only point to Benjamin Franklin and Thomas Jefferson and when further queried about slave owners most citizens can only identify Thomas Jefferson from a copy of the painting of the signing of the Declaration of Independence, they are not familiar with the remaining 54 as to include or exclude them from the answer.; and

Whereas, Declaring Independence: Drafting the Documents Jefferson's "original Rough draught" of the Declaration of Independence 'he has waged cruel war against human nature itself, violating its most sacred rights of life & liberty in the persons of a distant people who never offended him, captivating & carrying them into slavery in another hemisphere, or to incur miserable death in their transportation thither. this piratical warfare, the opprobrium of infidel powers, is the warfare of the CHRISTIAN king of Great Britain. determined to keep open a market where MEN should be bought & sold, he has prostituted his negative for suppressing every legislative attempt to prohibit or to restrain this execrable commerce: and that this assemblage of horrors might want no fact of distinguished die, he is now exciting those very people to rise in arms among us, and to purchase that liberty of which he has deprived them, & murdering the people upon whom he also obtruded them; thus paying off former crimes committed against the liberties of one people, with crimes which he urges them to commit against the lives of another.". This is Professor Julian Boyd's reconstruction of Thomas Jefferson's "original Rough draught" of the Declaration of Independence before it was revised by the other members of the Committee of Five and by Congress. From: *The Papers of Thomas Jefferson*. Vol. 1, 1760-1776. Ed. Julian P. Boyd. Princeton: Princeton University Press, 1950, pp 243-247); and

Whereas, Thomas Jefferson's Declaration was modified since it was a Unanimous Declaration the states of Georgia and South Carolina would not sign it with that charge in its list of complaints since they were not in support of the abolishment of slavery.; and

Whereas, REVEREND HENRY HIGHLAND GARNET, [SERMON] "LET THE MONSTER PERISH" February 12, 1865 within days of Congress's adoption of the 13th Amendment banning slavery [Delivered in the U.S. Capitol]. What is slavery? Too well do I know what it is. I will present to you a bird's eye view of it; and it shall be no fancy picture, but one that is sketched by painful experience. I was born among the cherished institutions of slavery. My earliest recollections of parents, friends, and the home of my childhood are clouded with its wrongs. The first sight that met my eyes was a Christian mother enslaved by professed Christians, but, thank God, now a saint in heaven. ... Thomas Jefferson said at a period of his life, when his judgment was matured, and his experience was ripe, "There is preparing, I hope, under the auspices of heaven, a way for a total emancipation." ... The other day, when the light of Liberty streamed through this marble pile, and the hearts of the noble band of patriotic statesmen leaped for joy, and this our national capital shook from foundation to dome with the shouts of a ransomed people, then methinks the spirits of Washington, Jefferson, the Jays, the Adamses, and Franklin, and Lafayette, and Giddings, and Lovejoy, and those of all the mighty, and glorious dead, remembered by history, because they were faithful to truth, justice, and liberty, were hovering over the august assembly. Though unseen by mortal eyes, doubtless they joined the angelic choir, and said, Amen. ··· Patrick Henry said, "We should transmit to posterity our abhorrence of slavery." So also thought the Thirty-eighth Congress. Lafayette proclaimed these words: "Slavery is a dark spot on the face of the nation." God be praised, that stain will soon be wiped out. Jonathan Edwards declared "that to hold a man in slavery is to be every day guilty of robbery, or of man stealing."

Whereas, When queried Most people are ignorant of "The First Colored Senator and Representatives, Currier & Ives lithography, 1872 Left to right: Senator Hiram Revels (MS), Representatives Benjamin Turner (AL), Robert DeLarge (SC), Josiah Walls (FL), Jefferson Long (GA), Joseph Rainey (SC), and Robert Elliott (SC)(which can easily be found in a google search).; and

Whereas, When queried Most people when asked if the U.S. Congress had a speaker of the house who was black have no knowledge of Joseph Hayne Rainey congressman South Carolina.; and

Whereas, When queried, most citizens do not even know of The Civil Rights Act of 1875 sometimes called the Enforcement Act or the Force Act, [which] was a United States federal law enacted during the Reconstruction era in response to civil rights violations against African Americans. The bill [which] was passed by the 43rd United States Congress and signed into law by President Ulysses S. Grant on March 1, 1875 written by Charles Sumner Senator and predecessor of Daniel Webster of Massachusetts.; and

Whereas, A repeated false narrative is that "the Constitution was a pro-slavery document", Reverend Fredrick Douglass initially endorsed the views of the radical abolitionist William Lloyd Garrison, who believed that the Constitution was a pro-slavery document, a "covenant with Hell." In 1851, Douglass announced a "change of opinion." Persuaded by such abolitionist writers as Lysander Spooner and William Goodell, he concluded that human bondage was inconsistent with the Constitution, properly interpreted. Slavery was "a system of lawless violence; that it never was lawful, and never can be made so." Frederick Douglass: Selected Speeches and Writings, ed., Philip S. Foner (Chicago: Chicago Review Press, 1999), Page 174.; and

Whereas, Michigan Constitution states: Article 8 – Education - Section 1 – Encouragement of Education - Religion, morality and knowledge being necessary to good government and the happiness of mankind, schools and the means of education shall forever be encouraged.; and

Whereas, In the U.S Supreme Court case Church of the Holy Trinity v. United States, 143 U.S. 457 (1892) MR. JUSTICE BREWER delivered the opinion of the Court. Page 143 U.S. 471 If we pass beyond these matters to a view of American life, as expressed by its laws, its business, its customs, and its society, we find everywhere a clear recognition of the same truth. Among other matters, note the following: the form of oath universally prevailing, concluding with an appeal to the Almighty; the custom of opening sessions of all deliberative bodies and most conventions with prayer; the prefatory words of all wills, "In the name of God, amen;" the laws respecting the observance of the Sabbath, with the general cessation of all secular business, and the closing of courts, legislatures, and other similar public assemblies on that day; the churches and church organizations which abound in every city, town, and hamlet; the multitude of charitable organizations existing everywhere under Christian auspices; the gigantic missionary associations, with general support, and aiming to establish Christian missions in every quarter of the globe. These, and many other matters which might be noticed, add a volume of unofficial declarations to the mass of organic utterances that this is a Christian nation. In the face of all these, shall it be

believed that a Congress of the United States intended to make it a misdemeanor for a church of this country to contract for the services of a Christian minister residing in another nation?; and

Whereas, Since we no longer deem religion and morality as being necessary we lose sight of man's heart Jeremiah 17:9 The heart is deceitful above all things, and desperately wicked; who can know it? We forgot these truths: That we came from one common ancestry Acts 17:26 And hath made of one blood all nations of men for to dwell on all the face of the earth, and hath determined the times before appointed, and the bounds of their habitations; That God does not discriminate and neither should we Romans 2:11 For there is no respect of persons with God. And finally forgiveness and moving forward (which does not mean letting wrong behavior go unpunished) Matthew 6:14-15 For if ye forgive men their trespasses, your heavenly Father will also forgive you: But if ye forgive not men their trespasses, neither will your Father forgive your trespasses.; and

Whereas, THE LIFE, EXPERIENCE, AND GOSPEL LABOURS OF THE Rt. Rev. RICHARD ALLEN (Allen, Richard, 1760-1831) To you who are favoured with freedom--let your conduct manifest your gratitude toward the compassionate masters who have set you free; and let no rancour or ill-will lodge in your breast for any bad treatment you may have received from any. If you do, you transgress against God, who will not hold you guiltless. He would not suffer it even in his beloved people Israel; and you think he will allow it unto us? Many of the white people have been instruments in the hands of God for our good; even such as have held us in captivity, are now pleading our cause with earnestness and zeal; and I am sorry to say, that too many think more of the evil than of the good they have received, and instead of taking the advice of their friends, turn from it with indifference. Much depends upon us for the help of our colour--more than many are aware. If we are lazy and idle, the enemies of freedom plead it as a cause why we ought not to be free, and say we are better in a state of servitude, and that giving us our liberty would be an injury to us, and by such conduct we strengthen the bands of oppression, and keep many in bondage who are more worthy than ourselves. I entreat you to consider the obligations we lie under to help forward the cause of freedom. We who know how bitter the cup is of which the slave hath to drink, O how ought we to feel for those who yet remain in bondage! will even our friends excuse--will God pardon us--for the part we act in making strong the hands of the enemies of our colour?; and

Whereas, From President Lincolns Second Inaugural Address "With malice toward none, with charity for all, with firmness in the right as God gives us to see the right, let us strive on to finish the work we are in, to bind up the nation's wounds, to care for him who shall have borne the battle and for his widow and his orphan, to do all which may achieve and cherish a just and lasting peace among ourselves and with all nations".; and

Whereas, Booker T. Washington- "There is another class of coloured people who make a business of keeping the troubles, the wrongs, and the hardships of the Negro race before the public. Having learned that they are able to make a living out of their troubles, they have grown into the settled habit of advertising their wrongs — partly because they want sympathy and partly because it pays. Some of these people do not want the Negro to lose his grievances, because they do not want to lose their jobs. There is a certain class of race-problem solvers who don't want the patient to get well."; and

Whereas, Painting all police officers as having the same attitude and lack of character as Derek Chauvin, the individual charged with a recent crime, is just as racist as saying "all the black protesters are there only to riot and loot". Both are stereotypes and equally wrong.; and

Whereas, That the real problem we face, are those who do not get involved in their local government, elect good Sheriff's, County Boards, and in general good local government and then complain when situations like this arise and have gone too far. This is not a federal issue where Washington D.C. needs to make more grievous legislation to fix a state and local issue.; and

Therefore, Be It Resolved, That we, the Alcona County Commissioners respectfully request that Governor Whitmer rescind her Executive Directive 2020-9 Addressing Racism as a Public Health Crisis.; and

Therefore, Be It Resolved, That we, the Alcona County Commissioners support our sheriff and his department for the courteous and respectful service they provide, and none of these allegations have been lodged against them.; and

Therefore, Be It Resolved, That we, the Alcona County Commissioners stand opposed to any misrepresentation of history and "A nation which does not remember what it was yesterday, does not know what it is today, nor what it is trying to do.

We are trying to do a futile thing if we do not know where we came from or what we have been about." - President Woodrow Wilson.; and

Therefore, Be It Resolved, That, The Alcona Board of Commissioners reject the notion that from its inception, this country has been systemically racist. For its' short time of existence, we as a nation have worked diligently to better ourselves and are not the racist nation that certain individuals have claimed we are.; and

Therefore, Be It Resolved, That we, the Alcona County Board of Commissioners encourage citizens to do their diligence in electing their public servants.; and

Therefore, Be It Further Resolved, that a copy of this Resolution be sent to Governor Gretchen Whitmer, Senator Jim Stamas, House Representative Susan M. Allor, and the other 82 Counties in the State of Michigan.

This resolution was adopted by the Alcona County Board of Commissioners at a regular meeting held at the Alcona County Courthouse, Harrisville, Michigan by an affirmative vote of no less than 3 (three) of the members of the County Board of Commissioners who are elected and serving on this 19th day of August, 2020.

This resolution was offered by Commissioner Gary Wnuk and supported by Commissioner Dan Gauthier.

A roll call vote was taken and this Resolution was passed by a vote of 5 - 0.

Those Commissioners voting in favor: Adam Brege, Dan Gauth	nier, Carolyn Brummund, Gary Wnuk and Craig Johnston.
Those Commissioners voting against: None.	Those Commissioners abstaining. None.
This Resolution was declared adopted.	
	Craig Johnston, Chairman
SEAL	
	Stephany Eller, Alcona County Clerk

LIVINGSTON COUNTY BOARD OF COMMISSIONERS

MEETING MINUTES

August 24, 2020, 5:30 p.m. Zoom Virtual Meeting Room

Meeting ID: 399-700-0062 / Password: LCBOC

https://zoom.us/j/3997000062?pwd=SUdLYVFFcmozWnFxbm0vcHRjWkVIZz09

Members Present: Carol Griffith, Kate Lawrence, William Green, Wes Nakagiri, Douglas Helzerman,

Robert Bezotte, Jay Gross, and Gary Childs

1. CALL MEETING TO ORDER

The meeting was called to order by Chairwoman Carol Griffith at 5:30 p.m.

2. MOMENT OF SILENT REFLECTION

3. PLEDGE OF ALLEGIANCE TO THE FLAG

All rose for the Pledge of Allegiance to the Flag of the United States of America.

4. ROLL CALL

Roll call by the Clerk indicated the presence of a quorum.

District 5 Commissioner seat is vacant.

5. CORRESPONDENCE

None.

6. CALL TO THE PUBLIC

None.

7. APPROVAL OF MINUTES

- a. Minutes of Meeting Dated: August 10, 2020
- b. Minutes of Meeting Dated: August 19, 2020

Motion to approve the minutes as presented.

It was moved by K. Lawrence Seconded by J. Gross

Roll Call Vote: Yes (8): K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, R. Bezotte, J. Gross, G. Childs, and C. Griffith; No: (0) None; Absent (0): None

MOTION Carried (8-0-0)

8. TABLED ITEMS FROM PREVIOUS MEETINGS

None.

9. APPROVAL OF AGENDA

Motion to approve the Agenda as presented.

It was moved by G. Childs Seconded by R. Bezotte Roll Call Vote: Yes (8): G. Childs, C. Griffith, K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, R. Bezotte, and J. Gross; No: (0) None; Absent (0): None

MOTION Carried (8-0-0)

10. REPORTS

None.

11. APPROVAL OF CONSENT AGENDA ITEMS

Resolutions 2020-08-201 through 2020-08-203

Motion to approve the resolutions on the Consent Agenda.

It was moved by K. Lawrence Seconded by D. Helzerman

Roll Call Vote: Yes (8): K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, R. Bezotte, J. Gross, G. Childs, and C. Griffith; No: (0) None; Absent (0): None

MOTION Carried (8-0-0)

11.a 2020-08-201

Resolution to Approve the Livingston County Community Corrections Advisory Board's Amended Bylaws – Community Corrections

11.b 2020-08-202

Resolution Authorizing an Agreement with Inmate Calling Solutions for Inmate Phones - Jail

11.c 2020-08-203

Resolution Authorizing the Sheriff Department and the County of Livingston to Apply for and Enter Into Contract with the State of Michigan, Office of Highway Safety Planning for Fiscal Year 2021 Secondary Road Patrol and Traffic Accident Prevention Program Grant - Sheriff

12. RESOLUTIONS FOR CONSIDERATION

Resolutions 2020-08-204 through 2020-08-207

12.a 2020-08-204 (Roll Call Vote)

Resolution Authorizing a Second Quarter Budget Amendment to Fiscal-Year 2020

Motion to adopt the Resolution.

It was moved by D. Helzerman Seconded by G. Childs

Roll Call Vote: Yes (8): D. Helzerman, R. Bezotte, J. Gross, G. Childs, C. Griffith, K. Lawrence, W. Green, and W. Nakagiri; No: (0) None; Absent (0): None

MOTION Carried (8-0-0)

12.b 2020-08-205

Resolution Approving Continuation of Inmate Educational Services Provided to Inmates of the Livingston County Jail – Sheriff/Jail

Motion to adopt the Resolution.

It was moved by R. Bezotte Seconded by J. Gross

Discussion.

Roll Call Vote: Yes (4): R. Bezotte, W. Green, D. Helzerman and J. Gross; No (4): C. Griffith, K. Lawrence, W. Nakagiri, and G. Childs; Absent (0): None

MOTION Failed (4-4-0)

12.c 2020-08-206

Resolution Approving Appointments to the Livingston County Human Services Collaborative Body – Board of Commissioners

Motion to adopt the Resolution.

It was moved by G. Childs Seconded by K. Lawrence

Roll Call Vote: Yes (8): G. Childs, C. Griffith, K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, R. Bezotte, and J. Gross; No: (0) None; Absent (0): None

MOTION Carried (8-0-0)

12.d 2020-08-207

Resolution Amending Resolution 2019-08-114 Establishing the Census 2020 Complete Count Committee - Board of Commissioners

Motion to adopt the Resolution.

It was moved by D. Helzerman Seconded by K. Lawrence

Discussion.

Roll Call Vote: Yes (8): D. Helzerman, R. Bezotte, J. Gross, G. Childs, C. Griffith, K. Lawrence, W. Green, and W. Nakagiri; No: (0) None; Absent (0): None

MOTION Carried (8-0-0)

12.e 2020-08-208

Resolution to Apply For, Accept and Administer a Community Development Block Grant (CDBG) for Project Entitled 'Livingston County Meals on Wheels – New Building' - Administration / Planning

Motion to adopt the Resolution.

It was moved by W. Green Seconded by D. Helzerman

Discussion.

Motion to amend the Resolution.

It was moved by W. Nakagiri Seconded by R. Bezotte

Discussion.

Roll Call Vote: Yes (4): W. Nakagiri, R. Bezotte, W. Green, and J. Gross; No (4): C. Griffith, K. Lawrence, D. Helzerman, and G. Childs; Absent (0): None

MOTION TO AMEND Failed (4-4-0)

Motion to lay on the table the Resolution indefinitely.

It was moved by J. Gross Seconded by W. Nakagiri

Discussion.

Roll Call Vote: Yes (2): J. Gross and W. Nakagiri; No (6): C. Griffith, K. Lawrence, W. Green, D. Helzerman, R. Bezotte, and G. Childs; Absent (0): None

MOTION TO TABLE Failed (2-6-0)

Motion to adopt the original Resolution.

It was moved by W. Green Seconded by D. Helzerman

Discussion.

Roll Call Vote: Yes (1): W. Green; No (7): C. Griffith, K. Lawrence, W. Nakagiri, D. Helzerman, R. Bezotte, J. Gross, and G. Childs; Absent (0): None

MOTION Failed (1-7-0)

13. CALL TO THE PUBLIC

None.

14. ADJOURNMENT

Motion to adjourn the meeting at 6:42 p.m.

It was moved by D. Helzerman Seconded by R. Bezotte

Roll Call Vote: Yes (8): D. Helzerman, R. Bezotte, J. Gross, G. Childs, C. Griffith, K. Lawrence, W. Green, and W. Nakagiri; No: (0) None; Absent (0): None

MOTION Carried (8-0-0)

Elizabeth Hundley, Livingston County Clerk

LIVINGSTON COUNTY BOARD OF COMMISSIONERS

MEETING MINUTES

September 9, 2020

IMMEDIATELY FOLLOWING THE FINANCE COMMITTEE

Zoom Virtual Meeting Room

Meeting ID: 399-700-0062 / Password: LCBOC

https://zoom.us/j/3997000062?pwd=SUdLYVFFcmozWnFxbm0vcHRjWkVIZz09

Members Present Carol Griffith, Kate Lawrence, William Green, Wes Nakagiri, Douglas Helzerman,

Robert Bezotte, Jay Gross, and Gary Childs

1. CALL MEETING TO ORDER

The meeting was called to order by Chairwoman Carol Griffith at 9:43 a.m.

2. PLEDGE OF ALLEGIANCE TO THE FLAG

All rose for the Pledge of Allegiance to the Flag of the United States of America.

3. ROLL CALL

Indicated the presence of a quorum. District 5 Commissioner seat is vacant.

4. CALL TO THE PUBLIC

None.

5. APPROVAL OF AGENDA

Motion to approve the Agenda as presented.

Moved By J. Gross Seconded By W. Green

Roll Call Vote: Yes (8): J. Gross, G. Childs, C. Griffith, K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, and R. Bezotte; No (0): None; Absent (0): None

Motion Carried (8-0-0)

6. RESOLUTIONS FOR CONSIDERATION

6.1 2020-09-210

Resolution Authorizing the Business Property Lease Agreement with Country Corners Shopping Center, L.L.C. for the Livingston County Veteran Services Office to Occupy the North Facing 3,020 sq. ft. of 4050 E. Grand River, Howell, MI 48843 - Veterans Services

Motion to table the Resolution until September 14, 2020.

Moved By K. Lawrence Seconded By D. Helzerman

Roll Call Vote: Yes (8): K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, R. Bezotte, J. Gross, G. Childs and C. Griffith; No (0): None; Absent (0): None

Motion Tabled (8-0-0)

7. FINANCE COMMITTEE RECOMMENDATION FOR APPROVAL OF CLAIMS

Dated: September 9, 2020

Motion to approve the Claims.

Moved By K. Lawrence Seconded By J. Gross

Roll Call Vote: Yes (8): K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, R. Bezotte, J. Gross, G. Childs and C. Griffith; No (0): None; Absent (0): None

Motion Carried (8-0-0)

8. FINANCE COMMITTEE RECOMMENDATION FOR APPROVAL OF PAYABLES

Dated: August 14 through September 3, 2020

Motion to approve the Payables.

Moved By J. Gross Seconded By R. Bezotte

Roll Call Vote: Yes (8): J. Gross, G. Childs, C. Griffith, K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, and R. Bezotte; No (0): None; Absent (0): None

Motion Carried (8-0-0)

9. CALL TO THE PUBLIC

None.

10. ADJOURNMENT

Motion to adjourn the meeting at 9:48 a.m.

Moved By D. Helzerman **Seconded By** W. Green

Roll Call Vote: Yes (8): D. Helzerman, R. Bezotte, J. Gross, G. Childs, C. Griffith, K. Lawrence, W. Green, and W. Nakagiri; No (0): None; Absent (0): None

Motion Carried (8-0-0)

Elizabeth Hundley, Livingston County Clerk

RESOLUTION NO: 2020-09-210

LIVINGSTON COUNTY

Resolution Authorizing the Business Property Lease Agreement with Country Corners Shopping Center, L.L.C. for the Livingston County Veteran Services Office to Occupy the North Facing 3,020 sq. ft. of 4050 E. Grand River, Howell, MI 48843

DATE:

September 9, 2020

WHEREAS, Livingston County Veterans Services has a need for a larger office area; and

WHEREAS, the current Veteran Services office space is not adequate to accommodate the growth of staff and new programs; and

WHEREAS, Livingston County Veteran Services and County Corners Shopping Center, LLC. have negotiated a lease for Veteran Services to occupy 3,020 sq. ft. at 4050 E. Grand River, Howell, MI 48843; and,

WHEREAS, the 10 year lease has a monthly rate of \$3,649.17, annual first year cost of \$43,790.04, with set annual increases; and

WHEREAS, the lease provides that the tenant will pay its pro rata share of taxes, insurance, heating, cooling and electric during the term of the lease. Landlord will maintain in good condition and order, the parking areas and landscaped areas including the maintenance of ground surfaces, exterior trash and debris removal, snow removal and lighting; and

WHEREAS, MVAA grant funding will be used to defray lease costs until 2022, then millage funding will be used; and

WHEREAS, the lease has an "opt-out" clause after year 5 if the millage is not renewed; and

WHEREAS. the lease is effective on or about November 1st, 2020.

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners approves a Business Property Lease Agreement with Country Corners Shopping Center LLC, with a term commencing on or near November 1, 2020 and continuring to January 31, 2031 for 3,020 sq. ft. at 4050 E Grand River Ave., Howell, MI 48843 at a rate of \$3,649.17 per month during the first year, with annual adjustments as provided in the terms of the lease.

BE IT FURTHER RESOLVED, that the Chair of the Livingston County Board of Commissioners is authorized to sign said lease and renewals with the Country Corners Shopping Center, L.L.C. upon review and approval of Civil Counsel.

BE IT FURTHER RESOLVED that the Livingston County Board of Commissioners authorize any necessary budget amendments to effectuate the above.

#

MOVED: SECONDED: CARRIED:

LEASE AGREEMENT

THIS LEASE, made this	, 2020
By and between COUNTRY CORNERS	SHOPPING CENTER, L. L. C., the Lessor (hereinafter "Landlord") AND Livingston
County Veterans Services, a	organization [CONFIRM ENTITY], the Lessee (hereinafter "Tenant") (the "Lease").

For and in consideration of the covenants, agreements, and conditions hereinafter set forth, Landlord hereby leases to Tenant and Tenant hereby hires from Landlord the following described premises (hereinafter "Leased Premises") situated in the Township of Genoa in Livingston County, Michigan: Consisting of 3,020 sq. ft. (4.31 percent % of building) commonly known 4050 East Grand River, Howell, Michigan for the term of ten (10) years from and after November 1, 2020.

SEE EXHIBIT "A," ATTACHED HERETO AND MADE A PART HEREOF

1. RENT; TERM; EARLY TERMINATION

- Tenant covenants and agrees to pay to Landlord as Annual Rent for the Leased Premises payable in advance on the first day of each month in equal monthly installments, without notice of demand from Landlord and without abatement, deduction or offset. Any payment received after the 5th of the month shall bear a penalty of 5% per month of the rental amount.
- Tenant covenants and agrees to pay as Additional Rent his proportionate share of all taxes levied against and insurance premiums incurred (b) by the Landlord. Tenant's proportionate share of said taxes and insurance premiums is defined as that part of all taxes, (exclusive of federal and state income taxes), general assessments, and special assessments levied against and of all insurance premiums incurred by the Landlord which bears the same ratio to all such taxes and insurance as the total square footage of the Leased Premises bears to the total leasable square footage of the County Corners Shopping Center ("Shopping Center"). Tenant covenants and agrees to pay the Additional Rent, without notice or demand from Landlord and without abatement, deduction, or offset, in advance on the first day of each month in equal monthly installments in an amount estimated by the Landlord.

Upon receipt of all tax bills, assessment bills, and insurance bills attributable to any calendar year during the term hereof, Landlord shall furnish Tenant with a written statement of the actual amount of Tenant's proportionate share of the taxes and insurance for such year. If the total amount paid by Tenant under this paragraph for any calendar year shall be less than the actual amount due from Tenant for such year, as shown on such statement, Tenant shall pay the Landlord the difference between the amount paid by Tenant and the actual amount due, such deficiency to be paid within ten (10) days after demand therefore by Landlord; and if the total amount paid by Tenant hereunder for any such calendar year shall exceed the actual amount due from Tenant, such excess shall be credited against the next installment of taxes and insurance due from Tenant to Landlord hereunder. For the calendar years in which the Lease commences and terminates, Tenant's liability for its proportionate share of taxes and insurance shall be prorated on the basis of the number of days of said calendar years for which the term of the Lease is in effect. Prior to or at the commencement of the Lease and from time to time thereafter throughout the term hereof, Landlord shall notify Tenant in writing of Landlord's estimate of Tenant's monthly installments due hereunder.

- In addition to Tenant's proportionate share of insurance premiums which Tenant agrees to pay as Additional Rent pursuant to paragraph 1(b) of this Lease. Tenant further agrees that it will pay that part of any increase in insurance premiums which is attributable to or caused by the nature of the business conducted by the Tenant in the Leased Premises or the character of Tenant's occupancy, whether or not Landlord has consented to the same. Such increase in premiums shall be paid to Landlord in the same manner as the Additional Rent provided for in paragraph 1(b) above.
- Tenant covenants and agrees to pay to Landlord Tenant's proportionate share of all costs and expenses of every kind and nature paid or incurred by Landlord in operating, managing, repairing, replacing and maintaining all areas, facilities, and building used in the maintenance and operation of the Shopping Center including by way of illustration and not of limitation all driveways, parking lots, roofs, sidewalks and lawns. Such costs and expenses shall include, but not be limited to cleaning, lighting, snow removal, line painting and landscaping, Tenant covenants and agrees to pay his proportionate shall of such cost and expenses in advance on the first day of each month in equal monthly installments in an amount estimated by Landlord, within ninety (90) days after the end of each Lease Year or partial Lease Year, Landlord shall furnish Tenant with a statement of actual amount of Tenant's proportionate shall of such costs and expenses for such period. If the total amount paid by Tenant under this paragraph for any calendar year shall be less than the actual amount due from Tenant for such year as shown on such statement, Tenant shall pay to Landlord the difference between the amount paid by Tenant and the actual amount due, such deficiency to be paid within thirty (30) days after the furnishing of each such statement; and if the total amount paid by Tenant hereunder for any such calendar year shall exceed such actual amount due from Tenant for such calendar year, such excess shall be credited against the installment due from Tenant to Landlord under this section. Prior to or at the commencement of the term of this Lease and from time to time thereafter throughout the term hereof, Landlord shall notify Tenant in writing of Landlord's estimate of Tenant's monthly installments due hereunder.
- Taxes Insurance, Common Area Maintenance currently is Four Dollars (\$4) per square foot. (Estimated for year 2020); Tenant shall be responsible for and shall pay before delinquency all municipal, county and state taxes assessed during the term of this Lease against any personal property of Tenant of any kind, owned by or placed in the Leased Premises by Tenant.
- Payments of Rent and Additional Rent shall be made to payable to Country Corners Shopping Center, L.L.C. at the lockbox address of 2079 Reliable Parkway Chicago, IL 60686 or at such places as the Landlord may from time to time designate.

(g) Rent

MONTHS 1-3: FREE BASE RENT (\$0)

YEARS

1	\$ <u>2,642.</u>	<u>50 Per</u> Mo	. \$ <u>10.50 /SI</u>	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>3,649.17</u>
2	\$ <u>2,768.</u>	<u>33 Per Mo</u>	. \$ 11.00 /SI	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>3,775.00</u>
3	\$ <u>2,894.</u>	<u>17 Per Mo</u>	. \$ <u>11.50 /SI</u>	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>3,900.84</u>
4	\$ <u>3,020.</u>	00_Per Mo	o. \$ <u>12.00/SI</u>	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>4,026.67</u>
5	\$ <u>3,145.</u>	<u>83</u> Per Mo	o. \$ <u>12.50/SI</u>	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>4,152.50</u>
6	\$ <u>3,271.</u>	<u>67 Per</u> Mo	. \$ <u>13.00 /SI</u>	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>4,278.34</u>
7	\$ <u>3,397.</u>	<u>50 Per Mo</u>	. \$ 13.50 /SI	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>4,404.12</u>
8	\$ <u>3,563.</u>	<u>33 Per Mo</u>	. \$ <u>14.00 /SI</u>	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>4,530.00</u>
9	\$ <u>3,649.</u>	17_Per Mo	o. \$ <u>14.50/SI</u>	Plus	Taxes,	Insurance	Common	Area	Maintenance	(adjusted	annually)	-Total	Monthly	\$ <u>4,655.84</u>
10	\$3,725	00_Per M	o. \$ 15.00/S	F Plus	Taxes	, Insurance	Common	Area	Maintenance	(adjusted	l annually)	-Total	Monthly	\$4,781.67

This Lease shall be deemed and construed to be a "net lease" and, notwithstanding anything contained herein to the contrary, Landlord shall receive all rent due hereunder absolutely free of all charges, assessments and impositions, expenses, offsets or deductions of any kind. Landlord shall not be expected or required to make any payment or provide any service to Tenant or any other person or entity, except as otherwise expressly set forth herein.

