



# AXON

## Livingston County Sheriff's Office - MI

**AXON SALES REPRESENTATIVE**

Joe McKinney

[jmckinney@axon.com](mailto:jmckinney@axon.com)

**ISSUED**

1/20/2021



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737

**Q-281385-44217.759JM**

Issued: 01/20/2021

Quote Expiration: 01/31/2021

Account Number: 110453

Payment Terms: Net 30  
Delivery Method: Fedex - Ground

**SALES REPRESENTATIVE**

Joe McKinney

Phone:

Email: jmckinney@axon.com

Fax:

**PRIMARY CONTACT**

Eric Sanborn

Phone: (517) 540-7903

Email: esanborn@livgov.com

**SHIP TO**

Eric Sanborn  
Livingston County Sheriff's Office - MI  
150 S. HIGHLANDER WAY  
Howell, MI 48843  
US

**BILL TO**

Livingston County Sheriff's Office - MI  
150 S. HIGHLANDER WAY  
Howell, MI 48843  
US

**Year 1**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80216	FLEET 2 UNLIMITED 60 PAYMENT	12	31	1,188.00	368.24	11,415.44
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	47	0.00	0.00	0.00
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	47	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	9	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	3	0.00	0.00	0.00
<b>Hardware</b>						
80181	EXTENDED WARRANTY, 4 YEAR, FLEET 2 KIT		31	78.00	78.00	2,418.00
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)		31	1,509.00	958.08	29,700.48
71200	FLEET ROUTER ANTENNA, COMPACT 5-IN-1, BLACK		31	270.00	270.00	8,370.00
71086	FLEET WIRELESS MICROPHONE		31	240.00	0.00	0.00
80185	EXTENDED WARRANTY, 4 YEAR, FLEET 2 JUNCTION BOX		31	4.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM		31	10.45	0.00	0.00
80206	FLEET WIRELESS MICROPHONE - 4 YEAR EXTENDED WARRANTY		31	10.45	0.00	0.00
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT	12	31	72.00	72.00	2,232.00
71084	JUNCTION BOX, FLEET 2		31	80.00	0.00	0.00

## Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>						
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	60	31	0.00	0.00	0.00
71088	AXON FLEET 2 KIT		31	0.00	0.00	0.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET		31	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		31	0.00	0.00	0.00
<b>Other</b>						
71087	FLEET WIRELESS MICROPHONE CHARGING DOCK		31	40.00	0.00	0.00
87050	FLEET VIEW XL ACCESS LICENSE	60	31	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	47	180.00	180.00	8,460.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	3	468.00	468.00	1,404.00
No Custom Triggers	No Custom Triggers (Declined)		1	0.00	0.00	0.00
<b>Services</b>						
80131	TRAIN INSTALLER OR INSTALL FACILITY, 2 DAYS ONSITE, PER SITE		1	6,000.00	6,000.00	6,000.00
					Subtotal	69,999.92
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	69,999.92

## Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
71088	AXON FLEET 2 KIT		1	1,560.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

## Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80216	FLEET 2 UNLIMITED 60 PAYMENT	12	31	1,188.00	1,325.73	41,097.63
<b>Hardware</b>						
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT	12	31	72.00	72.00	2,232.00

## Year 2 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	47	180.00	180.00	8,460.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	3	468.00	468.00	1,404.00
Subtotal						53,193.63
Estimated Tax						0.00
Total						53,193.63

## Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80216	FLEET 2 UNLIMITED 60 PAYMENT	12	31	1,188.00	1,325.73	41,097.63
<b>Hardware</b>						
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT	12	31	72.00	72.00	2,232.00
<b>Other</b>						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	47	180.00	180.00	8,460.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	3	468.00	468.00	1,404.00
Subtotal						53,193.63
Estimated Tax						0.00
Total						53,193.63

## Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80216	FLEET 2 UNLIMITED 60 PAYMENT	12	31	1,188.00	1,325.73	41,097.63
<b>Hardware</b>						
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT	12	31	72.00	72.00	2,232.00
<b>Other</b>						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	47	180.00	180.00	8,460.00

## Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	3	468.00	468.00	1,404.00
					Subtotal	53,193.63
					Estimated Tax	0.00
					Total	53,193.63

## Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80216	FLEET 2 UNLIMITED 60 PAYMENT	12	31	1,188.00	1,325.73	41,097.63
Hardware						
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT	12	31	72.00	72.00	2,232.00
Other						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	47	180.00	180.00	8,460.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	3	468.00	468.00	1,404.00
					Subtotal	53,193.63
					Estimated Tax	0.00
					Total	53,193.63

<b>Grand Total</b>	<b>282,774.44</b>
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## Discounts (USD)

Quote Expiration: 01/31/2021

List Amount	321,678.90
Discounts	38,904.46
<b>Total</b>	<b>282,774.44</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	69,999.92
Spares	0.00
Year 2	53,193.63
Year 3	53,193.63
Year 4	53,193.63
Year 5	53,193.63
<b>Grand Total</b>	<b>282,774.44</b>

Tax is subject to change at order processing with valid exemption.

## Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

<b>Signature:</b>	_____	<b>Date:</b>	_____
<b>Name (Print):</b>	_____	<b>Title:</b>	_____
<b>PO# (Or write N/A):</b>	_____		

Please sign and email to Joe McKinney at [jmckinney@axon.com](mailto:jmckinney@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

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***Axon Internal Use Only***		
		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		



## **A T T E N T I O N**

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	