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REQUEST FOR PROPOSALS RFP-LC-22-11 INMATE MEDICAL SERVICES

TECHNICAL PROPOSAL

Due: June 24, 2022, by 2:00 PM

Issued by: Livingston County Sheriff's Office 150 S. Highland Way Howell, MI 48843

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COVER LETTER

June 23, 2022

Livingston County Sheriff's Office Attn: Cheryl Schub 150 S. Highlander Way Howell, MI 48843

Dear Sheriff Michael J. Murphy, Jail Administrator Lieutenant Tarnesia Pringle, Cheryl Schub, Livingston County Board of Commissioners, and the Evaluation Panel of Livingston County:

Advanced Correctional Healthcare, Inc. (referred to herein as "ACH") is the premier city, county, and regional jail health care provider in the country; we focus only on city, county, and regional jails and youth detention centers. ACH is a woman owned, and women lead corporation located in Franklin, TN that currently, is responsible for providing the daily care for over 35,000 patients, operating in over 320 adult city, county, and regional correctional facilities and 15 youth detention facilities across 19 states.



During our response, you will notice that there are numerous quotes from both patients and our strategic partners. We believe this is an important part of our response because it allows you to hear directly from those entrusted in our care and the administration of jails just like yours. These quotes will be in red font to allow them to stand out in the proposal. ACH is big enough to provide the requested services, but small enough to give Livingston County that personal touch that our competitors cannot accomplish. We would like to continue to be a partner with the Livingston County Jail (referred to herein as the "LCJ"). We are currently providing services in 42 Counties in Michigan (Highlighted in orange on the map below). ACH also has strong support from Livingston County's neighboring counties of Jackson, Genesee, and Shiawassee counties. We also recently partnered with another county of Oceana, Michigan. ACH started services at their facility on January 1, 2022. We are confident that based upon our experience and knowledge, our custom-tailored proposal response will provide many options and enhancements to meet the county's needs in the most appropriate and cost-effective manner.



In addition to the medical expertise at our corporate office, our corporate office leadership team has over one hunrdred (100) years of combined experience in the correctional field, ranging from a former correctional officer, a former quality assurance manager (over local, state, and federal inmates/detainees), former jail administrators, former jail superintendents, and a former sheriff. They have provided services to correctional facilities ranging in average daily populations from a hundred (100) to twenty-four hundred (2,400). The Program Consultant over Livingston County is Rachael Wunder.

Sheriff stated, "that you [ACH] haven't even walked thru the door yet and have been so happy and wonderful to work with, if you need a testimonial, I will give it to anyone!" Michigan Client, 2021

The ACH program will complement the LCJ by providing:

- Critical Incident Employee Rapid Response (CIERR) program for officer wellness. Our mental health company, Freedom Behavioral Health, provides this service because it is the right thing to do for Officer Wellness.
- Mental Health First Aid and medical training for the Livingston County Jail staff.
- Commitment and structured responsiveness to Livingston County communication requests. Our corporate team is available 24/7 by telephone to address any concern or questions you may have about our services.
- ACH will provide medical care and officer wellness programs for the staff members at the facility free of charge.
- ACH will help inmates with connecting to community programs to assist them with their mental health and medical needs prior to release.
- Practitioners (not nurses) are available 24/7 by telephone, including holidays.
- A reduction in the county's liability by minimizing risk and deliberate indifference.

"I can't express the relief supervisors feel with a company that understands the legal aspects in regard to inmate care." Wisconsin Client, 2021

• High quality services at the best price, effectively providing better stewardship of the county's tax dollars.

- Regular Continuous Quality Improvement (CQI) meetings to provide monthly reporting of the health care services program.
- The Advanced Purchasing Program, allowing deeply discounted items for the county.

ACH is committed to doing the **right thing**, the **right way**, at the **right time**. We would be proud to continue to provide exceptional care for the patients at your facility every day.

The purpose of ACH is to solve problems for our patients, clients, and staff to make their lives easier. ACH recognizes that this is an incredibly vital decision, which will have a direct consequence on the lives of thousands of patients at the LCJ. We believe in providing Livingston County with the finest health care services to those entrusted in your and our care.

ACH has successfully been doing this every day for two decades. Our long-term client retention is a complement to the proven success of our programs. In 2021, ACH retained 96% of their clients.

ACH will continue to help Livingston County meet their responsibilities to provide inmate Medical and Mental Health Care Services to the inmate population at the LCJ. This will help to reduce the county's liability. ACH is committed to minimizing risk and deliberate indifference for the Livingston County Jail.

ACH will demonstrate that we solve critical problems and minimize risk litigation for Livingston County, while providing a fresh look for correctional health care and providing a level of confidence for the Livingston County Jail.

"Obtaining ACH as our provider of medical and then mental health services may have been the best decision, we've made in the management of this facility in the past three years." Missouri Client, 2020

ACH understands that we can deliver a health care program that provides better management of the county's money. In 2019 our strategic partners saved more than \$40 million (more than 91%) when ACH re-priced their medical claims. In 2020 ACH clients were refunded nearly \$1 million as a collective group since the Average Daily Populations (ADP) in jails and youth detention centers across the nation dropped due to the COVID-19 pandemic. In Michigan, we refunded approximately \$156,000 to our partners. This makes us different than our competitors which only adjust when ADP goes up beyond the ADP that is agreed upon in the contract. We do this because it is the right thing to do for our clients. Please see the information below for the amount refunded per state.



ACH looks forward to remaining the healthcare provider at the Livingston County Jail.

"I just left the Missouri Sheriff's Association Jail Administrators conference. EVERY single Sheriff's office that used ACH talked positively about ACH. That does not mean there have not been individual issues, but overall, ACH is doing a good job. Jackson County, Missouri [ADP 930] is the one that I spent most time talking with." Missouri Client, 2021 Our management approach is straight forward, transparent and utilizes open communication. Our Corporate Team sets the standard of expectations and responsiveness to our clients concerns and problems when they arise.

"They are quick to address any concerns among staff and they support the administration..." Missouri Client, 2020

Our Corporate Team members are available 24/7 by telephone to answer and respond to all of our stakeholders' questions, comments, and concerns.

The Medical Operations Team is properly trained and dedicated to delivering the inmate health care that has continually made ACH the market leader in defining correctional health care in city, county, and regional jails and juvenile detention centers. In addition to providing medical services to the inmates at the facility, ACH will also see the LCJ staff members free of charge for most minor situations such as a sore throat, a headache, an earache, sinuses, etc. as well as providing emergency care while staff are at the facility. The Director of Medical Operations at the Livingston County Jail is Verda Stutzman. She understands how to run a medical unit in a facility the size of LCJ. She is also the Director of Medical Operations at numerous other facilities across the State of Michigan.



REQUEST FOR PROPOSALS RFP-LC-22-11 INMATE MEDICAL SERVICES Since 2002, ACH has been providing health care to city, county, and regional jails and youth detention centers from population sizes ranging from 10 to 1,400 beds. ACH currently employs more than 1,000 people across the 19 states that we are currently in to provide health care services at city, county, and regional correctional facilities. ACH has consistently been on the forefront of correctional health care trends and practices. We are committed to minimizing risk and deliberate indifference for the LCJ.

ACH recognizes each of our clients are a strategic partnership, which we are honored to be invited to continue to partner and care for the inmate population entrusted in your care.

Each strategic partnership is custom-tailored to the specifics of its agency. No two agencies are the same, therefore, standard template programs might not necessarily work and could cause unnecessary risk. ACH is committed to offering a fresh look for correctional health care and providing a level of confidence and satisfaction for Livingston County Jail.

Upon award, ACH is committed to the continuation of program enhancements, which provides value and waste-reduction savings for your facility. Some of these services include the following:

- Quick access to a network of 120 specialty clinician providers delivering same day consults – improving quality of care and eliminating unnecessary off-site visits and reducing costs. This consultative service has historically led to a reduction in off-site transports. This service helps reduce (but not entirely eliminate) the security concern of the Livingston County Jail Administrator of off-site transports.
- ACH does not require corporate approval for off-sites consultations. We empower our health care team to send patients to the hospital, without having to obtain approval from any Medical Director or corporate officer.
- ACH does not utilize a medication formulary. However, we will communicate with the county whenever an expensive prescription is required to allow the county to make appropriate adjustments. ACH does not use a formulary because of the risk of having to provide a medication that may work for eighty percent of the inmate population, may not work for the other twenty percent. A good example is a formulary for hypertension (High Blood Pressure). If the formulary said to prescribe lisinopril, but the person has kidney failure, this could lead to further damage to the kidneys. With the medical history of the patient, our practitioners might try a different medication for hypertension such as hydrochlorothiazide or acebutolol.
- Civil Rights Insurance is provided to all ACH employees at the Livingston County Jail.
- Medical records are kept current, accurate and readily available.
- COVID19 website to provide current information and recommendations for safety, PPE equipment and latest CDC updates. ACH is here to lend a helping hand during these difficult times. ACH provides a specific COVID-

19 website (<u>www.advancedch.com/COVID19</u>). While under contract, ACH will help Livingston County with any future medical pandemic by explaining the best practices for that pandemic for the county employees and those entrusted in our and your care. This program, as referenced below, resulted in the Ford County Kansas Jail having no positive cases of COVID-19 in almost a year after the pandemic was declared in the United States.

Sheriff Bill Carr said that, to date [January 19, 2021], the jail <u>has not seen one positive case in inmates since the pandemic</u> <u>began</u> and that in a large part is thanks to coordination with the sheriff's office's contract medical provider, Advanced Correctional Healthcare... Sheriff Bill Carr of Ford County Kansas¹

Our Problem Solving and Management approach will be refreshing and will successfully meet the stakeholder's objectives for the inmate Healthcare Services program for the Livingston County Jail. We look forward to continuing our partnership.

