



Price Quote

Ecolane | 940 W Valley Rd, Suite 1400 | Wayne, PA 19087
844-ECO-LANE | 610-312-0033 | SALES@ECOLANE.COM

DATE 6/1/2021	TRANSIT AGENCY NAME LETS	ADDRESS	CITY, STATE ZIP
PROJECT	ATTENTION Greg Kellogg	PHONE 517-540-7843	E-MAIL Gkellogg@livgov.com
ACCOUNT MANAGER Susan Starwalt	E-MAIL Susan.Starwalt@Ecolane.com	PHONE 217-962-0415	PRICING TERMS 75% due at system set up, 20% due at completion of training, 5% due at system acceptance. Annual due 1 yr. from contract signing.
DAYS PRICING IS VALID FOR 60	DATE PRICE EXPIRES 7/31/2021		

Initial Licenses

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
2	Ecolane DRT/MDT Software License (per vehicle) (Unlimited users)	\$4,000.00	\$8,000.00
Initial licenses subtotal			\$8,000.00

Services

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Remote set up of Ecolane DRT and MDT software (8 hr. work days), includes remote training and project management	\$990.00	\$990.00
Services subtotal			\$990.00

Annual Licensing Year 1

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	All Inclusive Annual Licensing plan includes support for all licenses listed above and all items below	Included	Included
	Hosting Costs		Included
	Server Maintenance		Included
	24/7/365 Support via web, email and phone		Included
	Map Updates		Included
	Upgrades** and Updates		Included
	Free monthly webinar training and access to Aha! Idea portal to help drive functionality for new development for Ecolane and its customers		Included
	Access to Learning Management System (LMS), Ecolane University for all staff for self-paced web-based training		Included
Annual licensing year 1 subtotal			Included

SUBTOTAL \$8,990.00

Annual licensing for years 2-5 includes all services listed above in Annual Licensing for year 1. Costs for years 2-5 are indicated below.

OPTION 1: TOTAL
SYSTEM PURCHASE
COSTS FOR YEAR 1 \$8,990.00

Annual licensing will be held at this rate as long as your agency is an Ecolane customer. (Based on originally purchased solution. Does not include changes to 3rd party charges or data plans)

ANNUAL COST FOR
OPTION 1 FOR YEARS 2-5
(per year) \$1,600.00

6/1/2021

Date

James Steg, Vice President, Business Development

THIS PROPOSAL INCLUDES THE CONDITIONS NOTED:

Implementation/Training assumes 8 hrs. per day on-site excluding weekends and holidays.

All prices are in US dollars. All applicable sales/use taxes are additional and payment of such is the sole responsibility of the purchaser.

Customer may purchase Android tablets and airtime for Tablets through cellular provider. Prices for tablets range from \$0 to \$499 depending on carrier. Please coordinate your cellular provider/tablets with Ecolane prior to ordering hardware.

*Data plan does not include web browsing, etc. 2GB data plan is more than sufficient for the Ecolane Touchscreen MDT Software and Navigation. Agency is responsible for data plan and any overages unless otherwise noted.

**Upgrade and webinar training is included for upgrades, additional on site or new employee training is charged at Refresher Training rate plus travel as applicable.

*** All license costs include annual hosting, support & licensing fees due 1 year from contract signing set at: 20%

Optional Items | Please ask your Biz Dev Director for more info about these great options to help your agency grow!

QUANTITY	DESCRIPTION	UNIT PRICE	ANNUAL COST
1	Fixed Route/Flex (Deviated) Route software license (Initial license cost, per route, includes MDT software license cost) ***	\$4,000.00	\$800.00
1	Business Intelligence tool *** (Initial License cost, flat rate)	\$59,995.00	\$11,999.00
1	GTFS Interface for Public Transportation *** (Initial License cost, flat rate)	\$19,995.00	\$3,999.00
1	Self Service Trip Bookings Website *** (Initial License cost, flat rate)	\$19,995.00	\$3,999.00
1	SMS Text message credit bundle (10,000/bundle) (Never expires until used up completely)	\$1,500.00	
1	Centers Management Portal *** (Initial License cost, flat rate)	\$19,995.00	\$3,999.00
1	Ecolane DRT Brokerage (Primary) *** (Initial License cost, flat rate)	\$12,995.00	\$2,599.00
1	Subcontractor Portal *** (Initial License cost, flat rate)	\$9,995.00	\$1,999.00
1	Subcontractor Reporting Portal *** (Initial License cost, flat rate)	\$6,995.00	\$1,399.00
1	Order Importer module *** (Initial License cost, flat rate)	\$19,995.00	\$3,999.00
1	Vehicle Mounting Hardware (RAM-101U, Otter box type case, and vehicle charger) (additional \$100 per for locking mount hardware)	\$200.00	
1	8" Android Tablet, similar to a Samsung Galaxy Tab A, 8" (+\$200 per for 10" tablet)	\$300.00	
1	Test Server including hosting, maintenance and support needed (per year)	\$6,000.00	\$6,000.00
1	Each additional Week onsite over standard 2 weeks Training/Go-live Support (includes travel)	\$8,700.00	
1	Annual Review - Up to 10 days of remote review of your system by a Ecolane Professional Services member and 3 days onsite training (includes travel)	\$6,300.00	