

# Livingston County: Phone System Upgrade Bill of Materials Quotation # 2020-100893v2

### **Prepared By Logicalis for:**

**Livingston County** 

To the attention of : Kris Tobbe Livingston County 304 E Grand River Ave Howell, MI 48843-2488 Tel: (517) 540-8803 Email: ktobbe@livgov.com

October 26, 2020



#### **Pricing Summary**

The following is a price summary of Logicalis' proposed solution.

Price Summary	Amount
Hardware	\$67,011.13
Software	\$9,006.50
Hardware Maintenance	\$4,043.98
Software Maintenance	\$9,693.60
Products One Time Discount	-\$2,000.00
Grand Total	\$87,755.21

If you're interested in leasing the equipment contained in this Quotation, Logicalis estimates the monthly lease payment to be \$2,230.

This is a budgetary number only based on a 36 month term and subject to credit approval, so please contact your Logicalis Account Executive for full details and a complete leasing quote.

- Payments do not include any applicable sales, rental or use taxes.
- Payments do not include any Logicalis professional services.
- Payments are valid for monthly payment structures only with deferrals 30 days or less.
- Please call for non-monthly payment structures and payment deferrals greater than 30 days.
- · All transactions are subject to credit and documentation requirements, review and approval.
- Additional terms may apply.



Logicalis offers a range of services, from helping you define and design a cloud strategy to assisting with server and storage selection for your current environment. We provide a variety of assessments and health checks, perfect for those who need help determining what the next steps are. Find out more at <a href="www.us.logicalis.com">www.us.logicalis.com</a>

To address your most pressing challenges during COVID-19, Logicalis has instituted Rapid Deployment Services designed to support your needs to deploy remote workers, maintain security and infrastructure readiness, and provide supplemental IT staff support. All services are designed to be delivered remotely by a Logicalis Engineer. Find out more at <a href="http://bit.ly/3b6Gnzp">http://bit.ly/3b6Gnzp</a>





Ask us about Logicalis Leasing Solutions—a value-added service tailored to our customers. Leasing offers strategic, operational and financial benefits that can help meet your company's goals and get your project funded. Logicalis financing experts work with more than a dozen trusted leasing partners to assist you as our valued customer. We can deliver competitive rates and flexible terms and make the leasing process easy. Learn more today at <a href="https://www.us.logicalis.com/logicalis-financial-services/">www.us.logicalis.com/logicalis-financial-services/</a>



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Customer Name & Address	Logicalis Account Executive
Kris Tobbe Livingston County 304 E Grand River Ave Howell, MI 48843-2488 (517) 540-8803 ktobbe@livgov.com	Lisa Nowak Logicalis Inc. 120 N Washington Square Suite 600 Lansing, MI 48933 +1 5173361052 lisa.nowak@us.logicalis.com
Bill To Address	Ship to Address
Livingston County 304 E Grand River Ave Howell, MI 48843-2488	Livingston County 304 E Grand River Ave Howell, MI 48843-2488

Quotation expiration date: February 24, 2021

This Quotation adheres to the pricing requirements of the NASPO ValuePoint Master Agreement #AR233 (14-19), Cisco Participating Addendum MI #071B4300124 contract.

Item	Qty	Part Number	Description	List Price	Discount %	Unit Price	Extended Price	
Produ	Products							
1	1	Cisco Business Edition 6000H (M5) Appliances	Cisco Business Edition 6000H (M5) Appliances			Subtotal:	\$20,678.04	
2	2	BE6H-M5-K9	Cisco Business Edition 6000H (M5) Appliance; Export Restr SW	\$23,676.99	60.13%	\$9,440.00	\$18,880.00	
3	2	CON-SNT-BE6HM5K9	SNTC-8X5XNBD Cisco Business Edition 6000H - 3 Years	\$1,123.77	20.00%	\$899.02	\$1,798.04	
4	4	BE6K-PSU	Cisco UCS 770W AC Power Supply for Rack Server	\$0.00	0.00%	\$0.00	\$0.00	
5	2	BE6H-NIC1	Intel i350 Quad Port 1Gb Adapter	\$0.00	0.00%	\$0.00	\$0.00	
6	2	BE6K-RAIDCTRLR	Cisco 12G Modular RAID controller with 2GB cache	\$0.00	0.00%	\$0.00	\$0.00	
7	16	BE6K-DISK	300GB 12G SAS 10K RPM SFF HDD	\$0.00	0.00%	\$0.00	\$0.00	
8	2	R2XX-RAID5	Enable RAID 5 Setting	\$0.00	0.00%	\$0.00	\$0.00	
9	8	BE6K-RAM	16GB DDR4-2666-MHz RDIMM/PC4-21300/ single rank/x4/1.2v	\$0.00	0.00%	\$0.00	\$0.00	