"I believe the positive impact your team has had on inmate well-being and officer safety has been incalculable." Missouri Client, 2021

Respectfully,

Jessica Young President and Chief Executive Officer Advanced Correctional Healthcare, Inc. (309) 550-8166 (Cell Phone) Jessica.Young@Advancedch.com (e-mail)

¹ From the Dodge City Daily Globe Article found at the following website:

https://www.dodgeglobe.com/story/news/local/2021/01/19/how-ford-county-sheriffs-office-has-dealt-covid-19/4211710001/

BID RESPONSES TO SCOPE OF SERVICES AND PRICING SCOPE OF WORK/SPECIFICATIONS

The vendor shall provide the healthcare and management services at the Jail. These services shall be at the vendor's cost in exchange for compensation by the County.

FACILITY/POPULATION DEMOGRAPHICS

The Livingston County Jail has a 411-bed rated daily capacity. The Livingston County Jail is a full-service corrections facility, serving only adult offenders. The current Medical Statistical Summary is as follows:

- The average daily population (ADP) of the facility on September 15, 2021, was 269.
- The number of federal inmates on September 15, 2021, was 59 and is included in the ADP average above. The average gender makeup is 75% male and 25% female.
- 2021 there were 1425 physical assessments
- 2021 there were 1988 sick calls with doctor/nurses
- 2022 through April 30th there have been:
 - a. 516 physical assessments
 - b. 734 sick call encounters with doctor/nurses
 - c. 26 dental exams
 - d. 39 emergency room visits
- Various Medical Policies & Procedures are in ATTACHMENT D. They include the following:
 - a. Medical Health Care, Policy # 4(c)1
 - b. Medical Payment, Policy # 4(c)3
 - c. Release of Medical Information, Policy # 4(c)6
 - d. Medication Disposal, Policy # 4(c)8
 - e. Health Record Format and Content, Policy # J-H-01
 - f. Hunger Strikes, Policy # 4(c)11
 - g. HIPPA, Policy # 4(c)12
- Weekly Inmate Healthcare services are currently staffed on an 18-hour / 7-day coverage as follows:
 - a. Health Services Administrator 40 hours
 - b. Registered Nurse (RN) 96 hours
 - c. Medical Assistant/Medical Records Clerk 40 hours
 - d. Licensed Practical Nurse (LPN) 124 hours
 - e. Physician 6 hours
 - f. Dentist on-site 8 hours per month (varies)

The Livingston County Sheriff's Office, Jail Division, makes no representation of any kind with respect to the anticipated average length of stay or the average daily population during the period covered by any agreement for the provision of health care services.

ACH agrees to the requirements in this section of the Request for Proposal. Please refer to our staffing matrix on pages 21 to 22.

The selected vendor(s) will collaborate with the Livingston County Sheriff Department - Jail Division in the development, maintenance and annual review of administrative and operational policies and procedures relative to medical care. The County reserves the right to approve policies and procedures of the vendor. The policies and procedures shall be designed to meet National Commission on Correctional Health Care (NCCHC) and American Correctional Association (ACA) guidelines and State of Michigan Statutes.

ACH agrees to the requirement in this section of the Request for Proposal. ACH believes that connections are the foundation to collaboration, so we practice working together and breaking down those barriers that prevent organizations from working together. ACH will collaborate with the Sheriff Department – Jail Division in developing and maintaining the policies and procedures. The ACH policies and procedures follow the criteria of the NCCHC and the ACA guidelines.



In addition, ACH endeavors to deliver high quality health care services that may be audited against the established guidelines of both the American Correctional Association (ACA) and the National Commission on Correction Health Care (NCCHC) with the understanding that unless the county seeks to obtain and pay for ACA and/or NCCHC accreditation, the facility will not pass such audit. ACH has a Regulatory

Coordinator, Robert Malloy who has served in variety of roles over his past 15 years in corrections with expanding leadership responsibilities. He has held positions as Regional Director of Operations where he monitored and maintained all aspects of operations, sales, and marketing for his territory, while providing guidance for executive decision making. Mr. Malloy previously served as Director of Accreditation and Operational Compliance at the corporate level, where he was responsible for ensuring that nearly 500 jails across the country maintained NCCHC and ACA accreditation. He has also served as Health Services Administrator at the Davidson County Sheriff's Office in Nashville, Tennessee.

"We have confidence in their ability to make sound decisions regarding the care of our inmates..." Missouri Client, 2020 Our Founder (Dr. Johnson), President/CEO (Jessica Young), Vice President of Medical Operations (Dr. Bresnahan), President of Freedom Behavioral Health Services (Dr. Caldwell) and Regional Mental Health Manager (Kelsey Gossett) are regular NCCHC speakers.

Jessica Young, Esq. also sits on the NCCHC Young Professionals committee, whose goal it is to recruit young professionals into the correctional health care industry.

While our team is primarily involved with NCCHC, we are also familiar with ACA accreditation.

"I can leave the jail knowing our correction officers will have wonderful, professional, and reliable help when needed." Michigan Client, 2020

The ACH program can be audited against current Immigration and Custom Enforcement (ICE) and Juvenile Detention Alternatives Initiative (JDAI) standards. Our years of strategic partnership with other counties makes ACH properly gualified to understand the nuances and meet the needs of the SITE.

"They províde a servíce to the facílity that I do not have to worry about." Kansas Client, 2020

STAFFING

The CONTRACTOR shall provide or arrange for the provision of Health Care Staff necessary to render the health care services contemplated in Section 1.3.

- Registered Nurse (RN) performing on-site nursing duties for ninety-six (96) hours per week.
 ACH agrees to the requirements in this section of the Request for Proposal. Please refer to our staffing matrix on pages 21 to 22. ACH staffs our more than 320 plus facilities with a rate of 98.4%. Our practitioners, nurses, and mental health team will be on-site providing the coverage that Livingston County deserves!
- 2. Health Services Administrator (HSA) forty (40) hours per week.

ACH agrees to provide the services requested in this section of the Request for Proposal. Please see ACH's staffing matrix on pages 21 to 22.

- 3. Licensed Practical Nurse (LPN) performing on-site nursing duties required by this Agreement for one hundred twenty-four (124) hours per week. ACH agrees to the requirements in this section of the Request for Proposal. Please refer to our staffing matrix on pages 21 to 22. These hours are included in the nurse hours of the matrix.
- 4. Physician shall be on-site a total of six (6) hours per week performing physician services as well as overseeing all medical services at the Jail. The physician shall be in charge of overseeing sick call, reviewing charts, and signing off on all medical decisions.

ACH agrees to the requirements in this section of the Request for Proposal. Please refer to our staffing matrix on pages 21 to 22.

5. Mobile Dental Services shall be provided on-site once per month for a total of eight (8) hours.

ACH recognizes that it has been extremely difficult obtaining a dentist for the Livingston County Jail. We have contracted with a vendor who has setup the dental equipment and is in the process of recruiting a dentist. ACH will not include this service in our pricing proposal but will offer this as a pass-through service with no mark up on the dental service.

6. Medical Assistant/Medical Records Clerk (MA/MRC) shall be on-site forty (40) hours per week to perform administrative duties in conjunction with maintaining medical records.

ACH agrees to the requirements in this section of the Request for Proposal. Please refer to our staffing matrix on pages 21 to 22.

7. Under CONTRACTOR'S medical staff's immediate supervision, the MA/MRC shall organize and maintain medical records by collecting information about patients. The information shall include test results, diagnosis, exam results, recommended treatments, prior medical history, and other relevant data. The MA/MRC shall ensure the Jail's Inmate/Detainee medical records are well-organized and be able to provide quality reports. The MA/MRC must also maintain security and accuracy of the records as required by this Agreement and deliver records as requested.

ACH agrees to the requirements in this section of the Request for Proposal. Please refer to our staffing matrix on pages 21 to 22.

- 8. Other:
 - Additional hours shall be provided if mutually agreed upon by both parties in writing. Above referenced hours are for actual hours worked and shall not include any time for paid leave.
 ACH agrees to the requirements in this section of the Request for Proposal.
 - b. Vendor shall have a physician and/or nurse on-call 24 hours per day, 7 days per week.
 ACH agrees to the requirements in this section of the Request for Proposal. ACH's practitioners are on call 24/7.
 - c. The total hours provided may be subject to change as determined by mutual written agreement of the Sheriff's Office and vendors authorized personnel. Should any part of the original terms of the contract change, an amendment to the contract is required by the County.

ACH agrees to the requirements in this section of the Request for Proposal.

d. Based on actual staffing needs as affected by medical emergencies, riots, increased or decreased population, and other unforeseen circumstances, certain increases or decreases in staffing requirements may be waived as mutually agreed upon between the Sheriff and Vendor. Should any part of the original terms of the contract change an amendment to the contract is required by the County.

ACH agrees to the requirements in this section of the Request for Proposal.

- e. If the awarded vendor does not provide the number of hours that are contracted for, the County will receive a credit for the monetary value of that loss of service plus 20%.
 ACH takes a minor exception to the above requirement. ACH takes exception to any penalties or liquid damages for shortages on staffing. ACH will agree to credit the County for vacancies. This credit will be the salary of the vacant position. ACH is proud that we staff our over 320 facilities at 98.4%. However, vacancies do occur, and we strive to fill them as soon as possible with a quality candidate.
- f. Dental Services During the term of this contract Livingston County may acquire an on-site dental suite which may provide different options for dental service providers beyond mobile dental services.

ACH recognizes that it has been extremely difficult obtaining a dentist for the Livingston County Jail. We have contracted with a vendor who has setup the dental equipment and is in the process of recruiting a dentist. ACH will not include this service in our pricing proposal but will offer this as a pass-through service with no mark up on the dental service.

