LOGICALIS
Architects of Change

Livingston County: Switch Project Only with 3-Year Support
Quotation # 2020-100897v2

Prepared By Logicalis for:
Livingston County

To the attention of :
Kris Tobbe
Livingston County
304 E Grand River Ave
Howell, MI 48843-2488
Tel: (517) 540-8803
Email: ktobbe@livgov.com

October 27, 2020

Pricing Summary

The following is a price summary of Logicalis' proposed solution.

Price Summary	Amount
Hardware	$148,758.00
Software	$16,545.82
Hardware Maintenance	$7,203.76
Grand Total	**$172,507.58**

If you're interested in leasing the equipment contained in this Quotation, Logicalis estimates the monthly lease payment to be $4,380.

This is a budgetary number only based on a 36 month term and subject to credit approval, so please contact your Logicalis Account Executive for full details and a complete leasing quote.

- Payments do not include any applicable sales, rental or use taxes.
- Payments do not include any Logicalis professional services.
- Payments are valid for monthly payment structures only with deferrals 30 days or less.
- Please call for non-monthly payment structures and payment deferrals greater than 30 days.
- All transactions are subject to credit and documentation requirements, review and approval.
- Additional terms may apply.

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Logicalis offers a range of services, from helping you define and design a cloud strategy to assisting with server and storage selection for your current environment. We provide a variety of assessments and health checks, perfect for those who need help determining what the next steps are. Find out more at www.us.logicalis.com

To address your most pressing challenges during COVID-19, Logicalis has instituted Rapid Deployment Services designed to support your needs to deploy remote workers, maintain security and infrastructure readiness, and provide supplemental IT staff support. All services are designed to be delivered remotely by a Logicalis Engineer. Find out more at http://bit.ly/3b6Gnzp



Ask us about Logicalis Leasing Solutions—a value-added service tailored to our customers. Leasing offers strategic, operational and financial benefits that can help meet your company's goals and get your project funded. Logicalis financing experts work with more than a dozen trusted leasing partners to assist you as our valued customer. We can deliver competitive rates and flexible terms and make the leasing process easy. Learn more today at www.us.logicalis.com/logicalis-financial-services/

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Customer Name & Address	Logicalis Account Executive
Kris Tobbe Livingston County 304 E Grand River Ave Howell, MI 48843-2488 (517) 540-8803 ktobbe@livgov.com	Lisa Nowak Logicalis Inc. 120 N Washington Square Suite 600 Lansing, MI 48933 +1 5173361052 lisa.nowak@us.logicalis.com
Bill To Address	**Ship to Address**
Livingston County 304 E Grand River Ave Howell, MI 48843-2488	Livingston County 304 E Grand River Ave Howell, MI 48843-2488

Quotation expiration date: February 24, 2021
This Quotation adheres to the pricing requirements of the NASPO ValuePoint Master Agreement #AR233 (14-19), Cisco Participating Addendum MI #071B4300124 contract.

Item	Qty	Part Number	Description	List Price	Discount %	Unit Price	Extended Price
Products							
1	1	**Catalyst 9300 24-Port Switches**	**Catalyst 9300 24-Port Switches**			**Subtotal:**	**$17,864.12**
2	4	C9300-24T-A	Catalyst 9300 24-port data only; Network Advantage	$5,031.41	70.00%	$1,509.42	$6,037.68
3	4	CON-SNTP-C93002TA	SNTC-24X7X4 Catalyst 9300 24-port data only; Network - 3 Years	$1,735.17	20.00%	$1,388.14	$5,552.56
4	4	C9300-NW-A-24	C9300 Network Advantage; 24-port license	$0.00	0.00%	$0.00	$0.00
5	4	S9300UK9-1612	Cisco Catalyst 9300 XE 16.12 UNIVERSAL	$0.00	0.00%	$0.00	$0.00
6	4	PWR-C1-350WAC-P	350W AC 80+ platinum Config 1 Power Supply	$0.00	0.00%	$0.00	$0.00
7	4	PWR-C1-350WAC-P/2	350W AC 80+ platinum Config 1 Secondary Power Supply	$652.28	70.00%	$195.68	$782.72
8	8	CAB-TA-NA	North America AC Type A Power Cable	$0.00	0.00%	$0.00	$0.00
9	4	C9300-DNA-A-24	C9300 DNA Advantage; 24-port Term Licenses	$0.00	0.00%	$0.00	$0.00