Tenant shall have th	e right and ability on or	after	, 2026 to early t	terminate the Le	ase solely in the	event the	Livingston
County Millage does not prov	ride funding for Lessee.	Lessee represents	and warrants that	adequate fundir	ng is now availal	ole and is	irrevocably
allocated for this Lease through	n 2026.						

- 2. ASSIGNMENT. Tenant covenants and agrees not to assign or transfer this Lease of pledge or mortgage same or any Interest therein or to sub-let the Leased Premises or any part thereof without the written consent of Landlord. Any assignment, transfer, pledge, mortgage, or sub-letting without the written consent of Landlord shall give Landlord the right to terminate this Lease and re-enter and repossess the Leased Premises.
- 3. BANKRUPCY AND INSOLVENCY. The Tenant agrees that if the estate created hereby shall be taken in execution, or by other process of law, or if the Tenant shall be declared bankrupt or insolvent, according to law, or any receiver be appointed for the business and property of the Tenant, or if any assignment shall be made of the Tenant's property for the benefit of creditors, then and in such event this Lease may be terminated at the option of the Landlord.
- 4. RIGHT TO MORTGAGE. The Landlord reserves the right to subject and subordinate this Lease at all times to the lien of any mortgage or mortgages now or hereafter placed upon the Landlord's interest in the said Leased Premises and on the land and buildings of which the said Leased Premises are a part of upon any buildings hereafter erected on the land. The Tenant covenants and agrees to execute and deliver upon demand such further instrument or instruments subordinating this Lease to the lien of any such mortgage or mortgages as shall be desired by the Landlord and by any mortgagees or proposed mortgagees, and hereby irrevocably appoints the Landlord the attorney-in-fact for the Tenant to execute and deliver any such instrument or instruments for and in the name of the Tenant.

SUBORDINATION & ATTORNMENT: This Lease and Tenant's rights under this Lease are subject and subordinate to any first mortgage or deed of trust, together with any modifications and replacements, that now or at any subsequent time encumber the land and the buildings on or in which the demised premises is located. The foregoing provision will be self-operative and no further instrument will be required to effect it. Tenant hereby agrees that Tenant will recognize as its landlord under this Lease and shall attorn to any person succeeding to the interest of Landlord in respect of the land and the buildings on or in which the Leased Premises is contained, upon any foreclosure of any mortgage upon such land or buildings or upon the execution of any deed in lieu of such foreclosure in respect of such mortgage.

(a) Tenant further specifically acknowledges that upon its/their acceptance of possession of the Leased Premises all improvements (if any) and the space required to be furnished by the Landlord pursuant to the terms of this lease and any addendums hereto, have been completed by Landlord in all respects.

Tenant agrees to execute a separate estoppel certificate and subordination agreement at the request of the Landlord upon possession which certificate certifies:

- (1) That it has accepted possession of the Leased Premises pursuant to the terms of the within lease.
- (2) That the improvements and space required to be furnished by Landlord pursuant to the lease have been completed in all respects.
- (3) That Landlord has fulfilled all of its duties of an inducement nature, and the above lease is in full force and effect and free from default of either party.
- (4) That the above lease has not been modified altered or amended.
- (5) That said lease commences on November 1, 2020 and the rental obligation commences on February 1, 2021 or upon opening for business, whichever is earlier.

The primary lease term expires <u>January 31, 2031</u>

- (6) The date of the lease, lessee and lessors name and the Leased Premises covered by the Lease.
- (7) Any other fact which is true and correct as of that date and is covered by the terms of the lease and as such facts or statements as required by Landlord's lender.
- (b) Tenant further agrees to execute and deliver to Landlord a certificate of Capital Expenditures on said Leased Premises at the request of Landlord in the form and substance required by any present or future lender of Landlord or any other third party which requires same from Landlord.
- (c) Tenant also agrees to furnish to Landlord within 10 days any other statements certificates, which may be required by the present or any future lender for the project, which statements or certificates shall include a current financial statement.
- 5. USE AND OCCUPANCY. It is understood and agreed between the parties hereto that said Leased Premises during the continuance of this Lease shall be used and occupied for a General Office and any other uses or uses consistent with or incidental to this use and for no other purpose, including use in violation of any law, municipal ordinance or regulation, and that on any breach of this Lease, the Landlord may at his option forthwith re-enter and repossess the Leased Premises without discharging Tenant's contractual duty to pay rent and additional rent.
- 6. FIRE. It is understood and agreed that if the Leased Premises hereby leased are damaged or destroyed in whole or in part by fire or other casualty during the term hereof, the Landlord will repair and restore the same to good tenantable condition with reasonable dispatch, and that the rent herein provided for shall abate entirely in case the entire Leased Premises are untenantable and pro-rated for the portion rendered untenantable, in case a part only is untenantable, until the same shall be restored to a tenantable condition; provided, however, that if the Tenant shall fail to adjust its/their own insurance or to remove its/their damaged goods, wares, equipment, or property within a reasonable time, and as a result thereof the repairing and restoration is delayed, there shall be no abatement of rent during the period of such resulting delay, and provided further and there shall be no abatement of rent if such fire or other cause damaging or destroying the Leased Premises shall result from the negligence or willful act of the Tenant, its/their agents, or employees, and provided further that if the Tenant shall use any part of the building of which they are a part, and if shall be destroyed to the extent of more than one-half of the value thereof, the Landlord may, at this option, terminate this Lease forthwith by a written notice to the Tenant.
- 7. INSURANCE. The Tenant agrees to indemnify and hold harmless the Landlord from any liability for damages to any person or property in, on or about said Leased Premises from any cause whatsoever; said Tenant will procure and keep in effect during the term hereof public liability and property damage insurance for the benefit of the Landlord in the sum of ONE MILLION (\$1,000,000) DOLLARS for damages resulting to one person and TWO MILLION (\$2,000,000) DOLLARS for damages resulting from any one casualty, and \$ONE MILLION (\$1,000,000) DOLLARS property damage insurance resulting from any one occurrence. Tenant shall deliver within 10 days said policies to the Landlord and upon Tenant's failure to do so the Landlord may at his option obtain such insurance and the cost thereof shall be paid as additional rent due and payable upon the next ensuing rent day.
- 8. REPAIRS AND ALTERATIONS; TENANT IMPROVEMENTS. The Tenant further covenants and agrees that it will, at its own expense, during the continuation of this Lease, keep the said Leased Premises and every part thereof in as good repair and at the expiration of the term yield and deliver up the same in like condition as when taken, reasonable use and wear thereof and damage by the elements excepted. The Tenant shall not make any alterations, additions, or improvements to said Leased Premises without the Landlord's written consent, and all alterations, additions, or improvements made by either of the parties hereto upon the Leased Premises, except movable office furniture and trade fixtures put in at the expense of the Tenant, shall be the property of the Landlord, and shall remain upon and be surrendered with the Leased Premises at the termination of this Lease, without molestation or injury. Landlord approves the tenant paid for improvements in Exhibit "B." The improvements outlined in Exhibit B and any other proposed improvements by Tenant are referred to as "Tenant's Work." Tenant shall submit to Landlord for prior approval all plans and specifications for Tenant's Work, which approval shall be in Landlord's sole discretion, where such approval will not be unreasonably withheld. If Tenant performs any improvements on the premises, Tenant shall: (i) pay before delinquency, all costs and expenses of Tenant's Work done, or caused to be done, by Tenant in the Premises; (ii) keep the title to the and every part thereof free and clear of any lien or encumbrance in respect of such Tenant's Work; and (iii) indemnify, defend and hold harmless Landlord against any claim, loss, cost, demand (including actual legal fees), whether in respect of liens or otherwise, arising out of the supply of material, services or labor for Tenant's Work.

Tenant's Work shall be performed by Tenant in a good workmanlike and diligent manner with new and proper materials and, if a building permit is required therefor, in accordance with working plans, drawings and specifications prepared by Tenant, at its sole cost and expense, which shall correspond to the items set forth in Exhibit "B" attached hereto. Tenant's Work shall comply with all applicable federal, state and local statutes, ordinances, regulations, laws and codes, including, but not limited to, the requirements of Landlord's fire insurance underwriter, and the requirements of the applicable utility companies providing service to the Shopping Center. Where conflicts exist between building codes, utility regulations, statutes, ordinances, other regulatory requirements and Landlord's requirements, the more stringent of the requirements shall govern. Landlord reserves the right to require changes in Tenant's Work by reason of code requirements or otherwise, or directives of governmental authorities having jurisdiction over the Leased Premises, or directives of Landlord's insurance underwriter. All permits, licenses and approvals shall be obtained prior to the commencement of construction by Tenant, shall be posted in a prominent place within the Leased Premises and any fees associated therewith shall be the sole responsibility of Tenant. Subject to local governmental approvals, Tenant shall have the right to install a canopy consistent with Tenant's brand over the entrance to the Premises, subject to Landlord approval, which shall not be unreasonably withheld. In no event shall Tenant perform any roof penetrations without Landlord's prior approval, which shall not be unreasonably withheld. Such roof penetrations, if approved, shall be made or performed, only by Landlord's contractor, at Tenant's expense. Within thirty (30) days following the date hereof (and if a building permit is required for the performance of Tenant's Work, Tenant shall have applied therefor within said thirty (30) days with the governme

licensed Michigan architect and the architect shall certify to the Landlord that the Tenant's plans have been prepared in accordance with all applicable laws, orders, regulations and building codes of all governmental authorities having jurisdiction over the Leased Premises. Landlord's written approval shall be obtained by Tenant prior to the undertaking of any construction work which deviates from Tenant's plans as submitted to and approved by Landlord. Landlord's review and approval of Tenant's plans shall not constitute the assumption of any responsibility by Landlord for the accuracy or sufficiency thereof and Tenant shall be solely responsible therefor. Tenant shall not open the Leased Premises for business until Tenant's Work has been substantially completed and a certificate of occupancy has been issued by the applicable governmental authority. Upon the completion of Tenant's Work, Tenant shall supply Landlord with satisfactory evidence of the foregoing: (i) a copy of an unqualified final certificate of occupancy from the governmental authority having jurisdiction thereover, (ii) a sworn statement in form acceptable to Landlord and Landlord's mortgagee, from Tenant's general contractor itemizing the cost of all materials furnished and labor performed by all contractors, subcontractors, vendors, etc., in connection with the construction of and improvements made to the Leased Premises, (iii) full and unconditional waivers of lien with original signatures from Tenant's general contractor and each contractor, subcontractor, vendor, etc., for the amounts specified in Item (ii) above; no partial waivers of lien will be accepted. Any dispute between Tenant and Landlord's architect who shall decide the dispute and whose decision shall be conclusive and binding upon the parties.

Tenant shall immediately notify Landlord of any lien, claim of lien or other action of which Tenant has, or reasonably should have, knowledge, and which affects the title to the Premises and/or Center, or any part thereof, and shall cause the same to be removed within thirty (30) days (or such additional time as Landlord may consent to in writing), either by paying and discharging such lien or by posting a bond or such other security as may be reasonably satisfactory to Landlord. If Tenant shall fail to remove same within said time period, Landlord may take such action as Landlord deems necessary to remove the same, and the entire cost thereof shall be immediately due and payable by Tenant to Landlord as rent. Tenant is responsible for obtaining any applicable governmental permits for the operation of its business, as well as a certificate of occupancy or building or renovation permits. If any governmental authority conditions its approval of Tenant's Work or occupancy on the completion of any work, alterations, additions or improvements elsewhere within the Center, Landlord may elect, at its discretion, whether or not to complete such work at Tenant's sole cost and expense, or to terminate this Lease upon written notice to Tenant. Within 30 days after completion of Tenant's Work, Tenant shall provide Landlord with: (a) an electronic copy of all applicable plans and specifications for Tenant's Work, including but not limited to architectural, mechanical, electrical, plumbing, civil and shop drawings, to the extent and if required for Tenant's Work and/or permitting; and (b) electronic (PDF) and hard copies of all as-built plans and specifications for Tenant's Work. Tenant alterations shown on Exhibit B are at tenant's sole cost and expense.

The Tenant covenants and agrees that, since the Leased Premises consist of only a part of a structure owned or controlled by the Landlord, the Landlord may enter the Leased Premises at reasonable time and install or repair pipes, wires and other appliances or make any repairs deemed by the Landlord essential to the use and occupancy of other parts of the Landlord's building.

- 9. FIRE INSURANCE. Landlord shall maintain and keep in force at all time during the term of this Lease a policy or policies of fire insurance to the extent of at least Eighty (80%) percent of the insurable value of the Leased Premises. If permitted without additional charge, Landlord shall cause to be endorsed on its fire insurance, and any extended coverage policy or policies, the waiver of right of subrogation. Any policy of fire insurance maintained by Landlord on the entire building of which the Leased Premises are a part shall be deemed to satisfy the requirement of this paragraph is such policy is in an amount equal to at least eighty (80%) percent of the insurable value of the entire building.
- 10. EMINENT DOMAIN. If the whole or any part of the premises hereby leased shall be taken by any public authority under the power of eminent domain, then the term of this Lease shall cease on the part so taken from the day the possession of that part shall be required for any public purpose and the rent shall be paid up to that day. If more than Fifty (50%) percent of the square footage of the Leased Premises is so taken by any public authority, then the Tenant shall have the right either to cancel this Lease and declare the same null and void as of the day that possession of that part is required for any public purpose, or to continue in the possession of the remainder of the Leased Premises under the terms and conditions herein provided except that the rent shall be reduced in proportion to the amount of the Leased Premises taken; provided, however, that Tenant must exercise this right within Thirty (30) days after the date that part of the Leased Premises are so taken. All damages awarded for such taking shall belong to and be the property of the Landlord, whether such damages shall be awarded as compensation for diminution in value to the lease-holder or to the fee of the Leased Premises, provided, however, that the Landlord shall not be entitled to any portion of the award made to the Tenant for the cost of Tenant's immovable fixtures and/or Tenant's moving expenses.
- 11. RESERVATION. The Landlord reserves the right to free access at all times to the roof of said Leased Premises. The Tenant shall not erect any structures for storage or any aerial or use the roof for any purpose without the consent in writing of the Landlord.
- 12. CARE OF PREMISES. The Tenant shall not perform any acts or carry on any practices which may injure the building or be a nuisance or menace to other tenants in the building and shall keep the Leased Premises under its control (including adjoining drives, streets, alleys, or yards) clean and free from rubbish, dirt, and, under penalty of forfeiture and damages, promptly comply with all lawful laws, orders, regulations, or ordinance of all municipal, County and State authorities affecting the Leased Premises hereby leased and the cleanliness, safety, occupation and use of same.
 - 13. OUTSIDE STORAGE. There shall be no outside storage of any kind whatsoever without the prior express written consent of Landlord.
- 14. CONDITION OF PREMISES. The Tenant further acknowledges that Tenant has examined the Leased Premises prior to the making of this Lease, and knows the condition thereof, and that no representations as to the condition or state of repairs thereof have been made by the

Landlord, or his agent, which are not herein expressed, and the Tenant hereby accepts the Leased Premises in their present condition at the date of the execution of this Lease.

- 15. ACTS OF OTHER TENANTS. The Landlord shall not be responsible or liable to the Tenant for any loss or damage that may be occasioned by or through the acts or omissions of persons occupying adjoining premises or any part of the Leased Premises adjacent to or connected with the premises hereby leased or any part of the building of which the Leased Premises are a part or for any loss or damage resulting to the Tenant or its property from bursting, stoppage or leaking of water, gas sewer or steam pipes.
- 16. RE-RENTING. The Tenant hereby agrees that for a period commencing Ninety (90) days prior to the termination of this Lease the Landlord may show the premises to prospective Tenants, and for a period commencing Sixty (60) days prior to the termination of this Lease, may display in and about the Leased Premises and in the windows thereof, the usual and ordinary "FOR RENT" signs.
- 17. HOLDING OVER. It is hereby agreed that in the event of the Tenant herein holding over after the termination of this Lease thereafter the tenancy shall be from month to month at 150 percent of the last month's rent paid at the final month of the executed lease in the absence of a written agreement to the contrary.
- 18. UTILITIES. The Tenant will pay all charges made against said Leased Premises for all utilities, including gas, water, heat, electricity, internet and cable during the continuance of this Lease, as the same shall become due.
- 19. ADVERTISING DISPLAY. It is further agreed that all signs and advertising displayed in and about the Leased Premises shall be such only as to advertise the business carried on upon said premises, and that the Landlord shall control the character and size thereof, and that no sign shall be displayed excepting such as shall be approved in writing by the Landlord, and that no awning shall be installed or used on the exterior of said building unless approved in writing by the Landlord.
- 20. ACCESS TO PREMISES. The Landlord shall have the right to enter upon the Leased Premises at all reasonable hours for the purpose of inspecting the same. If the Landlord deems any repairs necessary, he may demand that the Tenant make the same and if the Tenant refuses or neglects forthwith to commence such repairs and complete the same with reasonable dispatch, the Landlord may make or cause to be made such repairs and shall not be responsible to the Tenant for any loss or damage that may accrue to his stock or business by reason thereof, and if the Landlord makes or causes to be made such repairs, the Tenant agrees that he will forthwith on demand pay the Landlord the cost thereof with interest at Twelve (12) percent per annum, or the maximum allowed under the law, whichever is the lesser amount, and if he shall make default in such payment the Landlord shall have the remedies provided in paragraph 6 hereof.
- 21. RE-ENTRY. In case any rent shall be due and unpaid or if default be made in any of the covenants herein contained, or if said Leased Premises shall be deserted or vacated. Then, is shall be lawful for the Landlord, his certain attorney, heirs, representatives and assigns, to re-enter into, repossess the said Leased Premises and the Tenant and to remove and put out each and every occupant without discharging Tenant's contractual duty to pay rent and additional rent. Such repossession of the Leased Premises does not constitute forfeiture or termination of Tenant's obligations to pay Rent, and this remedy is in addition to any other remedies available to Landlord under Michigan law. Landlord has no obligation to re-lease the Premises, and Landlord's failure or refusal to re-lease does not affect Tenant's obligation to pay Rent. If Landlord elects to re-lease the Premises, Landlord may re-lease them on whatever terms it deems advisable in its sole discretion. Landlord may make alterations and repairs to the Premises to facilitate re-leasing. Rent received from re-leasing will be applied first to the payment of the expenses of the re-leasing, including commissions, reasonable attorney fees, and the cost of alterations and repairs. The remainder will be applied to the payment of Rent. If the rent from the re-leasing is insufficient to pay the Rent, Tenant is responsible for the deficiency, which will be calculated and paid monthly.
- 22. QUIET ENJOYMENT. The Landlord covenants that the Tenant, on payment of all aforesaid installments and performing all the covenants aforesaid, shall and may peacefully and quietly have, hold, and enjoy the said demised premises for the term aforesaid.
- 23. EXPENSES AND DAMAGES. In the event that the Landlord shall, during the period covered by this Lease, obtain possession of the Leased Premises by re-entry, summary proceedings, or otherwise, the Tenant hereby agrees to pay the Landlord the expense incurred in obtaining possession of said Leased Premises, and also all expenses and commissions which may be paid in and about the letting of the same, and all other damages, including, but not limited to, damages from breach of Tenant's covenant to pay rent and additional rent. If Landlord terminates this Lease, Landlord is entitled to recover all damages suffered as the result of a default or other breach. It is within the contemplation of the parties that such damages include (a) the difference between the contract rent and the market rent through the remainder of the original term; (b) the unamortized expenditures, calculated on a straight-line basis, undertaken by Landlord to fit the Leased Premises to the needs of Tenant, including expenditures for Landlord Work, interior partitions, doors, floor coverings, wall coverings, paint, plaster, cabinetry, and all other work performed on the Premises; (c) the estimated cost of restoring the Premises to their original condition; (d) any commissions paid to re-lease the Premises; and (e) any other damages identified in this Lease. Should Landlord at any time terminate this Lease for any breach, in addition to any other remedies it may have, it may recover from Tenant all damages it may incur by reason of such breach, including the cost of recovering the Premises and reasonable attorneys' fees, and including the worth at the time of such termination of the excess, if any, of the amount of rent for the remainder of the stated term over the then reasonable rental value of the Premises for the remainder of the stated term, all of which amounts shall be immediately due and payable from Tenant to Landlord. In case suit shall be brought or an attorney otherwise consulted because of any alleged breach by Tenant, and a breach shall be established, Tenant shall pay to Landlord all expenses incurred therefor. Mention in this Lease of any particular remedy shall not preclude Landlord from any other remedy, in law or equity. In the event Landlord commences any proceedings for nonpayment of rent, Tenant shall not interpose any non-mandatory counterclaim in any such proceeding. If Tenant shall be in default of this Lease and Landlord gives Tenant notice thereof, and Tenant fails to cure such default within the time expressly provided for herein or immediately if such default requires emergency action, Landlord

may, in addition to its other remedies, cure such default for and at the expense of Tenant, and all sums so expended by Landlord shall be deemed additional rent and shall be paid by Tenant on the day when Rent shall next become due and payable. Tenant shall, at its own expense, enter into an annual maintenance contract with a licensed HVAC contractor for the maintenance of the HVAC equipment, including, but not limited to, freon recharging, lubricating and filer replacement and provide written proof of such contract with Landlord. Tenant shall also, at its own expense, enter into a regular maintenance contract for the maintenance of the grease traps and oven hoods and provide written proof of such contract with Landlord.

- 24. REMEDIES NOT EXCLUSIVE. It is agreed that each and every of the rights, remedies and benefits provided by this Lease shall be cumulative and shall not be exclusive of any of said rights, remedies and benefits, or of any other rights, remedies and benefits allowed by law.
- 25. WAIVER. One or more waivers of any covenant or condition by the Landlord shall not be construed as a waiver of a further breach of the same covenant or condition.
- 26. DELAY OF POSSESSION. It is understood that if the Tenant shall be unable to enter in and occupy the Leased Premises at the time above provided, by reason of the Leased Premises not being ready for occupancy. or by reason of the holding over of any previous occupant of the Leased Premises, or as a result of any cause or reason beyond the direct control of the Landlord, the Landlord shall not be liable in damages to the Tenant therefore, but during the period the Tenant shall be unable to occupy the Leased Premises as hereinbefore provided, the rent therefore shall be abated and the Landlord is to be the sole judge as to when the Leased Premises are ready' for occupancy.
- 27. TENANT'S DEFAULT. In the event (i) Tenant fails to pay any rent due hereunder within seven (7) days of written notice of such failure (service of a standard "7 day notice" for non-payment of rent shall be sufficient for this purpose) or (ii) Tenant shall fail to open for business on or before the commencement date of the term of this Lease, or (iii) Tenant shall fail to perform any obligation on its part to be performed hereunder prior to such commencement date, or (iv) Tenant shall abandon or vacate the Leased Premises for thirty (30) consecutive days if for repair, remodeling, or due to force majeure or Landlord, or (v) Tenant permits this Lease to be taken under any writ of execution, or (vi) Tenant shall fail to perform any other of the terms, conditions, or covenants under this Lease to be observed or performed by Tenant for more than thirty (30) days after written notice of such default shall have been received by Tenant, then Landlord, besides other rights or remedies it may have, shall have the right to declare this Lease terminated and the term ended (in which event, this Lease and the term hereof shall expire, cease and terminate with the same force and effect as though the date set forth in any required notice were the date originally set forth herein and fixed for the expiration of the term and Tenant shall vacate and surrender the Leased Premises but shall remain liable for all obligations arising during the balance of the original stated term as hereafter provided as if this Lease had remained in full force and effect) and Landlord shall have the right to bring a special proceeding to recover possession from Tenant holding over and/or Landlord may, in any such events, without notice, re-enter the Leased Premises either by force or otherwise, and dispossess, by summary proceedings or otherwise, Tenant and the legal representative of Tenant or other occupant of the Leased Premises and remove their effects and hold the Leased Premises as if this Lease had not been made, and Tenant hereby waives the service of notice of intention to re-enter or to institute legal proceedings to that end. Notwithstanding the foregoing provisions of this Article 24, in the event Tenant shall fail to perform or shall default in the performance of any term, covenant or condition of this Lease on three (3) or more separate occasions during any twelve (12) month period, then, even though such failures or defaults may have been cured by Tenant, any further failure or default by Tenant during the term of this Lease shall be deemed a default without the ability of cure by Tenant. In the event of re-entry by Landlord, Landlord may remove all persons and property from the Leased Premises and such property may be removed and stored in a public warehouse or elsewhere at the cost of, and for the account of Tenant, without notice or resort to legal process and without being deemed guilty of trespass, or becoming liable for any loss or damage which may be occasioned thereby. In the event Tenant shall not remove its property from the Leased Premises within twenty (20) days after Tenant has vacated the Leased Premises, then such property shall be deemed abandoned by Tenant and Landlord may dispose of the same without liability to Tenant.

Should Landlord elect to re-enter, as herein provided, or should it take possession pursuant to legal proceedings or pursuant to any notice provided for by law, it may either terminate this Lease or it may from time to time, without terminating this Lease, make such alterations and repairs as may be necessary in order to relet the Leased Premises, and relet the Leased Premises or any part thereof for such term or terms (which may be for a term extending beyond the term of this Lease) and at such rental or rentals and upon such other terms and conditions as Landlord in its sole discretion may deem advisable. Upon each such reletting all rentals and other sums received by Landlord from such reletting shall be applied, first, to the payment of any indebtedness other than rents due hereunder from Tenant to Landlord; second, to the payment of any costs and expenses of such reletting, including reasonable brokerage fees and attorneys' fees and the costs of any alterations and repairs; third, to the payment of rents due and unpaid hereunder; and the residue, if any, shall be held by Landlord and applied in payment of future rents as the same may become due and payable hereunder. If such rentals and other sums received from such reletting during any month be less than that to be paid during that month by Tenant hereunder, Tenant shall pay such deficiency to Landlord; if such rentals and the sums shall be more, Tenant shall have no right to, and shall receive no credit for, the excess. Such deficiency shall be calculated and paid monthly. No such re-entry or taking possession of the Leased Premises by Landlord shall be construed as an election on its part to terminate this Lease unless a written notice of such intention to be given to Tenant or unless the termination thereof be decreed by a Court of competent jurisdiction. Notwithstanding any such reletting without termination, Landlord may at any time elect to terminate this Lease for such previous breach. Should Landlord at any time terminate this Lease for any breach, in addition to any other rights or remedies it may have, it may recover from Tenant all damages Landlord may incur by reason of such breach, including the cost of recovering the Leased Premises, reasonable attorneys' fees, and including the worth at the time of such termination of the excess, if any, of the amount of rents reserved in this Lease for the remainder of the stated term over the then reasonable rental value of the Leased Premises for the remainder of the stated term, all of such amounts shall be immediately due and payable from Tenant to Landlord. In determining the rent which would be payable by Tenant hereunder, subsequent to default, the annual rent for each year of the unexpired term shall be equal to the annual minimum rent payable by Tenant for the unexpired term. The terms "entry" and "re-entry" are not limited to their technical meanings.

In case suit shall be brought or motions filed for recovery of possession of the Leased Premises, for the recovery of rents due under the provisions of this Lease, or because of the breach of any other covenant herein contained on the part of Tenant to be kept and performed, and a breach shall be established, Tenant shall pay to Landlord as additional rent all expenses incurred therefor, including reasonable attorneys' fees and disbursements. In addition, in the event Landlord shall incur expenses, including reasonable attorneys' fees and disbursements, as a result of Tenant's failure to perform or comply with any term, covenant or condition set forth in this Lease, Tenant shall pay to Landlord as additional rent all such expenses. Tenant shall also pay, as additional rent, all expenses (including reasonable attorney fees and disbursements) incurred as a result of Tenant's insolvency or bankruptcy (including reasonable monitoring of any bankruptcy or insolvency proceeding) or as a result of any attempt to modify any term, covenant, condition or agreement of this Lease in any bankruptcy or insolvency proceeding. Any and all references to the payment of attorneys' fees and disbursements herein shall include those incurred in all trial and appellate levels, as well as those incurred in any bankruptcy or insolvency proceedings

- 28. NOTICES. Whenever under this Lease a provision is made for notice of any kind it shall be deemed sufficient notice and service thereof if such notice to the Tenant is in writing addressed to the Tenant at his last known post office address or at the Leased Premises and deposited in the mail with postage prepaid and if such notice to the Landlord is in writing addressed to the last known post office address of the Landlord and deposited in the mail with postage prepaid. Notice need be sent to only one Tenant where the Tenant is more than one person.
- 29. OPTION TO RENEW. Landlord hereby grants unto Tenant the right and option to extend the term of this Lease for (2) additional (5) year terms by giving landlord 6 months' prior written notice before the expiration of the original term of this Lease, conditioned upon the following:
 - (a) At the time such notice is given, this Lease shall be in full force and effect and Tenant shall not be in default in any of the terms and provisions of said Lease.
 - (b) Base rent (not including taxes and insurance and common area maintenance charges) shall be NNN at the following rental rates:

 -Base Rent shall increase by 3% per year over the previous year.
- 30. It is agreed that in the Lease the word "he" shall be used as synonymous with the words "she", "it," and "they," and the word "his" synonymous with the words "hers," "its," and "their."
- 31. The covenants, conditions, and agreements made and entered into by the parties hereto are declared binding on their respective heirs, successors, representatives and assigns.
- 32. The Landlord herewith acknowledges the receipt of TWO THOUSAND SIX HUNDRED FOURTY TWO and 50/100 DOLLARS (\$2,642.50) which is to be retained as security for the faithful performance of all of the covenants, conditions, and agreements of this Lease, but in no event shall the Landlord be obligated to apply the same upon rents or other charges in arrears or upon damages for the Tenant's failure to perform the said covenants, conditions, and agreements. The Landlord may so apply the security at his option; and the Landlord's right to the possession of the Leased Premises for non-payment of rent or for any other reason shall not in any event be affected by reason of the fact that the Landlord holds this security. The said sum if not applied toward the payment of rent in arrears or toward the payments of this Lease is to be returned to the Tenant when this Lease is terminated, according to these terms, and in no event is the said security to be returned until the Tenant has vacated the Leased Premises and delivered possession to the Landlord.