- STAFFING CHANGES. The vendor shall not make any staffing g. changes without prior notice to the Sheriff or designee. In recognition of the sensitive nature of the correctional services, if Sheriff or designee becomes dissatisfied with any health care personnel provided by the vendor, the vendor shall, following written notice from the Sheriff or designee of dissatisfaction and the reasons, therefore, exercise its best efforts to resolve the problem. If the problem is not resolved to the Sheriff or designee's satisfaction within ten (10) days, the vendor shall remove the individual about whom the Sheriff or designee has expressed their dissatisfaction. Should removal of an individual become necessary, the vendor will be allowed reasonable time (no more than 30 days), with exceptions to nursing and physician to find an acceptable replacement. If, in the sole judgment of the Sheriff or designee, immediate removal of any health care provider personnel is necessary, that person shall be removed and replaced at once. If an employee of the vendor violates one of the Sheriff's or County's policies that would result in severe disciplinary action, up to, and including termination of a County employee, then the vendor agrees the Sheriff or designee holds the right to request removal of the vendors' employee for the same act. In this circumstance, the vendor agrees not to charge for services performed by vendor's employee until a replacement is hired and commences work at the Jail or the hours are otherwise fulfilled in a manner satisfactory to the Sheriff or designee.
 - i. HIRING COUNTY EMPLOYEES: The vendor shall not hire any County employee for any of the required services without the County's written approval.
 - ii. SPECIFIC STAFFING SERVICES:
 - Assessment: The vendor shall provide health assessment of an inmate or detainee as soon as possible, but no later than fourteen (14) calendar days after the inmate's arrival. The health assessment shall follow the guidelines of the NCCHC current standards.

• Scheduled Sick Call: The vendor shall provide qualified healthcare professional to conduct sick calls on a timely basis and in a clinical setting. A physician will be available to see inmates at least once a week.

ACH agrees to the requirements in this section of the Request for Proposal.

Staffing Matrix

The ACH staffing matrix is designed to run the program at an efficient level. ACH recognizes that the staffing levels shall be reviewed, explained, and discussed with the Sheriff and the Administration. The final staffing plan will be determined by Livingston County with consultation with ACH.

If Livingston County becomes dissatisfied with any health care personnel provided by the ACH, in recognition of the sensitive nature of correctional services, ACH will, following written notice from the Livingston County of dissatisfaction and the reasons thereof, exercise its best efforts to resolve the problem. If the problem is not resolved satisfactorily to Livingston County, ACH will remove the individual about whom the county has expressed dissatisfaction. Should removal of an individual become necessary, ACH will be allowed reasonable time to find an acceptable replacement. If, in the sole judgement of the county, immediate removal of any health care personnel is necessary, those personnel shall be removed and replaced forthwith.

The ACH staffing matrix program was staffed using the average daily population of 269 inmates at the Livingston County Jail. If an alternative staffing plan for a different ADP is requested after review, ACH is happy to provide additional staffing plans to match the facility's current ADP.

IVINgston	County J			<u> </u>			Hour			207)	•		We	ek 2	Hou	rs			Tota	l Hours]
Position Type	Position	Shift or Hours	s	М	Т	w	Т	F	s	Total Week 1	s	М	Т	w	Т	F	s	Total Week2	Pay Period	Annual	FTE
Practitioner	Practitioner	On-Site up to 6 hours per week until task is complete. Schedule determined by mutual agreement between ACH and County.								6								6	12	312	0.15
H.S.A.	Nurse	8:00 AM - 5:00 PM		8	8	8	8	8		40		8	8	8	8	8		40	80	2,080	1.0
Nurse	Nursing FT	6:00 AM - 6:30 PM	12			12	12			36		12	12				12	36	72	1,872	0.9
Nurse	Nursing FT	6:00 AM - 6:30 PM		12	12				12	36	12			12	12			36	72	1,872	0.9
Nurse	Nursing FT	6:00 AM - 2:30 PM	8		8	8		8		32		8	8	8		8		32	64	1,664	0.8
Nurse	Nursing PT	6:00 AM - 6:30 PM						12		12						12		12	24	624	0.3
Nurse	Nursing PT	6:00 AM - 2:30 PM		8			8		8	24	8				8		8	24	48	1,248	0.6
Nurse	Nursing FT	11:30 AM - 12:00 AM	12			12	12			36		12	12				12	36	72	1,872	0.9
Nurse	Nursing FT	11:30 AM - 12:00 AM		12	12				12	36	12			12	12			36	72	1,872	0.9
Nurse	Nursing PT	11:30 AM - 12:00 AM						12		12						12		12	24	624	0.3
Medical Records Clerk	Medical Records Clerk	8:00 AM - 5:00 PM		8	8	8	8	8		40		8	8	8	8	8		40	80	2,080	1.0
Dentist	Dentist	On-Site up to 8 hours per month until task is complete. Schedule determined by mutual agreement between ACH and County								2								2	4	104	0.05
OPTIONAL: QMHP*	OPTIONAL: QMHP	On-Site Schedule determined by mutual agreement between ACH																			

Livingston County Jail Staffing Plan (ADP 269):

REQUEST FOR PROPOSALS RFP-LC-22-11 INMATE MEDICAL SERVICES

		and County.																			
OPTIONAL: Discharge Planner *only available if QMHP is selected	OPTIONAL: Discharge Planner	On-Site Schedule determined by mutual agreement between ACH and County.																			
OPTIONAL: Addictions Professional *only available if QMHP is selected	OPTIONAL: Addictions Professional	On-Site Schedule determined by mutual agreement between ACH and County.																			
OPTIONAL: PRN TELEMENTAL HEALTH	OPTIONAL: PRN TELEMENTAL HEALTH	Site Analysis																			
OPTIONAL: CO-RESPONDER	OPTIONAL: CO-RESPONDER	Site Analysis																			
		Total without QMHP:	32	48	48	48	48	48	32	312	32	40	40	40	40	40	32	312	624	16,224	7.8

HOSPITALIZATION/OFF-SITE SERVICES/SPECIALTY SERVICES

The Vendor will arrange for hospitalization of persons covered, who in the opinion of a treating physician and/or vendors medical director requires hospitalization. The vendor will facilitate the transportation with the Sheriff's office. The County will be responsible for routine/security transportation.

1. To the extent possible, specialty services shall be rendered on site. In the event that specialty services are rendered off-site, the vendor will arrange and the county will bear all costs.

ACH agrees to provide the services requested in this section of the Request for Proposal. ACH will conduct on-site mobile services when feasible to reduce the number of off-site referrals. Mobile services are defined as laboratory services that are drawn on-site and sent off-site for testing, and any ancillary medical services in which a provider comes on-site to perform work using the provider's equipment and/or staff, including, but not limited to X-ray services. In the event an inmate requires the services of a medical specialist, ACH will plan and coordinate the delivery of the specialist's visits off-site.

2. Specialty Services. In the event any of the inmates and/or detainees require any specialty services, the vendor will arrange. Specialty services shall be defined as medical services that require physicians to be licensed in a specialty such as obstetrics, gynecology, dermatology, dietetic and any other specialized field of medicine. The vendor's authorized physician will determine and refer inmates for specialty services when medically necessary. The vendor's authorized personnel will make a recommendation and obtain approval from the Sheriff's Office for specialty services prior to the arrangement of services. The services shall be performed on site to the extent reasonably possible. To the extent specialty care is required and cannot be rendered on site, the vendor shall arrange and coordinate with the Sheriff's office transportation for the provisions of such services offsite. The Sheriff's office will be responsible and bear the cost of transporting inmates and/or detainees to the vendor's designated facilities for the approved specialty service.

ACH agrees to the requirement in this section of the Request for Proposal. Please refer to our response above so as not to be redundant.

MEDICAL RECORDS MANAGEMENT

The vendor shall provide the following medical records management:

The vendor shall maintain, cause, or require the maintenance of complete and accurate medical records for the Jail population who have received health care services. The medical records shall be kept separate from the inmate's or detainee's confinement record. A complete original of the applicable medical record shall be available to accompany each inmate or detainee who is transferred from the Jail to another location for off-site services or transferred to another institution. Medical records shall be kept confidential. Subject to applicable law regarding confidentiality of such records, the vendor shall comply with applicable law regarding confidentiality of such records to access by inmates and Jail staff to medical records. No information contained in the medical records shall be released by the vendor except as provided by the Sheriff's policy, by court order or otherwise in accordance with applicable law. At expiration of the contract period, all medical records shall be delivered to and remain with the Sheriff as property of the Sheriff's office.

ACH agrees to the requirement listed in this section of the Request for Proposal. All inmates will have a medical record which will be kept up to date. The record shall accompany the inmates at health encounters and will be forwarded to the appropriate facility in the event of transfer upon request of the County. Access to medical/dental records will always be controlled by healthcare personnel and all rights concerning the confidentiality of the medical records will be followed. All transcribing and filing of information in the medical/dental record will be done by professional nurses or trained medical records clerk. The medical records always will remain the property of the County.

HIPAA COMPLIANCE

Each medical record shall be maintained in accordance with the laws in the State of Michigan and the Health Insurance Portability and Accountability Act of 1996 (HIPAA), and any other state or federal privacy statute or regulation. ACH agrees to the requirement in this section of the Request for Proposal.

AVAILABILITY OF RECORDS

The vendor shall make available to the Sheriff or County, unless otherwise specifically prohibited, at the Sheriff's or County's request, all records, documents, and other papers relating to the direct delivery of health care services to the Jail population.

ACH agrees to the requirement in this section of the Request for Proposal.

AMBULATORY SERVICE

In the event that ambulatory service is required, the county shall bear all costs for persons covered under this agreement.