Item	Qty	Part Number	Description	List Price	Discount %	Unit Price	Extended Price
10	4	C9300-DNA-A-24-3Y	C9300 DNA Advantage; 24-Port; 3 Year Term License	$2,017.04	70.00%	$605.11	$2,420.44
11	4	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	$0.00	0.00%	$0.00	$0.00
12	4	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	$0.00	0.00%	$0.00	$0.00
13	4	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	$2,558.93	70.00%	$767.68	$3,070.72
14	4	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	$0.00	0.00%	$0.00	$0.00
15	4	C9300-SSD-NONE	No SSD Card Selected	$0.00	0.00%	$0.00	$0.00
16	4	C9300-STACK-NONE	No Stack Cable Selected	$0.00	0.00%	$0.00	$0.00
17	4	C9300-SPWR-NONE	No Stack Power Cable Selected	$0.00	0.00%	$0.00	$0.00
18	1	**Catalyst 9200 48-Port Switches**	**Catalyst 9200 48-Port Switches**			**Subtotal:**	**$71,952.78**
19	31	C9200-48P-E	Catalyst 9200 48-port PoE +; Network Essentials	$6,492.65	70.00%	$1,947.80	$60,381.80
20	1	CON-SNT-C92048PE	SNTC-8X5XNBD Catalyst 9200 48-port PoE - 3 Years	$1,398.00	20.00%	$1,118.40	$1,118.40
21	31	PWR-C5-BLANK	Config 5 Power Supply Blank	$0.00	0.00%	$0.00	$0.00
22	31	C9200-NW-E-48	C9200 Network Essentials; 48-port license	$0.00	0.00%	$0.00	$0.00
23	31	CAB-TA-NA	North America AC Type A Power Cable	$0.00	0.00%	$0.00	$0.00
24	31	C9200-DNA-E-48	C9200 Cisco DNA Essentials; 48-Port Term Licenses	$0.00	0.00%	$0.00	$0.00
25	31	C9200-DNA-E-48-3Y	C9200 Cisco DNA Essentials; 48-port - 3 Year Term License	$1,123.92	70.00%	$337.18	$10,452.58
26	31	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	$0.00	0.00%	$0.00	$0.00
27	31	C9200-NM-NONE	No Network Module Selected	$0.00	0.00%	$0.00	$0.00

Item	Qty	Part Number	Description	List Price	Discount %	Unit Price	Extended Price
28	1	**Catalyst 9200 24-Port Switches**	**Catalyst 9200 24-Port Switches**			**Subtotal:**	**$22,750.20**
29	20	C9200-24P-E	Catalyst 9200 24-port PoE +; Network Essentials	$3,090.78	70.00%	$927.23	$18,544.60
30	1	CON-SNT-C920024P	SNTC-8X5XNBD Catalyst 9200 24-port PoE - 3 Years	$666.00	20.00%	$532.80	$532.80
31	20	PWR-C5-BLANK	Config 5 Power Supply Blank	$0.00	0.00%	$0.00	$0.00
32	20	C9200-NW-E-24	C9200 Network Essentials; 24-port license	$0.00	0.00%	$0.00	$0.00
33	20	C9200-NM-NONE	No Network Module Selected	$0.00	0.00%	$0.00	$0.00
34	20	CAB-TA-NA	North America AC Type A Power Cable	$0.00	0.00%	$0.00	$0.00
35	20	C9200-DNA-E-24	C9200 Cisco DNA Essentials; 24-Port Term Licenses	$0.00	0.00%	$0.00	$0.00
36	20	C9200-DNA-E-24-3Y	C9200 Cisco DNA Essentials; 24-Port; 3 Year Term License	$612.14	70.00%	$183.64	$3,672.80
37	20	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	$0.00	0.00%	$0.00	$0.00
38	1	**Catalyst 9K Switch Accessories**	**Catalyst 9K Switch Accessories**			**Subtotal:**	**$59,940.48**
39	47	C9200-STACK-KIT=	Cisco Catalyst 9200 Stack Module	$1,316.88	70.00%	$395.06	$18,567.82
40	94	C9200-STACK	Catalyst 9200 Stack Module	$0.00	0.00%	$0.00	$0.00
41	47	STACK-T4-50CM	50CM Type 4 Stacking Cable	$0.00	0.00%	$0.00	$0.00
42	6	STACK-T4-1M=	1M Type 4 Stacking Cable	$200.70	70.00%	$60.21	$361.26
43	34	C9200-NM-4X=	Catalyst 9200 4 x 10G Network Module	$2,007.00	70.00%	$602.10	$20,471.40
44	61	SFP-10G-LR-S=	10GBASE-LR SFP Module; Enterprise-Class	$2,086.00	86.10%	$290.00	$17,690.00
45	15	SFP-10G-SR-S=	10GBASE-SR SFP Module; Enterprise-Class	$730.45	73.99%	$190.00	$2,850.00
						Products Subtotal	$172,507.58

Grand Total	
Products Subtotal:	$172,507.58
Grand Total:	**$172,507.58**

Terms and Conditions

Terms Applicable to All Sales

1. In the event Customer chooses to lease the Products and/or Services from a third party leasing company, Customer remains liable for payment to Logicalis for all Products and/or Services purchased until Logicalis receives payment from such leasing company.
2. All items not specifically included in this document are out of scope.
3. Prices are valid for 30 days from date of the document unless otherwise stated.
4. The information in this document is considered proprietary and confidential to Logicalis. By acceptance of this Quotation, Customer agrees to maintain this confidentiality and use such information for internal purposes only.

Terms Applicable for Product Sales

1. To the extent applicable, the terms of the NASPO ValuePoint Master Agreement #AR233 (14-19), Cisco Participating Addendum MI #071B4300124 are incorporated herein by reference. For all other terms not addressed in the previously stated contract, Logicalis Terms of Sale, found on our website at www.us.logicalis.com/tcsales apply and are incorporated herein by reference.
2. Any variation in quantity or requested delivery may result in price changes.
3. Prices are subject to change without notice in the event the Product's manufacturer/distributor changes the price to Logicalis.
4. Shipping and taxes are added at time of invoice. Shipping charges are subject to handling fees for specifying carriers and same day shipments.
5. Logicalis collaborates with the OEM/distributor to schedule delivery to Customer's loading dock; inside delivery is available upon request and may increase the cost of delivery.
6. To the extent this Quotation includes Cisco Cloud Services, the following link shall apply: www.cisco.com/c/en/us/about/legal/cloud-and-software/cloud-terms.html. "Cisco Cloud Services" shall mean any of the offerings described on the aforementioned link. If Customer does not issue a purchase order to Logicalis or otherwise accept a Logicalis quotation to renew such Cisco Cloud Services, or does not otherwise provide written notice of non-renewal, at least forty-five (45) days prior to the end of the then-current subscription term thereof, then the Cisco Cloud Services shall automatically renew and Customer agrees to pay Logicalis for such renewed subscription term at the rates charged by Logicalis therefor.

Quotation Acceptance

By signing below, the undersigned accepts this offer and confirms that he/she is authorized to purchase these items on behalf of Customer. This offer may be accepted by purchase order or other acknowledgement of acceptance, including, without limitation, by signing this document. Any reference to a Customer's Purchase Order or P.O. number does not indicate Logicalis' acceptance of terms and conditions referenced on/attached to any such P.O.

Accepted By: Livingston County	Accepted By: Logicalis, Inc.
Signature	Signature
Printed Name	Printed Name
Title	Title
Date	Date

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