In the event that the Landlord repossesses himself of the said Leased Premises because of the Tenant's default or because of the Tenant's failure to carry out the covenants, conditions, and agreements of this Lease, the Landlord may apply the said security upon all damages suffered to the date of said repossession and may retain the said security to apply upon such damages as may be suffered or shall accrue thereafter by reason of the Tenant's default or breach. The Landlord shall not be obligated to keep the said security as a separate fund but may mix the said security with his own funds.

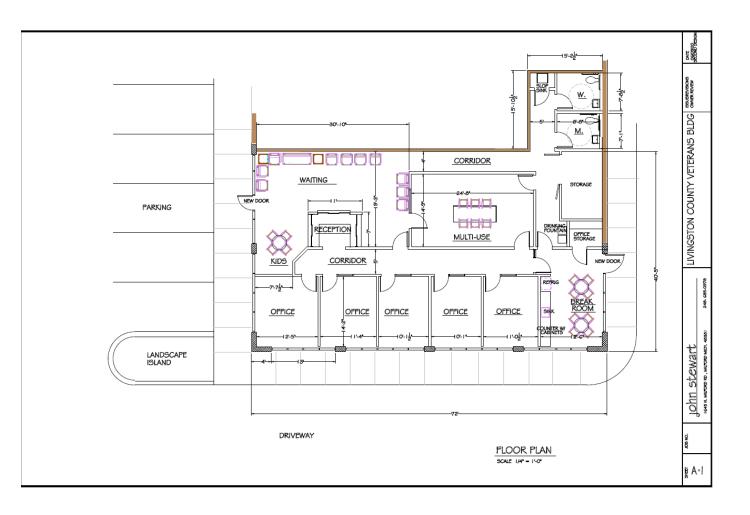
- 33. Tenant hereby agrees not to look to the mortgagee, as mortgagee in possession, or successor in title to the property, for accountability for any security deposit required by the Landlord hereinunder, unless said sums have actually been received by said mortgagee as security for the Tenant's performance of this Lease.
- 34. Waiver of Termination. The receipt and application of money by Landlord from Tenant after the termination of this Lease will not reinstate or extend the Lease or its term or waive any notice given by Landlord to Tenant before the receipt of such money.
- 35. Landlord has the power to terminate this Lease and evict Tenant upon the occurrence of any breach of terms by the Tenant, whether such breach is material or not. Landlord will exercise this power by delivery of a notice of termination. The termination is effective immediately on delivery of the notice to Tenant.
- 36. JURY WAIVER. Landlord and Tenant waive their right to trial by jury in any action, proceeding or counterclaim brought by either of the parties hereto against the other (except for personal injury or property damage) on any matters whatsoever arising out of or in any way connected with this Lease, the relationship of Landlord and Tenant, Tenant's use of or occupancy of the Leased Premises, and any emergency, statutory or any other statutory remedy. Tenant shall not interpose any counterclaim or counterclaims or claims for setoff, recoupment or deduction of rent in a summary proceeding for nonpayment of rent or other action or summary proceeding based on termination, holdover or other default in which Landlord seeks repossession of the Leased Premises from Tenant, unless the failure to raise the same would constitute a waiver thereof

- 37. INDEMNIFICATION. Tenant shall indemnify Landlord, its partners, officers, directors, stockholders, beneficiaries, employees, agents, successors and assigns, from and against all liability and expense for loss of or damage to property and for injuries or deaths of persons arising or resulting from any occurrence within the Leased Premises. The claims covered by this indemnification include all claims for bodily injury or property damage relating to (a) the condition of the Leased Premises; (b) the use or misuse of the Leased Premises by Tenant or its agents, contractors, or invitees; (c) the acts or omissions of Tenant or its agents, contractors, or invitees; or (d) any other event on the Leased Premises, whatever the cause. If Landlord or its affiliates is/are made party to any litigation commenced by or against Tenant, Tenant shall protect and hold Landlord harmless and shall pay all expenses and actual attorneys' fees incurred or paid by Landlord in connection with such litigation. Tenant's indemnification does not extend to liability for damages resulting from the sole or gross negligence of Landlord or for Landlord's intentional misconduct.
- 38. Tenant agrees to accept the Leased Premises in as-is, where-is condition, with no guarantees, representations or warranties by Landlord as to the condition of the Leased Premises. To the extent Tenant chooses to retain and/or use the personal property within the Leased Premises, Landlord makes no warranty or guarantee of the functionality of any of said personal property equipment in the Leased Premises, nor does the Landlord bear the cost or responsibility of any future repairs or maintenance of any kind for the personal property equipment in the Leased Premises. Landlord does retain ownership of any personal property equipment located in the Leased Premises as of the date of execution of this Lease. Landlord agrees to repair window and replace broken sidewalk.
- 39. RULES AND REGULATIONS. Tenant agrees to comply with and observe all reasonable rules and regulations established by Landlord from time to time. Tenant's failure to keep and observe said rules and regulations shall constitute a breach of the terms of this Lease in the same manner as if the rules and regulations contained herein as covenants. In the case of any conflict between said rules and regulations and this Lease, this Lease shall be controlling
- 40. This Lease contains a full and complete presentation of the agreement between the parties there being no other oral or written agreements existing between the parties. Any changes or modifications to this Lease must be in writing and signed by all parties to be enforceable.
- 41. This Lease may be executed in any number of counterparts, each of which, when taken together, shall be deemed to be one and the same instrument. Executed copies of this Lease may be delivered between the parties via electronic email and such copies shall have the same force and effect as originals. Each party agrees that any electronic signatures (whether digital or encrypted) of the parties included in the Lease are intended to authenticate this writing and to have the same force and effect as manual signatures.
- 42. One or more waivers of any covenant or condition shall not be construed as a waiver of a subsequent breach of the same covenant or condition. The consent or approval to or of any act requiring consent or approval shall not render unnecessary consent or approval to or of any subsequent similar act. No breach of a covenant or condition shall be deemed to have been waived unless such waiver be in writing
- 43. The parties stipulate and agree to exclusive jurisdiction and venue in the Livingston County Circuit Court in the State of Michigan for the purposes of filing any claim between them, whether or not arising out of or related to this Agreement or the parties' relationship, whether sounding in contract, tort or otherwise, or for the enforcement of any arbitration award. All such matters shall be tried without a jury. Both parties waive any defenses to challenge venue or jurisdiction for an action that is brought in the Livingston County Circuit Court in the State of Michigan.
- 44. This contract shall be governed and construed in accordance with the laws of Michigan, excluding that State's choice-of-law principles, and all claims between the Parties, whether or not relating to or arising out of this contract, or the breach thereof, whether sounding in contract, tort or otherwise, shall likewise be governed by the laws of Michigan, excluding that State's choice-of-law principles.

[SIGNATURES CONTAINED ON THE FOLLOWING PAGE]

WITNESSED:	L	ANDLORD:	
		OUNTRY CORNERS SHOPPIN Michigan limited liability compa	· · · · · · · · · · · · · · · · · · ·
	В	y:	
	It:	s:	
	Т	ENANT:	
		IVINGSTON COUNTY VETER	RANS SERVICES,
	В	y:	
		s:	
STATE OF MICHIGAN) COUNTY OF SS			
On this	day of	, A.D., 20	, before me, a Notary Public
in and for the County and State above written, of and acknowledged that he/she executed same FURTHER, that the said witnesses signed at the request of the said IN WITNESS WHEREOF, I have her	as	free act and signed in the p in his/her presence an	deed on behalf of the Tenant. presence of the witnesses, and that the din the presence of each other.
	Notary Public, Cour My Commission Expir	nty of	
STATE OF MICHIGAN) COUNTY OF SS.			
On this	day of	, A.D., 20	before me, a Notary Public
in and for the County and State above written.	personally appeared		
and acknowledge that he/she executed same as FURTHER, that the said that the witnesses signed at the request of IN WITNESS WHEREOF, I have her	the said	signed in his/her presen	the presence of the witnesses, and ace and in the presence of each other
	Notary Public, Cour My Commission Expir	nty of	

EXHIBIT "A"



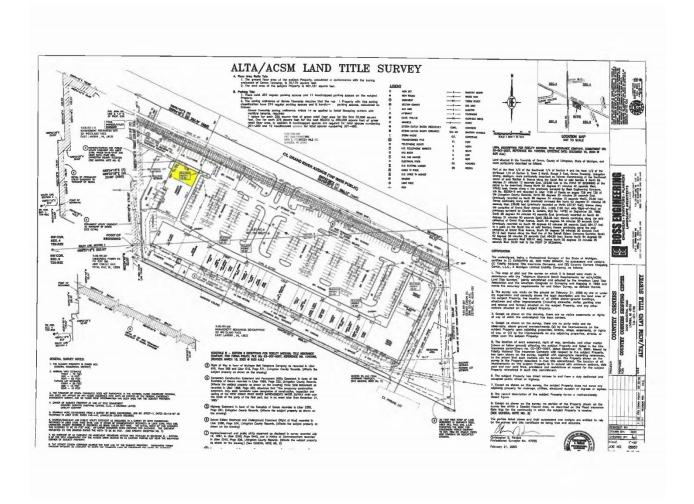


EXHIBIT "B"

TENANT'S WORK

Identify all Tenant work/leasehold improvements to be completed by Tenant including, but not limited to, lighted signage on Grand River side of Building and entryway, demising wall, and new HVAC components. Landlord to repair window and replace broken sidewalks.

Veteran Services Office Relocation Estimated Budget

12	/31/	19 Fund Balar	\$	2,400,468	includes investments
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All other expenses \$ 705,026 \$

Total Expenditures \$ 1,208,762 \$

	+ =,,	IIICIG	des investments									_				
					В	EST CASE S	CEN	ARIO (sam	e m	illage, sam	e gr	ant)				
	2020		2021	2022		2023		2024		2025		2026	2027	2028	2029	2030
Millage	\$ 1,011,000	\$	1,105,193	\$ 1,099,613	3 \$	1,000,000	\$	1,000,000	\$	1,000,000	\$	1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,00
MVAA Grant	\$ 10,000	\$	64,520	\$ 64,520) \$	64,520	\$	64,520	\$	64,520	\$	64,520	\$ 64,520	\$ 64,520	\$ 64,520	\$ 64,52
Total Revenue	\$ 1,021,000	\$	1,169,713	\$ 1,164,13	3 \$	1,064,520	\$	1,064,520	\$:	1,064,520	\$:	1,064,520	\$ 1,064,520	\$ 1,064,520	\$ 1,064,520	\$ 1,064,52
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	2020		2021	2022		2023		2024		2025		2026	2027	2028	2029	2030
Millage	\$ 1,011,000	\$	1,105,193	\$ 1,099,613	3 \$	700,000	\$	700,000	\$	700,000	\$	700,000	\$ 700,000	\$ 700,000	\$ 700,000	\$ 700,00
MVAA Grant	\$ 108,015	\$	64,520	\$ 50,000) \$	-	\$	-	\$	-	\$	-	\$ -	\$ -	\$ -	\$ -
Total Revenue	\$ 1,119,015	\$	1,169,713	\$ 1,149,613	3 \$	700,000	\$	700,000	\$	700,000	\$	700,000	\$ 700,000	\$ 700,000	\$ 700,000	\$ 700,00
					W	ORST CASE	SC	ENARIO (fa	iled	l millage, n	o gr	ant)				
	2020		2021	2022		2023		2024		2025		2026	2027	2028	2029	2030
Millage	\$ 1,011,000	\$	1,105,193	\$ 1,099,613	3 \$	-	\$	-	\$	-	\$	-	\$ -	\$ -	\$ -	\$ -
MVAA Grant	\$ 108,015	\$	64,520	\$ 64,520) \$	-	\$	-	\$	-	\$	-	\$ -	\$ -	\$ -	\$ -
Total Revenue	\$ 1,119,015	\$	1,169,713	\$ 1,164,133	3 \$	-	\$	-	\$	-	\$	-	\$ -	\$ -	\$ -	\$ -
						EXPEN	SES	AT NEW O	FFIC	E LOCATIO	N					
	2020		2021	2022		2023		2024		2025		2026	2027	2028	2029	2030
			-													

			ESTIMATED FU	JND BALANCE	(with office re	location)				
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
BEST \$ 2,212,707	\$ 2,597,016	\$ 2,947,989	\$ 3,174,433	\$ 3,375,508	\$ 3,551,997	\$ 3,701,826	\$ 3,824,241	\$ 3,918,464	\$ 3,983,685	\$ 3,954,580
MID \$ 2,310,722	\$ 2,695,031	\$ 3,031,484	\$ 2,893,408	\$ 2,729,963	\$ 2,541,932	\$ 2,327,241	\$ 2,085,136	\$ 1,814,839	\$ 1,515,540	\$ 486,435
WORST \$ 2,310,722	\$ 2,695,031	\$ 3,046,004	\$ 2,207,928	\$ 1,344,483	\$ 456,452	\$ (458,239)	\$ (1,400,344)	\$ (2,370,641)	\$ (3,369,940)	\$ (4,399,045)

745,263 \$ 767,986 \$ 791,391 \$ 815,251 \$ 838,327 \$ 863,477 \$

785,404 \$ 813,160 \$ 838,075 \$ 863,445 \$ 888,031 \$ 914,691 \$

889,381 \$

942,105 \$

916,063 \$

970,297 \$

943,554 \$

999,299 \$ 1,029,105

971,851

LIVINGSTON COUNTY VETERANS' COMMITTEE

MEETING MINUTES

August 26, 2020 6:00 p.m.

Veterans' Services Virtual Meeting Room Meeting ID: 512-519-6608

https://us02web.zoom.us/j/5125196608

Members Present Bruce Hundley

Kevin Nagle Joe Riker

James Wallace Robert J. Bezotte

Staff Present Mary Durst

April Townsend

1. CALL TO ORDER

Chairman Joe Riker calls meeting to order at 6:02 P.M.

2. PLEDGE OF ALLEGIENCE

3. ROLL CALL

Roll call by Chairman indicates a quorum.

4. CONSENT AGENDA

(Agenda, Minutes, Bills and other voted topics that are deemed housekeeping)

- 4.1 July 15, 2020 minutes
- 4.2 August 12, 2020 minutes

Motion to approve Consent Agenda.

Moved By Robert J. Bezotte **Seconded By** James Wallace

Motion Carried (5 to 0)

5. CALL TO THE PUBLIC

None.

6. APPLICATIONS FOR RELIEF

6.1 20-48

Motion to approve up to \$3,500 to go towards a vehicle.

Moved By Robert J. Bezotte **Seconded By** James Wallace

Yes (5): Bruce Hundley, Kevin Nagle, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (5 to 0)

6.2 20-50

Motion to pay the full amount for six medical bills totaling \$5,456.87

Moved By Robert J. Bezotte **Seconded By** Kevin Nagle

Yes (5): Bruce Hundley, Kevin Nagle, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (5 to 0)

6.3 20-52

Motion to approve both bills totaling \$3,580.02.

Moved By Robert J. Bezotte **Seconded By** Joe Riker

Yes (4): Kevin Nagle, Joe Riker, James Wallace, and Robert J. Bezotte No (1): Bruce Hundley

Motion Carried (4 to 1)

6.4 20-54

Motion to amend previous motion to approve up to \$3,500 towards a car to be purchased at any dealership, and to approve \$7,390 for a new roof.

Moved By Robert J. Bezotte **Seconded By** Kevin Nagle

Yes (5): Bruce Hundley, Kevin Nagle, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (5 to 0)

Kevin Nagle out at 7:30 P.M.

7. BUSINESS

7.1 Future Budgeting

Director discussed spending trends and possible impact on future budgeting.

7.2 Office Restructuring

Motion to approve office restructuring as requested by the director.

Moved By Joe Riker Seconded By Robert J. Bezotte

Yes (5): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (4 to 0)

7.3 Office Relocation and Expansion

Motion to move ahead with office relocation and expansion as outlined by the Director.

Moved By James Wallace
Seconded By Robert J. Bezotte

Yes (5): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (4 to 0)

7.4 2021 MVAA Grant

Motion to utilize 2021 MVAA grant for 2021 lease fees of new office and to purchase a Customer Relationship Management database.

Moved By Joe Riker Seconded By Robert J. Bezotte

Motion Carried (4 to 0)

7.5 Mental Health Assessment Policy

Motion to remove income limits from the Mental Health Assessment Policy.

Moved By Joe Riker Seconded By James Wallace

Yes (4): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte Absent (1): Kevin Nagle

Motion Carried (4 to 0)

7.6 Vehicle Funding Limits

Director requested to withdraw this request to see if the expanded buying criteria allows for more quality cars within the \$3,500 price range.

8. DIRECTOR REPORTS

8.1 Monthly Office Report

Director provided monthly report to Committee.

8.2 Monthly Finance Report

Director provided monthly report to Committee.

9. COMMITTEE DISCUSSION

Commissioner Bezotte requested the Director add a running total of office statistics onto Veteran Services webpage.

10. ADJOURNMENT

Motion to adjourn at 8:36 P.M.

Moved By Bruce Hundley Seconded By Joe Riker

Yes (4): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte Absent (1): Kevin Nagle

Motion Carried (4 to 0)

Mary Durst, Recorder	Joe Riker

RESOLUTION NO: 2020-09-211

LIVINGSTON COUNTY

DATE: September 14, 2020

Resolution Authorizing Additional Fencing at Rear of Jail to Secure Building and Protect Inmates - Sheriff / Jail

WHEREAS, additional fencing and security was identified as being needed behind the Jail and was originally in the approved FY 2019 Sheriff's Budget; and

WHEREAS the project was delayed until FY 2020 due to a larger renovation project and with a recent incident at the jail, the COVID-19 pandemic and civil unrest it is more imperative than ever to secure the rear entrance to the Jail and the Sheriff's Office building; and

WHEREAS we have obtained quotes from local vendors, Justice Fence Co (\$24,235) and American Video Transfer (\$10,050) to complete this project which is an expansion of our existing fencing including underground boring and electrical work; and

WHEREAS, funds are allocated as part of the \$1 million capital replacement funds for renovations in the Sheriff budget; and

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners hereby authorize the expansion of the fencing and securing of the Jail and Sheriff's Office as part of the CIP Sheriff's Office renovation project.

BE IT FURTHER RESOLVED that the Livingston County Board of Commissioners hereby authorizes the issuance of purchase orders to Justice Fence Co. in the amount of \$24,235 and American Video Transfer in the amount of \$10,050 and/or others, as needed for the expansion of the fencing and securing of the Jail and Sheriff's Office Building.

BE IT FURTHER RESOLVED that the Board authorize the Treasurer to transfer the necessary funds from contingency to General Fund Sheriff Jail for this project.

#

MOVED: SECONDED: CARRIED:



LIVINGSTON COUNTY SHERIFF DEPARTMENT 150 S. Highlander Way Howell, Michigan 48843-2323

(517) 546-2400

MEMORANDUM

DATE: 9-1-20

TO: Board of Commissioners

FROM: Lt. Eric J. Sanborn

RE: Expansion of Fencing and Securing of Jail and Sheriff's Office

The need for additional fencing and security was identified and approved in the 2019 FY budget. Because of the larger scale needs assessment and renovation tied to the capital improvement project, it was agreed the fencing was delayed until FY2020.

Due to recent security breaches, COVID-19 pandemic and the recent civil unrest, it has become more imperative than ever to secure the rear of the Jail and the Sheriff's Office to protect the employees, the inmates and the public. We have also received intelligence information from the FBI that Police Officers and Police facilities are being specifically targeted.

As requested during the June 17, 2020 financing meeting we looked into competitively biding this fencing part of this project. We solicited an updated bid from our current vendor, as well as others provided by the purchasing department. We were only able to secure one other vendor to bid from the purchasing department. I also reached out to another local vendor. They came out in July and I have not been able to get a formal quote from them since.

Justice Fence was able to lower their bid to \$24,235 based on the fact they were able to move a lot of the work in house instead of outsourcing. Therefore, it was under the threshold for the formalized bidding process. The other bid received was considerably higher and over the threshold amount.

This is an expansion of our current fencing. All work will be performed by our local existing vendors, Justice Fence Co and American Video Transfer (Pre-Approved County Vendor).

Attached are the updated quotes.

Respectfully submitted, Lt. Eric J Sanborn





6/18/20

Livingston County Jail Attn: LT. Eric Sanborn 420 S. Highlander Way Howell, MI 48843 Phone: 517-546-2440

Email: Esanborn@livgov.com

SUBJECT: Operator and Fencing

We are pleased to provide you with a quote for materials, labor and supervision to install the following:

- Furnish and install 300' of 8' tall commercial galvanized fence with (2) 3' wide walk gates with 24v DC mag locks and 1 with keypad, (1) 3' wide walk gate with free entry/free exit by road, (1) 3' walk gate with panic bar for fire egress, (2) 10' wide double drive gates, (1) 6' wide walk gate
- To move existing slide gate and mount on new posts, move existing operator and existing gooseneck, add free exit sensor

Total \$24,235

Any alterations or deviation from above specs involving extra cost will be executed on upon written orders and will become an extra charge added to the estimate. All temporary fencing quotes are based on six month rental unless otherwise specified. All agreements are contingent upon strikes, accidents, weather or delays beyond our control. Unknown underground obstructions causing delays may result in extra charges. Our workers are fully covered by Workman's Compensation Insurance. Material pricing is good for 30 days. PROPOSAL IS GOOD FOR 30 DAYS.

ACCEPTANCE OF PROPOSAL:						
Signature:	Date:					
Sincerely,						
Seth Votava						
President						
Office: 269-964-1596						
Mobile: 810-599-0245						

**Located in Howell and Battle Creek, MI

Email: svotava@justicefence.com



Livingston County SD - Gate/Fencing quote 5/29/2020

?	?	I do not have this figure	Justice Fence
?	?	We will have to fix concrete they underground guy messes up. Possilby do when Justice Fence does their's? They might do it?	Concrete
put on another project	put on another project	This option is for continuing the conduit to the Asset building - but I'm including it on that quote.	Justice Fence Option 2
\$ 600.00	⇔	I don't think we need this It is \$600 for the hand hold	Justice Fence Option 1
\$ 4,400.00	\$ 3,800.00	Boring 1" conduit to jail, and 3/4" conduit to storage. Contractor Accurate Construction. Lower price if we don't need the \$600.00 hand hole (proably won'te need to talk to jusice fence)	Underground Boring for low volt line and high voltage line **
at cost if needed	at cost if needed	Not sure if we need to pull permits - don't think so because it is county?	Electrical permits if require
already done	already done	Camera licensing and programing camera to the OminiView system. This cost is now eliminated, I had Stanly do it when upgrading Jail cameras	Stanley Security
\$ 1,200.00	\$ 850.00	Run electrical from storage room panel to gate electric. Includes 20 amp breaker. Williamson Electric	Electrical Subcontracting*
\$ 3,850.00	\$ 3,850.00	Complete project management • Abandon existing bollard Prox & Camera and install into new location • rerun new mic/speaker wire and cat6 wire to gate using new underground conduit - terminate in sally port security closet • Provide all electrical boxes and conduit required to keep wires safe from damage inside building • Change analog cameras to run over Cat6 using baluns. • Provide and Install new camera Hikvision IP on side of building to cover gate and rear parking – use Cat 5/6 inside jail to sally port. • Adjust existing camera as necessary • Provide (2) industrial push buttons to open gate • Provide all wiring and programing between Mag locks, keypad and switches. (Justice Fence to provide keypad and mag locks) • Run 18/2 for power to fence mag locks from sally port. NOTE: system independent of jail prox card system. Provide new Camera for wall mount - to zoom in on new gate location. Wire to SallyPort switch	American Video
HIGH PRICE	LOW PRICE	Description	ltem
			THE RESIDENCE AND PARTY OF THE

^{*} Note: American Video will provide licensed electrician and pass direct cost only to project

8,500.00 \$ 10,050.00

ARE WE GETTING A LIGHT POLE OUT THERE? It would be nice for camera quality, and general security and convience

^{**} Note: Quoted from Accurate Construction Servcies. LCSD would issue PO to them directly

concrete - probably at the same time as we do such for any fence work. ** Also Note: this includes " include locating and exposing existing utilities made known to us" and we would have to repour



March 5, 2020 Revised March 6, 2020 – reduced scope of work

Mr. Matt Eckman American Video Transfer, Inc. 9931 E. Grand River Avenue Brighton, Michigan 48116

Re: Livingston County Sheriff

150 S. Highlander Way Howell, Michigan 48843 ACS Job No. 20-137

Dear Mr. Eckman:

Per our meeting on-site, we are pleased to offer the following proposal for professional services.

Demolition

For a fee of \$450.00 we will sawcut and remove existing pavement as needed at existing building near cell tower. Our work would include sawcutting and removal of pavement from the project. Pavement replacement by others.

Directional Drilling

For a fee of \$3,350.00 we will provide & install approximately 235 l.f. of conduit up to 1" (1) from greenbelt to greenbelt (at jail) and greenbelt to paved area (at cell tower) by method of Directional Drilling. Our work would include locating and exposing existing utilities made known to us, proper backfill and removal of spoils from the project.

Hand Hole

For a fee of \$600.00 we will provide and install one (1) Hand Hole to be 11" x 18" x 18". Our work would include removal of spoils from the project.

BASE BID: \$4,400.00

ALTERNATE #1: \$1,800.00 additional to Bore across street to new building

Livingston County Sheriff March 6, 2020 Page 2

The above work would be performed with the following assumptions.

- If this is a "Prevailing Wage" project it is your responsibility to inform Accurate Construction Services, LLC and provide project specific "Wage Rates". This proposal does not include "Prevailing Wage Rates" and would incur additional charges.
- Accurate Construction Services, LLC takes no responsibility for damage to underground utilities, including, but not limited to, site lighting, electrical service, gas service and irrigation lines not marked by MISS DIG. Locating of "private utilities" (anything not marked by Miss Dig) is not included in this proposal.
- Normal ground conditions are assumed. Proposal does <u>not</u> include dealing with hidden objects, large rock, concrete, toxic or contaminated soils or excessive ground water.
- Accurate Construction Services, LLC is not responsible for permits, inspections or bonds.
- All backfill and compaction to be done using original spoils unless noted otherwise.
- Restoration of existing conditions is not included in this proposal.
- Pot holing to locate existing utilities in areas of pavement is not included in this proposal
- Traffic control and/or road signs are not included in this proposal.
- Upon approval of this proposal we request a Notice of Commencement be issued and forwarded to us as soon as possible.
- Payments due and unpaid to Accurate Construction Services, LLC (ACS) shall bear interest at the rate of 1.5% per month (18% per annum). ACS shall be entitled to any and all costs associated with the collection of unpaid Agreements which may arise from but not be limited to any unpaid balance, returned checks, and shall include but not limited to attorney fees, collection fees, court costs, and all ACS expenses. Customer agrees that any labor or materials used that are not listed for any reason on this Agreement shall be billed separately and Customer agrees to pay same.

This proposal is good for thirty (30) days from the above date. If you wish to accept this proposal, please sign and date below and return to the above address.

Thank you for considering us for your business and we look forward to working with you.

Accurate Construction Service	es, LLC	American Video Transfer, Inc.		
Allan A. Cogan, President	3/6/2020			
Name/Title	Date	Name/Title	Date	

108' × × × ×, OHD 70 24 News Goodenecks 15. Agenda Page 42 of 137



Safety & Security Solution Proposal

Livingston county

150 S Highlander Way Howell, MI 5175465445

July 17, 2020

Eric Sanborn

Vehicle Sallyport

Proposal Submitted By



There for you.

Proposal No. 36380-1-0

5975 Crossroads Commerce Parkway Wyoming, MI 49519-

Allied Universal® Technology Services 5975 Cros\$roads Commerce Parkway Wyoming, MI 49519-Phone: 617-257-1100 www.aus.com



Vehicle Sallyport Statement of Work

Place of Performance Livingston county 150 S Highlander Way Howell, MI 5175465445 Primary Point of Contact Eric Sanborn Livingston county (517)-540-7903

320′	feet of 8' tall galvanized
	121
	Mill and search from the same forms
	Perse Will traffe - 1-pr - mil aved brottern tenence,
	Sheekerd 44" and amount mayor before your
	installation
	and pedestal)
	Relocation existing card reader pedestal
	Notes:
	Location of owner utilities by owner

Livingston county



Vehicle Sallyport **Customer Number: Livingston county** 150 S Highlander Way Howell, MI5175465445

Contact: Phone:

Eric Sanborn

Email:

By:

(517)-540-7903

Proposal No.: Date:

36380-1-0 July 17, 2020

Your Reference:

Valid To:

8/16/2020

Payment Terms: Quoted By:

Net 30

Phone:

Bv:

Chris Jones

Email:

chris.jones@aus.com

Investment Summary

Total Proposal Amount

\$49,366.48

Sales Tax will be included on the invoice at the time of billing if applicable.

This project requires 0% Mobilization (plus applicable taxes) prior to project start and Monthly Project Invoicing.

Confidentiality Notice: This proposal includes data and proprietary information of Allied Universal Technology Services that is to remain confidential. Neither this proposal nor any of the information contained herein may be reproduced or disclosed under any circumstances without the express written permission of Allied Universal Technology Services. Please be aware that disclosure, copying, distribution or use of this proposal and the information contained herein is strictly prohibited.

	Sales Represe	entative Signature		Client Signature
Ву:			By:	
	Sales Represe	entative Printed Name		Client Printed Name
Date:	<u> </u>		Date:	
Approved:				
	Authorized Re Allied Univers	presentative Signature al [®] Technology Services		Authorized Representative Signature Livingston county
Billing Inform	nation			
Street Address				
City				
State				
Zip Code				
Contact Name				
Contact Phone			-	
Contact Email				
Invoice Delivery (email, portal, r				
PO#				

RESOLUTION NO: 2020-09-212

LIVINGSTON COUNTY DATE: September 14, 2020

Resolution Authorizing the Change of Fee Schedule in the Animal Shelter – Animal Shelter Department

WHEREAS, the Animal Shelter Department has determined a need to change its fee schedule due to increased demand, medical and care cost; and

WHEREAS, the Animal Shelter Department has elected, due to fiscal responsibility, to increase and charge one set fee for animal adoptions and update fees for services; and

WHEREAS, the Animal Shelter Department will continue to give a discount to approved rescue groups for animals that have completed the mandatory stray hold and special event pricing as needed; and

WHEREAS, the fee schedule changes for adoptions are as follows:

Adoption of the second kitten under four (4) months of age \$45.00

Dog under four (4) months \$200.00

Small Breed Dog over four (4) months \$175.00

WHEREAS, the fee will continue to include all applicable tests, flea treatment, dewormer, vaccines, microchip, licenses and spay/neuter surgery; and

WHEREAS, the fee schedule changes for in-clinic services are as follows:

Owner request euthanasia \$100.00

Vaccines (rabies, distemper, bordetella) for the community \$15.00 each

Clinic Dog Spay \$150.00 Clinic Cat Spay \$60.00 Clinic Cat Neuter \$45.00

WHEREAS, all other fees charged by the Livingston County Animal Shelter will remain the same. The Animal Shelter will continue to work with members of the community to assist with their pets' needs should cost be a concern.

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners hereby approve the above referenced fee schedule changes to reflect in-clinic services and animal adoption fees effective immediately.

#

MOVED: SECONDED: CARRIED:

Low cost clinics in the area to reference:

Michigan Humane Clinic Pricing

Cat spays start at \$65.00 +

Cat neuters start at \$50.00 +

Dog spays start at \$165.00 +

Dog neuters start at \$124.00 +

Huron Valley Humane Society Clinic Pricing

Kitten Neuter (<6 months old*) - \$70

Cat Neuter – \$90

Kitten Spay (<6 months old*) – \$90

Cat Spay - \$110

Puppy Neuter (<6 months old*) - \$160

Dog Neuter – \$200 or \$275 if >100 lb (See below for discount for pitbulls)

Puppy Spay (<6 months old*) - \$200

Dog Spay – \$240 or \$315 if >100 lb (See below for discount for pitbulls)

RESOLUTION NO: 2020-09-213

LIVINGSTON COUNTY

Resolution Authorizing FY 2021 Vehicle Replacements Leased through the County's Partnership with Enterprise Fleet Management – Car Pool

DATE:

September 14, 2020

WHEREAS, the Livingston County Car Pool Department is requesting authorization to replace twenty-seven (27) vehicles with new vehicles leased through Enterprise Fleet Management, per the agreement authorized under Resolution 2019-09-128; and

WHEREAS, these vehicles were recommended for replacement based on age, mileage, and other factors as determined by Enterprise; and

WHEREAS, all vehicles will be on monthly leases with no mileage caps, with Sheriff's Patrol units on 48-month terms and all other vehicles on 60-month terms; and

WHEREAS, the leased vehicles will be titled by Enterprise and returned to Enterprise for resale upon lease termination, with the County entitled to the remaining equity less a \$375 per vehicle remarketing fee; and

WHEREAS, the annual lease costs have been included in the departments' FY 2021 Auto Leasing budgets at a total cost of \$175,126 per the list attached to this resolution; and

WHEREAS, the lease costs will be paid monthly by Car Pool, which will charge the departments back through the Munis General Billing module; and

WHEREAS, the County-owned vehicles being replaced will be disposed of via public auction by the Car Pool department.

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners hereby authorizes the Car Pool department to replace twenty-seven (27) vehicles with replacements leased through the County's partnership with Enterprise Fleet Management for a total cost of One Hundred Seventy Five Thousand One Hundred Twenty-Six dollars (\$175,126).

BE IT FURTHER RESOLVED that the Livingston County Board of Commissioners hereby authorizes any budget amendments necessary to effectuate the leases authorized under this resolution.

BE IT FURTHER RESOLVED that the Car Pool Department is hereby authorized to dispose of the decommissioned County-owned vehicles being replaced per the County Purchasing/Disposal Policy.

#

MOVED: SECONDED: CARRIED:



Memorandum

To: Livingston County Board of Commissioners

From: Greg Kellogg, Transportation Director

Date: 9/1/2020

Re: Resolution Authorizing FY 2021 Vehicle Replacements Leased through the

County's Partnership with Enterprise Fleet Management - Car Pool

The Livingston County Car Pool Department is requesting authorization to replace twenty-seven (27) vehicles with new vehicles leased through Enterprise Fleet Management, per the agreement authorized under Resolution 2019-09-128. These vehicles were recommended for replacement based on age, mileage, and other factors as determined by Enterprise.

All vehicles will be on monthly leases with no mileage caps, with Sheriff's Patrol units on 48-month terms and all other vehicles on 60-month terms. The leased vehicles will be titled by Enterprise and returned to Enterprise for resale upon lease termination, with the County entitled to the remaining equity, less a \$375 per vehicle remarketing fee, which will be applied to the subsequent lease to reduce the monthly payment.

The annual lease costs have been included in the departments' FY 2021 Auto Leasing budgets at a total cost not to exceed \$175,126 per the attached list. The lease costs will be paid monthly by Car Pool, which will charge the departments back through the Munis General Billing module for the lease costs and other vehicle expenses.

The Enterprise program allows the County to leverage additional manufacturer's incentives in combination with government fleet pricing. One such incentive is the Large Bid incentive which provides significant savings if the County leases at least 25 vehicles from one manufacturer. We will meet that threshold with 25 FCA (Chrysler) vehicles which provided the best value even before the Large Bid incentive is applied. Enterprise did not have final incentive numbers at the time of this resolution but they are estimated to be \$500-\$700 per vehicle, which will further reduce lease costs from the pricing in the attached list.

The Enterprise program also includes a Full Maintenance Program for leased vehicles that covers routine preventive maintenance items and unexpected mechanical repairs for a fixed monthly fee over the lease term (Sheriff's pursuit vehicles are not eligible). This program facilitates more

consistent budgeting for maintenance and repairs which are difficult to predict, particularly after the manufacturer's warranty expires. Full Maintenance Program costs are based on vehicle type and are included on the attached price list.

The County-owned vehicles being replaced will be disposed of via public auction by the Car Pool department.

If you have any questions please contact me directly at x7843.

Livingston County Car Pool 2021 Vehicle Price List

Non-Pursuit Vehicles (60-month lease)								Pursuit Vehicles	(48-month lease)	
	2021 Dodge Charger (Base AWD) (Ba								2021 Dodge Durango AWD**	2021 Dodge Charger AWD**
Purchase Cost	\$22,748	\$29,332	\$22,251	\$29,406	\$29,029	\$27,413	\$25,233	\$21,480	\$33,737	\$27,613
Monthly Lease Cost Per Vehicle	\$397	\$500	\$388	\$508	\$493	\$471	\$427	\$365	\$720	\$598
Annual Lease Cost Per Vehicle	\$4,767	\$5,998	\$4,654	\$6,096	\$5,915	\$5,652	\$5,122	\$4,380	\$8,634	\$7,171
Term Lease Cost Per Vehicle	\$23,834	\$29,989	\$23,269	\$30,480	\$29,577	\$28,260	\$25,611	\$13,140	\$34,537	\$28,684
stimated Equity at Term \$8,000 \$8,000 \$7,500 \$6,000 \$9,000 \$6,500 \$5,000 \$5,000								\$7,000	\$8,000	
Lead Times	9-13 weeks	11-15 weeks	11-15 weeks	23-27 weeks	25-29 Weeks	19-23 weeks	8-12 weeks	10-14 weeks	16-20 Weeks	12-16 weeks
2021 Production Start	11/9/2020	10/5/2020	11/23/2020	11/19/2020	11/6/2020	10/10/2020	11/2/2020	8/3/2020	TBD	11/9/2020

^{**}Pursuit pricing based on MY 2020 w/ 2% markup

2021 Lease Costs by Department						
		Annual Lease Cost per				
Department	Replacement Vehicle	Vehicle	Lease Term (months)	Fiat Chrysler Qty	GM Qty	Annual Least Cost
Building Inspection	RAM 1500 Reg Cab	\$ 4,654	60	3		\$ 13,961
	RAM 1500 Crew Cab	\$ 5,915	60	1		\$ 5,915
Env. Health	Jeep Compass	\$ 4,380	60	1		\$ 4,380
	RAM 1500 Reg Cab	\$ 4,654	60	1		\$ 5,915
Sheriff - AC	RAM SSV	\$ 6,096	60	2		\$ 12,192
Sheriff - Jail	Durango AWD	\$ 5,998	60	1		\$ 5,998
	Chevy Express Van	\$ 5,652	60		2	\$ 11,304
Sheriff - Road	Charger Pursuit	\$ 7,171	48	5		\$ 35,855
	Durango Pursuit	\$ 8,634	48	6		\$ 51,805
	Charger AWD	\$ 4,767	60	1		\$ 4,767
	Durango AWD	\$ 5,998	60	2		\$ 11,995
	Voyager	\$ 5,122	60	1		\$ 5,122
	RAM 1500 Crew Cab	\$ 5,915	60	1		\$ 5,915
	-	•	•	25	2	\$ 175.126

RESOLUTION NO: 2020-09-214

LIVINGSTON COUNTY DATE: September 14, 2020

Resolution Authorizing Resealing the Foundation and Replacing Failed Drain Tiles at the Historical Courthouse – Facility Services

WHEREAS, The Facility Services Department has recognized a need to reseal the foundation and replace drain tile at the Historical Courthouse; and

WHEREAS, this project was included in the 2020 Capital Improvement Plan with the request of being funded by Fund 403 Capital Improvement; and

WHEREAS, in compliance with the Procurement Policy, a competitive bid process was performed through CoPro+ with John Stewart & Associates acting as the Project Consultant;; and

WHEREAS, three companies responded to the bid request; and

WHEREAS, Ram Construction of Livonia, Michigan was the lowest bidder; and

WHEREAS, the total cost of the project including a 10% contingency will not exceed \$143,682.

- **THEREFORE, BE IT RESOLVED** that the Livingston County Board of Commissioners hereby approves the foundation reseal and drain tile project at the Historical Courthouse at a cost not too exceed \$143,682 including a 10% contingency.
- **BE IT FURTHER RESOLVED** that the Livingston County Board of Commissioners hereby approves entering into a contract with Ram Construction of Livonia, Michigan to complete the foundation reseal and drain tile project at the Historical Courthouse.
- **BE IT FURTHER RESOLVED** that the Livingston County Board of Commissioners hereby approves entering into a contract with John Stewart Associates acting as Project Consultant in an amount not to exceed 10% of the project cost.
- **BE IT FURTHER RESOLVED** that the Livingston County Board of Commissioners hereby approves any budget transfers to effectuate the above.
- **BE IT FURTHER RESOLVED** that the Livingston County Board of Commissioners hereby authorizes the Treasurer to transfer funds from F403 Capital Improvement to F631 Facility Services in an amount not to exceed \$143,682.

RESOLUTION NO: 2020-09-214

PAGE: 2

BE IT FURTHER RESOLVED that the Chairman of the Livingston County Board of Commissioners is authorized to sign all forms, assurances, contracts/agreements, renewals and future amendments for monetary and contract language adjustments related to the above upon review and/or preparation of Civil Counsel.

#

MOVED: SECONDED: CARRIED:



DATE: September 2, 2020

TO: Livingston County Board of Commissioners

FROM: Chris Folts

RE: Resolution Authorizing Resealing the Foundation and Drain Tile Work at

the Historical Courthouse - Facility Services Department

The Historical Courthouse foundation was last resealed 40 years ago. The foundation is deteriorating in some areas of the building and causing moister transfer as a result.

In order to preserve this land mark building it is essential to excavate and reseal the foundation and retile and reconnect the roof drain system. The foundation project was inspected and specifications where detailed as part of the bid process. Six contractors responded to an onsite walk through and out of the six there were three contractors that responded with bids.

Ram Construction of Livonia was selected with the lowest most qualified bid.

Therefore, Facility Services is requesting that the attached resolution be approved that authorizes the foundation project not to exceed \$130,620. If you have any questions or concerns, please feel free to contact me.

August 2020	LIVINGSTON
	COUNTY
	COURTHOUSE

WATERPROOFING BIDS

JOHN STEWART ASSOCIATES
MILFORD, MICHIGAN

Aqua Dry Livonia, Michigan	Pullman SST, Inc Trenton, Michigan	Ram Construction Livonia, Michigan	CONTRACTOR
138,024.00 cc (bid includes	42,650	57,500 (alternate #1	BASE BID Bituthene
138,024.00 complete (using Alternate "d" Tremco System) (bid includes Alternate #1)	(44,100)	57,500 (55,900) (alternate #1 – add \$2500)	ALTERNATE "d" Tremco
ernate "d" Tremcc	no bid (App Drai	(45,700)	ALTERNATE "e" per Bidder
	no bid no bid (Approx. cost for excavation and Drain Tile ADD 43650)	36,800 6,850 Using Alternate "e" to Add Alt.#1 drainpipes:	EXCAVATING
no breakdown	no bid xcavation and 50)	36,800 6,850 Using Alternate "e" total is Add Alt.#1 drainpipes:	DRAIN TILE CONCRETE
	15,000	13,500 is	CONCRETE
\$138,024.00	15,000 \$57.650.00 \$101,300.00	\$114,650.00 \$102,850.00 \$105,350.00	TOTAL

<u>john stewart</u>

GENERAL CONTRACTORS

1645 N. MILFORD RD. MILFORD, MICH. 48381 PH. (248) 390-5260

Email stewartcontractors@gmail.com

LIVINGSTON COUNTY COURTHOUSE WATERPROOFING PROJECT

SIGN-IN-SHEET August 20, 2020

Doug Cusack
(989) 981-6625
Cusack's Masonry Restoration
15570 Cook Road
dcusack@cusackmasonry.com
Hubbardston, Michigan

Scott Smith Orion Specialty Contracting (248) 790-8953 9043 Julia Ave.

Orion.specialty.contracting@gmail.com White Lake, Michigan

Brian Anton
BNE Restoration Services
(734) 941-1355
33050 Industrial Road
Livonia, Michigan

Dan Canedo Ram Services (734) 422-8446 13800 Ecker Road dcanedo@ramservices.com Livonia, Michigan

Gregg Montowski
(248) 877-0464
280 West Jefferson
gmontowski@pullman-services.com
Trenton, Michigan

Terry Phela Aqua Dry
(248) 910-9980 33006 West Seven Mile
Aquadry1991@gmail.com Livonia, Michigan

Chris Folts
Livingston County Director of Services
(517) 546-6491
420 South Highlander Way
Cfolts@livgov.com
Howell, Michigan

Chris Dunn Livingston County Facility Services (517) 546-6491 420 South Highlander Way Cdunn@livgov.com Howell, Michigan

John Stewart Associates (248) 390-5260 1645 North Milford Road stewartcontractors@gmail.com Milford, Michigan

John stewart

CONSTRUCTION MANAGER

I 645 N. MILFORD RD. MILFORD, MICH. 4838 I PH. (248) 390-5260 Email <u>stewartcontractors@gmail.com</u>

September 2, 2020

Livingston County
Facility Services
420 S. Highlander Way
Howell, Mi. 48843
Attn: Mr. Chris Folts

Dear Mr. Folts

The following is the final number for the waterproofing at the Livingston County Courthouse at 200 E.Grand River

Α.	RAM Construction Services this is for Spray Polyurea Waterproofing which is listed as Item "e" on the bid proposal	\$ 102,850.00
В.	Alternate # I Downspout Drainage System and Manhole, Installed by Ram Const. Service	\$ 2.500.00
C.	RAM's cost for a performance bond	\$ 1,800.00
D.	Cost of 2 month rental Temporary Toilet	\$ 250.00
E.	One (1) 20 yard roll off dumpster for items not related to Waterproofing	\$ 450.00
F.	Permit from Livingston Co. Bldg.Dept	\$ 0.00
G.	Permit allowance from Howell Bldg.Dept Howell will supply after plan and DPW review	\$ 1,000.00
1.	Contingency @ 10%	\$ 10,885.00
Н.	John Stewart Construction Management Fees @ 10 % of costs	\$ 10,885.00

Total Cost for Waterproofing \$ 130,620.00

RESOLUTION NO: 2020-09-215

LIVINGSTON COUNTY DATE: September 14, 2020

Resolution Authorizing the County Treasurer to Establish Fund 282 CARES Act - Treasurer

WHEREAS, resolution #2020-07-183 authorized the application for the First Responder Hazard Pay

 $Premium\ Program\ (FRHPPP)\ and\ the\ Public\ Health\ Payroll\ Reimbursement\ Program$

(PSPHPR); and

WHEREAS, the State of Michigan has allocated Coronavirus Relief Local Government Grants (CRLGG) to

local governments as a replacement for the August 2020 revenue sharing payment; and

WHEREAS, all three of these programs (FRHPPP, PSPHPR and CRLGG) are federal CARES ACT funds

passed through the State of Michigan; and

WHEREAS, the Michigan Department of Treasury issued Numbered Letter 2020-4 to assist local units with

guidance on how to record the revenues and expenses of these three programs; and

WHEREAS, Number Letter 2020-4 designates Fund 282 as the CARES Act Fund for local units desiring to

track these three programs in a separate fund; and

WHEREAS, the Livingston County Treasurer recommends establishing Fund 282 for the specific purpose of

tracking revenues and expenditures related to these CARES Act funds.

THEREFORE BE IT RESOLVED the Livingston County Board of Commissioners hereby authorizes the

Livingston County Treasurer to establish Fund 282 – CARES ACT Fund.

THEREFORE BE IT FURTHER RESOLVED the Livingston County Board of Commissioners hereby authorizes the necessary transfers and budget amendments to effectuate this resolution.

#	#	#
π	π	П

MOVED:

SECONDED:

CARRIED:

- COPY-

RESOLUTION

LIVINGSTON COUNTY

NO:

2020-07-183

DATE:

July 13, 2020

Resolution to Apply for the First Responder Hazard Pay Premiums Program Grant and the Public Safety and Public Health Payroll Reimbursement Program Grant Available Through the Michigan Department of Treasury - Planning Department

WHEREAS, on July 1, 2020, Governor Gretchen Whitmer signed Public Act 123 of 2020, which appropriates \$100 million for the First Responder Hazard Pay Premiums Program and \$200 million for the Public Safety and Public Health Payroll Reimbursement Program; and

WHEREAS, these programs offer additional compensation for first responders that perform hazardous duty or work involving physical hardship related to COVID-19 and will provide a maximum of \$1,000 to qualified individuals; and

WHEREAS, public safety and public health payroll expenditures incurred from April and May 2020 will be included in the payroll reimbursement program with additional reimbursements allocated for June and July 2020; and

WHEREAS, both grant programs use federal funding available to the State of Michigan through the Coronavirus Aid, Relief, and Economic Security Act (CARES ACT) and Livingston County is eligible for these grant programs; and

WHEREAS, various Livingston County departments have collectively incurred eligible expenses for payroll reimbursement; and

WHEREAS, the Livingston County Planning Department has staff designated as Professional Emergency Managers (PEM) with substantial grant writing and administration expertise necessary to compile documentation for any work and costs that may be eligible under the Coronavirus Aid, Relief, and Economic Security Act (CARES ACT).

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners authorizes the submission of a grant request to the Michigan Department of Treasury for the First Responder Hazard Pay Premiums Program Grant and the Public Safety and Public Health Payroll Reimbursement Program Grant.

BE IT FURTHER RESOLVED that the Chairperson of the Livingston County Board of Commissioners is authorized to sign all forms, assurances, contracts/agreements, renewals and future amendments for monetary and contract language adjustments related to the above upon review and/or preparation of Civil Counsel.

BE IT FINALLY RESOLVED that the provision of certain hazard pay may be subject, as to certain employees, to notice and/or possible bargaining requirements and Administration is authorized to provide such notice and satisfy such requirements to effectuate this Resolution.

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MOVED: SECONDED: K. Lawrence R. Bezotte

CARRIED:

Roll Call Vote: Yes (7): K. Lawrence, W. Green, W. Nakagiri, D. Helzerman, R. Bezotte, J.

Gross and C. Griffith; No (0): None; Absent (1): G. Childs



GRETCHEN WHITMER
GOVERNOR

RACHAEL EUBANKS STATE TREASURER

NUMBERED LETTER 2020-4

Issued By: Community Engagement and Finance Division

Bureau of Local Government and Schools Services

Issue Date: August 12, 2020

Topic: Federal and State Reimbursements for Hazard Pay, Public Safety, and Revenue Sharing

Grants

Summary:

To assist local units with the receipting of revenues related to the CARES Act, Treasury is providing the following guidance on how to record and accrue these funds that have been granted under Public Act 144 of 2020:

In accordance with this Act:

- \$100 million has been allocated for the <u>First Responder Hazard Pay Premiums Program</u> (FRHPPP)
- \$200 million has been allocated for the <u>Public Safety and Public Health Payroll Reimbursement Program (PSPHPR)</u>
- \$150 million has been allocated to local governments for replacing their August 2020 revenue sharing payment with Coronavirus Relief Local Government Grants (CRLGG)

Revenue Account:

Local units must use account 528-Other Federal Grants for recording the revenues associated with these grants.

Accrual:

When this revenue would be recorded is dependent on several items pertaining to each local unit including fiscal year end, and when the grant has been officially executed.¹

No receivable or revenue may be recorded until both of the following occur: an award has been executed and eligible expenditures are incurred. In this case, the execution of an award would be the earlier of (1) the receipt of Treasury notice² that your application has been granted/awarded and the amount has been disclosed, or (2) the actual deposit of funds.

Each local unit should record these transactions (both revenues and expenditures) either within existing funds or, if the local unit desires tracking this in a new fund, the local unit should use fund 282 – CARES Act.

¹ GASB Implementation Guide No. 2019-1 ¶4.7

² Receipt may include the posting of the grant amount approval on the Treasury Website.

Numbered Letter 2020-4 Federal Reimbursements for Public Safety and Hazard Pay Page 2 August 12, 2020

Fund-Based³ Financial Statements Revenues

Fiscal Years Ending April through June 2020

No receivables or revenues exist until fiscal year 2021, because the grant awards are being made after July 1, 2020. Therefore, entities with fiscal years ending April through June 2020 will not be recording anything related to these awards until their subsequent fiscal year (FY 2021).

Fiscal Years Ending September 2020 through June 2021

Assuming eligible expenditures have already been incurred, upon receipt of the funds the following entry should be recorded:

XXX-000-001 Cash

\$XXX.

XXX-000-528 Other Federal Grants

\$XXX

If the award has been executed (in accordance with the parameters above) and eligible costs are incurred, but reimbursement is not yet received, then replace the debit to cash with 078 - Due from State.

If the cash is received in advance of incurring eligible expenditures, a local unit should record cash with an offset to a liability account.⁴

XXX-000-001 Cash XXX-000-228 Due to State

\$XXX

\$XXX

Local units with a June 30 fiscal year end are not able to accrue these funds back to the previous fiscal year according to Government Accounting Standards Board (GASB) Technical Bulletin 2020-1, Question No. 3.⁵

Any amendments to legislation "even when enacted with retroactive provisions, subsequent to the statement of net position date but before the issuance of financial statements do not represent conditions that existed as of the period-end being reported. Any amendment to [legislation] enacted subsequent to the statement of net position date should be considered in the financial statements for the reporting period in which the amendment was enacted.⁶"

We understand that Section 805 of PA 144 indicates that local governments "may accrue payments received under this section to their immediately preceding fiscal year" contrary to the guidance illustrated above and generally accepted accounting principles. However, if a local government chooses this option, it may result in a modification of opinion in the corresponding audited financial statements.

³ Government-wide reporting for these reimbursements are expected to mirror the fund accounting and do not require any adjustments.

⁴ GASB Technical Bulletin 2020-1, Question 1

⁵ This does not apply to the counties of Wayne, Oakland, Macomb, Kent, and the city of Detroit, for those funds received prior to June 30, 2020.

⁶ GASB Technical Bulletin 2020-1, Question No. 3

Numbered Letter 2020-4 Federal Reimbursements for Public Safety and Hazard Pay Page 3 August 12, 2020

Restricted Funds and Documentation:

These grants are restricted for CARES Act eligible expenses and may only be used for the purposes outlined in the public act. Regardless of the fund utilized for recording these transactions, they must be recorded as restricted.

All corresponding expenditures used for reimbursement purposes must be tracked with detailed supporting documentation. This information must be maintained so if required it can be made available for review by the granting agencies, your audit firm, and the Michigan Department of Treasury.

RESOLUTION NO: 2020-09-216

LIVINGSTON COUNTY DATE: September 14, 2020

Resolution Authorizing an Agreement with the Michigan Veterans Affairs Agency to Support the Livingston County Veterans Services Office to Enhance and Improve Operations – Veterans' Services

WHEREAS, Under PA 192 of 1953, The Michigan Veterans Affairs Agency (MVAA) shall make the County Veterans Services grant available to each county that meets grant conditions.

WHEREAS, The County Veterans Service Grant available to Livingston County is \$64,520.

WHEREAS, The grant is to be utilized for the goal of enhancing, improving or maintaining new initiatives that support county veteran service operations to connect veterans with their benefits in FY 2021.

WHEREAS, Veterans' Services meets all MVAA criteria and would utilize 2021 grant funds to continue to support the 2020 office build out and to create a custom Customer Relationship Management database and software program.

THERFORE BE IT RESOLVED that the Livingston County Board of Commissioners hereby authorizes submission of an application, and if awarded, accepts the grant agreement with the Michigan Veterans Affairs Agency to support expanding Veterans' services in Livingston County

BE IT FURTHER RESOLVED that the Board of Commissioners authorize any necessary budget amendments to effectuate the above.

BE IT FURTHER RESOLVED that the Chair of the Livingston County Board of Commissioners is authorized to sign all forms, assurances, contracts/agreements, renewals and future amendments for monetary and contract language adjustments related to the above as prepared by Civil Counsel.

#

MOVED: SECONDED: CARRIED:



LIVINGSTON COUNTY VETERAN SERVICES

2300 East Grand River Avenue, Suite 109, Howell, Michigan 48843 517-546-6338

Memorandum

To: Livingston County Board of Commissioners

From: Mary Durst

Date: 9/1/2020

Re: RESOLUTION AUTHORIZING AN AGREEMENT WITH THE MICHIGAN VETERANS

AFFAIRS AGENCY TO SUPPORT THE LIVINGSTON COUNTY VETERANS SERVICES

OFFICE TO ENHANCE AND IMPROVE OPERATIONS.

Dear Commissioners,

Livingston County Veteran Services respectfully requests a grant of \$64,520.00. The grant money will be utilized for the goal of enhancing and improving county veteran service operations, to connect more veterans to their benefits and provide consistent access to services.

Specifically, the funding will be utilized to fund the new rent amount of the new Veteran Services lease through fiscal year 2021. The remaining amount will be allocated to develop a Customer Relationship Management software database system to better serve and track our veterans and their dependents.

If you have any questions regarding this matter, please contact me.

Mary Durst

(517) 552-6902



FY21 COUNTY VETERAN SERVICE FUND - GRANT GUIDANCE

COUNTY VETERAN SERVICE FUND

August 2020

SUMMARY AND BACKGROUND

Michigan Veterans Affairs Agency (MVAA) is accepting applications for fiscal year (FY) 2021 County Veteran Service Fund grants (PA 210 of 2018). Public Act 210 of 2018 amends PA 192 of 1953, entitled "An act to create a county department of veterans' affairs in certain counties, and to prescribe its powers and duties; and to transfer the powers and duties of the soldiers' relief commission in such counties," (MCL 35.621 to 35.624) by amending the title and by adding section 3a. This Act creates a county department of veterans' affairs in certain counties, and to prescribe its powers and duties; to create the County Veteran Service Fund (CVSF) and to provide for contributions to and expenditures from that fund; and to transfer the powers and duties of the soldiers' relief commission in those counties.

AWARD INFORMATION

Funding Mechanism: Grant

Total Available Funding: \$4,150,000.00

Anticipated Number of Awards: 83

Purpose: Grant dollars are intended to enhance and improve county veteran service operations in an effort to connect veterans to their federal benefits and provide consistent access to services throughout the state.

Length of Project: Up to 1 fiscal year, depending on fund availability

Cost Sharing/Match Required: No

Continuation Funds: Contingent upon appropriation funding

AVAILABLE FUNDING

The total disbursement for each grant shall be determined by combining the following amounts:

- (a) A base amount of \$50,000
- (b) A per capita amount according to the number of veterans residing in each county. The amount in this subdivision shall be determined by dividing the amount remaining in the fund after accounting for all disbursements under subdivision (a) by the total number of veterans residing in this state and multiplying the resulting dollar amount by the number of veterans residing in the county receiving the grant. Population figures for veterans residing in this state and in each county of this state shall be obtained from the most recent (2018) Geographic Distribution of VA Expenditures (GDX) Report published by the United States Department of Veterans Affairs (USDVA).

(c) If the amount remaining in the fund after accounting for all disbursements under subsection (a) is less than the amount obtained by multiplying \$1,000.00 by the number of counties receiving grants, MVAA shall not perform a calculation under subsection (b) and shall not disburse the portion of grant funds described under that subsection.

There is no cost sharing or match required.

TIMELINE

A completed and signed application (including any attachments) must be received by MVAA via e-mail to MVAAGrants@michigan.gov no later than 5 p.m. EST on September 1, 2020. Subject should identify individual county and FY21 CVSF Grant Application. The time of receipt by MVAA is determined by the time stamp provided by the State of Michigan e-mail system. Applicants are strongly encouraged to submit their application in advance of the due date to avoid any delays in electronic mail delivery. There will be no extensions of this deadline. Applications received by MVAA beginning at 5:01 p.m. EST on September 1, 2020 and thereafter may not be considered for funding. It is recommended you do not wait until the last minute to submit your grant application. This is a State of Michigan e-mail address and you run the risk of a server overload.

