

RESOLUTION

NO: 2020-11-265

LIVINGSTON COUNTY

DATE: November 9, 2020

---

---

**Resolution Authorizing the Purchase of an Upgrade and Replacement of the County's Phone System From Logicalis Inc. - Information Technology**

**WHEREAS,** The County's primary phone system is over 16 years old and has been end of life for the past 3 years and is now on the brink of a critical failure and the system must be replaced to maintain basic functionality of our telecommunications system; and

**WHEREAS,** with every small update or patch to the system, we lose functions and are forced to abandon large blocks of phones, while moving to the most recent software version will cause us to abandon nearly all phones in Livingston County; and

**WHEREAS,** the benefits of moving to a new telecommunication system include, improved remote worker capacity, increased feature sets for staff and the public, cost return on investment by moving to lower priced fiber optic SIP trunks, increased accessibility to the public, and enhanced call center features for LETS and other departments; and

**WHEREAS,** this upgrade gives the County greater flexibility during the current pandemic and beyond with the ability to make full calls from laptops, desktops and mobile devices, from the office and beyond all while calling from County phone numbers and extensions; and

**WHEREAS,** the Livingston County Information Department has successfully worked with the County's Cisco Partner, Logicalis, and Cisco to put together a replacement proposal of the County's phone system in a scaled approach for a cost not to exceed \$126,143; and

**WHEREAS,** the proposal includes 3 year of maintenance and support, includes phone system hardware, licenses, and update planning, as well as 250 phones and 50 conference phones (of the 750 phones that are currently in circulation) before the end of the year with an option to purchase an additional 250 phones or all remaining phones at the current locked in discount; and

**WHEREAS,** in compliance with the procurement policy, pricing was obtained utilizing the National Association of State Procurement Officials (NASPO) cooperative contract. The discount off the negotiated Livingston County cooperative discount is 53% off of the standard corporate rate and an 34% off governmental contract pricing, while option price discounts are respectively 66% off standard corporate rates and 48% off governmental contract pricing; and

**WHEREAS,** a similar upgrade was identified in the 2020 Capital Improvement Plan in the amount of \$56,000; and

**WHEREAS,** funding for this purchase is being shared among Information Technology and previously approved Health Department Coronavirus grant funding.

**THEREFORE BE IT RESOLVED** that the Livingston County Board of Commissioners hereby approves and authorizes a purchase order to be issued to Logicalis for the purchase of an updated phone system for an amount not to exceed \$126,143.

**BE IT FURTHER RESOLVED** that the Livingston County Board of Commissioners is authorized to sign all forms, assurances, contracts/agreements, renewals and future amendments for monetary and

contract language adjustments related to the above upon review and/or preparation of Civil Counsel.

**BE IT FURTHER RESOLVED** that the Livingston County Board of Commissioners authorizes any budget transfers to effectuate the above.

**BE IT FURTHER RESOLVED** that the Livingston County Board of Commissioners authorize the Treasurer to transfer funds in an amount not to exceed \$109,152 from Capital Replacement Fund 403 to Information Technology Fund 636.

# # #

MOVED:  
SECONDED:  
CARRIED: