

David Feldpausch
Director



Amy Chapman
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Memorandum

To: Livingston County Board of Commissioners
Fr: David Feldpausch, EMS Director
Date: 06/21/2022
Re: Resolution Authorizing the purchase of 2 new Ambulance

I apologize for the short notice and greatly appreciate Commissioners Gross agreeing to allow us to bypass General Government committee and move directly to the full board. I cannot express how fortunate that we are to have this opportunity and be in a position to be able to take advantage of it.

The EMS department continues to correct its capital replacement deficit. At the same time we are confronted with increasing demands for service and opportunities to partner with other local response agencies to augment the EMS response in Livingston County.

Vehicle replacement continues to be a real challenge because of the shortage of chassis available from the manufactures and the back log of orders to get a new ambulance. A new ambulance order is approximately 12 - 18 months from order to delivery. We are very fortunate in that we have a vendor that is on top of this issue and has been very proactive in chassis acquisition and ambulance production without requiring payment from us.

This proposed purchase of two new demo ambulances will be additions to our fleet. These additions will help us as we expand to help meet the growing needs of Livingston County. You will hear much more from us on expansion and partner opportunities in the coming months as we work to provide increased EMS coverage to the residents of Livingston County.

This purchase is a great decision financially even if we did not have plans for expansion or collaboration in that they are less expensive than our contract price and avoid the current and anticipated price increases. This purchase will nearly eliminates the vehicle capital replacement deficit and places us in a much better position for the future.

These two ambulances are configured slightly different than our contracted purchases. While structurally they are the same and are covered by the same warranty they have layout changes that our employees have requested. This was one of their top priorities on the engagement survey follow up so I am very excited that we have an opportunity to impact that as well.

Serving the Citizens of Livingston County

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The only down side to this opportunity is the fact that in order to take advantage of it we will need to spend from fund balance. By now I hope you realize that I am very conservative and it is difficult for me to ever request to spend from fund balance. I guess that helps put in perspective how good of an idea I believe this purchase is.

On that note, according to Treasure Nash we ended 2021 with cash & investments of \$2,528,872.78 and had another \$785,083 in Capital Improvement. Our run volume is currently ahead of 2021 which is the key indicator of revenue. Both our dollars billed and cash received are ahead of our 2021 comparisons. With that I am very comfortable with this purchase and our ability to maintain a healthy fund balance.

If you have any questions or comments, I always welcome them.

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