August 1, 2020	Letter	of Intent request sent to counties	•
August 10, 2020		Meeting – 1:30 p.m. EST general overview of Letter of Intent and Fund goals Microsoft Teams Meeting	
	+1 24	18-509-0316 United States, Pontiac (Toll)	
	Confer	rence ID: 334 194 202#	
	Local n	numbers Reset PIN Learn more about Teams Meeting options	
August 14, 2020		ine – Letter of Intent to apply for grant funding MUST be received at Grants@Michigan.gov no later than 5:00 p.m. EST	
August 17, 2020		Application period is open; grant guidance and application will be emailed to ies that submitted Letter of Intent	
Thursday, Aug Tuesday, Augu		Webinar – general overview of Grant Application/Budget requirements Webinar – Q&A (webinar details will be sent via email as soon as finalized)	
September 1st, 2020		ine – Grant Application MUST be received at MVAAGrants@Michigan.gov no han 5:00 p.m. EST	
September 15, 2020	Notific	cation of approval/denial/resubmission requests	
TBD - Individua	al confe	rences with counties to review denials and resubmission requests	
September 15, 2020	Award	d letters and Grant Agreement packet sent for approved applications*	
October 1, 2020	Deadli	ine – Resubmissions MUST be received no later than 12:00 p.m. EST	
October 5, 2020	Award	d letters and Grant Agreement packet sent for resubmissions*	
		ed copy of CVSF Grant Agreement within 60 days of receipt of the Grant Award packet. the 60 days may be forfeited	
Grant Agreements will be processed as received. Fully executed Grant Agreements will be returned to the County and payment request will be submitted.			
		d be sent to: MVAAGrants@michigan.gov. The time/date of receipt by the MVAA is mp provided by the State of Michigan email system.	
			3 Page

CONTACT INFORMATION

The same person shall not serve as The Project Director, the Authorized Official, and the Financial Officer.

Project Director* – The person from the applicant's County Department of Veterans Affairs (CDVA) with overall responsibility for project management and ensuring that all grant guidelines and requirements are met.

* County must ask for permission and be granted an exception by MVAA for someone other than Director of CDVA to be the Project Director.

Financial Officer – The person from the applicant's organization responsible for the financial accounting of project-related expenditures (must be different than the Authorized Official).

Authorized Official – The person from the applicant's organization authorized to enter into an agreement with the DMVA/MVAA in order to accept grant funds (must be different than the Financial Officer).

ELIGIBILITY

Eligibility is limited to Michigan counties that meet the eligibility criteria.

ELIGIBILITY CRITERIA

To be eligible to receive a grant, a county must satisfy the following:

- (a) Maintain a minimum level of county funding for veteran service operations equal to the level of county funding for veteran service operations for the fiscal year preceding September 24, 2018, i.e., Fiscal Year 2017.
- (b) Establish remote access to the United States Department of Veterans Affairs (USDVA) computing systems and require county veteran service officers to obtain a PIV card.
- (c) Submit quarterly reports to MVAA in accordance with the reporting requirements detailed in this document.
- (d) Provide no less than 20 hours per week toward veteran service operations.
- (e) Submit financial reports, in the requested format, to MVAA on a quarterly basis demonstrating that the county department of veterans' affairs expended the grant funds received directly and solely on veteran service operations during the period of the report.

EXPECTATIONS

It is the expectation of MVAA that these services will be initiated/implemented as soon as possible after the award. At the latest, grant recipients are expected to provide services no later than the third month post grant being awarded.

Priority will be given to applications that seek to establish a County Department of Veterans Affairs or enhance existing current veteran service operations. Other requests may be considered acceptable

unless they deviate too far from veteran service operations as defined. You will be notified if your application falls in this category and will be afforded the opportunity to reapply.

All submissions must support NEW initiatives or an increase in existing veteran service operations. Project personnel hired with FY19 and/or FY20 grant funds may continue to be funded with FY20 grant funds.

Supplanting is not allowed.

DEFINITIONS

For this funding opportunity, below is a list of commonly used terms as defined by Public Act 210 of 2018:

- 1. "Accredited veteran service officer": an individual who has met the qualifications for accreditation under 38 USC 5904 and 38 CFR 14.629.
- 2. "County veteran service fund" or "fund": the county veteran service fund created within the state treasury.
- 3. "PIV card": a personal identity verification card issued by USDVA.
- 4. "Veteran service operations": assistance and programming to meet the needs of veterans in this state. Veteran service operations include, but are not limited to, providing advice, advocacy, and assistance to veterans, servicemembers, dependents, or survivors by an accredited veteran service officer to obtain USDVA health, financial, or memorial benefits for which they are eligible.

PROJECT NARRATIVE

Grant applications must be submitted on the supplied forms and in the required format to be accepted. Applications submitted that do not follow the guidelines may be rejected. Each proposed program/initiative and expenditure must be described in detail and include how each ties to one or both of the following goals:

Goal #1: Enhance or increase veteran service provision over past service provisions.

Goal #2: Connect eligible veterans, servicemembers, dependents or survivors to benefits by an accredited service officer to obtain USDVA health, financial, or memorial benefits. This includes applying for emergency grants from the Michigan Veterans Trust Fund to address a short-term unforeseen financial crisis.

In addition, the narrative must include how the county will measure the success of each implemented program/initiative.

EXPENDITURES

Consistent with the best practices of USDVA and MVAA, all proposed expenditures must facilitate, enhance, and improve county veteran service operations to connect veterans to their federal benefits. Failure to obtain prior written approval from DMVA/MVAA may result in an expense not being authorized or reimbursed.

SUGGESTED EXPENDITURES

Please refer to the FAQ handout or contact MVAA for further guidance.

DISALLOWABLE EXPENDITURES

Funds expended without prior MVAA approval will not be reimbursed. Please refer to the FAQ handout or contact MVAA for further guidance.

BUDGET JUSTIFICATION AND NARRATIVE

All applications must have a detailed budget justification and narrative that supports the requested funding. The Budget Justification and Narrative explains how the costs were calculated and must tie directly back to the Project Narrative.

The Budget Justification and Narrative is the justification of 'how' and/or 'why' a line item helps to meet the program deliverables. All costs must be utilized to support the provision of assistance and programing to meet the needs of veterans residing in the county. The proposed costs must be reasonable, allowable, allocable, and necessary for the supported activity.

All budget calculations must follow a prescribed format. Please refer to the FAQ handout or contact MVAA for quidance.

If operational/programmatic changes are needed during the award period, you will need to complete a project amendment form and contact the MVAA Program Manager for PRIOR approval. If the change also requires moving funds from one line item to another, you will need to complete a budget amendment form and contact the MVAA Program Manager for PRIOR approval. All forms will accompany the grant award agreement.

If you are not sure if a cost is allowable, you will need prior approval from the MVAA Program Manager. If a cost is deemed disallowable after it has been expended and there was not a PRIOR authorization, the grant WILL NOT reimburse the county.

Supplanting and administrative (indirect) costs are not permitted.

Charges to the project for items such as salaries must conform to the written policies and established practices of the applicant organization.

POST AWARD

All grantees will need to be registered to do business with the State of Michigan. Registration is available at the following website: www.michigan.gov/SIGMAVSS.

The State of Michigan will <u>not</u> accept Signature Pages without the entire Grant Agreement. A complete signed copy of the Grant Agreement must be returned to MVAA no later than 60 days after the award letter is received.

When communicating with MVAA regarding your grant award, the Grant Award Number must be included in the subject line of the e-mail. E-mails received without the Grant Award Number in the subject line may be returned.

There will be a mandatory one-day training for Project Directors and Financial Officers to learn correct reporting formats. If one or more parties fails to attend, the grant award may be rescinded. Dates and locations will be provided with the grant award letter. Grant funds may be used to support travel to and from the mandatory training. Additional personnel assigned to the project may attend at the expense of the county.

REPORTING REQUIREMENTS

Funding is provided on a reimbursement basis. Grant recipients will submit an updated county department of veterans' affairs budget and invoice for those expenses approved for payment by the grant no later than the 10th day of the month following the end of the quarter.

Submitting budget reports for reimbursement start with an approved budget. Reimbursements will be made on a quarterly basis. All reimbursable expenses must be incurred during the grant award cycle. Requests for reimbursement for activities/services prior to the award of after the close of the award WILL NOT be reimbursed.

Reimbursement for salaries/fringes will need to be supported by submitting certified timesheets signed by both the employee and the employee's supervisor.

Quarterly financial reports demonstrating the expenditures and division of grant funds and county funds must be signed by the Chief Financial Officer.

Quarterly progress reports that identify the major tasks completed during the reporting period, any issues or difficulties during the quarter, project milestones, and performance standards and metrics must be submitted to MVAA by the 30th of the month following the end of the guarter.

Reporting templates will be provided to grant recipients with the Notice of Award.

REPORTING SCHEDULE

Reporting Period	October 1 -December 31, 2020	January 1 – March 31, 2021	April 1 – June 30, 2021	July 1 – September 30, 2021
Report Due	January 10, 2021	April 10, 2021	July 10, 2021	October 5, 2021

MONITORING

All grant recipients will be subject to grant monitoring of performance, including data collection. Standardized templates will be provided with the grant award letter. Budget and progress and activity reports will be required quarterly. Grant and performance monitoring will be conducted by MVAA. If MVAA determines, by audit or otherwise, that a county department of veterans' affairs expended the grant funds received for purposes other than veteran service operations, MVAA shall reduce the grant disbursement provided to the county department of veterans' affairs in the succeeding fiscal year by an amount equal to the total of all amounts improperly expended.

CONTACT INFORMATION

For questions regarding this funding opportunity, please e-mail MVAAGrants@michigan.gov.

RESOURCES

The following sites may be of assistance in researching and developing your grant application.

The most recent (2019) Geographic Distribution of VA Expenditures (GDX) Report

https://www.va.gov/vetdata/Expenditures.asp

Michigan Veterans Trust Fund

https://www.michiganveterans.com/a/Michigan-Veterans-Trust-Fund

https://www.michiganveterans.com/p/Emergency-Assistance

State of Michigan Travel Rates

https://www.michigan.gov/documents/dtmb/Travel Rates FY20 January 2020 675062 7.pdf

From: MVAAGrants

To: Mary Durst; Cindy Catanach; Carol Griffith

Cc: Rowlader, Karen (DMVA)

Subject: [EXT] Livingston County FY 21 CVSF Grant Amount and Application

Date: Saturday, August 15, 2020 1:38:33 PM

Attachments: CVSF Grant Application FY21-final 8 20.pdf

CVSF Grant Guidance FY21-final 8 20.pdf

CVSF Grant Guidance FY21-final 8 20.pdf CVSF Grant FAQs FY21-final 8 20.pdf

"The e-mail below is from an external source. Please do not open attachments or click links from an unknown or suspicious origin."

Good afternoon! This email is to inform you that Livingston County will be awarded \$64,520.00 for the FY21 County Veteran Service Fund (CVSF) Grant. The breakdown follows:

Base Award \$50,000.00

Per Capita Award \$14,520.00 (this amount may increase based on rollover from FY20 CVSF Grant which will not be available until FY20 is closed)

Total CVSF Grant Award \$64,520.00

Attached is the CVSF Grant Application and the budget templates that are required to be used with your application. Application are due by 5:00 p.m. on September 1, 2020. Send to MVAAGrants. Michgan.gov. If you have any questions, please do not hesitate to contact us.

Kindest Regards,

MVAA Grant Management Team



FY2021 COUNTY VETERAN SERVICE FUND GRANT

GRANT APPLICATION TEMPLATE

This is the only approved template for use in submitting the County Veteran Service Fund (CVSF) grant request.

Definitions to determine the proper individual to list as a contact can be found in the Grant Guidance. Your Authorizing Official is the person able to accept funds and enter the County into agreements and contracts. This is usually the Chairperson of the Board of Commissioners.

CONTACT INFORMATION

Applicant County	Livingston	All the second of the second s
Grant Amount Requested	35,326.64	
SIGMA Vendor Code	CV0048182	SIGMA Address Code

Project Director	Mary Durst
Mailing Address	2300 E. Grand River Ave., Suite 109, Howell, MI 48843
Phone	517-552-6902
E-mail Address	mdurst@livgov.com

Financial Officer	Cindy Catanach
Mailing Address	304 E Grand River Ave. Suite 202, Howell, MI 48843
Phone	517-546-3669 x 4
E-mail Address	ccatanach@livgov.com

Authorized Official	Carol Griffith
Mailing Address	304 E. Grand River Ave., Howell, MI 48843
Phone	517-546-3520
E-mail Address	cgriffith@livgov.com

All assistance, programming, and service initiative needs to be submitted with separate: project narrative, budget narrative, and spreadsheet. This is required to be completed for each initiative your county is funding with the CVSF grant. Please duplicate the Project Detail, Budget Narrative, and Excel spreadsheets as needed for each initiative your county is seeking funding. Attach pages as needed.

Project Title	County Veteran Service Fund
Grant Focus Area	Customer Relationship Management Database

PROJECT NARRATIVE

Detailed project narrative must be provided below.

We do not have a good system to track all services and funds provided to the veterans and dependents through federal, state and county services. We also do not have a way to collect and control census-like data on our veterans and getting the information through other sources is difficult as many veteran organizations throughout Michigan - and across the different military branches - are siloed.

We also use multiple programs for different needs which creates redundancy in some areas, gaps in others, and inconsistent information reporting across the different programs. I do not intend to discontinue the use of VetraSpec, but augment it.

The new CRM software system will encompass much more than VetraSpec can provide. We will use the new database to provide additional information in a way that can be utilized at our county level to reach more veterans, provide a more targeted advertising system and to increase veteran engagement. Below are some of the solutions that would be provided by this new CRM database.

- 1. Build and strengthen customer relationships to keep them coming back.
- 2. Improve product development and service delivery processes.
- 3. Increase awareness of customer needs.
- 4. Reduce customer frustration by not asking the same questions over and over.
- 5. Provide automated screening and reporting system alerting us when a veteran or dependent may be eligible for a VA or county office program.
- 6. A central location where we can find everything we need, from scheduling to case management notes, to lists of community resources and the frequency in which they are used and which ones have the best outcomes.
- 7. Pinpoint under-utilized programs and identify the barriers.

Some data expected to be collected is:

- 1. All demographic data on the veterans (How many in a household, the relationship to the veteran, household income, veteran profession, etc.)
- 2. The ability to see the details of who we are seeing and what services we are providing above and beyond VA claims.
- 3. Identify needs that are not being met in order to create new programs.
- 4. Better collect, track and provide data that can measure various initiative success.
- 5. Collect data that can be used for future analysis.
- 6. Further break down what kind of services we are providing and to whom. Ie: how many dependents vs veterans are we helping and what type of dependents are utilizing what type assistance the most.
- 7. Provide a more accurate breakdown of how the VA is paying out claims.

I firmly believe that the success of a database like this would be a game changer for counties with millages and provide more in depth information that could prove useful to the MVAA. It could also provide the data needed to convince more counties to participate in millages.

MVAA GOALS

This initiative will meet both of the MVAA's goals of enhancing and increasing veteran service provisions over past service provisions and Connecting eligible veterans, service members, dependents or survivors to benefits.

BUDGET NARRATIVE/JUSTIFICATION

Budget Narrative/Justification must be provided below. In addition, an **itemized list** of all expenditures, including salary if applicable, must be provided in the Excel budget templates provided. Add Excel spreadsheets as an attachment for each initiative, titled 'Attachment A.'

Initial research shows that building customized CRM software can start at \$50,000. I am anticipating a mix between out of the box CRM along with some customized features to better meet our needs. We will also be using other applications and plug ins. I am currently exploring Salesforce CRM. I would be using this in conjunction with our current scheduling system, Acuity. The merging of these two software programs will be facilitated by a software program called Zappier. We will also need to pay for some customized features I have not been able to find. Salesforce and Zappier will cost a combined estimate of approximately \$9,000 a year. I am unsure of the cost of further customization at this time. The remaining funds will be allocated to customizing solutions or for pre-made solutions that we may discover further down the line. I am currently working with my county IT to obtain an estimate on customization. All programs we use will be HIPAA compliant.

See Attachment A- Itemized excel spreadsheet

SUBMISSION OF APPLICATION

Type an "X" in the box for confirmation of the following statements.

I understand that my County must become registered to do business with the State of Michigan prior to receiving any grant funding. Registration is available at the following website: www.michigan.gov/SIGMAVSS .	x
I understand that the grant agreement must be signed by the Authorizing Official before grant funds can be expended.	x
I have included Attachment A: Itemized Budget.	X
I have included Attachment B: County FY19 Budget for the organization structure that provides assistance to veterans and/or family members.	x
I understand that I should receive an email confirmation of submission of my application within 24 business hours, and if I do not receive an email confirmation, I should contact the agency for confirmation.	x
I understand that remote access to the United States Department of Veterans Affairs computing systems to obtain PIV cards for county veteran services officers must be established no later than September 24, 2021.	x

Signature:	Mary	Durst	Digitally signed by Mary Durst DN: cn=Mary Durst, ou=Livingston County Veterans Services, email=mdurst@ilvgov.com, c=US Date: 2020.08.19 11:11:54 -04'00'	Date:	
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B.O.C meeting September 14,2020

County Veteran Service Fund Grant Budget Request

	Budget	Request		9 m	
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Customer Relationship Manager					
I. Project Total (Amount reques	ted for this initiative)				
				\$35,326.64	
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			Total	\$0.00	

Total

\$35,326.64

Our most popular add-on user licenses

Sales Cloud Enterprise Edition + Nonprofit Success Pack (NPSP)

Sales Cloud Unlimited Edition + Nonprofit Success Pack (NPSP)

Complete CRM for nonprofits. All of the features of Enterprise Edition, plus out-of-the-box tools for managing fundraising and nonprofit constituent relationships. Your first 10 EE subscriptions are FREE for qualified customers.

\$36

users/month* (billed annually)

30 DAY FREE TRIAL

Includes all Enterprise features:

Constituent Relationship Management

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Basic Batch Entry

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The ultimate nonprofit CRM and support.

All of the features of Unlimited Edition, plus out-of-the-box tools for managing fundraising and nonprofit constituent relationships.

\$72

users/month* (billed annually)



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Nonprofit Success Pack Data Import Accelerator

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Full copy sandbox

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Sales Data**

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^{*} All per user products require an annual contract. All editions have a minimum of 1GB of data and 11GB of file storage shared by all users. Additional storage is available on a per-user basis for each edition.

Get 10 Donated Subscriptions of the World's #1 Cloud Engagement Application

All eligible organizations receive 10 subscriptions of our premium 'Sales & Service Cloud Enterprise Edition' at no cost through the Power of Us program. Get deep discounts on additional subscriptions.

The Nonprofit Success Pack (NPSP)

Configured out of the box for nonprofits, NPSP sits on top of the Sales or Service Cloud Enterprise Edition and provides complete Salesforce Customer Relationship Management (CRM) and tools to help manage programs, donations, volunteers, and supporters all in one place. Your first 10 subscriptions are FREE for qualified customers.

Contact us for international pricing. Have questions? Call 1-800-667-6389 or have someone contact you.

Watch Demo: Nonprofit Success Pack Demo

Download: Salesforce for Nonprofits Product Comparison

Disqualification Criteria: Organizations that are not eligible

Excluded nonprofits

- Hospitals
- Health insurance organizations
- Group or individual health practices
- Inpatient care facilities
- Economic Development organizations, such as:
 - Chambers of Commerce (excluding foundations)
 - · Business Improvement Districts
 - · Local and regional economic development organizations with a primary focus on commercial business development
- Government-managed/owned nonprofits
 - Nonprofits funded by local, state or federal government that function without an independent board of directors, or are managed by a government agency



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per month, billed annually or \$24.99 month-to-month

Starter

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onth, billed annually or \$61.25 month to month

OR

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Advanced tools to take your work to the next level.

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per month, billed annually or \$373.75 month-to-month

Team

Bring your team together to collaborate on automation.

50,000 Tasks /mo 💠

Try free

599

or \$748.75 month-to-month

Company

Automation plus enterprisegrade features.

100,000 Tasks /mo \$

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COMPANY PLAN FEATURES

1 min Update Time

Unlimited Zaps

✓ Multi-step Zaps

Try free

FREE PLAN FEATURES

O 5 Zaps

15 min Update Time

✓ Single-step Zaps

STARTER PLAN FEATURES

(2) 20 Zaps

15 min Update Time

✓ Multi-step Zaps

✓ 3 Premium Apps

✓ Filters

✓ Formatters

✓ Connections Via Webhooks

PROFESSIONAL PLAN FEATURES

Unlimited Zaps

② 2 min Update Time

Multi-step Zaps

✓ Unlimited Premium Apps

✓ Filters

✓ Connections Via Webhooks

✓ Custom Logic - Paths

✓ Auto Replay

TEAM PLAN FEATURES

Unlimited Zaps

1 min Update Time

✓ Multi-step Zaps

Unlimited Premium Apps

✓ Filters

✓ Formatters

Connections Via Webhooks

✓ Custom Logic - Paths

✓ Auto Replay

Unlimited Users

✓ Folder Permissions

✓ Premier Support

✓ Shared App Connections ✓ Shared Workspace

✓ Formatters

Connections Via Webhooks

✓ Unlimited Premium Apps

✓ Custom Logic - Paths

Auto Replay

Unlimited Users

Folder Permissions

✓ Premier Support

Shared App Connections

✓ Shared Workspace

✓ Advanced Admin Permissions

✓ User Provisioning (SCIM) ✓ Apps Restrictions

✓ SAML Single Sign On (SSO)

Custom Data Retention

Account Consolidation

The Cost of Developing vs. Buying a CRM System



Serhiy Kozlov — January 23, 2017



It's safe to say that the CRM market is booming. By 2017, it's expected to hit \$37 billions, yet the overall install base around the world is slightly over 1%.

How is it possible?

A lot of businesses, especially startups and small to mid-sized companies, are initially put off by the CRM development costs and/or requiring monthly payments set by the top industry players like Oracle, SalesForce and others.

However, keeping your business data in spreadsheets isn't a viable long-term strategy for growth. At the certain point, you'll face the decision of hiring a CRM software development company to build the product for you versus studying the pre-made solutions.

This guide will help you make the right decision and accurately calculate the costs of each option.

The Key Aspects To Consider When Making The Buy vs. Build Decision

You can answer the question in a rational way if your decision-making process starts with creating and evaluating the list of pre-defined requirements for your CRM web application.

Requirements

The definitive pro of choosing to make a CRM system is that the product will meet all your custom requirements and suit the unique business processes.

On the other hand, certain requirements may be difficult/costly to implement in the alpha product version, hence they'd be pushed to another build, which means that the overall cost to a develop CRM system will rise accordingly.

If you choose to hire a CRM development company that isn't particularly familiar with your domain, they may not be able to understand your unique problems, and may not be able to discover certain unknown requirements.

Hence, at this stage you need to sit down and brainstorm a long list of all the required web app features. Ideally, it should be a cross-team discussion (with sales, marketing and customer support reps invited) to help you create the definitive features list – the one, which will result in the ultimate solution, which meets the collective requirements.

Reverse engineering is one powerful technique to help you collect all the product requirements (including the hidden ones).

Once you have a complete list, you should rank all the requirements on a 1 to 10 scale in terms of importance. With the final version you are ready to approach and assess various existing solutions, along with the potential CRM development pricing.

Analyze The Gap Between Existing and Custom Solutions

Agenda Page 83 of 137

Your requirements list can be now turned into a comprehensive Request for Information (RFI) document for vendors. Now evaluate the vendor's responses by adding a score for each feature/requirement.

In order to do this, you need to multiply the requirement importance weight by the product rating weight. Here's a handy chart to do the latter:

Weight	Rating Name	Description	
0	Does not meet	Software does not meet the requirement at all, or feature is missing.	
0.5	Future version	Features that satisfy this requirement are planned for a future release of the software	
1	Slightly meets	Software has very limited ability to satisfy this requirement. Serious deficiencies exist that can't easily be worked around.	
2	Partly meets	Software has significant deficiencies in meeting this requirement. These limitations can be worked around with effort, but there are real compromises.	
2.5	Mostly meets (config)	With configuration, the software largely meets the requirement. Deficiencies can be worked around with minimal effort and few compromises.	
3	Mostly meets	The software largely meets the requirement. Deficiencies can be waround with minimal effort and few compromises.	
Fully meets When added to the base configuration, software adequately n		When added to the base configuration, software adequately meets the requirement. No compromises are needed. The optional software is part of the vendors standard product range.	
5	Fully meets (config)	Adequately meets the requirement when properly configured. No external software is required. If the software is upgraded, these configurations are preserved.	
6	Fully meets	Adequately meets the requirement out of the box. No configuration is required, and there are no compromises.	

Source: http://www.cio.com

Based on the responses and further evaluation you have made, you can now rationally answer the question whether there is a comprehensive ready-made solution available on the market, or if it's time to consider how to build a CRM system from scratch.

In general, if an existing solution meets your requirements by less than 60%, you should either:

- Build a custom solution for your business.
- Give up certain requirements, which are low in terms of importance.
- Consider upgrading an existing solution with certain custom code elements.

Now, let's move on to the money talks and have a closer look on whether hiring developers to a project will actually cost you much more than purchasing an existing SaaS or desktop CRM product.

How Much Does a CRM Software Cost to Develop?

The initial cost for CRM development usually starts from \$50,000 and onward based on the project scope and requirements for the first build. While the price tag certainly seems hefty, especially for startups, CRM systems are usually developed continuously. Hence, your investment will be spread over a 3 to 10 years time span.

Most existing CRM systems and cloud services are usually priced per user. Meaning, the larger your team grows – the more you'll be forced to pay on a requiring basis. Unlocking additional features and custom modules may require even more monthly payments.

Additionally, think of the following – your sales team obviously will use the product on a daily basis. Yet, if your marketing team or the key management personnel would like to have occasional access to the system as well, you'll be required to pay for daily usage as well. Hence, you may be forced to restrict access, yet this means that the overall company efficiency and productivity may suffer.

Now, let's take a look at the service pricing of one popular CRM vendor. Their enterprise-sized package is priced at \$125 per user per month. Some quick math here:

25 users X \$125 = \$3125 per month = \$37,500 per year = \$187,500 for 5 years.

For the same amount of money your company could have already built a powerful, custom CRM system, which would require far less investments in maintenance and possible tech support.

Bottom line: While CRM development may initially seem like a costly and unnecessary investment, the costs are typically justified when revived in the long-term perspective. Do the evaluation and selection process carefully to avoid paying for features that you may not need or a product that does not meet all your requirements.

 This article was written for Business 2 Community by Serhiy Kozlov. Learn more about writing for B2C



Author: Serhiy Kozlov

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- Best IT Infrastructure Monitoring Tools in 2019



FY2021 COUNTY VETERAN SERVICE FUND GRANT

GRANT APPLICATION TEMPLATE

This is the only approved template for use in submitting the County Veteran Service Fund (CVSF) grant request.

Definitions to determine the proper individual to list as a contact can be found in the Grant Guidance. Your Authorizing Official is the person able to accept funds and enter the County into agreements and contracts. This is usually the Chairperson of the Board of Commissioners.

CONTACT INFORMATION

Applicant County	Livingston		
Grant Amount Requested	29,193.36		
SIGMA Vendor Code	CV0048182	SIGMA Address Code	

Project Director	Mary Durst
Mailing Address	2300 E. Grand River Ave., Suite 109, Howell, MI 48843
Phone	517-552-6902
E-mail Address	mdurst@livgov.com

Financial Officer	Cindy Catanach
Mailing Address	304 E Grand River Ave. Suite 202, Howell, MI 48843
Phone	517-546-3669 x 4
E-mail Address	ccatanach@livgov.com

Authorized Official	Carol Griffith
Mailing Address	304 E. Grand River Ave., Howell, MI 48843
Phone	517-546-3520
E-mail Address	cgriffith@livgov.com

All assistance, programming, and service initiative needs to be submitted with separate: project narrative, budget narrative, and spreadsheet. This is required to be completed for each initiative your county is funding with the CVSF grant. Please duplicate the Project Detail, Budget Narrative, and Excel spreadsheets as needed for each initiative your county is seeking funding. Attach pages as needed.

PROJECT DETAIL

Project Title	County Veteran Service Fund
Grant Focus Area	continuation of 2020 grant initiative-lease

PROJECT NARRATIVE

Detailed project narrative must be provided below.

This request is to continue paying rent on the new office initiative of 2020. The continued lease payments will assist us in offering more services to veterans, a easier, more accessible location, increased community collaboration and an increase in quality experience applying for VA, State and County benefits.

MVAA Goals:

Enhance or increase veteran service provision over past service provisions - continuation from previous grant.

Connect eligible veterans, service members, dependents or survivors to benefits.

BUDGET NARRATIVE/JUSTIFICATION

Budget Narrative/Justification must be provided below. In addition, an **itemized list** of all expenditures, including salary if applicable, must be provided in the Excel budget templates provided. Add Excel spreadsheets as an attachment for each initiative, titled 'Attachment A.'

Expected lease agreement signing of September 14, 2020 with the lease starting date of November 1, 2020. Per the lease agreement, the first three months will be free of rent. 2021 grant will cover February 2021 through September 2021 lease payments at \$3,649.17 per month for a total of \$29,193.36 See Attachment B- Itemized excel spreadsheet

SUBMISSION OF APPLICATION

Type an "X" in the box for confirmation of the following statements.

I understand that my County must become registered to do business with the State of Michigan prior to receiving any grant funding. Registration is available at the following website: www.michigan.gov/SIGMAVSS .	x
I understand that the grant agreement must be signed by the Authorizing Official before grant funds can be expended.	x
I have included Attachment A: Itemized Budget.	X
I have included Attachment B: County FY19 Budget for the organization structure that provides assistance to veterans and/or family members.	x
I understand that I should receive an email confirmation of submission of my application within 24 business hours, and if I do not receive an email confirmation, I should contact the agency for confirmation.	x
I understand that remote access to the United States Department of Veterans Affairs computing systems to obtain PIV cards for county veteran services officers must be established no later than September 24, 2021.	x

Signature:	Mary	Durst	Digitally signed by Mary Durst Nh: cn=Mary Durst, ou=Livingston County Veterans Services, email=mdursi@ilvgov.com, c=US Date: 2020.08.19 11:11:54 -04'00'	Date:	
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B.O.C meeting September 14, 2020

County Veteran Service Fund Grant Budget Request

	e per page. Make addi		for each initiative.			
Applicant County	Grant Num		SIGMA Vendor Code			
Livingston	FOR MVAA USI	EONLY	CV0048182			
I. Project / Initiative Name		State of the second				
Continuation of 2020 new initiativ						
II. Project Total (Amount request	ed for this initiative)					
				\$29,193.36		
III. Expenditure Details						
Item / Service Des		Quantity	Cost Per Unit	Cost		
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				\$0.00		
			Total	\$29,193.36		

LEASE AGREEMENT

. 2020

By and between COUNTR	Y CORNERS SHOPPING CENTER, L. L. C., the Lessor (hereinafter "Landlord") AND Livingston
County Veterans Servi	

For and in consideration of the covenants, agreements, and conditions hereinafter set forth, Landlord hereby leases to Tenant and Tenant hereby hires from Landlord the following described premises (hereinafter "Leased Premises") situated in the Township of Genoa in Livingston County, Michigan: Consisting of 3,020 sq. ft. (4.31 percent % of building) commonly known 4050 East Grand River, Howell, Michigan for the term of ten (10) years from and after November 1, 2020.

SEE EXHIBIT "A." ATTACHED HERETO AND MADE A PART HEREOF

1. RENT; TERM; EARLY TERMINATION

THIS LEASE, made this

- (a) Tenant covenants and agrees to pay to Landlord as Annual Rent for the Leased Premises payable in advance on the first day of each month n equal monthly installments, without notice of demand from Landlord and without abatement, deduction or offset. Any payment received after the 5th of he month shall bear a penalty of 5% per month of the rental amount.
- (b) Tenant covenants and agrees to pay as Additional Rent his proportionate share of all taxes levied against and insurance premiums incurred by the Landlord. Tenant's proportionate share of said taxes and insurance premiums is defined as that part of all taxes, (exclusive of federal and state income axes), general assessments, and special assessments levied against and of all insurance premiums incurred by the Landlord which bears the same ratio to all such taxes and insurance as the total square footage of the Leased Premises bears to the total leasable square footage of the County Corners Shopping Center "Shopping Center"). Tenant covenants and agrees to pay the Additional Rent, without notice or demand from Landlord and without abatement, leduction, or offset, in advance on the first day of each month in equal monthly installments in an amount estimated by the Landlord.

Upon receipt of all tax bills, assessment bills, and insurance bills attributable to any calendar year during the term hereof, Landlord shall furnish Fenant with a written statement of the actual amount of Tenant's proportionate share of the taxes and insurance for such year. If the total amount paid by Fenant under this paragraph for any calendar year shall be less than the actual amount due from Tenant for such year, as shown on such statement, Tenant shall pay the Landlord the difference between the amount paid by Tenant and the actual amount due, such deficiency to be paid within ten (10) days after lemand therefore by Landlord; and if the total amount paid by Tenant hereunder for any such calendar year shall exceed the actual amount due from Fenant, such excess shall be credited against the next installment of taxes and insurance due from Tenant to Landlord hereunder. For the calendar years in which the Lease commences and terminates, Tenant's liability for its proportionate share of taxes and insurance shall be prorated on the basis of the number of lays of said calendar years for which the term of the Lease is in effect. Prior to or at the commencement of the Lease and from time to time thereafter hroughout the term hereof, Landlord shall notify Tenant in writing of Landlord's estimate of Tenant's monthly installments due hereunder.

- (c) In addition to Tenant's proportionate share of insurance premiums which Tenant agrees to pay as Additional Rent pursuant to paragraph l(b) of this Lease, Tenant further agrees that it will pay that part of any increase in insurance premiums which is attributable to or caused by the nature of the pusiness conducted by the Tenant in the Leased Premises or the character of Tenant's occupancy, whether or not Landlord has consented to the same. Such ncrease in premiums shall be paid to Landlord in the same manner as the Additional Rent provided for in paragraph 1(b) above.
- (d) Tenant covenants and agrees to pay to Landlord Tenant's proportionate share of all costs and expenses of every kind and nature paid or neurred by Landlord in operating, managing, repairing, replacing and maintaining all areas, facilities, and building used in the maintenance and operation of he Shopping Center including by way of illustration and not of limitation all driveways, parking lots, roofs, sidewalks and lawns. Such costs and expenses shall include, but not be limited to cleaning, lighting, snow removal, line painting and landscaping, Tenant covenants and agrees to pay his proportionate shall of such cost and expenses in advance on the first day of each month in equal monthly installments in an amount estimated by Landlord, within ninety (90) days after the end of each Lease Year or partial Lease Year, Landlord shall furnish Tenant with a statement of actual amount of Tenant's proportionate shall of such costs and expenses for such period. If the total amount paid by Tenant under this paragraph for any calendar year shall be less than the actual amount due from Tenant for such year as shown on such statement, Tenant shall pay to Landlord the difference between the amount paid by Tenant and the actual amount due, such deficiency to be paid within thirty (30) days after the furnishing of each such statement; and if the total amount paid by Tenant hereunder for any such calendar year shall exceed such actual amount due from Tenant for such calendar year, such excess shall be credited against the installment due from Tenant to Landlord under this section. Prior to or at the commencement of the term of this Lease and from time to time thereafter throughout the term hereof, Landlord shall notify Tenant in writing of Landlord's estimate of Tenant's monthly installments due hereunder.
- (e) Taxes Insurance, Common Area Maintenance currently is Four Dollars (\$4) per square foot. (Estimated for year 2020); Tenant shall be esponsible for and shall pay before delinquency all municipal, county and state taxes assessed during the term of this Lease against any personal property of Fenant of any kind, owned by or placed in the Leased Premises by Tenant.
- (f) Payments of Rent and Additional Rent shall be made to payable to Country Corners Shopping Center, L.L.C. at the lockbox address of 2079 Reliable Parkway Chicago, IL 60686 or at such places as the Landlord may from time to time designate.

(g) Rent

MONTHS 1-3: FREE BASE RENT (\$0)

YEARS

1 \$ 2.642.50 Per Mo. \$ 10.50 /SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$3.649.17
2 \$ 2.768.33 Per Mo. \$ 11.00 /SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$3.775.00
3 \$ 2.894.17 Per Mo. \$ 11.50 /SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$3.900.84
4 \$ 3.020.00 Per Mo. \$ 12.00/SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$4.026.67
5 \$ 3.145.83 Per Mo. \$ 12.50/SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$4.152.50
6 \$ 3.271.67 Per Mo. \$ 13.00 /SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$4.278.34
7 \$ 3.397.50 Per Mo. \$ 13.50 /SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$4.404.12
8 \$ 3.563.33 Per Mo. \$ 14.00 /SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$4.530.00
9 \$ 3.649.17 Per Mo. \$ 14.50/SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$4.655.84
10 \$3.725.00 Per Mo. \$ 15.00/SF Plus Taxes, Insurance Common Area Maintenance (adjusted annually) -Total Monthly \$4.781.67

This Lease shall be deemed and construed to be a "net lease" and, notwithstanding anything contained herein to the contrary, Landlord shall receive all rent due hereunder absolutely free of all charges, assessments and impositions, expenses, offsets or deductions of any kind. Landlord shall not be expected or required to make any payment or provide any service to Tenant or any other person or entity, except as otherwise expressly set forth herein.

Tenant shall have the right and ability or	or after	, 2026 to early	terminate t	he Lease sole	ly in the ev	ent the	Livingston
County Millage does not provide funding for Less	e. Lessee represents a	nd warrants tha	t adequate	funding is no	w available	and is	irrevocably
allocated for this Lease through 202							

- 2. ASSIGNMENT. Tenant covenants and agrees not to assign or transfer this Lease of pledge or mortgage same or any Interest therein or to sub-let the Leased Premises or any part thereof without the written consent of Landlord. Any assignment, transfer, pledge, mortgage, or sub-letting without the written consent of Landlord shall give Landlord the right to terminate this Lease and re-enter and repossess the Leased Premises.
- 3. BANKRUPCY AND INSOLVENCY. The Tenant agrees that if the estate created hereby shall be taken in execution, or by other process of law, or if the Tenant shall be declared bankrupt or insolvent, according to law, or any receiver be appointed for the business and property of the Tenant, or if any assignment shall be made of the Tenant's property for the benefit of creditors, then and in such event this Lease may be terminated at the option of the Landlord.
- 4. RIGHT TO MORTGAGE. The Landlord reserves the right to subject and subordinate this Lease at all times to the lien of any mortgage or mortgages now or hereafter placed upon the Landlord's interest in the said Leased Premises and on the land and buildings of which the said Leased Premises are a part of upon any buildings hereafter erected on the land. The Tenant covenants and agrees to execute and deliver upon demand such further instrument or instruments subordinating this Lease to the lien of any such mortgage or mortgages as shall be desired by the Landlord and by any mortgagees or proposed mortgagees, and hereby irrevocably appoints the Landlord the attorney-in-fact for the Tenant to execute and deliver any such instrument or instruments for and in the name of the Tenant.

SUBORDINATION & ATTORNMENT: This Lease and Tenant's rights under this Lease are subject and subordinate to any first mortgage or deed of trust, together with any modifications and replacements, that now or at any subsequent time encumber the land and the buildings on or in which the demised premises is located. The foregoing provision will be self-operative and no further instrument will be required to effect it. Tenant hereby agrees that Tenant will recognize as its landlord under this Lease and shall attorn to any person succeeding to the interest of Landlord in respect of the land and the buildings on or in which the Leased Premises is contained, upon any foreclosure of any mortgage upon such land or buildings or upon the execution of any deed in lieu of such foreclosure in respect of such mortgage.

(a) Tenant further specifically acknowledges that upon its/their acceptance of possession of the Leased Premises all improvements (if any) and the space required to be furnished by the Landlord pursuant to the terms of this lease and any addendums hereto, have been completed by Landlord in all respects.

Tenant agrees to execute a separate estoppel certificate and subordination agreement at the request of the Landlord upon possession which certificate certifies:

- (1) That it has accepted possession of the Leased Premises pursuant to the terms of the within lease.
- (2) That the improvements and space required to be furnished by Landlord pursuant to the lease have been completed in all respects.
- (3) That Landlord has fulfilled all of its duties of an inducement nature, and the above lease is in full force and effect and free from default of either party.
- (4) That the above lease has not been modified altered or amended.
- (5) That said lease commences on November 1, 2020 and the rental obligation commences on February 1, 2021 or upon opening for business, whichever is earlier.

The primary lease term expires January 31, 2031

- (6) The date of the lease, lessee and lessors name and the Leased Premises covered by the Lease.
- (7) Any other fact which is true and correct as of that date and is covered by the terms of the lease and as such facts or statements as required by Landlord's lender.
- (b) Tenant further agrees to execute and deliver to Landlord a certificate of Capital Expenditures on said Leased Premises at the request of Landlord in the form and substance required by any present or future lender of Landlord or any other third party which requires same from Landlord.
- (c) Tenant also agrees to furnish to Landlord within 10 days any other statements certificates, which may be required by the present or any future lender for the project, which statements or certificates shall include a current financial statement.
- 5. USE AND OCCUPANCY. It is understood and agreed between the parties hereto that said Leased Premises during the continuance of this Lease shall be used and occupied for a General Office and any other uses or uses consistent with or incidental to this use and for no other purpose, including use in violation of any law, municipal ordinance or regulation, and that on any breach of this Lease, the Landlord may at his option forthwith re-enter and repossess the Leased Premises without discharging Tenant's contractual duty to pay rent and additional rent.
- 6. FIRE. It is understood and agreed that if the Leased Premises hereby leased are damaged or destroyed in whole or in part by fire or other casualty during the term hereof, the Landlord will repair and restore the same to good tenantable condition with reasonable dispatch, and that the rent herein provided for shall abate entirely in case the entire Leased Premises are untenantable and pro-rated for the portion rendered untenantable, in case a part only is untenantable, until the same shall be restored to a tenantable condition; provided, however, that if the Tenant shall fail to adjust its/their own insurance or to remove its/their damaged goods, wares, equipment, or property within a reasonable time, and as a result thereof the repairing and restoration is delayed, there shall be no abatement of rent during the period of such resulting delay, and provided further and there shall be no abatement of rent if such fire or other cause damaging or destroying the Leased Premises shall result from the negligence or willful act of the Tenant, its/their agents, or employees, and provided further that if the Tenant shall use any part of the building of which they are a part, and if shall be destroyed to the extent of more than one-half of the value thereof, the Landlord may, at this option, terminate this Lease forthwith by a written notice to the Tenant.
- 7. INSURANCE. The Tenant agrees to indemnify and hold harmless the Landlord from any liability for damages to any person or property in, on or about said Leased Premises from any cause whatsoever; said Tenant will procure and keep in effect during the term hereof public liability and property damage insurance for the benefit of the Landlord in the sum of ONE MILLION (\$1,000,000) DOLLARS for damages resulting to one person and TWO MILLION (\$2,000,000) DOLLARS for damages resulting from any one casualty, and \$ONE MILLION (\$1,000,000) DOLLARS property damage insurance resulting from any one occurrence. Tenant shall deliver within 10 days said policies to the Landlord and upon Tenant's failure to do so the Landlord may at his option obtain such insurance and the cost thereof shall be paid as additional rent due and payable upon the next ensuing rent day.
- 8. REPAIRS AND ALTERATIONS; TENANT IMPROVEMENTS. The Tenant further covenants and agrees that it will, at its own expense, during the continuation of this Lease, keep the said Leased Premises and every part thereof in as good repair and at the expiration of the term yield and deliver up the same in like condition as when taken, reasonable use and wear thereof and damage by the elements excepted. The Tenant shall not make any alterations, additions, or improvements to said Leased Premises without the Landlord's written consent, and all alterations, additions, or improvements made by either of the parties hereto upon the Leased Premises, except movable office furniture and trade fixtures put in at the expense of the Tenant, shall be the property of the Landlord, and shall remain upon and be surrendered with the Leased Premises at the termination of this Lease, without molestation or injury. Landlord approves the tenant paid for improvements in Exhibit "B." The improvements outlined in Exhibit B and any other proposed improvements by Tenant are referred to as "Tenant's Work." Tenant shall submit to Landlord for prior approval all plans and specifications for Tenant's Work, which approval shall be in Landlord's sole discretion, where such approval will not be unreasonably withheld. If Tenant performs any improvements on the premises, Tenant shall: (i) pay before delinquency, all costs and expenses of Tenant's Work done, or caused to be done, by Tenant in the Premises; (ii) keep the title to the and every part thereof free and clear of any lien or encumbrance in respect of such Tenant's Work; and (iii) indemnify, defend and hold harmless Landlord against any claim, loss, cost, demand (including actual legal fees), whether in respect of liens or otherwise, arising out of the supply of material, services or labor for Tenant's Work.

Tenant's Work shall be performed by Tenant in a good workmanlike and diligent manner with new and proper materials and, if a building permit is required therefor, in accordance with working plans, drawings and specifications prepared by Tenant, at its sole cost and expense, which shall correspond to the items set forth in Exhibit "B" attached hereto. Tenant's Work shall comply with all applicable federal, state and local statutes, ordinances, regulations, laws and codes, including, but not limited to, the requirements of Landlord's fire insurance underwriter, and the requirements of the applicable utility companies providing service to the Shopping Center. Where conflicts exist between building codes, utility regulations, statutes, ordinances, other regulatory requirements and Landlord's requirements, the more stringent of the requirements shall govern. Landlord reserves the right to require changes in Tenant's Work by reason of code requirements or otherwise, or directives of governmental authorities having jurisdiction over the Leased Premises, or directives of Landlord's insurance underwriter. All permits, licenses and approvals shall be obtained prior to the commencement of construction by Tenant, shall be posted in a prominent place within the Leased Premises and any fees associated therewith shall be the sole responsibility of Tenant. Subject to local governmental approvals, Tenant shall have the right to install a canopy consistent with Tenant's brand over the entrance to the Premises, subject to Landlord approval, which shall not be unreasonably withheld. In no event shall Tenant perform any roof penetrations without Landlord's prior approval, which shall not be unreasonably withheld. Such roof penetrations, if approved, shall be made or performed, only by Landlord's contractor, at Tenant's expense. Within thirty (30) days following the date hereof (and if a building permit is required for the performance of Tenant's Work, Tenant shall have applied therefor within said thirty (30) days with the governme

licensed Michigan architect and the architect shall certify to the Landlord that the Tenant's plans have been prepared in accordance with all applicable laws, orders, regulations and building codes of all governmental authorities having jurisdiction over the Leased Premises. Landlord's written approval shall be obtained by Tenant prior to the undertaking of any construction work which deviates from Tenant's plans as submitted to and approved by Landlord. Landlord's review and approval of Tenant's plans shall not constitute the assumption of any responsibility by Landlord for the accuracy or sufficiency thereof and Tenant shall be solely responsible therefor. Tenant shall not open the Leased Premises for business until Tenant's Work has been substantially completed and a certificate of occupancy has been issued by the applicable governmental authority. Upon the completion of Tenant's Work, Tenant shall supply Landlord with satisfactory evidence of the foregoing: (i) a copy of an unqualified final certificate of occupancy from the governmental authority having jurisdiction thereover, (ii) a sworn statement in form acceptable to Landlord and Landlord's mortgagee, from Tenant's general contractor itemizing the cost of all materials furnished and labor performed by all contractors, subcontractors, vendors, etc., in connection with the construction of and improvements made to the Leased Premises, (iii) full and unconditional waivers of lien with original signatures from Tenant's general contractor and each contractor, subcontractor, vendor, etc., for the amounts specified in Item (ii) above; no partial waivers of lien will be accepted. Any dispute between Tenant and Landlord as to the completion by Tenant of any item of work in, on or about the Leased Premises shall be submitted for decision to Landlord's architect who shall decide the dispute and whose decision shall be conclusive and binding upon the parties.

Tenant shall immediately notify Landlord of any lien, claim of lien or other action of which Tenant has, or reasonably should have, knowledge, and which affects the title to the Premises and/or Center, or any part thereof, and shall cause the same to be removed within thirty (30) days (or such additional time as Landlord may consent to in writing), either by paying and discharging such lien or by posting a bond or such other security as may be reasonably satisfactory to Landlord. If Tenant shall fail to remove same within said time period, Landlord may take such action as Landlord deems necessary to remove the same, and the entire cost thereof shall be immediately due and payable by Tenant to Landlord as rent. Tenant is responsible for obtaining any applicable governmental permits for the operation of its business, as well as a certificate of occupancy or building or renovation permits. If any governmental authority conditions its approval of Tenant's Work or occupancy on the completion of any work, alterations, additions or improvements elsewhere within the Center, Landlord may elect, at its discretion, whether or not to complete such work at Tenant's sole cost and expense, or to terminate this Lease upon written notice to Tenant. Within 30 days after completion of Tenant's Work, Tenant shall provide Landlord with: (a) an electronic copy of all applicable plans and specifications for Tenant's Work, including but not limited to architectural, mechanical, electrical, plumbing, civil and shop drawings, to the extent and if required for Tenant's Work and/or permitting; and (b) electronic (PDF) and hard copies of all as-built plans and specifications for Tenant's Work. Tenant alterations shown on Exhibit B are at tenant's sole cost and expense.

The Tenant covenants and agrees that, since the Leased Premises consist of only a part of a structure owned or controlled by the Landlord, the Landlord may enter the Leased Premises at reasonable time and install or repair pipes, wires and other appliances or make any repairs deemed by the Landlord essential to the use and occupancy of other parts of the Landlord's building.

- 9. FIRE INSURANCE. Landlord shall maintain and keep in force at all time during the term of this Lease a policy or policies of fire insurance to the extent of at least Eighty (80%) percent of the insurable value of the Leased Premises. If permitted without additional charge, Landlord shall cause to be endorsed on its fire insurance, and any extended coverage policy or policies, the waiver of right of subrogation. Any policy of fire insurance maintained by Landlord on the entire building of which the Leased Premises are a part shall be deemed to satisfy the requirement of this paragraph is such policy is in an amount equal to at least eighty (80%) percent of the insurable value of the entire building.
- 10. EMINENT DOMAIN. If the whole or any part of the premises hereby leased shall be taken by any public authority under the power of eminent domain, then the term of this Lease shall cease on the part so taken from the day the possession of that part shall be required for any public purpose and the rent shall be paid up to that day. If more than Fifty (50%) percent of the square footage of the Leased Premises is so taken by any public authority, then the Tenant shall have the right either to cancel this Lease and declare the same null and void as of the day that possession of that part is required for any public purpose, or to continue in the possession of the remainder of the Leased Premises under the terms and conditions herein provided except that the rent shall be reduced in proportion to the amount of the Leased Premises taken; provided, however, that Tenant must exercise this right within Thirty (30) days after the date that part of the Leased Premises are so taken. All damages awarded for such taking shall belong to and be the property of the Landlord, whether such damages shall be awarded as compensation for diminution in value to the lease-holder or to the fee of the Leased Premises, provided, however, that the Landlord shall not be entitled to any portion of the award made to the Tenant for the cost of Tenant's immovable fixtures and/or Tenant's moving expenses.
- 11. RESERVATION. The Landlord reserves the right to free access at all times to the roof of said Leased Premises. The Tenant shall not erect any structures for storage or any aerial or use the roof for any purpose without the consent in writing of the Landlord.
- 12. CARE OF PREMISES. The Tenant shall not perform any acts or carry on any practices which may injure the building or be a nuisance or menace to other tenants in the building and shall keep the Leased Premises under its control (including adjoining drives, streets, alleys, or yards) clean and free from rubbish, dirt, and, under penalty of forfeiture and damages, promptly comply with all lawful laws, orders, regulations, or ordinance of all municipal, County and State authorities affecting the Leased Premises hereby leased and the cleanliness, safety, occupation and use of same.
 - 13. OUTSIDE STORAGE. There shall be no outside storage of any kind whatsoever without the prior express written consent of Landlord.
- 14. CONDITION OF PREMISES. The Tenant further acknowledges that Tenant has examined the Leased Premises prior to the making of this Lease, and knows the condition thereof, and that no representations as to the condition or state of repairs thereof have been made by the

Landlord, or his agent, which are not herein expressed, and the Tenant hereby accepts the Leased Premises in their present condition at the date of the execution of this Lease.

- 15. ACTS OF OTHER TENANTS. The Landlord shall not be responsible or liable to the Tenant for any loss or damage that may be occasioned by or through the acts or omissions of persons occupying adjoining premises or any part of the Leased Premises adjacent to or connected with the premises hereby leased or any part of the building of which the Leased Premises are a part or for any loss or damage resulting to the Tenant or its property from bursting, stoppage or leaking of water, gas sewer or steam pipes.
- 16. RE-RENTING. The Tenant hereby agrees that for a period commencing Ninety (90) days prior to the termination of this Lease the Landlord may show the premises to prospective Tenants, and for a period commencing Sixty (60) days prior to the termination of this Lease, may display in and about the Leased Premises and in the windows thereof, the usual and ordinary "FOR RENT" signs.
- 17. HOLDING OVER. It is hereby agreed that in the event of the Tenant herein holding over after the termination of this Lease thereafter the tenancy shall be from month to month at 150 percent of the last month's rent paid at the final month of the executed lease in the absence of a written agreement to the contrary.
- 18. UTILITIES. The Tenant will pay all charges made against said Leased Premises for all utilities, including gas, water, heat, electricity, internet and cable during the continuance of this Lease, as the same shall become due.
- 19. ADVERTISING DISPLAY. It is further agreed that all signs and advertising displayed in and about the Leased Premises shall be such only as to advertise the business carried on upon said premises, and that the Landlord shall control the character and size thereof, and that no sign shall be displayed excepting such as shall be approved in writing by the Landlord, and that no awning shall be installed or used on the exterior of said building unless approved in writing by the Landlord.
- 20. ACCESS TO PREMISES. The Landlord shall have the right to enter upon the Leased Premises at all reasonable hours for the purpose of inspecting the same. If the Landlord deems any repairs necessary, he may demand that the Tenant make the same and if the Tenant refuses or neglects forthwith to commence such repairs and complete the same with reasonable dispatch, the Landlord may make or cause to be made such repairs and shall not be responsible to the Tenant for any loss or damage that may accrue to his stock or business by reason thereof, and if the Landlord makes or causes to be made such repairs, the Tenant agrees that he will forthwith on demand pay the Landlord the cost thereof with interest at Twelve (12) percent per annum, or the maximum allowed under the law, whichever is the lesser amount, and if he shall make default in such payment the Landlord shall have the remedies provided in paragraph 6 hereof.
- 21. RE-ENTRY. In case any rent shall be due and unpaid or if default be made in any of the covenants herein contained, or if said Leased Premises shall be deserted or vacated. Then, is shall be lawful for the Landlord, his certain attorney, heirs, representatives and assigns, to re-enter into, repossess the said Leased Premises and the Tenant and to remove and put out each and every occupant without discharging Tenant's contractual duty to pay rent and additional rent. Such repossession of the Leased Premises does not constitute forfeiture or termination of Tenant's obligations to pay Rent, and this remedy is in addition to any other remedies available to Landlord under Michigan law. Landlord has no obligation to re-lease the Premises, and Landlord's failure or refusal to re-lease does not affect Tenant's obligation to pay Rent. If Landlord elects to re-lease the Premises, Landlord may re-lease them on whatever terms it deems advisable in its sole discretion. Landlord may make alterations and repairs to the Premises to facilitate re-leasing. Rent received from re-leasing will be applied first to the payment of the expenses of the re-leasing, including commissions, reasonable attorney fees, and the cost of alterations and repairs. The remainder will be applied to the payment of Rent. If the rent from the re-leasing is insufficient to pay the Rent, Tenant is responsible for the deficiency, which will be calculated and paid monthly.
- 22. QUIET ENJOYMENT. The Landlord covenants that the Tenant, on payment of all aforesaid installments and performing all the covenants aforesaid, shall and may peacefully and quietly have, hold, and enjoy the said demised premises for the term aforesaid.
- 23. EXPENSES AND DAMAGES. In the event that the Landlord shall, during the period covered by this Lease, obtain possession of the Leased Premises by re-entry, summary proceedings, or otherwise, the Tenant hereby agrees to pay the Landlord the expense incurred in obtaining possession of said Leased Premises, and also all expenses and commissions which may be paid in and about the letting of the same, and all other damages, including, but not limited to, damages from breach of Tenant's covenant to pay rent and additional rent. If Landlord terminates this Lease, Landlord is entitled to recover all damages suffered as the result of a default or other breach. It is within the contemplation of the parties that such damages include (a) the difference between the contract rent and the market rent through the remainder of the original term; (b) the unamortized expenditures, calculated on a straight-line basis, undertaken by Landlord to fit the Leased Premises to the needs of Tenant, including expenditures for Landlord Work, interior partitions, doors, floor coverings, wall coverings, paint, plaster, cabinetry, and all other work performed on the Premises; (c) the estimated cost of restoring the Premises to their original condition; (d) any commissions paid to re-lease the Premises; and (e) any other damages identified in this Lease. Should Landlord at any time terminate this Lease for any breach, in addition to any other remedies it may have, it may recover from Tenant all damages it may incur by reason of such breach, including the cost of recovering the Premises and reasonable attorneys' fees, and including the worth at the time of such termination of the excess, if any, of the amount of rent for the remainder of the stated term over the then reasonable rental value of the Premises for the remainder of the stated term, all of which amounts shall be immediately due and payable from Tenant to Landlord. In case suit shall be brought or an attorney otherwise consulted because of any alleged breach by Tenant, and a breach shall be established, Tenant shall pay to Landlord all expenses incurred therefor. Mention in this Lease of any particular remedy shall not preclude Landlord from any other remedy, in law or equity. In the event Landlord commences any proceedings for nonpayment of rent, Tenant shall not interpose any non-mandatory counterclaim in any such proceeding. If Tenant shall be in default of this Lease and Landlord gives Tenant notice thereof, and Tenant fails to cure such default within the time expressly provided for herein or immediately if such default requires emergency action, Landlord

may, in addition to its other remedies, cure such default for and at the expense of Tenant, and all sums so expended by Landlord shall be deemed additional rent and shall be paid by Tenant on the day when Rent shall next become due and payable. Tenant shall, at its own expense, enter into an annual maintenance contract with a licensed HVAC contractor for the maintenance of the HVAC equipment, including, but not limited to, freon recharging, lubricating and filer replacement and provide written proof of such contract with Landlord. Tenant shall also, at its own expense, enter into a regular maintenance contract for the maintenance of the grease traps and oven hoods and provide written proof of such contract with Landlord.

- 24. REMEDIES NOT EXCLUSIVE. It is agreed that each and every of the rights, remedies and benefits provided by this Lease shall be cumulative and shall not be exclusive of any of said rights, remedies and benefits, or of any other rights, remedies and benefits allowed by law.
- 25. WAIVER. One or more waivers of any covenant or condition by the Landlord shall not be construed as a waiver of a further breach of the same covenant or condition.
- 26. DELAY OF POSSESSION. It is understood that if the Tenant shall be unable to enter in and occupy the Leased Premises at the time above provided, by reason of the Leased Premises not being ready for occupancy. or by reason of the holding over of any previous occupant of the Leased Premises, or as a result of any cause or reason beyond the direct control of the Landlord, the Landlord shall not be liable in damages to the Tenant therefore, but during the period the Tenant shall be unable to occupy the Leased Premises as hereinbefore provided, the rent therefore shall be abated and the Landlord is to be the sole judge as to when the Leased Premises are ready' for occupancy.
- 27. TENANT'S DEFAULT. In the event (i) Tenant fails to pay any rent due hereunder within seven (7) days of written notice of such failure (service of a standard "7 day notice" for non-payment of rent shall be sufficient for this purpose) or (ii) Tenant shall fail to open for business on or before the commencement date of the term of this Lease, or (iii) Tenant shall fail to perform any obligation on its part to be performed hereunder prior to such commencement date, or (iv) Tenant shall abandon or vacate the Leased Premises for thirty (30) consecutive days if for repair, remodeling, or due to force majeure or Landlord, or (v) Tenant permits this Lease to be taken under any writ of execution, or (vi) Tenant shall fail to perform any other of the terms, conditions, or covenants under this Lease to be observed or performed by Tenant for more than thirty (30) days after written notice of such default shall have been received by Tenant, then Landlord, besides other rights or remedies it may have, shall have the right to declare this Lease terminated and the term ended (in which event, this Lease and the term hereof shall expire, cease and terminate with the same force and effect as though the date set forth in any required notice were the date originally set forth herein and fixed for the expiration of the term and Tenant shall vacate and surrender the Leased Premises but shall remain liable for all obligations arising during the balance of the original stated term as hereafter provided as if this Lease had remained in full force and effect) and Landlord shall have the right to bring a special proceeding to recover possession from Tenant holding over and/or Landlord may, in any such events, without notice, re-enter the Leased Premises either by force or otherwise, and dispossess, by summary proceedings or otherwise, Tenant and the legal representative of Tenant or other occupant of the Leased Premises and remove their effects and hold the Leased Premises as if this Lease had not been made, and Tenant hereby waives the service of notice of intention to re-enter or to institute legal proceedings to that end. Notwithstanding the foregoing provisions of this Article 24, in the event Tenant shall fail to perform or shall default in the performance of any term, covenant or condition of this Lease on three (3) or more separate occasions during any twelve (12) month period, then, even though such failures or defaults may have been cured by Tenant, any further failure or default by Tenant during the term of this Lease shall be deemed a default without the ability of cure by Tenant. In the event of re-entry by Landlord, Landlord may remove all persons and property from the Leased Premises and such property may be removed and stored in a public warehouse or elsewhere at the cost of, and for the account of Tenant, without notice or resort to legal process and without being deemed guilty of trespass, or becoming liable for any loss or damage which may be occasioned thereby. In the event Tenant shall not remove its property from the Leased Premises within twenty (20) days after Tenant has vacated the Leased Premises, then such property shall be deemed abandoned by Tenant and Landlord may dispose of the same without liability to Tenant.

