



101 W. Washington Street, Suite 700 East
Indianapolis, IN 46204

**Prices will remain firm for 60 days*

Pricing Exhibit - Confidential

DATE: March 29, 2021

TO: Greg Kellogg

County of Livingston

gkellogg@livgov.com

						Subtotal	
LN	Note	Hardware	Item	Qty	Price	Capital	Subscription
1			Ecolane IVR				
2	a.		Ecolane IVR	1	\$ 40,000.00	\$ 40,000.00	
3	b.		UDI Setup costs and licenses	1	\$ 12,500.00	\$ 12,500.00	
4	c.		UDI Monthly IVR Costs for 1 year (\$19,400/year for Years 2-5)	12	\$ 950.00		\$ 11,400.00
5							
6			Annual Licensing Support				
7			Hosting Costs	1	Included		
8			Server Maintenance	1	Included		
9			24/7/365 Support via web, email and phone	1	Included		
10			Map Updates	1	Included		
11			Upgrades and Updates	1	Included		
12			Free monthly webinar training and access to Aha! Idea portal	1	Included		
13			Access to Learning Management System (LMS), Ecolane University	1	Included		

Notes	
a.	Initial License cost, flat rate. 3rd party charges will apply.
b.	Includes call flows for Night before and Vehicle Arrival notifications along with Spanish Language option, Flood Gate messaging (web-based call flow reports included)
c.	Customer will be responsible for overages set at \$0.044/min, allotted 11,200 minutes/month, which is based upon # of trips performed weekly

Quote Summary	
Capital Costs	\$ 52,500.00
Subscription Costs	\$ 11,400.00
Total for First Year	\$ 63,900.00
Annual Cost for Years 2-5	\$ 19,400.00

*All applicable sales/use tax are additional

Payment Terms:

First Subscription Fee invoiced upon contract signing	\$ 11,400.00
50% of Capital Costs (less Hardware) invoiced upon completion of kickoff call	\$ 26,250.00
100% of Hardware invoiced upon shipment of hardware to customer	\$ -
50% of Capital Costs (less Hardware) invoiced upon release of application to riders	\$ 26,250.00