ACH agrees to the requirement in this section of the Request for Proposal.

PHARMACY

The vendor shall provide monitoring of pharmacy usage and security and control of on-site medications. Livingston County has a locked pharmacy room with key card access for this purpose. The vendor shall provide their formulary if they use one as part of the bid and if so, must work to develop a formulary agreeable to both parties.

1. General: Prescriptions, dispensing, and administration of medication shall comply with all State and Federal laws and regulations and shall be dispensed under the supervision of the duly authorized, appropriately licensed, or certified health care provider. ACH agrees to the requirement requested in this section of the Request for Proposal. ACH utilizes a cost-effective, correctionalsound pharmacy for inmate medications that are provided through a correctional pharmaceutical vendor. A backup community pharmacy system is also available as needed. Stock legend medication is available on-site for urgent medication needs. ACH does not use a formulary. However, if an expensive prescription is required, we will contact the County Administration so that appropriate measures may be made. ACH does not use a formulary because of the risk of having to provide a medication that may work for eighty percent of the inmate population, may not work for the other twenty percent. A good example is a formulary for hypertension (High Blood Pressure). If the formulary said to prescribe lisinopril, but the person has kidney failure, this could lead to further damage to the kidneys. With the medical history of the patient, our practitioners might try a different medication for hypertension such as hydrochlorothiazide or acebutolol. This is one of the reasons ACH saves the lives of the inmates entrusted into your care and ours. Please see the section ACH Saves Lives on pages 100 to 103 of our response.

 Medications for the treatment of HIV, Hep C and Biological shall be defined in accordance with the Physician's Desk Reference. ACH agrees to the requirement in this Section of the Request for Proposal.

PATHOLOGY AND RADIOLOGY SERVICES

The vendor shall arrange all pathology and radiology services (also referred to as laboratory and x-ray services). Services shall be performed on site. To the extent specialty care is required and cannot be rendered on site, the vendor will arrange and coordinate with the Sheriff's Office the transportation for the provisions of such services off-site. The Sheriff's Office will be responsible for and bear the cost of transporting inmates to off-site facilities for pathology and radiology services. ACH agrees to provide the services requested in this section of the Request for Proposal. ACH will conduct on-site mobile services when feasible to reduce the number of off-site referrals. Mobile services are defined as laboratory services that are drawn on-site and sent off-site for testing, and any ancillary medical services in which a provider comes on-site to perform work using the provider's equipment and/or staff, including, but not limited to X-ray services. In the event an inmate requires the services of a medical specialist, ACH will plan and coordinate the delivery of the specialist's visits off-site.

ACH partners with a network of 120 specialists to provide consultation to our site practitioners via a web-based application in order to increase access to specialty level care. This is consultative service has historically led to a reduction in off-site transports. This provides ACH with delivering same day consults which in turn improves quality of care and eliminates unnecessary off-site visits and reducing unnecessary costs.

SUPPLIES – MEDICAL, DENTAL, AND MISCELLANEOUS

The vendor shall provide and bear the cost for all medical supplies required for the Jail. Medical supplies shall be defined as all medical equipment and commodity items with a unit cost of \$100.00 or less.

ACH will work with the County to ensure adequate equipment is available. ACH will replace vendor provided equipment when, in our determination, that the equipment needs to be replaced. ACH has been in the correctional medical field for twenty (20) years and understands that the lifecycle for equipment varies based on use and age. ACH will replace up to \$5,000 per year in medical equipment.

MEDICAL WASTE

The vendor will remove and bear the cost of dispensing of medical waste material according to all applicable state laws and OSHA-regulated standards, as generated within the operation of these services.

ACH agrees to provide the services requested in this section of the Request for Proposal. ACH will provide, in compliance with all federal, state, and local laws and regulations, for the appropriate management and disposal of contaminated waste resulting from its services including needles, syringes, medications, and other materials used in the treatment of inmates.

COLLECTION OF PHYSICAL EVIDENCE

- 1. The vendor will collect physical evidence when the request is accompanied by a written court order or legal consent of a person in lawful custody.
- 2. The vendor will provide specimens to the Sheriff or the courtdesignated representative for necessary testing and completion of lab requisition.
- 3. The vendor will provide test results to individuals in a confidential setting and distribute education and health materials provided by the Livingston County Department of Public Health. ACH agrees to the requirements in this section of the Request for Proposal.

ADMINISTRATIVE SERVICES INCLUDED

HEALTH EDUCATION AND TRAINING

The vendor shall conduct ongoing health education program and training to the LCSO as follows but not limited to:

- a. Suicide Prevention
- b. Mental Health Education
- c. Communicable Diseases
- d. Other Classes as deem appropriate
 - ACH will provide specialized training to correctional officers in symptom recognition, mental health first aid, suicide prevention activities, de-escalation techniques, sick call request protocols, universal precautions and addressing clinical emergencies. These services are provided free of charge to those that are assigned to the LCJ.

ACH staff, along with the LCJ staff will participate in an annual training on an infectious disease control program to include Blood Borne Pathogen and a critical incident program to use in case of an emergency.

In-service training for all Livingston County facility staff to be conducted when requested but typically will not exceed a quarterly session during squad meetings, lasting less than thirty minutes per shift.

HEALTH CARE REPORTS

The vendor shall provide to the Sheriff and/or his designee(s) concerning the overall operation of the health care services program, and general health of the person committed to the jail, in the following reports:

a. Monthly Medical Statistics Reports

• Monthly Off-site Services Report – A Monthly Summary Report that categorizes the type of service provided and the total monthly and Year-To-Date off-site expenses by category identify actual cost and estimated cost with monthly grand totals. Attached to the monthly Summary Report shall be a Detailed Report indicating the following: Date of Service, Time of Service and Reason for off-site visit. Identify actual cost and estimated cost with monthly totals.

• Monthly Pharmacy Statistics – Monthly and Year-To-Date report that summarizes by category as well as the quantity dispensed of each drug. The Vendor shall identify what is actual cost and estimated cost.

The above reports shall be in such form and contain details as agreed upon by both parties. All monthly reports shall be furnished to the Jail Administrator no later than thirty (30) days after the end of each month.

ACH agrees to provide the sheriff with monthly statistical reports.

ACH conducts a comprehensive quality improvement program onsite to evaluate and review the quality, timeliness and appropriateness of the care provided to incarcerated patients. ACH prefers that the meetings are done quarterly to allow enough data to be collected but will do them monthly as requested in the Request for Proposal. CQI meetings encourage ongoing data collection of the quantity and types of medical conditions and chronic illnesses we expect to see in correctional facilities. The CQI meetings also review significant issues, changes and provide feedback to the health care program. CQI reports may include suggestions for corrective action plans, preventative, or remedial actions based on analyzing the reports' data. Please see the sample CQI Reports below:



County Sheriff's Department

	Nurse 7 Day Health Appraisal 0 <th< th=""></th<>													
Year 2021	January	February	March	April	May	June	July	August	September	October	Total	Year 🔶 2020 🗢 2021		
Nurse 7 Day Health Appraisal	0	0	0								0	99		
Nurse 14 Day Health Appraisal	61	4	44								109			
Number of Days Behind on Health Appraisal	3	0	0								3	87 82 76		
Nursing Initial Sick Calls	151	71	70								292	d ∉ ⁷⁰		
Nursing Follow-Ups	108	3	22								133	월 한		
Nursing Emergency On-Site	4	0	1								5	9 F 50 48		
Detox Withdrawals	35	1	10								46	20 14 14		
020												30		
Nurse 7 Day Health Appraisal	0	0	0	0	0	D	2	0	0	0	2			
Nurse 14 Day Health Appraisal	99	87	82	30	36	48	78	70	86	97	713	in the second		
Number of Days Behind on Health Appraisal	0	0	0	0	0	0	0	0	0	0	0			
Nursing Initial Sick Calls	145	138	123	73	62	67	93	73	113	79	966	Instanting parts which which was use with the contraction		
Nursing Follow-Ups	33	26	43	22	4	39	6	23	8	7	211	Jan Fage An Provide Oco		
Nursing Emergency On-Site	0	1	0	0	0	1	1	3	0	1	7			
Detox Withdrawals	6	5	4	4	5	4	6	3	6	4	47	Month		

Nursing Comments

02-15-2021 2 medical emergencies call to 2 different inmates' cells for chest pain & suspected high BP.

02-27-2021 - 2 more withdrawing from opiates. 03-16-2021 - annual med hx (365+ days).

County Sheriff's Department

Mental Health Vear January February March April May June July August September October Total Observation Status Segregation Rounds Other Contacts 11 Group Contacts Total # Pts That Were Single-Celled # of Pts That Went From Seg to GP Suicide/Self-Harm Attempts Requiring Hospital Eval 1 Suicide/Self-Harm Attempts Not Requiring Hospital Eval Observation Status Segregation Rounds Other Contacts Group Contacts Total # Pts That Were Single-Celled # of Pts That Went From Seg to GP Suicide/Self-Harm Attempts Requiring Hospital Eval Suicide/Self-Harm Attempts Not Requiring Hospital Eval

Mental Health Comments

• 01-26-2021 - due to possible seizures earlier in day. 01-22-2021 inmate in observation due to laceration to face, per ER doctor. 01-19-2021 - 1 in observation due to release from ER earlier today due to OD, 1 single celled due to stating he rested positive for Covid at another jail. The jail was called and inmate was not tested and did not c/o any s/s. 01-16-2021 inmate on suicide precautions released by QMHP: 01-15-2021 inmate on suicide precautions. 01-14-2021 1 inmate on suicide precautions.

02-22-2021 - 1 Refusal

03-15-2021 - 4 Refusals

County Sheriff's Department

					% of Patients on Medication by Month an Year								
Year		January	February	March	April	May	June	July	August	September	October	Total	Year •2020 •2021
2021 Total Number of M Verifications Compl		4	4	6								14	30%
% of Patients on M	edication	1%	1%	28%								10%	× ····
% of Patients on		0%	0%	14%								5%	5 20%
Medication Errors		0	0	0								0	st in the second se
2020													
Total Number of M Verifications Compl		0	0	0	0	0	0	0	0	0	0	0	% of P
% of Patients on M	edication	18%	20%	19%	20%	20%	23%	25%	31%	17%	19%	21%	
% of Patients on		9%	9%	9%	10%	11%	11%	12%	16%	11%	10%	11%	and the second start back that have had been and the second
Medication Errors		0	0	1	0	0	0	0	0	1	0	2	Ja Ken . Norther On

Medication Comments

01-28-2021- Inmate from prison with meds. 01-05-2021- IDDM brought in insulin pens. 02-24-2021 - Med Error : failure to sign MAR on med given.

County Sheriff's Department



Laboratory Comments

Radiology Comments

01-28-2021 - 1 abd u/s Mobilex & NBSP. 1-22-21 - X-ray of knee, lumbar spin. 01-12-2021 - foot x-

ray, paranasal x-ray. 02-27-2021 femur x-ray

03-08-2021 - Mobilex - ankle x-ray



County Sheriff's Department

			Tran	sfers	to EF	t/Hos	pital	ization	s			Off-Site Visits by Month and Year
Year 2021	January	February	March	April	May	June	July	August	September	October	Total	Year 02020 02021
Transfers to ER			2								2	
Admissions	2	0	1								3	stis /
Days in Hospital	11	0	1								12	
Off-Site Visits	9	3	7								19	s is its
Total Deaths	0	0	0								0	i V \
2020												
Transfers to ER	1		5	2	0		6				14	
Admissions	0	0	0	0	0	0	0	0	0	0	0	
Days in Hospital	0	0	0	0	6	0	1	6	3	0	16	and the section of the section of
Off-Site Visits	5	4	6	2	3	4	3	4	1	1	33	International stands that have have been and
Total Deaths	0	0	0	0	0	0	0	0	0	0	0	

County Sheriff's Department

Year	January	February	March	April	May	June	July	August	September	October	Total
021											
Asthma	9	3	7								19
Diabetes	8	0	12								20
Hyperlipdemia	5	0	6								11
Hypertension	26	2	25								53
HIV	3	0	1								4
Mood Disorders and Psychotropic Disorders	21	4	31								56
Health Department Reportable	0	0	0								0
TB	2	0	0								2
020											
Asthma	6	4	3	3	4	3	6	4	0	6	39
Diabetes	6	6	5	3	5	7	7	6	0	11	56
Hyperlipdemia	0	2	3	0	3	3	3	3	0	9	26
Hypertension	10	9	10	14	13	12	12	15	0	12	107
HIV	0	0	0	1	0	0	1	4	0	18	24
Mood Disorders and Psychotropic Disorders	25	20	21	22	20	26	30	35	0	31	230
Health Department Reportable	0	0	0	0	0	0	0	0	0	0	0
TB	0	0	0	0	0	0	0	0	0	0	0

Off-Site Referrals To Specialist Comments

1-28-2021- U/S baladder HRH. 01-25-2021 - critio appointment & NBSP. 01-22-2021- F/U w/doctor for trach fitting & NBSP, appt. w/internal medicine for eval. 01-21-202 - inmate to ortho. Inmate to ortho. 01-15-2021 - ENT - B ear infection w/o resolve. 01-14-2021 dermatologist.

02-26-2021 - eye clinic 03-11-2021 - removal of object from ears.



Nurse 14 Day Health Appraisal by Month and Year







COST OF SERVICES NOT INCLUDED

BODY CAVITY SEARCHES

The vendor shall not perform body cavity searches. ACH agrees to the requirement in this section of the Request for Proposal.

PERSONS COVERED

Per the revised Statutes of 1846 (EXCERPT), Chapter 171. Of County jails and the regulation thereof., Section 801.4, Safekeeping and maintaining prisoners and persons charged with offense; charges and expenses; payment; medical care or treatment. Sub Section 4. The language for the full statute is located on the State of Michigan's website: www.legislature.mi.gov.

ACH agrees to the requirement in this section of the Request for Proposal.

General

Persons considered an inmate or detainee by the Sheriff shall be considered to be part of the Jail's average daily population. The average daily population shall be determined from Jail records. Persons on home confinement, or otherwise housed outside of the Jail shall not be considered part of the Jail's average daily population.

ACH agrees to the requirement in this section of the Request for Proposal. Patients who are not presently incarcerated in the facility should not be counted in the ADP reported to ACH by the county. <u>The ADPs reported to ACH should only include those patients presently incarcerated in the facility.</u>

Active Custody

The vendor will be responsible for the payment of services rendered to inmates or detainees when such persons are/were in "active custody" of or under the jurisdiction of the County.

ACH agrees to the requirement in this section of the Request for Proposal.

Any medical services performed during the "active custody" of the County, the vendor shall be responsible for all costs for any services provided under this agreement even after the termination of the contract.

ACH agrees to the requirement in this section of the Request for Proposal.

PERSONS NOT COVERED

Inmates from Other Counties, State or Federal Agencies

Inmates from other Counties, State, or Federal agencies may be housed at the Jail. Such inmates not housed by contract are referred to as "Out of County" inmates. Out of County inmates will be included and identified in the average daily population count. The vendor will provide sick call, over-the-counter medications, medical supplies, and medical waste services for the Out of County inmates. However, cost of all prescription medication and other health care expenses shall be paid by the agency responsible for the Out of County inmate. The vendor will provide the same care, at no additional cost on staffing if there are no substantial changes in the average daily population as if the inmate were a County inmate.

ACH agrees to the requirement in this section of the Request for Proposal.

PAYMENT RESPONSIBILITY

The Vendor shall not be responsible for payment of any services rendered to an inmate once the inmate is released from custody of or is no longer under the jurisdiction of the Jail.

ACH agrees to the requirement in this section of the Request for Proposal.

County Inmates and Detainees Taken and Housed in Other Counties

If County inmates and detainees are housed in other facilities by contract the vendor will be responsible for overseeing medical care and treatment for said inmates as long as they remain Livingston County inmates. Generally, inmates who have medical concerns are not housed out, but it is possible that the vendor may have to oversee care and monitoring of such things as prescriptions taken by the inmate while housed elsewhere.

ACH agrees to the requirement in this section of the Request for Proposal.

Inmates Housed in Livingston County by Contract

Inmates housed in Livingston County by contract with outside agencies shall be included in the average daily population and shall be considered as Livingston County inmates as far as services provided by the vendor are concerned. This generally means that the usual on-site medical services provided to regular Livingston County inmates would be provided by the vendor to inmates held by contract. Generally, any off site or major medical concerns for such inmates are covered by the contracting agency and would not be the responsibility of the vendor or Livingston County. However, coordination of care between off site providers and Livingston County and the contracted entity may be required of the vendor. Currently Livingston County contracts with the US Marshal Service (USMS) and houses between 40 and USMS inmates on average.

ACH agrees to the requirement in this section of the Request for Proposal. ACH has numerous jails where USMS inmates are housed and understand the issues that arise from these inmates like getting pre-approval before sending them offsite.

PRICING

Prices offered herein shall be firm against any increase until December 31, 2023. Escalation - The County may entertain a request for escalation for each fiscal year after 2023 in accordance with the current Consumer Price Index for the previous 12-month period or up to a maximum 5% increase on the current pricing, whichever is lower.

ACH agrees to the requirement in this section of the Request for Proposal.

For purposes of this section, "Consumer Price Index" shall mean the Consumer Price Index- for All Urban Consumers (CPI-U): Selected areas, all items index, not seasonally adjusted (1982-84=100 unless otherwise noted) as published by the United States Department of Labor, Bureau of Labor Statistics (https://www.bls.gov/regions/midwest/data/xg-tables/ro5xg01.htm). ACH agrees to the requirement in this section of the Request for Proposal.

Any proposed price increases shall be submitted to Livingston County Fiscal Services - Procurement Office at least sixty (60) days prior to the new fiscal period. Livingston County reserves the right to accept or reject the request for a price increase for the renewal period. If the price increase is approved, the price shall remain firm for that fiscal period.

ACH agrees to the requirement in this section of the Request for Proposal.

STAFF SCREENING & SECURITY

At least seven (7) business days prior to beginning the contracted services at the Livingston County Jail facility, the successful Contract(s) must supply the full name, date of birth, and social security number for all of its employees who will
be working on site. Contractor's personnel must meet the security standards required by Livingston County Sheriff's Office. The Sheriff's Office reserves the right, without delay, to reject any contractor's employee that does not meet the requirements, or who violates any of its security rules, regulations, or policies. ACH agrees to the requirements in this section of the Request for Proposal.

CONTINGENT FEES

The Contractor shall promise that it has not employed or retained any company or person, other than bona fide employees working solely for the Contractor, to solicit or secure the Contract, and that it has not paid or agreed to pay any company or person, other than bona-fide employees working solely for the Contractor, any fee, commission, percentage, brokerage fee, gifts or any other consideration contingent upon or resulting from the award or making of the Contract. For breach of this promise, the County may cancel the Contract without liability or, at its discretion, deduct the full amount of the fee, commission, percentage: brokerage fee, gift, or contingent fee from the compensation due the Contractor.

ACH agrees to the requirement in this section of the Request for Proposal.

PATIENT RECORDS

The County shall have sole and exclusive right to the retention of all records pertaining to inmates at the Livingston County Jail Facility and services rendered pursuant to the Contract. The Contractor shall be in charge of inmate medical records which will be kept on the Jail Facility's premises in a secure location and approved by the Jail Administrator. All medical records maintained shall be in accordance with applicable law in addition to the Health Insurance Portability & Accountability Act of 1996 (HIPAA), NCCHC, and ACA standards. The Sheriff, or their designees, shall have access to the medical records of any inmate being provided medical services, subject to all Federal and State requirements of confidentiality.

ACH agrees to the service listed in this section of the Request for Proposal. All inmates will have a medical record which will be kept up to date. The record shall accompany the inmates at health encounters and will be forwarded to the appropriate facility in the event of transfer upon request of the County. Access to medical/dental records will always be controlled by healthcare personnel and all rights concerning the confidentiality of the medical records will be followed. All transcribing and filing of information in the medical/dental record will be done by professional nurses or trained medical records clerk. The medical records always will remain the property of the County.

COMPLIANCE WITH HIPPA

The County and its agents shall comply with the Health Insurance Portability and Accountability Act of 1996 (HIPAA).

ACH agrees to the requirement in this section of the Request for Proposal.

COUNTY DUTIES AND OBLIGATIONS

Livingston County will provide, maintain, and repair the space reasonably necessary to provide the services described herein. The County will provide cleaning services and utilities (except long distance telephone) at the Jail facility. ACH agrees to the requirement in this section of the Request for Proposal.

SECURITY OF THE JAIL FACILITY AND VENDOR

The Sheriff shall maintain the responsibility for the physical security of the Jail facility and the continuing security of the Jail population. The vendor and the County understand that adequate security services are necessary for the safety of the agents, employees, agents and/or subcontractors of the vendor as well as for the security of the Jail population and the Sheriff's staff, consistent with the correctional setting. The Sheriff shall provide security sufficient to enable the vendor; its employees, agents, and/or subcontractors personnel to safety provide health care services. The vendor, its employees, subcontractors, and agents shall follow all security directions of the Sheriff while at the Jail or other premises under the Sheriff's direction or control.

ACH agrees to the requirement in this section of the Request for Proposal. Since ACH does not do any other services other than operating medical services in a correctional setting, ACH is aware that our employees, and subcontractors will follow all security directions of the Sheriff while at the LCJ.

OFFICE EQUIPMENT AND SUPPLIES

The Sheriff shall provide use of County-owned office equipment, supplies and all necessary utilities in place at the Jail health care facilities. At the termination of the contract, the vendor shall return to County possession and control of all County-owned medical and office equipment. At such time, the office equipment shall be in good working order, with reasonable wear and tear. See Attachment B.

ACH agrees to the requirement in this section of the Request for Proposal.

DAMAGE TO EQUIPMENT

The vendor shall be liable for loss of or damage to equipment and supplies whether it is the equipment of the County or the vendor, if such loss or damage was caused by the sole negligence of the vendor. The Vendor shall be responsible to repair and/or replace and to make sure that all equipment is maintained and kept in good working condition at all times. An assessment of all County owned equipment shall be done annually with the coordination of both the vendor and the County's personnel and kept on file with the Sheriff's or designee.

ACH takes a minor exception to this requirement of the Request for Proposal. ACH will replace vendor provided equipment when, in our determination, that the equipment needs to be replaced. ACH has been in the correctional medical field for twenty (20) years and understands that the lifecycle for equipment varies based on use and age. ACH will replace up to \$5,000 per year in medical equipment.

RECORDS ACCESS

To the extent allowed by law, the County and the Sheriff shall provide the awarded vendor reasonable on-going access to all medical records, even after expiration of the contract, for the purpose of defending litigation. The medical records of the Jail population shall at all times be the property of the Sheriff, subject to the rights of the Jail population.

ACH agrees to the requirement in this section of the Request for Proposal.

RECORD RETENTION

During the term of the contract and for a reasonable time thereafter, the Sheriff will provide the awarded vendor, at their request and to the extent permitted by HIPAA, access to the original and/or copies of the Sheriff's records relating to the provisions of health care services to the Jail population as may be reasonably requested by the vendor in connection with an investigation of, or defense of, any claim by a third party related to the vendor's conduct. To the extent allowed by law, the Sheriff will make available to the vendor such records as are maintained by the Sheriff, hospitals and other outside health care providers involved in the care or treatment of the Jail population (to the extent the Sheriff has any controls over those records). Any information provided by the Sheriff to the vendor that the Sheriff considers confidential shall be kept confidential by the vendor and shall not, except as may be required by law, be distributed to any third party without prior written approval by the Sheriff. The Sheriff's internal affairs records and investigative records shall not be required to be provided to the vendor or any other person or entity (except as may be required by law). ACH agrees to the requirement in this section of the Request for Proposal.

EMPLOYMENT USE OF INMATES OR DETAINEES

Inmates and/or detainees shall not be employed or otherwise engaged by either the vendor or the Sheriff in rendering any health care services. Upon prior written approval of the Sheriff, inmates and/or detainees may be used in positions not directly involving health care services to inmates and/or detainees and not involving inmate and/or detainee records.

ACH agrees to the requirement in this section of the Request for Proposal.

SECURE TRANSPORTATION

The Sheriff will provide security as necessary and appropriate in connection with transportation of the Jail population between the Jail and any other location for off-site services.

ACH agrees to the requirement in this section of the Request for Proposal.

CUSTOMER SERVICE

COMMUNICATION PLAN/CONTRACT MANAGEMENT

Proposers shall identify their company standards of communication as they relate to contract performance, issue management, and change management. An issue is an identified event that, if not addressed, may affect schedule, scope, service, delivery, quality, or budget. A change is identified as a change in corporate leadership, structure, merger, or acquisition.

ACH agrees to the requirement in this section of the Request for Proposal. One of the major advantages to having ACH as your health care provider is that our management approach is straight forward, transparent, and utilizes open communication. Our corporate team sets the standard of expectations and responsiveness to our clients concerns and problems when they arise. Our corporate team members are available 24/7 by telephone to answer and respond to all of our stakeholders' questions, comments, and concerns. Our client list continues to grow through counties entrusting the inmates in their care into our care. We have recently been awarded some contracts in responses to the RFP process because the facilities were tired of never being able to get an answer from corporate office about the issues they were having at their facility. Some good examples of this are Genesee (Flint), MI (ADP – 650), Winnebago (Rockford), IL – Mental Health (ADP-800), and Winnebago County (Oshkosh), WI (ADP -225).

PRIMARY ACCOUNT REPRESENTATIVE

Proposers must identify by name and location the primary account representatives and key contacts who will be responsible for the performance of a resulting contract. Include names, titles, address, phone number, email addresses.

ACH's central office, located at 720 Cool Springs Blvd., Suite 100, Franklin, Tennessee includes the following individuals that will help with the supervising and monitoring of its operation:

- Jessica Young, J.D. President and Chief Executive Officer Jessica Young will be the lead on any negotiations dealing with Livingston County and any addendums that need to added even after the contract is signed.
 Phone: 309.550.8166
 Email: Jessica.Young@Advancedch.com
- Dr. Jillian Bresnahan Vice President of Medical Operations Dr. Bresnahan is the overall lead for the medical part of Livingston County. She oversees the Director of Nursing, Director of Medical Operations,

and the Regional Nurse Managers at the site even after the site is fully functional. Phone: 218.290.0068 Email: <u>Jillian.Bresnahan@Advancedch.com</u>

- Dr. Melissa Caldwell President of Freedom Behavioral Health Dr. Caldwell is the overall lead for the mental health part of Livingston County. She oversees the Regional Mental Health Professionals and the Qualified Mental Health Professionals at the site even after it is fully functional. Phone: 262.443.3026 Email: Melissa.Caldwell@freedom-bh.com
- Verda Stutzman Director of Medical Operations Verda Stutzman, RN, will be on site providing day to day operation support. Phone: 708.510.0651
 Email: <u>Verda.Stutzman@Advancedch.com</u>
- Verda Stutzman is also the current Regional Nurse Manager that will stay dedicated to Livingston County. Same contact information above.
- Robert Malloy Regulatory Coordinator Robert Malloy ensures that the services provided meet and exceed the NCCHC requirements as listed in the Request for Proposal. Mr. Malloy has experience obtaining and maintaining nearly 500 jails across the United States with NCCHC and ACA accreditation. Phone: 615.473.3103 Email: <u>Robert.Malloy@Advancedch.com</u>
- Angela Moriarity Chief of Staff Dr. Moriarity, PhD., and her team of recruiters are responsible for hiring the correct people to fill the staffing as required.
 Phone: 309.692.8100
 Email: <u>Angela.Moriarity@Advancedch.com</u>
- Rachael Wunder Program Consultant Rachael is the point of contact for the Sheriff and the Jail Administration.
 Phone: 614.897.5986
 Email: <u>Rachael.Wunder@Advancedch.com</u>

ACH has included the resumes of our subject matter experts in the Resume section on pages 82 to 91 of our response.

CUSTOMIZED USAGE REPORTS

Vendor must be able to supply customized usage reports upon request. Special consideration shall be given for user generated reports via the internet.

ACH agrees to provide the services requested in this section of the Request for Proposal. ACH will maintain complete and accurate records of all health care services, to collect and analyze health statistics, and provide monthly/weekly/daily reports to the LCJ Administrator or designee, including but not necessarily limited to the reports described in our CQI section on pages 28 to 34 of our response.

STATEWIDE COOPERATIVE CONTRACT

Livingston County will host the resulting contract for the Michigan Association of Counties CoPro+ Program. The awarded contractor will work with the CoPro+ Program to market and extend the resulting contract to other government municipalities throughout Michigan. This contract will enable government municipalities to "piggyback" and purchase from the competitively awarded contract.