Should Landlord elect to re-enter, as herein provided, or should it take possession pursuant to legal proceedings or pursuant to any notice provided for by law, it may either terminate this Lease or it may from time to time, without terminating this Lease, make such alterations and repairs as may be necessary in order to relet the Leased Premises, and relet the Leased Premises or any part thereof for such term or terms (which may be for a term extending beyond the term of this Lease) and at such rental or rentals and upon such other terms and conditions as Landlord in its sole discretion may deem advisable. Upon each such reletting all rentals and other sums received by Landlord from such reletting shall be applied, first, to the payment of any indebtedness other than rents due hereunder from Tenant to Landlord; second, to the payment of any costs and expenses of such reletting, including reasonable brokerage fees and attorneys' fees and the costs of any alterations and repairs; third, to the payment of rents due and unpaid hereunder; and the residue, if any, shall be held by Landlord and applied in payment of future rents as the same may become due and payable hereunder. If such rentals and other sums received from such reletting during any month be less than that to be paid during that month by Tenant hereunder, Tenant shall pay such deficiency to Landlord; if such rentals and the sums shall be more, Tenant shall have no right to, and shall receive no credit for, the excess. Such deficiency shall be calculated and paid monthly. No such re-entry or taking possession of the Leased Premises by Landlord shall be construed as an election on its part to terminate this Lease unless a written notice of such intention to be given to Tenant or unless the termination thereof be decreed by a Court of competent jurisdiction. Notwithstanding any such reletting without termination, Landlord may at any time elect to terminate this Lease for such previous breach. Should Landlord at any time terminate this Lease for any breach, in addition to any other rights or remedies it may have, it may recover from Tenant all damages Landlord may incur by reason of such breach, including the cost of recovering the Leased Premises, reasonable attorneys' fees, and including the worth at the time of such termination of the excess, if any, of the amount of rents reserved in this Lease for the remainder of the stated term over the then reasonable rental value of the Leased Premises for the remainder of the stated term, all of such amounts shall be immediately due and payable from Tenant to Landlord. In determining the rent which would be payable by Tenant hereunder, subsequent to default, the annual rent for each year of the unexpired term shall be equal to the annual minimum rent payable by Tenant for the unexpired term. The terms "entry" and "re-entry" are not limited to their technical meanings.

In case suit shall be brought or motions filed for recovery of possession of the Leased Premises, for the recovery of rents due under the provisions of this Lease, or because of the breach of any other covenant herein contained on the part of Tenant to be kept and performed, and a breach shall be established, Tenant shall pay to Landlord as additional rent all expenses incurred therefor, including reasonable attorneys' fees and disbursements. In addition, in the event Landlord shall incur expenses, including reasonable attorneys' fees and disbursements, as a result of Tenant's failure to perform or comply with any term, covenant or condition set forth in this Lease, Tenant shall pay to Landlord as additional rent all such expenses. Tenant shall also pay, as additional rent, all expenses (including reasonable attorney fees and disbursements) incurred as a result of Tenant's insolvency or bankruptcy (including reasonable monitoring of any bankruptcy or insolvency proceeding) or as a result of any attempt to modify any term, covenant, condition or agreement of this Lease in any bankruptcy or insolvency proceeding. Any and all references to the payment of attorneys' fees and disbursements herein shall include those incurred in all trial and appellate levels, as well as those incurred in any bankruptcy or insolvency proceedings

- 28. NOTICES. Whenever under this Lease a provision is made for notice of any kind it shall be deemed sufficient notice and service thereof if such notice to the Tenant is in writing addressed to the Tenant at his last known post office address or at the Leased Premises and deposited in the mail with postage prepaid and if such notice to the Landlord is in writing addressed to the last known post office address of the Landlord and deposited in the mail with postage prepaid. Notice need be sent to only one Tenant where the Tenant is more than one person.
- 29. OPTION TO RENEW. Landlord hereby grants unto Tenant the right and option to extend the term of this Lease for (2) additional (5) year terms by giving landlord 6 months' prior written notice before the expiration of the original term of this Lease, conditioned upon the following:
 - (a) At the time such notice is given, this Lease shall be in full force and effect and Tenant shall not be in default in any of the terms and provisions of said Lease.
 - (b) Base rent (not including taxes and insurance and common area maintenance charges) shall be NNN at the following rental rates:

 -Base Rent shall increase by 3% per year over the previous year.
- 30. It is agreed that in the Lease the word "he" shall be used as synonymous with the words "she", "it," and "they," and the word "his" synonymous with the words "hers," "its," and "their."
- 31. The covenants, conditions, and agreements made and entered into by the parties hereto are declared binding on their respective heirs, successors, representatives and assigns.
- 32. The Landlord herewith acknowledges the receipt of TWO THOUSAND SIX HUNDRED FOURTY TWO and 50/100 DOLLARS (\$2.642.50) which is to be retained as security for the faithful performance of all of the covenants, conditions, and agreements of this Lease, but in no event shall the Landlord be obligated to apply the same upon rents or other charges in arrears or upon damages for the Tenant's failure to perform the said covenants, conditions, and agreements. The Landlord may so apply the security at his option; and the Landlord's right to the possession of the Leased Premises for non-payment of rent or for any other reason shall not in any event be affected by reason of the fact that the Landlord holds this security. The said sum if not applied toward the payment of rent in arrears or toward the payments of this Lease is to be returned to the Tenant when this Lease is terminated, according to these terms, and in no event is the said security to be returned until the Tenant has vacated the Leased Premises and delivered possession to the Landlord.

In the event that the Landlord repossesses himself of the said Leased Premises because of the Tenant's default or because of the Tenant's failure to carry out the covenants, conditions, and agreements of this Lease, the Landlord may apply the said security upon all damages suffered to the date of said repossession and may retain the said security to apply upon such damages as may be suffered or shall accrue thereafter by reason of the Tenant's default or breach. The Landlord shall not be obligated to keep the said security as a separate fund but may mix the said security with his own funds.

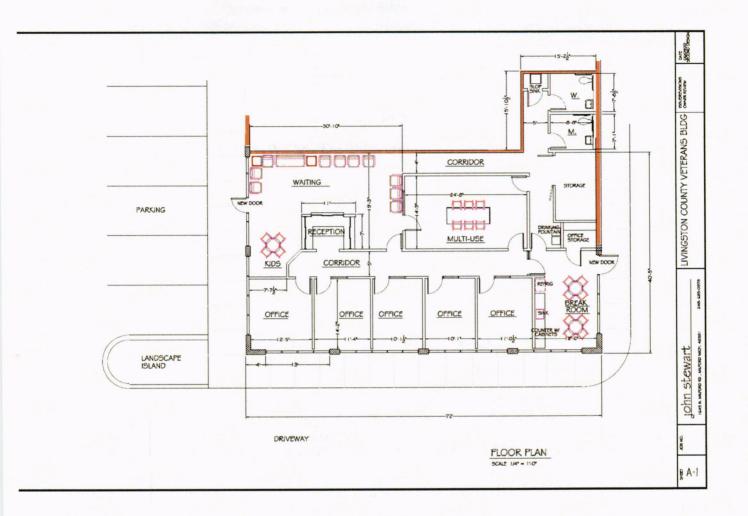
- 33. Tenant hereby agrees not to look to the mortgagee, as mortgagee in possession, or successor in title to the property, for accountability for any security deposit required by the Landlord hereinunder, unless said sums have actually been received by said mortgagee as security for the Tenant's performance of this Lease.
- 34. Waiver of Termination. The receipt and application of money by Landlord from Tenant after the termination of this Lease will not reinstate or extend the Lease or its term or waive any notice given by Landlord to Tenant before the receipt of such money.
- 35. Landlord has the power to terminate this Lease and evict Tenant upon the occurrence of any breach of terms by the Tenant, whether such breach is material or not. Landlord will exercise this power by delivery of a notice of termination. The termination is effective immediately on delivery of the notice to Tenant.
- 36. JURY WAIVER. Landlord and Tenant waive their right to trial by jury in any action, proceeding or counterclaim brought by either of the parties hereto against the other (except for personal injury or property damage) on any matters whatsoever arising out of or in any way connected with this Lease, the relationship of Landlord and Tenant, Tenant's use of or occupancy of the Leased Premises, and any emergency, statutory or any other statutory remedy. Tenant shall not interpose any counterclaim or counterclaims or claims for setoff, recoupment or deduction of rent in a summary proceeding for nonpayment of rent or other action or summary proceeding based on termination, holdover or other default in which Landlord seeks repossession of the Leased Premises from Tenant, unless the failure to raise the same would constitute a waiver thereof

- 37. INDEMNIFICATION. Tenant shall indemnify Landlord, its partners, officers, directors, stockholders, beneficiaries, employees, agents, successors and assigns, from and against all liability and expense for loss of or damage to property and for injuries or deaths of persons arising or resulting from any occurrence within the Leased Premises. The claims covered by this indemnification include all claims for bodily injury or property damage relating to (a) the condition of the Leased Premises; (b) the use or misuse of the Leased Premises by Tenant or its agents, contractors, or invitees; (c) the acts or omissions of Tenant or its agents, contractors, or invitees; or (d) any other event on the Leased Premises, whatever the cause. If Landlord or its affiliates is/are made party to any litigation commenced by or against Tenant, Tenant shall protect and hold Landlord harmless and shall pay all expenses and actual attorneys' fees incurred or paid by Landlord in connection with such litigation. Tenant's indemnification does not extend to liability for damages resulting from the sole or gross negligence of Landlord or for Landlord's intentional misconduct.
- 38. Tenant agrees to accept the Leased Premises in as-is, where-is condition, with no guarantees, representations or warranties by Landlord as to the condition of the Leased Premises. To the extent Tenant chooses to retain and/or use the personal property within the Leased Premises, Landlord makes no warranty or guarantee of the functionality of any of said personal property equipment in the Leased Premises, nor does the Landlord bear the cost or responsibility of any future repairs or maintenance of any kind for the personal property equipment in the Leased Premises. Landlord does retain ownership of any personal property equipment located in the Leased Premises as of the date of execution of this Lease. Landlord agrees to repair window and replace broken sidewalk.
- 39. RULES AND REGULATIONS. Tenant agrees to comply with and observe all reasonable rules and regulations established by Landlord from time to time. Tenant's failure to keep and observe said rules and regulations shall constitute a breach of the terms of this Lease in the same manner as if the rules and regulations contained herein as covenants. In the case of any conflict between said rules and regulations and this Lease, this Lease shall be controlling
- 40. This Lease contains a full and complete presentation of the agreement between the parties there being no other oral or written agreements existing between the parties. Any changes or modifications to this Lease must be in writing and signed by all parties to be enforceable.
- 41. This Lease may be executed in any number of counterparts, each of which, when taken together, shall be deemed to be one and the same instrument. Executed copies of this Lease may be delivered between the parties via electronic email and such copies shall have the same force and effect as originals. Each party agrees that any electronic signatures (whether digital or encrypted) of the parties included in the Lease are intended to authenticate this writing and to have the same force and effect as manual signatures.
- 42. One or more waivers of any covenant or condition shall not be construed as a waiver of a subsequent breach of the same covenant or condition. The consent or approval to or of any act requiring consent or approval shall not render unnecessary consent or approval to or of any subsequent similar act. No breach of a covenant or condition shall be deemed to have been waived unless such waiver be in writing
- 43. The parties stipulate and agree to exclusive jurisdiction and venue in the Livingston County Circuit Court in the State of Michigan for the purposes of filing any claim between them, whether or not arising out of or related to this Agreement or the parties' relationship, whether sounding in contract, tort or otherwise, or for the enforcement of any arbitration award. All such matters shall be tried without a jury. Both parties waive any defenses to challenge venue or jurisdiction for an action that is brought in the Livingston County Circuit Court in the State of Michigan.
- 44. This contract shall be governed and construed in accordance with the laws of Michigan, excluding that State's choice-of-law principles, and all claims between the Parties, whether or not relating to or arising out of this contract, or the breach thereof, whether sounding in contract, tort or otherwise, shall likewise be governed by the laws of Michigan, excluding that State's choice-of-law principles.

[SIGNATURES CONTAINED ON THE FOLLOWING PAGE]

WITNESSED:		LANDLORD:
		COUNTRY CORNERS SHOPPING CENTER, LLC, a Michigan limited liability company
	-	Ву:
	-	Its:
		TENANT:
		LIVINGSTON COUNTY VETERANS SERVICES, a
	-	By:
	-	Its:
STATE OF MICHIGAN) COUNTY OF SS		
On this	day of	, A.D., 20, before me, a Notary Public
witnesses signed at the request of the said	set my hand and affixed	
		, County of
STATE OF MICHIGAN) COUNTY OF SS.		
On this	day of	, A.D., 20 before me, a Notary Public
in and for the County and State above written. person of	nally appeared	
and acknowledge that he/she executed same as		free act and deed on behalf of the Landlord.
FURTHER, that the said	. 1	ree act and deed on behalf of the Landlord.
IN WITNESS WHEREOF, I have hereunto s	et my hand and affixed	free act and deed on behalf of the Landlord. signed in the presence of the witnesses, and in his/her presence and in the presence of each other. my official seal the day and year in this certificate first above written.
	-	

EXHIBIT "A"



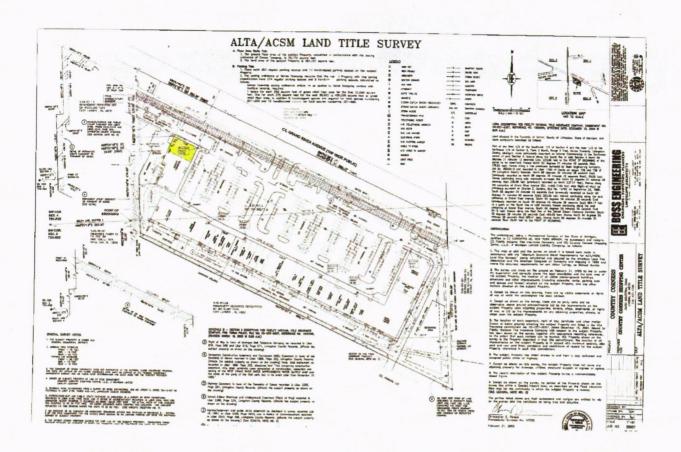


EXHIBIT "B"

TENANT'S WORK

Identify all Tenant work/leasehold improvements to be completed by Tenant including, but not limited to, lighted signage on Grand River side of Building and entryway, demising wall, and new HVAC components. Landlord to repair window and replace broken sidewalks.

FINANCIAL STATEMENTS FOR 2021 CVSF GRANT

Livingston County, Michigan



Livingston County YEAR-TO-DATE BUDGET REPORT



FOR 2017 13

	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USE/COL
GRAND TOTAL	-139,076.00	8,655.00	-130,421.00	-604,397.28	.00	473,976.28	

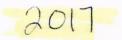
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Livingston County, Michigan



Livingston County YEAR-TO-DATE BUDGET REPORT



ACCOUNTS FOR: 295 VETERANS SERVICES FUND	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USE/COL
295 VETERANS SERVICES FUND	-139,076.00	8,655.00	-130,421.00	-604,397.28	.00	473,976.28	463.4%
TOTAL REVENUES TOTAL EXPENSES	-985,605.00 846,529.00	.00 8,655.00	-985,605.00 855,184.00	-1,035,189.68 430,792.40	.00	49,584.68 424,391.60	



LIVINGSTON COUNTY Veterans Services

2300 East Grand River Avenue, Suite 109, Howell, Michigan 48843 517-546-6338

MEMORANDUM

TO:

Michigan Veterans Affairs Agency

FROM:

Mary Durst, Livingston County Veterans Services Director

DATE:

3/17/2020

SUBJECT:

FY 2020 County Veterans Service Fund Grant

This memo is being produced at the request of the MVAA to further clarify Livingston County's budgets and millage rates from 2017 to 2020.

In 2017, the County Veterans Services millage was approved. We were funded through general government funding previously. The 2017 millage rate was set in anticipation to be able to fund a Veterans Transitional Housing program with an attached Veterans Services Office in Livingston County. An exploratory committee was formed and, after intensive investigation, it was determined that the need was not great enough to justify the expenditure.

To maintain fiscal responsibility, the millage was decreased in 2018 in order to utilize money previously ear marked for a project that did not come to fruition. In addition, personnel costs were less as the office was in the process of a large employee turnover.

In 2019, the millage rate was further lowered with the intent to continue utilization of savings. At this time, the topic was raised that Veterans Services was still in need of a larger, more easily accessible building.

In 2020, the millage rate was kept the same as 2019 (overall monies increased due to increased home values). The intention is to utilize both our current savings and current monies to fund a lease and office build out. We are also anticipating increases in operations and relief fund costs now that we are operating at full capacity.

In the past year and a half our office has grown from one VSO and one part-time driver to a fully staffed department with a Director, an Administrative Specialist, 3 VSO's and three part-time drivers complete with two department owned vehciles. It is my intention to continue to grow our services to meet the needs of the veterans and their dependents.

Our county attempted a very large and complex project in 2017 and it was found to be, in the best interest of the taxpayers, not ideal. I hope we will not be penalized for attempting something ambitious. We made the decision not pursue the project further when the facts suggested it was not in the County taxpayers' best interest. Demonstrating fiscal responsibility, we reduced rates to utilize monies already in reserve. At first glance, I understand how it may appear that we are investing less in our veterans; but I can assure you, the opposite is true. We are just spending down our savings to do it.

The following data is to supplement previous financial documents. As you can see, our county invests in our veterans.

2017: Operation and Relief Fund Budget- .124 mills for Veterans Services.

2018: Operation and Relief Fund Budget- .1190 mills to support Veterans Services;

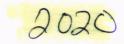
2019: Operation and Relief Fund Budget - .1127 mills to support Veterans Services

2020: Operation and Relief Fund Budget - .1127 mills to support Veterans Services

I can assure you the County Veteran Service Grant will not be used to supplant current expenditures. As my grant request demonstrates, the plan is to utilize this grant to fund our move in order to increase services to our veterans. This grant is a big piece of the plan and being denied could set our County back considerably. I have already received the County's Board of Commissioners approval to seek out a lease and I have received quotes. It is my hope that I have adequately shown our county has not reduced is services to our veterans over the past few years. I respectfully request you approve my grant, which will allow us to better care for our veterans in Livingston County. If you have any further questions, please do not hesitate to reach out. I can be reached via email or on my personal cell phone at 810-956-4153. Thank you in advance for your consideration.



Livingston County YEAR-TO-DATE BUDGET REPORT



	ORIGINAL	TRANFRS/	REVISED			AVAILABLE	PCT
	APPROP	ADJSTMTS	BUDGET	YTD ACTUAL	ENCUMBRANCES	BUDGET	USE/COL
GRAND TOTAL	8,428.00	18,705.00	27,133.00	-682,759.27	72,586.05	637,306.22-2	2248.8%

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Livingston County YEAR-TO-DATE BUDGET REPORT

2020

FOR 2020 13						
ACCOUNTS FOR: 295 VETERANS SERVICES FUND	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCES	AVAILABLE PCT BUDGET USE/COL
295 VETERANS SERVICES FUND	8,428.00	18,705.00	27,133.00	-682,759.27	72,586.05	637,306.22-2248.8%
TOTAL REVENUES TOTAL EXPENSES	-1,011,000.00 1,019,428.00	.00 18,705.00	-1,011,000.00 1,038,133.00	-1,077,968.51 395,209.24	.00 72,586.05	66,968.51 570,337.71



Livingston County NEXT YEAR BUDGET LEVELS REPORT

PROJECTION: 21100 2021 ANNUAL OPERATING BUDGET

FOR PERIOD 99

VETERANS SERVICES FUND	2019 REVISED BUD	2020 REVISED BUD	2021 BASE	2021 DEPT REQST	2021 RECOMMEND	2021 FINANCE
MISCELLANEOUS EXPENSE	17.50	1,000.00	.00	1,000.00	1,000.00	.00
956002 MISC EXP - DONATED FUNDS						
MISS EVE POWERED FOR	5 255 24					
MISC EXP - DONATED FUN	5,355.00	2,835.52	.00	2,835.52	2,835.52	.00
957000 EMPLOYEE PROFESSIONAL DEV	ELOP					
EMPLOYEE PROFESSIONAL	3,040.00	4,000.00	.00	2,000.00	2,000.00	.00
963000 MTT CHARGEBACK INTEREST				, , , , , , , , , , , , , , , , , , , ,	2,000.00	.00
MTT CHARGEBACK INTERES	100.00	100.00	.00	100.00	100.00	.00
964000 COST ALLOCATION						
COST ALLOCATION	33,367.00	34,861.00	46,834.00	46,834.00	46,834.00	.00
999000 TRANSFER OUT		3.,001.00	10,034.00	40,034.00	40,834.00	.00
TRANSFER OUT TOTAL VETERANS SERVICES FUND	42,627.00 123,306.00	.00 27,133.00	.00	.00	.00	.00
			493,705.00	-346,282.48	-346,282.48	.00
TOTAL REVENUE TOTAL EXPENSE	-1,000,606.00 1,123,912.00	-1,011,000.00 1,038,133.00	.00 493,705.00	-1,053,000.00 706,717.52	-1,053,000.00 706,717.52	.00
GRAND TOTAL	123,306.00	27,133.00	493,705.00	-346,282.48	-346,282.48	.00
	** END	OF REPORT - Gene	erated by Marv	Durst **		

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Livingston County NEXT YEAR BUDGET LEVELS REPORT

PROJECTION: 21100 2021 ANNUAL OPERATING BUDGET

FOR PERIOD 99

VETERANS SERVICES FUND	2019 REVISED BUD	2020 REVISED BUD	2021 BASE	2021 DEPT REQST	2021 RECOMMEND	2021 FINANCE
COMMUNITY PROJECT / PR	37,576.00	44,080.00	.00	44,080.00	44,080.00	.00
920000 UTILITIES						
UTILITIES	2,364.00	2,364.00	1,885.00	1,885.00	1,885.00	.00
933000 OFFICE EQUIP R&M						
OFFICE EQUIP R&M	.00	2,500.00	.00	1,000.00	1,000.00	.00
940000 FACILITY SERVICE CHARGES						
FACILITY SERVICE CHARG	7,483.00	9,050.00	8,919.00	8,919.00	8,919.00	.00
940001 FACILITY SERV - DEPT REQUE	STS					
FACILITY SERV - DEPT R	4,215.00	.00	.00	.00	.00	.00
943010 IT HARDWARE MONTHLY CHARGE	S					
IT HARDWARE MONTHLY CH	20,756.00	16,215.00	16,362.00	13,890.00	13,890.00	.00
943012 NEW IT HARDWARE/SOFTWARE						
NEW IT HARDWARE/SOFTWA	5,149.12	2,000.00	.00	2,999.00	2,999.00	.00
943020 IT SOFTWARE MONTHLY CHARGE	S					
IT SOFTWARE MONTHLY CH	13,699.00	5,962.00	5,962.00	5,461.00	5,461.00	.00
956000 MISCELLANEOUS EXPENSE						

Livingston County NEXT YEAR BUDGET LEVELS REPORT

PROJECTION: 21100 2021 ANNUAL OPERATING BUDGET

FOR PERIOD 99

2021 FINANCE	00.	00.	00.	00.	00.	00.	00.	00.
2021 RECOMMEND	135,000.00	10,000.00	1,500.00	3,846.00	500.00	1,000.00	00.	26,816.00
2021 DEPT REQST	135,000.00	10,000.00	1,500.00	3,846.00	500.00	1,000.00	00.	26,816.00
2021 BASE	00.	00.	00.	3,846.00	00.	00.	00.	30,110.00
2020 REVISED BUD	291,964.48	30,000.00	1,500.00	3,248.00	3,000.00	1,000.00	4,500.00	28,521.00
2019 REVISED BUD	302,438.00 CE TIME	30,000.00	1,320.00	4,008.00	2,500.00	1,000.00	3,500.00	65,836.00
VETERANS SERVICES FUND	VETERANS EMERGENCY ASS 847003 EMERGENCY RELIEF - PEACE TIME	EMERGENCY RELIEF - PEA 847004 VET ID CARD	VET ID CARD 851000 TELEPHONE CHARGES	TELEPHONE CHARGES 860000 IN-STATE TRAVEL	IN-STATE TRAVEL 860010 MILEAGE REIMB	MILEAGE REIMB 860500 OUT OF STATE TRAVEL	OUT OF STATE TRAVEL 861000 AUTO LEASING	AUTO LEASING 880000 COMMUNITY PROJECT / PROMOTIONS

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Livingston County NEXT YEAR BUDGET LEVELS REPORT

PROJECTION: 21100 2021 ANNUAL OPERATING BUDGET

FOR PERIOD 99

VETERANS SERVICES FUND	2019 REVISED BUD	2020 REVISED BUD	2021 BASE	2021 DEPT REQST	2021 RECOMMEND	2021 FINANCE
POSTAGE / METER FEES	338.88	600.00	.00	200.00	200.00	.00
743000 UNIFORMS						
UNIFORMS	1,200.00	1,400.00	.00	500.00	500.00	.00
747000 SUPPLIES - OPERATING EQUI	PMENT					
SUPPLIES - OPERATING E	1,600.00	.00	.00	.00	.00	.00
800000 BOARD/COMMITTEE PER DIEM						
BOARD/COMMITTEE PER DI	2,800.00	3,625.00	.00	4,140.00	4,140.00	.00
803000 LEGAL SERVICES						
LEGAL SERVICES	31,097.50	30,000.00	.00	5,000.00	5,000.00	.00
815000 DOCUMENT FILMING SERVICE	S					
DOCUMENT FILMING SERVI	3,000.00	.00	.00	.00	.00	.00
817000 MEMBERSHIP DUES						
MEMBERSHIP DUES	660.00	330.00	.00	425.00	425.00	.00
819000 OTHER CONTRACT SVS						
OTHER CONTRACT SVS	10,500.00	2,000.00	.00	2,000.00	2,000.00	.00
847000 VETERANS EMERGENCY ASSIS	TANCE					

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Livingston County NEXT YEAR BUDGET LEVELS REPORT

PROJECTION: 21100 2021 ANNUAL OPERATING BUDGET

FOR PERIOD 99

VETERANS SERVICES FUND	2019 REVISED BUD	2020 REVISED BUD	2021 BASE	2021 DEPT REQST	2021 RECOMMEND	2021 FINANCE	
FICA - EMPLOYER SHARE	24,591.00	26,390.00	19,987.00	19,987.00	19,987.00	.00	
716000 HEALTH INSURANCE ER SHARE							
HEALTH INSURANCE ER SH	74,646.00	75,768.00	51,908.00	51,908.00	51,908.00	.00	
717000 LIFE INSURANCE							
LIFE INSURANCE	626.00	626.00	445.00	445.00	445.00	.00	
718000 MERS - EMPLOYER SHARE							
MERS - EMPLOYER SHARE	51,492.00	49,440.00	39,555.00	39,555.00	39,555.00	.00	
719000 WORKERS COMPENSATION							
WORKERS COMPENSATION	2,332.00	4,284.00	4,154.00	4,154.00	4,154.00	.00	
723000 LT/ST DISABILITY INSURANC	E						
LT/ST DISABILITY INSUR	3,640.00	3,497.00	2,504.00	2,504.00	2,504.00	.00	
725000 RETIREE HEALTH CARE SAV-E	R						
RETIREE HEALTH CARE SA	1,980.00	.00	.00	.00	.00	.00	
726000 SUPPLIES - OFFICE							
SUPPLIES - OFFICE	4,500.00	4,500.00	.00	3,000.00	3,000.00	.00	
730000 POSTAGE / METER FEES							

2



Livingston County NEXT YEAR BUDGET LEVELS REPORT

PROJECTION: 21100 2021 ANNUAL OPERATING BUDGET

FOR PERIOD 99

VETERANS SERVICES FUND	2019 REVISED BUD	2020 REVISED BUD	2021 BASE	2021 DEPT REQST	2021 RECOMMEND	2021 FINANCE
404000 CURR YR REAL/PERS PROPER	TY TAX					
CURR YR REAL/PERS PROP	-1,000,606.00	-1,011,000.00	.00	-1,011,000.00	-1,011,000.00	.00
573000 LOCAL COMM STABILIZATION	SHARE					
LOCAL COMM STABILIZATI	.00	.00	.00	-20,000.00	-20,000.00	.00
665000 INTEREST - INVESTMENT						
INTEREST - INVESTMENT	.00	.00	.00	-22,000.00	-22,000.00	.00
702000 OTHER PAY/COMPENSATION						
OTHER PAY/COMPENSATION	.00	1,800.00	1,800.00	1,800.00	1,800.00	.00
704000 SALARIES - REGULAR EMPLO	YEES					
SALARIES - REGULAR EMP	284,567.00	290,317.00	204,621.00	204,621.00	204,621.00	.00
706001 SALARIES - PT (20 HRS OR	LESS)					
SALARIES - PT (20 HRS	36,876.00	52,855.00	54,813.00	54,813.00	54,813.00	.00
707000 SALARIES - OVERTIME						
SALARIES - OVERTIME	1,115.00	2,000.00	.00	2,000.00	2,000.00	.00
715000 FICA - EMPLOYER SHARE						

Report generated: 08/31/2020 10:46 User: Mdurst Program ID: bgnyrpts

				Veteran	Se	rvices O	ffi	ce Relo	cat	ion Esti	ma	ted Bud	ge	t						
12/21/19 Fund Bala	¢2.400.460																			
12/31/19 Fund Bala	\$2,400,408	inclu	des investments																	
	2020		2024		EST		NA	RIO (same	mi		e g									
	2020		2021	2022		2023		2024		2025		2026		2027		2028		2029		2030
Millage	\$1,011,000	\$	1,105,193	\$1,099,613	\$:	1,000,000	\$	1,000,000	\$:	1,000,000	\$	1,000,000	\$	1,000,000	\$	1,000,000	\$	1,000,000	\$	1,000,000
MVAA Grant	\$ 10,000	\$	64,520	\$ 64,520	\$	64,520	\$	64,520	\$	64,520	\$	64,520	\$	64,520	\$		\$	64,520	\$	64,520
Total Revenue	\$1,021,000	\$	1,169,713	\$1,164,133	\$:	1,064,520	\$	1,064,520	\$1	L,064,520	\$	1,064,520	\$	1,064,520	\$	1,064,520	\$	1,064,520	\$	1,064,520
				IV	IID	CASE SCEN	IAR	IO (lower	mil	lage and r	10 0	rant)								
	2020		2021	2022		2023		2024		2025	0	2026		2027		2028		2029		2030
Millage	\$1,011,000	\$	1,105,193	\$1,099,613		700 000		700.000		700.000		700.000								
MVAA Grant	\$ 108,015	Ś	64,520	\$ 50,000	\$	700,000	\$	700,000	\$	700,000	\$	700,000	\$	700,000	\$	700,000	\$	700,000	\$	700,000
Total Revenue		\$	1,169,713	\$1,149,613	\$	700,000	\$	700,000	\$	700 000	\$	700 000	\$	700 000	\$	700 000	\$	-	\$	-
Total neverice	71,113,013	4	1,105,713	\$1,145,015	Ą	700,000	Ģ	700,000	Þ	700,000	\$	700,000	Ş	700,000	\$	700,000	\$	700,000	Ş	700,000
				W	/OR	ST CASE S	CEN	IARIO (fai	ed	millage, n	o g	rant)								
	2020		2021	2022		2023		2024		2025		2026		2027		2028		2029		2030
Millage	\$1,011,000	\$	1,105,193	\$1,099,613	\$		\$	-	\$		Ś		Ś		Ś		\$		\$	
MVAA Grant	\$ 108,015	\$	64,520	\$ 64,520	\$		\$	-	\$	-	Ś	-17.	\$		Ś	_	Ś	-	Ś	_
Total Revenue	\$1,119,015	\$.	1,169,713	\$1,164,133	\$	•	\$		\$	-	\$	-	\$		\$		\$	-	\$	-
						EXPENSE	ς Δ΄	T NEW OF	FICE	LOCATIO	N									27.15
	2020		2021	2022		2023		2024	101	2025		2026		2027		2028		2029		2030
Build Out & Lease	\$ 476,236	\$	40,141	\$ 45,174	\$	46,684	\$	48,194	\$	49,704	Ś	51,214	¢	52,724	\$	54,234	Ś	55,744	\$	57,254
All other expenses	and the same of the same of	\$	745,263	\$ 767,986	Ś	791,391	\$	815,251	\$	838,327	Ś	863,477	Ś	889,381	\$	916,063	\$	943,554	\$	971,851
otal Expenditures		\$	785,404	\$ 813,160	\$	838,075	\$	863,445	\$	888,031	\$	914,691	\$	942,105	\$	970,297	\$	999,299	-	1,029,105
1 2/2		1000		EC:	TIM	ATED ELIM	n e	ALANCE (with.	office	las	ation								
	2020		2021	2022	1101	2023	00	2024	VILI	2025	ioca	2026		2027		2028		2029		2030
BEST	\$2,240,207	\$	2,624,516	\$2,975,489	\$3	,201,933	\$	3,403,008	\$3	.579,497	\$:	3,729,326	¢	3,851,741	¢	3,945,964	d	4.011.185	¢	3,982,080
	\$2,338,222	\$	2,722,531	\$3,058,984		,920,908		2,757,463		,569,432		2,354,741				1,842,339		1,543,040	\$	513,935
	\$2,338,222	Ś	2,722,531	\$3,073,504		,235,428	-	1,371,983								2,343,141)				4,371,545

opt out of lease contract millage fails

LIVINGSTON COUNTY VETERANS' COMMITTEE

MEETING MINUTES

August 26, 2020 6:00 p.m.

