



**Bid Recap
For
Security Body Scanner**

Lead Public Agency: Livingston County,
Sheriff's Office

Solicitation: RFP-LC-21-03

RFP Proposals Due Date: 5/14/21

RFP Issued & Publicly Posted: 4/23/21

Public Posting: Livingston County Fiscal
Services Website and BidNet

Proposals Received: 5

Livingston County received five proposals in response to the Request for Proposal (RFP) referenced above. Below is a recap of the bid evaluation.

The following vendors provided a response within the timeframe outlined in the RFP:

- Adani Systems
- American Medical Imaging
- Imaging Systems and Service, Inc.
- OD Security North America
- TEK-84

The evaluation consisted of a review of the responses to the Request for Proposal Scope of Work. A review of the minimum requirements revealed that the vendors met the minimum mandatory requirements (Section 1.1), and confirmed their understanding of the Scope of Work (Sections 1.2 through 1.4). The vendors were determined to be responsive and responsible after a review of the answers to the Scope of Work sections and the information provided on the requisite forms.

The Evaluation Review Committee (ERC) consisted of five members. The ERC evaluated the proposals submitted by each vendor using the following scoring criteria:

- Proposal Responses (up to 50 points)
- Company Profile (up to 25 points)
- References (up to 25 points)

Based on this scoring criteria, the points awarded to each vendor were averaged and the results were as follows:



	Vendors				
	Adani Systems	American Medical Imaging	Imaging Systems and Service	OD Security North America	TEK-84
Proposal Responses	47	42.4	40.4	48.4	46
Company Profile	23.2	20	21.6	24.4	22.6
References	22.8	19.6	22.8	24.2	22.8
Total	93	82	84.8	97	91.4

During its evaluation of the proposals, the ERC requested video demonstrations from each vendor for review. After reviewing the demonstrations, additional questions were asked of the vendors for further clarification. These questions were sent to the vendors on Wednesday, May 26, 2021 and answers to the questions were submitted by Wednesday, June 2, 2021.

Based on the entire evaluation process, OD Security North America provided a proposal that offered the greatest overall value to the county. Although OD Security North America's pricing proposal was the second highest in price, this vendor was offering a five-year warranty in comparison to the other vendors who were offering warranties of one to two years. It is recommended that a five-year contract be awarded to OD Security North America. OD Security North America will also be awarded a CoPro+ cooperative contract not to exceed five years.