Agreements will be initiated by participating entities as specific needs arise. Participating entities will issue individual agreements along with specific response information required, deliverables, and any special terms and conditions. The requests will be executed by, and the contractor will respond directly to, the requesting entity.

All pricing submitted to Livingston County and participating entities through the resulting contract shall include 2.0% administrative/remittance fee to be remitted to MAC/CoPro+ by the awarded vendor. It is the awarded vendor's responsibility to keep all sales reports up to date and on file with MAC/CoPro+.

ACH agrees to the requirements in this section of the Request for Proposal.

BIDDER INFORMATION AND ACCEPTANCE

- 1. The undersigned declares that the Bid Documents, including, without limitation, any RFP Addenda, and Exhibits have been read.
- 2. The undersigned is authorized, offers, and agrees to furnish the articles and/or services specified in accordance with the Specifications, Terms & Conditions of the Bid Documents of RFP-LC-22-11: Inmate Medical Services.
- 3. The undersigned has reviewed the Bid Documents and fully understands the requirements in this Bid and that each Bidder who is awarded a contract shall be, in fact, a Prime Contractor, not a subcontractor, and agrees that its Bid, if accepted by Livingston County, will be the basis for the Bidder to enter into a contract with Livingston County in accordance with the intent of the Bid Documents.
- 4. The undersigned acknowledges receipt and acceptance of all addenda.
- 5. The undersigned agrees to the terms, conditions, certifications, and requirements listed in Section 2.
- 6. The undersigned acknowledges that Bidder will be in good standing in the State of Michigan, with all the necessary licenses, permits, certifications, approvals, and authorizations necessary to perform all obligations in connection with this RFP and associated Bid Documents.
- 7. It is the responsibility of each bidder to be familiar with all of the specifications, terms and conditions and, if applicable, the site condition. By the submission of a Bid, the Bidder certifies that if awarded a contract they will make no claim against Livingston County based upon ignorance of conditions or misunderstanding of the specifications.
- 8. Patent indemnity: Vendors who do business with the Livingston County shall hold Livingston County, its officers, agents and employees, harmless from liability of a nature or kind, including cost and expenses, for infringement or use of any patent, copyright or other proprietary right, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
- 9. Insurance certificates are not required at the time of submission. However, if awarded, the Contractor agrees to meet the minimum insurance requirements posted in the terms and conditions. This documentation must

be provided to Livingston County, prior to award, and shall include an insurance certificate and additional insured certificate, naming Livingston County, which meets the minimum insurance requirements, as stated in the terms and conditions.

COMPAN	Y PROFILE				
Official Name of Bidder:	Type of Entity/Organization (check one):				
	X Corporation				
Advanced Correctional Healthcare,	□ Joint Venture				
Inc.	Limited Liability Partnership				
	🗆 Partnership				
	Limited Liability Corporation				
	🗆 Non-Profit / Church				
	□ Other:				
Street Address: 720 Cool Springs Blvd.,	Suite 100				
City: Franklin					
State: TN	Zip Code: 37067				
Website: <u>www.advancedch.com</u>					
Primary Contact Name: Jessica Young					
Primary Contact Phone Number: 309.5					
Primary Contact Email Address: Jessica					
Federal Tax ID Number: 36-4405255	Dun & Bradstreet (D&B) Number (if applicable):				
	13-763-7422				
	by the Federal Government? 🗆 Yes X No				
If yes, has it been lifted and if so, when					
Has your company ever been debarred					
If yes, has it been lifted and if so, when					
	your company or any pending lawsuits? X Yes D No				
	isk of this information becoming public knowledge, c. (ACH) will provide the requested information if				
	disclosure Agreement. The Nondisclosure Agreement				
	of our response on pages 108 to 112. Please send a				
	ssica.Young@Advancedch.com. Thank you for the				
understanding.	situ roungeAuvanceuch.com. mank you for the				
	g the year it was established: Advanced Correctional				
	siness since 2002 and is the largest nation's largest				
health care provider who focuses exclusively on city, county, and regional jails. ACH's team					
of over 1,000 associates across 19 states treats an average daily population of over 35,000					
	we endeavor to make a difficult time in their patient's				
lives easier.					

The individual below is authorized to sign on behalf of the company submitting this proposal. Proposals must be signed by an official authorized to bind the provider to its provisions for a period of at least 90 days.

Signature: Name and Title of Signer: Jessica Young, President & CEO Date: June 23, 2022

*Please include a current W-9 and evidence of insurance coverage as outlined in Section 4.3: Insurance Requirements.

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CERTIFICATE OF INSURANCE

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REFERENCES

List at least five references, preferably from individuals or organizations where services similar to those requested in this RFP were provided.

Entity Name: Genesee County Jail	Entity Name: Genesee County Jail			
Contact Name:	Title:			
Captain Jason Gould	Jail Administrator			
City: Flint	State: MI			
Phone Number: 810.257.3426	Years Serviced: Since 2021			
Contact Email: jgould@co.genesee.mi.us				
Description of Services: Inmate medical healthcare services				
Annual Caseload/Volume: ADP 650				

Entity Name: Hamilton County Jail			
Contact Name:	Title:		
Josh Carey	Jail Commander		
City: Noblesville	State: IN		
Phone Number: 317.773.1872	Years Serviced: Since 2015		
Contact Email: Joshua.Carey@Hamiltoncounty.in.gov			
Description of Services: Inmate medical healthcare services			
Annual Caseload/Volume: ADP 470			

Entity Name: Jackson County Detention Center			
Contact Name:	Title:		
Diana Turner	Director		
City: Kansas City State: MO			
Phone Number: 816.881.4280 Years Serviced: Since 2018			
Contact Email: DLTurner@jacksongov.org			
Description of Services: Inmate medical healthcare services			
Annual Caseload/Volume: ADP 930			

Entity Name: Monroe County Adult Detention Center			
Contact Name:	Title:		
Captain Julie Massengill	Jail Administrator		
City: Monroe State: MI			
Phone Number: 734.240.7432	Years Serviced: Since 2006		
Contact Email: Julie_Messengill@monroemi.gov			
Description of Services: Inmate medical healthcare services			
Annual Caseload/Volume: ADP 330			

Entity Name: Midland County Jail				
Contact Name:	Title:			
Jeff DeRocher	Jail Captain			
City: Midland	State: MI			
Phone Number: 989.839.4630 Years Serviced: Since 2015				
Contact Email: <u>JDerocher@co.midland.mi.us</u>				
Description of Services: Inmate medical healthcare services				
Annual Caseload/Volume: ADP 274				



SHERIFF SCOTT STEPHENSON

July 31, 2020

To whom it may concern,

It is my pleasure to recommend Advanced Correctional Healthcare (ACH) to any institution that may be seeking an exceptional inmate healthcare provider.

Midland County has partnered with ACH for over five years. Throughout our partnership ACH has met or exceeded our expectations, while providing tax payers with great value. ACH as a corporation is very proactive in mitigating risk and potential litigation. However, as any Jail Administrator knows, vendors/contractors are only as good as the people that are assigned to your site. In my opinion that is where ACH shines, we have been very fortunate to have a core group of dedicated professionals serve as our on-site nurses and regional managers. They work exceptionally well with my staff and have become part of the family. The Doctors, Nurses and managers all work well to provide quality inmate care.

Please feel free to call me at 989-832-6623 or E-mail me at <u>jderocher@co.midland.mi.us</u> if you would like to discuss this recommendation further.

Respectfully

Capt. J.J. DeRocher

Midland County Sheriff's Office 2727 Rodd Street, Midland, MI 48640-4474 Phone: 989.839.4600 Fax: 989.631.9478



Midland County Jail 101 Fast Ice Drive, Midland, MI 48642 Phone: 989.832.6612 Fax: 989.832.6621

REQUEST FOR PROPOSALS RFP-LC-22-11 INMATE MEDICAL SERVICES



DEPARTMENT OF CORRECTIONS

JACKSON COUNTY, MISSOURI 1300 Cherry Street Kansas City, Missouri 64106

December 15, 2019

Jessica Young, President Advanced Correctional Healthcare 3922 W. Baring Trace Peoria, IL 61615

Dear Ms. Young,

I just wanted to take a minute and celebrate with you some of our positive benchmarks for 2019:

- Reduced turnover by 51%--124 losses in 2018, only 61 to date this year.
- Reduced workers comp claims by 50%--119 cases filed in 2017, 119 in 2018, 61 so far in 2019.
- Successfully implemented universal screening.
- Successfully implemented medication assisted opioid withdrawal protocol with HSU.
- Eliminated the mandatory draft.

In addition to the above, our assaults of any degree on staff are down by more than 30% over last year and not one has resulted in major injury. We have been major incident free for 15 months as of December 11 and this is directly attributable to our mutual work on a smooth and thorough operation in Intake and our protocols and operational changes for inmates on suicide precautions and mental health watch.

We've had a phenomenal partnership with ACH since you came on board and the stellar staff running the HSU here has contributed measurably to the data compiled above. Your team (our team) is directly responsible for the stability in this facility we've achieved. Our reduction in turnover has a lot to do with how safe staff feel in their environment and how in control of the daily operations we are. I am grateful for the support that Detention gets from the HSU staff and how seamlessly they are working with all units here at JCDC.

Please pass on my gratitude to your whole team.

Sincerely,

Diara of Surner

Diana L. Turner, Director

CERTIFICATE OF COMPLIANCE WITH PUBLIC ACT OF 517 OF 2012

CERTIFICATE OF COMPLIANCE WITH PUBLIC ACT OF 517 OF 2012

I certify that neither Advanced Correctional Healthcare, Inc. (Company), nor any of its successors, parent companies, subsidiaries, or companies under common control, are an "Iran Linked Business" engaged in investment activities of \$20,000,000.00 or more with the energy sector of Iran, within the meaning of Michigan Public Act 517 of 2012. In the event it is awarded Contract as a result of this Invitation to Proposal, Company will not become an "Iran linked business" during the course of performing the work under the Contract.