Veterans' Services Virtual Meeting Room Meeting ID: 512-519-6608

https://us02web.zoom.us/j/5125196608

Members Present Bruce Hundley

Kevin Nagle Joe Riker

James Wallace Robert J. Bezotte

Staff Present Mary Durst

April Townsend

1. CALL TO ORDER

Chairman Joe Riker calls meeting to order at 6:02 P.M.

2. PLEDGE OF ALLEGIENCE

3. ROLL CALL

Roll call by Chairman indicates a quorum.

4. CONSENT AGENDA

(Agenda, Minutes, Bills and other voted topics that are deemed housekeeping)

- 4.1 July 15, 2020 minutes
- 4.2 August 12, 2020 minutes

Motion to approve Consent Agenda.

Moved By Robert J. Bezotte **Seconded By** James Wallace

Motion Carried (5 to 0)

5. CALL TO THE PUBLIC

None.

6. APPLICATIONS FOR RELIEF

6.1 20-48

Motion to approve up to \$3,500 to go towards a vehicle.

Moved By Robert J. Bezotte **Seconded By** James Wallace

Yes (5): Bruce Hundley, Kevin Nagle, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (5 to 0)

6.2 20-50

Motion to pay the full amount for six medical bills totaling \$5,456.87

Moved By Robert J. Bezotte **Seconded By** Kevin Nagle

Yes (5): Bruce Hundley, Kevin Nagle, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (5 to 0)

6.3 20-52

Motion to approve both bills totaling \$3,580.02.

Moved By Robert J. Bezotte **Seconded By** Joe Riker

Yes (4): Kevin Nagle, Joe Riker, James Wallace, and Robert J. Bezotte No (1): Bruce Hundley

Motion Carried (4 to 1)

6.4 20-54

Motion to amend previous motion to approve up to \$3,500 towards a car to be purchased at any dealership, and to approve \$7,390 for a new roof.

Moved By Robert J. Bezotte **Seconded By** Kevin Nagle

Yes (5): Bruce Hundley, Kevin Nagle, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (5 to 0)

Kevin Nagle out at 7:30 P.M.

7. BUSINESS

7.1 Future Budgeting

Director discussed spending trends and possible impact on future budgeting.

7.2 Office Restructuring

Motion to approve office restructuring as requested by the director.

Moved By Joe Riker Seconded By Robert J. Bezotte

Yes (5): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (4 to 0)

7.3 Office Relocation and Expansion

Motion to move ahead with office relocation and expansion as outlined by the Director.

Moved By James Wallace Seconded By Robert J. Bezotte

Yes (5): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (4 to 0)

7.4 **2021 MVAA Grant**

Motion to utilize 2021 MVAA grant for 2021 lease fees of new office and to purchase a Customer Relationship Management database.

Moved By Joe Riker Seconded By Robert J. Bezotte

Yes (5): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte

Motion Carried (4 to 0)

7.5 Mental Health Assessment Policy

Motion to remove income limits from the Mental Health Assessment Policy.

Moved By Joe Riker Seconded By James Wallace

Yes (4): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte Absent (1): Kevin Nagle

Motion Carried (4 to 0)

7.6 Vehicle Funding Limits

Director requested to withdraw this request to see if the expanded buying criteria allows for more quality cars within the \$3,500 price range.

8. DIRECTOR REPORTS

8.1 Monthly Office Report

Director provided monthly report to Committee.

8.2 Monthly Finance Report

Director provided monthly report to Committee.

9. COMMITTEE DISCUSSION

Commissioner Bezotte requested the Director add a running total of office statistics onto Veteran Services webpage.

10. ADJOURNMENT

Motion to adjourn at 8:36 P.M.

Moved By Bruce Hundley Seconded By Joe Riker

Yes (4): Bruce Hundley, Joe Riker, James Wallace, and Robert J. Bezotte Absent (1): Kevin Nagle

Motion Carried (4 to 0)

	_	
Mary Durst, Recorder		Joe Riker

LIVINGSTON COUNTY

DATE: September 14, 2020

Resolution Authorizing an Agreement Consenting to the Assignment of the Investment Advisory Agreement with Plante Moran Financial Advisors to CapFinancial Partners - Administration

WHEREAS, Resolution 2018-01-005 authorized the creation of a Retirement Plan Advisory Committee to ensure that Livingston County meets its fiduciary responsibilities and performs its due diligence to ensure the plans that make up the §401(a) Defined Contribution and §457 Deferred Compensation plans (the "Plans") are compliant with respect to state and federal regulations and that their operation is open and available to those employees participating in the plans; and

WHEREAS, Resolution 2018-06-114 authorized an agreement with Plante Moran Financial Services for investment advisory services to the Retirement Plan Advisory Committee; and

WHEREAS, Plante Moran Financial Advisors has requested to change assignment of the current agreement for financial advisory services with Livingston County to CapFinancial Partners, LLC, d/b/a CAPTRUST Financial Advisors; and

WHEREAS, the Retirement Plan Advisory Committee was briefed by Plante Moran Financial Advisors about this change to CAPTRUST Financial Advisors; and

THEREFORE, BE IT RESOLVED that the Livingston County Board of Commissioners hereby authorizes entering into the Client Consent / Ratification agreement for the assignment of the current investment advisory services agreement with Plante Moran Financial Advisors to CapFinancial Partners, LLC, d/b/a CAPTRUST Financial Advisors.

BE IT FURTHER RESOLVED that the Chair of the Livingston County Board of Commissioners is hereby authorized to sign all forms, assurances, contracts/agreements, and future amendments for contract language adjustments related to the above upon review and/or preparation of Civil Counsel.

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[PMFA Letterhead]

CLIENT CONSENT/RATIFICATION

The undersigned consents to/ratifies the assignment of its Investment Advisory Agreement with Plante Moran Financial Advisors, LLC ("PMFA") to CapFinancial Partners, LLC, d/b/a CAPTRUST Financial Advisors ("CAPTRUST") effective as of August 3, 2020.

Client»
rint Name
itle
Pate

Please complete and return this form to us by September 4, 2020.

While we hope you'll join us at CAPTRUST, you do have the right to terminate your Investment Advisory Agreement with us. Should you choose to terminate, please contact us as soon as possible.

LIVINGSTON COUNTY

DATE: September 14, 2020

Resolution Requesting Reallocation of Pension Assets - Fiscal Services

WHEREAS, Livingston County has been a participating municipality in the Municipal Employees' Retirement System of Michigan ("MERS"); and

WHEREAS, pursuant to Municipal Employees' Retirement Board requirements, since December 31, 1994, asset accounting had been separate for each division, instead of aggregate for the entire municipality; and

WHEREAS, over time, significant disparities have arisen in the County's MERS plan as a result of allocating the fair market value of plan assets on a divisional basis instead of on an aggregate basis, which disparities Livingston County wishes to eliminate; and

WHEREAS, in order to address the anticipated increase in unfunded liability for pensions to be provided participants in the defined benefit plan that is likely to occur as a result of diminished contributions to that plan, the County wishes to reallocate certain divisional market assets between these divisions.

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners, the governing body of Livingston County, a participating municipality as defined in the Municipal Employees' Retirement Act as recodified by Act No. 427 of the Public Acts of 1984, as amended, and as the employer, hereby requests MERS to reallocate the total market value of assets as of Octobert 1, 2020 as follows:

Division Number	DIVISION NAME	DECREASE IN EMPLOYER RESERVE ASSETS	INCREASE IN EMPLOYER RESERVE ASSETS
47030122	Sheriff Union after 6/20/11	\$18,238	
47030120	Sheriff Union		\$18,238
470301HA	Non-Union Employees	\$712,823	
47030101	Non Union Employees		\$712,823
470301HB	Court New Hires as of 1/1/11	\$109,612	
47030110	Court Employees		\$109,612
470301HC	Sheriff Union after 1/1/14	\$268,140	
47030120	Sheriff Union		\$268,140

which will enable the actuary to prepare the 2020 actuarial valuation with the transferred assets.

#

-19-

Table 6: Actuarial Accrued Liabilities and Valuation Assets as of December 31, 2019

		Actu	Actuarial Accrued Liability	ility				Unfunded
		Vested						(Overfunded)
	Active	Former	Retirees and	Pending			Percent	Accrued
Division	Employees	Employees	Beneficiaries	Refunds	Total	Valuation Assets	Funded	Liabilities
01 - Non Union Empl	\$ 25,321,145	\$ 4,767,602	\$ 47,308,497	\$ 23,065	\$ 77,420,309	\$ 51,672,078	%2'99	\$ 25,748,231
02 - Union Srgt	5,634,960	643,237	4,517,598	0	10,795,795	7,628,987	70.7%	3,166,808
10 - Court Emplys	5,657,237	1,200,249	6,184,678	11,899	13,054,063	9,382,959	71.9%	3,671,104
11 - Ambulance Empl	1,718,763	772,961	1,548,867	0	4,040,591	3,436,675	85.1%	603,916
12 - Blding Inspect	0	159,666	340,065	0	499,731	471,274	94.3%	28,457
13 - 911 Dispatch	381,413	0	200,673	0	582,086	543,504	93.4%	38,582
20 - Shrff Union	17,656,236	2,254,750	20,805,713	40,606	40,757,305	29,068,735	71.3%	11,688,570
21 - Union Ltnts	3,456,461	0	4,227,685	0	7,684,146	5,497,536	71.5%	2,186,610
22 - Sheriff union after 6/20/11	633,927	11,583	0	4,285	649,795	668,033	102.8%	(18,238)
HA - Non-Union Employees	7,137,481	930,152	2,148,209	0	10,215,842	10,928,665	107.0%	(712,823)
HB - Court New Hires as of $1/1/11$	582,259	10,236	32,899	0	625,394	735,006	117.5%	(109,612)
HC - Sheriff union aft 1/1/2014	622,015	0	0	0	622,015	890,155	143.1%	(268,140)
S1 - Surplus Unassociated	0	0	0	0	0	4,430,731		(4,430,731)
Total	\$ 68,801,897 \$		10,750,436 \$ 87,314,884	\$ 79,855	\$ 166,947,072	\$ 125,354,338	75.1%	\$ 41,592,734



RESOLUTION NO: 2020-09-219 LIVINGSTON COUNTY DATE: **September 14, 2020** Resolution Approving Appointments to Livingston County Boards and Committees - Board of Commissioners WHEREAS, the term(s) of representative(s) on the following Livingston County Boards and Committees have expired and/or seats have been vacated; and WHEREAS, the following appointment(s) have been recommended: **Huron River Watershed Council** Scott Barb Term expires 8.31.2022 Mitch Dempsey Term expires 8.31.2022 **Planning Commission** Matthew Ikle Term expires 10.31.2023 Brian Prokuda Term expires 10.31.2023 Veterans' Services Committee James Wallace Term expires 12.31.2024 THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners hereby approve the

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LIVINGSTON COUNTY DATE: September 14, 2020

Resolution to Certify Officer and Employee Delegates to the 2020 Municipal Employees' Retirement System Annual Conference – Human Resources

WHEREAS, the 2020 MERS Annual Meeting will be held on September 21-24 and will be held virtually this year due to the pandemic and is free of charge; and

WHEREAS, in accordance with the MERS Plan Document, delegates for the MERS Annual Meeting may be appointed by official action of the Board of Commissioners; and

WHEREAS, nominations were sought for Employee Delegates to attend the meeting.

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners appoint

Cindy Catanach, Finance Officer and Deputy County Administrator, as Officer

Delegate and Stacy Bono, Benefits Specialist, as Alternate Officer Delegate, Jennifer

Slater, as the Employee Delegate, and Rob Stanford, as the Alternate Employee

Delegate for the 2020 MERS Annual Meeting.

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Municipal Employees' Retirement System of Michigan 1134 Municipal Way • Lansing, MI 48917 800.767.MERS (6377) • Fax: 517.703.9707 www.mersofmich.com



Voting this year will be held virtually. Delegates will need a computer, phone, or device that connects to the internet to vote.

2020 Officer and Employee Delegate Certification Form

MERS Annual Business Meeting | September 24, 2020

Please print clearly • Scan and attach this file when you register online • Retain a copy for your records

IMPORTANT: If you are not electing/appointing delegates to vote during the MERS Annual Business Meeting, please **DO NOT** submit this form. A **delegate** is **NOT** confirmed to have voting rights until this form has been uploaded with their online registration.

The voting delegate representative must be a MERS member, defined as an **active employee on payroll** who is enrolled in either a MERS Defined Benefit Plan. Defined Contribution Plan or Hybrid Plan.

MERS Defined Benefit Plan, Defined Contribution Plan or Hybrid I	Plan.	•			
1. Officer (and alternate) delegate information					
The officer delegate (or alternate) shall be a MERS member who responsibilities, and is directly responsible to the legislative, execu					s management
Officer Delegate name					
Officer Alternate name					
Officer delegate and alternate listed above were appointed to ser	ve dı	uring the 2020 MER	S Business Me	eeting by officia	al action of the
governing body (or chief judge for a participating court) on		, 2020).		
2. Employee (and alternate) delegate information	n				
The employee delegate (or alternate) shall be an employee member direction from management and, in general, is not directly response					
Employee Delegate name					
Employee Alternate name					
Employee Alternate name Employee delegate and alternate listed above were elected to ser	rve dı	uring the 2020 MEF	S Business M	eeting by secre	et ballot
		· ·	S Business M	eeting by secre	et ballot
Employee delegate and alternate listed above were elected to ser		· ·	S Business M	eeting by secre	et ballot
Employee delegate and alternate listed above were elected to ser election conducted by an authorized officer on		_, 2020.			
Employee delegate and alternate listed above were elected to ser election conducted by an authorized officer on	ing b	_, 2020.	strative officer,	or the chief juc	dge for a
Employee delegate and alternate listed above were elected to ser election conducted by an authorized officer on	ing b	_, 2020.	strative officer,	or the chief juc	dge for a
Employee delegate and alternate listed above were elected to ser election conducted by an authorized officer on	ing b	_, 2020. ody or chief administed correct, and the sec	strative officer, ret ballot elect	or the chief juc	dge for a
Employee delegate and alternate listed above were elected to ser election conducted by an authorized officer on	ing b and c	_, 2020. ody or chief administration of the second of the	strative officer, ret ballot elect	or the chief juc ion results for t	lge for a he employee



- 1. You may complete it electronically (an electronic authorized signature is permissible), then save it and upload it when registering your delegate(s). OR
- 2. You may print it off and complete it, then scan and upload it to your computer for uploading when you register your delegate(s).

^{*} Required field

LIVINGSTON COUNTY

Resolution Authorizing an Agreement with Multiple Providers to Provide Child Care Funded Treatment Services - Juvenile Court

DATE:

September 14, 2020

WHEREAS, Livingston County has a need for intensive evidence-based assessment and treatment services to prevent out of home placement for youth in the Juvenile Court; and

WHEREAS, the existing five (5) contracts for intensive in-home and substance abuse services expire on September 30, 2020, and

WHEREAS, in accordance with the County's Procurement Policy, a formal bid process was performed and Karen Bergbower & Associates, PC; Livingston Family Center, Inc and Spectrum Child and Family Services submitted proposals to provide treatment service for the Juvenile Court for the period of October 1, 2020 through September 30, 2023, with the option of renewal for up to two (2) additional one-year periods; and

WHEREAS, the annual expenditure across up to three indefinite-delivery, indefinite quantity contracts will not exceed the annual amount allocated and approved in the Child Care Fund Budget with services charged at the following rates:

Description of Service	Price Per Service
Intake	\$150.00
Evidenced-Based Assessment	\$300.00 - \$350.00
Group Therapy	\$125.00 - \$300.00
Individual or Family Counseling	\$100.00
Case Planning Meetings	Up to \$100.00 per month
Attendance at Court Hearings	No additional cost

WHEREAS, funding for treatment services for the 44th Circuit Court, Juvenile Division in the amount of \$97,000 were budgeted and approved as part of the 2020/2021 Child Care Fund budget.

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners hereby approves entry into up to three indefinite-delivery, indefinite quantity (IDIQ) contracts to provide treatment services in accordance with RFP-LC-20-13 for the period of October 1, 2020 through September 30, 2023, with the option of renewal for up to two (2) additional one-year periods at the rates noted above.

BE IT FURTHER RESOLVED that the Chairperson of the Livingston County Board of Commissioners is authorized to sign all forms, assurances, contracts/agreements, renewals, and future amendments for monetary and contract language adjustments related to the above upon review and/or preparation of Civil Counsel.

PAGE: 2

BE IT FURTHER RESOLVED that the Board of Commissioners authorizes any budget amendment necessary to effectuate the above award.

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LIVINGSTON COUNTY, MICHIGAN LIVINGSTON COUNTY TRIAL COURTS JUVENILE & PROBATE DIVISIONS

204 S. Highlander Way Suite 3 Howell, MI 48843 Phone 517-540-7739 **Cell** 734-260-0906

Email: dshaw@livgov.com

Memorandum

To: Livingston County Board of Commissioners

From: Deborah Shaw, Juvenile & Probate Court Administrator

Date: September 14, 2020

Re: Resolution to Authorize Child Care Funded Juvenile Court Treatment

Services Contracts with Multiple Providers

The Juvenile Court has a continued need for intensive community-based counseling services to work with youth, and their families, to prevent out of home placement. Recognizing the variability of the needs of youth presented to the Juvenile Court each year, a process was initiated to secure the availability of a variety of vendors to provide effective, evidenced-based treatment services to the specialized juvenile justice population and to secure a fair, predictable and agreed upon rate for such services.

Per the County Procurement Policy, a competitive bid process was performed in which the bid was posted on the Livingston County website, BidNet, and eight (8) organizations were sent the solicitation directly. As a result, the solicitation reached a large group of potentially qualified therapists.

Three (3) submissions were received. After a thorough appraisal of the proposals (see attached Bid Synopsis by CoPro+), the Evaluation Committee recommends an award to all three(3) vendors:

- Karen Bergbower & Associates, PC of Brighton, Michigan
- Livingston Family Center, Inc. of Pinckney, Michigan
- Spectrum Child and Family Services of Detroit, Michigan

Funding for this service is allocated in the FY 21 Child Care Fund budget, authorized by this Board on August 10, 2020 (Resolution 2020-08-193).

The attached resolution authorizes the negotiation and award of up to three indefinite-delivery, indefinite-quantity juvenile court treatment service contracts for the period of October 1, 2020 through September 30, 2023, with the option of renewal for up to two (2) additional one-year periods to provide treatment services for youth, and their families, involved in the Juvenile Court.







Bid Synopsis For Juvenile Court Treatment Services

Lead Public Agency: Livingston County 44 th Circuit Court, Juvenile Court Division	RFP Issued & Publicly Posted: 06/22/2020
Solicitation: RFP-LC-20-13	Public Postings: Livingston Co. Website (livgov.com) BidNet (bidnetdirect.com/mitn)
RFP Due Date: 07/20/2020	Proposals Received: 3

The Evaluation Committee has completed evaluation of the proposals received for the Request for Proposals referenced above. Below is a recap of the bid evaluation.

The RFP was publicly posted. Responses were received from the following three companies:

- 1. Karen Bergbower & Associates
- 2. Livingston Family Center
- 3. Spectrum Child and Family Services

All bidders submitted their responses within the timeframe outlined in the RFP. A review of the minimum requirements in Section 1.2 revealed that all bidders met the minimum mandatory requirements.

An evaluation was then made on the remainder of Section 1 Scope of Work responses, the Company Profile in Section 2.1, References in Section 2.2, and Pricing information from Section 1.5. The PA 517 certifications were completed and notarized, and the bidder certifications were completed and signed per the bid instructions.

The following is a summary of the Evaluation Committee reviews:

KAREN BERGBOWER & ASSOCIATES

Karen Bergbower & Associates is an incumbent that has provided satisfactory service during the current contract period. They provide in-home services in the minor's home or school, and their local office. They have good family involvement, skills component, and collaboration history. They demonstrated multiple evidence-based practices used and provided credentials. Their response included very thorough explanations regarding the different assessments and treatments. The references provided support a recommendation for award, and align very closely with the RFP requirements.

LIVINGSTON FAMILY CENTER

Livingston Family Center's response explained their scope of service components. The Youth Connection part of their group is helpful with connection to the community. There is flexibility regarding where the sessions can take place, and the meet all the RFP requirements. Their references include school experience, which is important with the juvenile system; references are relevant partners to the juvenile court work. They are an incumbent contractor for the county, having provided these services satisfactorily during the current contract period.







SPECTRUM CHILD AND FAMILY SERVICES

Spectrum is a large company with experience in multiple evidence-based assessments and practices. Their references are all aligned with either Youth, Juvenile Justice Systems, and/or substance abuse. As Spectrum's response proposed the use of their site in Oakland County for counseling sessions and group meetings, there was concern with their ability to provide services in a youth's home or in the Livingston County community. Clarification was requested, and Spectrum confirmed that they intend to and are able to provide services in Livingston County. They currently provide in-home services in the county through the Michigan Department of Health and Human Services. Their staff is able to work remotely, and they will seek to identify office space in the community if awarded a contract and affordable space is available. The Spectrum proposal was heavily focused on Substance Use Therapy – whereas the others listed a broader spectrum of behavioral health/therapeutic services. As Spectrum is an unknown quantity to the reviewers, discussion was held on how to learn more about them and to acclimate Spectrum to the Livingston County Juvenile Justice populations and the collaborative service provider network in Livingston County.

The intent of this RFP was to award multiple, indefinite-delivery, indefinite-quantity (IDIQ) contracts to insure adequate service coverage. Based on this evaluation, it is recommended that contracts be offered to all three bidders. As the pricing from the bidders varied, the Court intends to work with each of them with the goal of negotiating a common rate that is consistent across all three contracts.

LIVINGSTON COUNTY DATE: September 14, 2020

Resolution Authorizing Felony Public Defender Contracts for 2021 – Public Defender

WHEREAS, Livingston County Public Defender's Office requires contracts with private attorneys to serve as Public Defenders for indigent criminal defendants; and

WHEREAS, in accordance with the County's Procurement Policy, a formal bid process was performed and submitted proposals were evaluated; and

WHEREAS, the Public Defender's Office intends to contract with the following attorneys to provide services as Public Defenders to indigent felony defendants for the following costs:

ATTORNEY	Number of CASES per Year	PER MONTH Cost	PER YEAR Cost
James Buttrey	300	\$30,000	\$360,000
Mark Scharrer	100	\$10,000	\$120,000
Steven Dodge	50	\$5,000	\$60,000
Mitchell Perrault, PLLC	50	\$5,000	\$60,000
Sizemore Law Office	75	\$7,500	\$90,000
Mark Wilcox	50	\$5,000	\$60,000

WHEREAS, the term of each contract will commence on October 1, 2020, and expire on September 30, 2021with the option to renew for up to two (2) additional one-year periods, for a total contract period not to exceed three years; and

WHEREAS, funding is available in the Public Defender budget and included in the Michigan Indigent Defense Commission FY 2021 plan.

THEREFORE BE IT RESOLVED that the Livingston County Board of Commissioners hereby authorizes entering into contracts for indigent felony Public Defender services with the attorneys and amounts listed above beginning October 1, 2020 and continuing until September 30, 2021, with the option to renew for up to two (2) additional one-year periods, for a total contract period not to exceed three years.

BE IT FURTHER RESOLVED that the Chairman of the Livingston County Board of Commissioners is authorized to sign all forms, assurances, contracts/agreements, renewals and future amendments for monetary and contract language adjustments related to the above upon review and/or preparation of Civil Counsel.

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1221 Byron, Suite 1, Howell, MI 48843 Phone (517) 540-8745

Memorandum

To: Livingston County Board of Commissioners

From: Karen Groenhout, Livingston County Public Defender

Date: August 26, 2020

Re: Resolution Authorizing Felony Public Defender Contracts for 2021 – Public

Defender

The Michigan Indigent Defense Commission has approved Livingston County's Compliance Plan and grant request. Livingston County's approved MIDC plan is for a hybrid system of a Public Defender's Office and a felony attorney contract system. Six attorneys applied to contract with Livingston County who meet the necessary minimum qualifications. The State of Michigan, through the MIDC, will provided funding to assist with compliance of our approved hybrid plan. The funding for the Felony Public Defender Contracts will be from the Public Defender's Budget. The agreement is for fiscal year 2021 and runs from October 1, 2020 until September 30, 2021.

Thank you in advance for your consideration. If you have any questions regarding this matter, please feel free to contact me directly.







Bid Synopsis For Court Appointed Attorney Services for Indigent Defendants in Adult Criminal Proceedings

Lead Public Agency: Livingston County	RFP Issued & Publicly Posted: 07/01/2020
Solicitation: RFP-LC-20-14	Public Postings: Livingston Co. Website (livgov.com) BidNet (bidnetdirect.com/mitn)
RFP Due Date: 08/03/2020	Proposals Received: 6

The bid process has been completed for the above-referenced project. Below is a recap of the process, and award recommendation.

The RFP was publicly posted. Responses were received from the following six bidders:

- 1. James D. A. Buttrey
- 2. Steven M. Dodge
- 3. Mitchell J. Perrault
- 4. Mark L. Scharrer
- 5. Rolland Sizemore
- 6. Wilcox Law

All six bidders submitted their responses within the timeframe outlined in the RFP. A review of the minimum requirements in Section 1.2 revealed that all bidders met the minimum mandatory requirements.

A review was then made of the narratives submitted by each bidder, which included a brief history outlining their qualifications and the organization of the firms. Either documentation or written affirmations were provided, as required, to satisfy the requirements.

All six companies have provided services to the County during the current contract term. It was confirmed through the Public Defender's office that all have performed satisfactorily. Therefore, in consultation with the County's procurement partner, CoPro+, it was decided to request approval to proceed with prequalification of the six companies to provide the specified attorney services. The prequalified contract terms will be one-year base contracts with two one-year renewals, for total contract period not to exceed three years.