



# Nationwide®

August 13, 2020

Livingston County, MI  
Attn: Jennifer Palmbos  
304 E Grand River Ave  
Suite 205  
Howell, MI 48843

Re: Livingston County, MI 457(b) Deferred Compensation Plan

Dear Ms. Palmbos:

Nationwide is proud to be a continued partner of Livingston County in our joint pursuit of providing the tools and services necessary for the County's employees to reach their retirement goals. As such, we appreciate the opportunity to propose new pricing for our recordkeeping and administrative services for Livingston County, MI.

Should the County consider consolidating all plan assets with Nationwide, we are proposing a reduction of your current pricing as follows:

Current Pricing	Proposed Plan Consolidation Pricing
16 basis points (0.16%)	12 basis points (0.12%)

Nationwide wants to continue to earn your business. Our competitive price, participant focus, and value-added services and technology continue to make Nationwide a great choice for the County. Please contact Steve Muller or Levi Lathen with any questions you may have on our offer.

Sincerely,

Michael Studebaker  
Regional Vice President  
Nationwide Retirement Solutions