

David Feldpausch
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Memorandum

To: Livingston County Board of Commissioners
Fr: David Feldpausch, EMS Director
Date: 09/25/2020
Re: Resolution Authorizing Acceptance of the Emergency Medical Care Vehicle Remount bid

In order to maintain an efficient, functional fleet of transport vehicles the department will have to replace 2 or 3 of them annually. We have not been proactive in managing that for several years and are currently behind where we should be replacing vehicles. The result is increasing maintenance cost and more critical failures that are simply unacceptable. This will be a major portion of our comprehensive capital improvement plan once completed so that we can plan and budget for these expenses moving forward.

A significant portion of that plan will be to remount qualifying existing ambulance boxes on to new chassis and refurbish many of the existing components within the box. This process provides a product comparable to a new ambulance at around a 30% lower cost. Not all ambulance boxes can be remounted and a box will not be remounted if its life expectancy exceeds the manufactures structural warranty. This is a process I have successfully used for many years.

I knew from previous experience that the quality of the remount process varies greatly and the only way to control that is to develop a very specific set of specification to ensure the quality and end product meet our needs. I again assigned this project to Administrative Supervisor Tod Horner. This process included visits to production facilities to see the process first hand. Then Supervisor Horner developed a set of specification to achieve a like new product.

This set of specifications was forwarded on to CoPro to begin the RFP development. Once the RFP was approved the bid process was managed by CoPro to ensure a consistent equitable process was followed. The bids received were then evaluated and individually scored against the criteria provided by CoPro. The scores were returned to CoPro and a bid summary was completed. The bid summary was then forwarded to the county finance department for review and approval.

Based on this process I am recommending that we accept the bid from Emergency Vehicles Plus for the Remount and Refurbishing - Emergency Medical Care Vehicle for \$159,097 Per CoPro standard policy this is a one-year contract with four (4) one-year renewal options.

If you have any questions or concerns, please do not hesitate to reach out to me any time. 517/294-1853 or dfeldpausch@livgov.com.

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