Item	Qty	Part Number	Description	List Price	Discount %	Unit Price	Extended Price
10	4	BE6K-CPU	2.2 GHz 4114/85W 10C/ 13.75MB Cache/DDR4 2400MHz	\$0.00	0.00%	\$0.00	\$0.00
11	4	CAB-9K12A-NA	Power Cord; 125VAC 13A NEMA 5-15 Plug; North America	\$0.00	0.00%	\$0.00	\$0.00
12	2	VMW-VS6-HYPPLS-K9	Embedded License; Cisco UC Virt. Hypervisor Plus 6.x (2-cpu)	\$0.00	0.00%	\$0.00	\$0.00
13	1	Cisco Business Edition 6000H (M5) Appliance	Cisco Business Edition 6000H (M5) Appliance			Subtotal:	\$6,102.71
14	1	BE6M-M5-K9	Cisco Business Edition 6000M (M5) Appliance; Export Restr SW	\$13,042.00	60.13%	\$5,200.00	\$5,200.00
15	1	CON-SNT-BE6MM5K9	SNTC-8X5XNBD Cisco Business Edition 6000M - 3 Years	\$1,128.39	20.00%	\$902.71	\$902.71
16	1	BE6K-PSU	Cisco UCS 770W AC Power Supply for Rack Server	\$0.00	0.00%	\$0.00	\$0.00
17	1	BE6K-RAIDCTRLR	Cisco 12G Modular RAID controller with 2GB cache	\$0.00	0.00%	\$0.00	\$0.00
18	6	BE6K-DISK	300GB 12G SAS 10K RPM SFF HDD	\$0.00	0.00%	\$0.00	\$0.00
19	1	R2XX-RAID5	Enable RAID 5 Setting	\$0.00	0.00%	\$0.00	\$0.00
20	3	BE6K-RAM	16GB DDR4-2666-MHz RDIMM/PC4-21300/ single rank/x4/1.2v	\$0.00	0.00%	\$0.00	\$0.00
21	1	BE6K-CPU	2.2 GHz 4114/85W 10C/ 13.75MB Cache/DDR4 2400MHz	\$0.00	0.00%	\$0.00	\$0.00
22	1	CAB-9K12A-NA	Power Cord; 125VAC 13A NEMA 5-15 Plug; North America	\$0.00	0.00%	\$0.00	\$0.00
23	1	VMW-VS6-HYPPLS-K9	Embedded License; Cisco UC Virt. Hypervisor Plus 6.x (2-cpu)	\$0.00	0.00%	\$0.00	\$0.00
24	1	ISR 4331 UC Bundle	ISR 4331 UC Bundle			Subtotal:	\$5,134.01
25	1	ISR4331-V/K9	Cisco ISR 4331 UC Bundle; PVDM4-32; UC License	\$5,854.75	60.13%	\$2,334.29	\$2,334.29



Item	Qty	Part Number	Description	List Price	Discount %	Unit Price	Extended Price
26	1	CON-SNT-ISR4331V	SNTC-8X5XNBD Cisco ISR 4331 UC Bundle; PVDM4-32; UC L	\$1,679.04	20.00%	\$1,343.23	\$1,343.23
27	1	SL-4330-IPB-K9	IP Base License for Cisco ISR 4330 Series	\$0.00	0.00%	\$0.00	\$0.00
28	1	SL-4330-UC-K9	Unified Communication License for Cisco ISR 4330 Series	\$0.00	0.00%	\$0.00	\$0.00
29	1	PVDM4-32U64	PVDM4 32-channel to 64- channel factory upgrade	\$1,605.60	60.14%	\$639.99	\$639.99
30	1	PWR-4330-AC	AC Power Supply for Cisco ISR 4330	\$0.00	0.00%	\$0.00	\$0.00
31	1	CAB-AC	AC Power Cord (North America); C13; NEMA 5-15P; 2.1m	\$0.00	0.00%	\$0.00	\$0.00
32	1	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	\$0.00	0.00%	\$0.00	\$0.00
33	2	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	\$0.00	0.00%	\$0.00	\$0.00
34	1	MEM-43-4G	4G DRAM (1 x 4G) for Cisco ISR 4300	\$0.00	0.00%	\$0.00	\$0.00
35	1	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900;3900;4400 ISR	\$0.00	0.00%	\$0.00	\$0.00
36	10	CUBE-T-STD	CUBE - 1 Standard Trunk Session License	\$95.00	57.00%	\$40.85	\$408.50
37	10	CON-ECMU-CUBETSTD	SWSS UPGRADES CUBE Standard Trunk Single Session - 1 S	\$51.00	20.00%	\$40.80	\$408.00
38	1	SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal	\$0.00	0.00%	\$0.00	\$0.00
39	1	CCX 12.5 New Licenses	Contact Center for LETS			Subtotal:	\$17,883.60
40	1	CCX-125-LIC-K9	CCX 12.5 New Licenses	\$0.00	0.00%	\$0.00	\$0.00
41	10	CCX-125-N-E-LIC	CCX 12.5 ENH Seat Qty 1 LICENSE ONLY	\$1,254.38	60.14%	\$500.00	\$5,000.00
42	10	CON-ECMU-CCX125NL	SWSS UPGRADES CCX 12.5 ENH Seat - 3 Years	\$675.00	20.00%	\$540.00	\$5,400.00
43	1	CCX-125-EHA-LIC	CCX 12.5 ENH HA LICENSE ONLY	\$9,026.48	60.14%	\$3,598.00	\$3,598.00



Item	Qty	Part Number	Description	List Price	Discount %	Unit Price	Extended Price
44	1	CON-ECMU-CCX2H25E	SWSS UPGRADES CCX 12.5 - 3 Years	\$4,857.00	20.00%	\$3,885.60	\$3,885.60
45	1	CCX-125-E-SVR-LIC	CCX 12.5 NEW ENH Server License	\$0.00	0.00%	\$0.00	\$0.00
46	1	CCX-125-PAK	CCX 12.5 autoexpanded PAK	\$0.00	0.00%	\$0.00	\$0.00
47	1	Cisco Phones	Cisco Phones			Subtotal:	\$39,956.85
48	50	CP-7811-K9=	Cisco UC Phone 7811	\$195.68	66.00%	\$66.53	\$3,326.50
49	100	CP-7821-K9=	Cisco UC Phone 7821	\$255.89	66.00%	\$87.00	\$8,700.00
50	100	CP-7841-K9=	Cisco UC Phone 7841	\$366.28	66.00%	\$124.54	\$12,454.00
51	25	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$1,726.02	66.00%	\$586.85	\$14,671.25
52	25	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	0.00%	\$0.00	\$0.00
53	5	CP-8832-MIC-WIRED=	Cisco 8832 Wired Microphones Kit for Worldwide	\$473.58	66.00%	\$161.02	\$805.10
54	1	Discount Amount	One Time Discount for 2020 EOY Purchase Promotion Expires 12/31/20	\$0.00	0.00%	-\$2,000.00	-\$2,000.00
Products Subtotal						\$87,755.21	

Grand Total:	\$87,755.21
Products Subtotal:	\$87,755.21
Grand Total	



#### **Terms and Conditions**

#### Terms Applicable to All Sales

- 1. In the event Customer chooses to lease the Products and/or Services from a third party leasing company, Customer remains liable for payment to Logicalis for all Products and/or Services purchased until Logicalis receives payment from such leasing company.
- 2. All items not specifically included in this document are out of scope.
- 3. Prices are valid for 30 days from date of the document unless otherwise stated.
- 4. The information in this document is considered proprietary and confidential to Logicalis. By acceptance of this Quotation, Customer agrees to maintain this confidentiality and use such information for internal purposes only.

#### Terms Applicable for Product Sales

- To the extent applicable, the terms of the NASPO ValuePoint Master Agreement #AR233 (14-19), Cisco Participating Addendum MI #071B4300124 are incorporated herein by reference. For all other terms not addressed in the previously stated contract, Logicalis Terms of Sale, found on our website at www.us.logicalis.com/tcsales apply and are incorporated herein by reference.
- 2. Any variation in quantity or requested delivery may result in price changes.
- 3. Prices are subject to change without notice in the event the Product's manufacturer/distributor changes the price to Logicalis.
- 4. Shipping and taxes are added at time of invoice. Shipping charges are subject to handling fees for specifying carriers and same day shipments.
- 5. Logicalis collaborates with the OEM/distributor to schedule delivery to Customer's loading dock; inside delivery is available upon request and may increase the cost of delivery.
- 6. To the extent this Quotation includes Cisco Cloud Services, the following link shall apply: www.cisco.com/c/en/us/about/legal/cloud-and-software/cloud-terms.html. "Cisco Cloud Services" shall mean any of the offerings described on the aforementioned link. If Customer does not issue a purchase order to Logicalis or otherwise accept a Logicalis quotation to renew such Cisco Cloud Services, or does not otherwise provide written notice of non-renewal, at least forty-five (45) days prior to the end of the then-current subscription term thereof, then the Cisco Cloud Services shall automatically renew and Customer agrees to pay Logicalis for such renewed subscription term at the rates charged by Logicalis therefor.



#### **Quotation Acceptance**

By signing below, the undersigned accepts this offer and confirms that he/she is authorized to purchase these items on behalf of Customer. This offer may be accepted by purchase order or other acknowledgement of acceptance, including, without limitation, by signing this document. Any reference to a Customer's Purchase Order or P.O. number does not indicate Logicalis' acceptance of terms and conditions referenced on/attached to any such P.O.

Accepted By: Livingston County	Accepted By: Logicalis, Inc.	
Signature	Signature	
Printed Name	Printed Name	
Title	Title	
Date	Date	

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