NOTE: IF A PERSON OR ENTITY FALSELY CERTIFIES THAT IT IS NOT AN IRAN LINKED BUSINESS AS DEFINED BY PUBLIC ACT 517 OR 2012, IT WILL BE RESPONSIBLE FOR CIVIL PENALTIES OF NOT MORE THAN \$250,000.000 OR TWO TIMES THE ACMOUNT OF THE CONTRACT FOR WHICH THE FALSE CERTIFICATION WAS MADE, WHICHEVER IS GREATER, PLUS COSTS AND REASONABLE ATTORNEY FEES INCURRED, AS MORE FULLY SET FORTH IN SECTION 5 OF ACT NO. 517, PUBLIC ACTS OF 2012.

Name	e of Company: Advanced Correctional Healthcare, Inc.	
By:	NAMAN Jessica Young	
Title:	President & CEO	
Date:	June 22, 2022	

Nota	iry
State of Tennessee	
County of Marshall	
Sworn to and subscr	ibed before me a
notary public in and	or the above state
and county, on this	2200 TE OF day of
June, 2022	TENNESSEE
Notary Public	NOTARY
Kine for	PUBLIC
My commission expire	\$ 4427/2028 Juli
	Mannan Million

ATTACHMENT A

VENDOR QUESTIONNAIRE	
Company Name:	
Advanced Correctional Healthcare, Inc.	
Contact Person:	
Jessica Young	
Daytime Phone:	Email:
	Jessica.Young@Advancedch.com
309.550.8166	
	OULD BE PROVIDED RELATIVE TO PRIOR
	SERVICE AND QUALITY ASSURANCE
Number of current Correctional health care	ACH currently has 332 health care contracts,
contracts. Of that number, the number of	five of these contracts are for mental health and
individual facilities at which health care	four are city police departments.
services are currently provided and	
number of these that are county/cities facilities	
Number of years of experience in directly	20 years
providing correctional health care	20 years
Average Daily population of the facilities in	The overall average daily population the ACH
which correctional health care has been	currently services is 108 which range from 4
and is currently provided	ADP to 1,200 ADP.
Past experience with and compliance with	ACH currently services 42 counties in the state
Michigan Department of Corrections and	of Michigan and are in compliance with
American Correctional Association	Michigan Department of Corrections and ACA
Standards	Standards as well as NCCHC standards.
Number of National Commission on	ACH currently services four facilities who are
Correctional Health Care accredited	NCCHC accredited, and we are in the process of
correctional systems where contractor	obtaining accreditation for other sites.
directly participated in the accreditation	
process	RESPONSE WITH COMMENTS ONLY AS DEEMED
	ESSARY
Contractor conducts independent peer	Comments: CQI meetings are conducted
reviews on a routine basis and provides	quarterly. Our practitioners are also required to
documentation of same.	do per reviews per standards.
Yes <u>X</u> No	
Contractor has developed, and restling to	Commenter Lindnesten County comments have
Contractor has developed, and routinely	Comments: Livingston County currently has a Policies and Procedures manual that ACH
uses, a detailed Policy and Procedures Manual.	helped to customize.
	neipeu lo customize.
Yes <u>X</u> No	

Contractor has an established Grievance	Comments: ACH recommends a 4-step written
Procedure in place specific to the concerns	procedure that includes involvement from the
of Inmates and Correction Staff.	medical staff and ACH corporate staff. This 4-
	step procedure is in response to an informal
Yes <u>X</u> No	complaint from an inmate that cannot be
	resolved. We will work to resolve the matter in
	a professional and productive manner. The
	medical staff and our corporate team will work
	to find a solution to the problem. ACH agrees to
	respond to complaints and grievances made by
	inmates in the manner established the LCJ.
	Qualified health care professionals and
	responsible practitioner will make themselves
	available to the LCJ staff for all inquiries made in
	response to complaints and grievances, when
	requested.
Contractor has an established Evaluation	Comments: ACH utilizes an ACA Audit Tool and
Program in place that considers	a 60-page NCCHC Survey Questionnaire in
contractual obligations as well as	assisting facilities with their accreditation
customer satisfaction. Contractor agrees	process. These tools ensure that all criteria are
to provide regular reports relative to	
various outlines performance measures	met for the proper accreditation
and participate in regular meetings	
reference those measures	
reference those measures	
Yes <u>X</u> No	
Contractor has written job descriptions for	Comments: LCJ has a copy of all job
all health care staff.	descriptions.
Yes <u>X</u> No	
Contractor to provide a listing of all current	Comments: Please refer to Appendix II.
clients.	
Yes <u>X</u> No	
Contractor's proposal contains specific	Comments: ACH has responded to each
performance commitments and penalties	requirement in this Request for Proposal. ACH
(i.e., staffing, NCCHC accreditation).	has not incurred any penalties.
Yes <u>X</u> No	
Contractor can provide sample reports if	Comments: Sample CQI reports are listed on
requested as part of their responses to this	pages 28 to 34 of our response.
RFP.	
Yes <u>X</u> No	

ACCEPTANCE/ACKNOWLEDGEMENT OF ADDENDUM #1



Livingston County Fiscal Services 304 East Grand River Ave., Suite 204 Howell, MI 48843 517-540-8740

ACCEPTANCE/ACKNOWLEDGEMENT OF ADDENDUM #1

RFP-LC-22-11 Inmate Medical Services

To be signed and returned with proposal submission.



PROPOSAL SUBMISSION CHECKLIST

To enable consistent Proposal evaluation, the following Proposal Contents/Format has been developed.

FAILURE TO SUBMIT THE REQUESTED DOCUMENTS COULD RESULT IN DETERMINING THE SUBMISSION AS NON-RESPONSIVE AND REJECTED.

Complete?	Item Description
Yes	Section 2.1 – Company Profile
Yes	Section 2.2 - References
Yes	Section 2.3 – Certificate of Compliance with Public Act 517 of 2012
Yes	Section 2.4 – Proposal Submission Checklist
Yes	Section 3.7 & 3.8 – Responses and Submissions
Yes	Attachment A – Vendor Questionnaire
Yes	Attachment C - Pricing
Yes	Addendum Signature Page (s) *(If applicable)

Submitted proposal contains all completed forms/certifications as listed above:

Authorized Signature:
Arms
Printed Name of Authorized Representative: Jessica Young
Jessica Young
Title: President & CEO
Date: June 23, 2022

QUALIFICATION OF BIDDERS & RESPONSE REQUIREMENTS To be considered for award of this contract, the Bidder must meet the following qualifications:

EXPERIENCE

The Bidder shall be organized for the purpose of providing healthcare services and must have a minimum of five (5) years of experience with proven effectiveness in correctional (or related institutional) Healthcare Services. Please provide company history.

ACH has been in the business since 2002 doing similar services as requested in this Request for Proposal, we have extensive experience with providing health care service systems. ACH is a premier city, county, and regional jail health care provider in the country; we focus only on city, county, and regional jails and youth transition centers. ACH is a woman owned, and women lead corporation located in Franklin, Tennessee, that currently is responsible for providing the daily care for over 35,000 patients, operating in over 320 adult city, county, regional facilities and 15 youth transition facilities across 19 states.

ACH is big enough to provide the requested services, but small enough to give Livingston County that personal touch that our competitors cannot accomplish. We would like to retain Livingston County to our growing list of clients in Michigan. We are confident that based upon our experience and knowledge, our custom-tailored proposal response will provide many options and enhancements to meet the county's needs in the most appropriate and cost-effective manner.

In addition to the mental and medical expertise at our corporate office, our corporate office leadership team has over one hundred (100) years of combined experience in the correctional field, ranging from a former correctional officer, a former quality assurance manager (over local, state, and federal inmates/detainees), former jail administrators, former jail superintendents, and a former sheriff. They have provided services to correctional facilities ranging in average daily populations from three hundred (300) to twenty-four hundred (2,400). The Program Coordinator over Livingston County is Rachael Wunder who has been working with the LCJ since 2020.

The purpose of ACH is to solve problems for our patients, clients, and staff to make their lives easier. ACH recognizes that this is an incredibly vital decision, which will have a direct consequence on the lives of thousands of patients at the Livingston County Jail. We believe in providing Livingston County with the finest health care services to those entrusted in your and our care. ACH has successfully been doing this every day for nearly two decades. Our long-term client retention is a complement to the proven success of our programs. ACH will help Livingston County meet their responsibilities to provide inmate Health Care Services to the inmate population at the LCJ. This will help to reduce the county's liability. ACH is committed to minimizing risk and deliberate indifference for Livingston County. ACH will demonstrate that we solve critical problems and minimize risk litigation for Livingston County, while providing a fresh look for correctional health care and providing a level of confidence for the Livingston County Jail.

IMPLEMENTATION PLAN

The Bidder shall outline an implementation plan which exhibits its ability to provide a health care system specifically for the Livingston County Jail with the ability of a contract start up on January 1, 2023, at 12:00 AM.

The Livingston County Jail is a current client of ACH so there is no need for an implementation plan. However, in order to be responsive to this requirement, we have included our standard transition plan on pages 79 to 80 of our response.

RECRUITMENT

The Bidder shall illustrate a proven system of recruiting staff and that it has adequate support staff in its central office capable of completely supervising and monitoring its operation at the Livingston County Jail.

After a contract is awarded, ACH begins to recruit, interview, screen, evaluate and develop their staff to meet all conditions and specifications as set out in this solicitation and subsequent contract. ACH's corporate executive team interviews and screens potential candidates to ensure the health care staff is consistently sufficient to meet the required conditions and specifications of this contract. Our commitment to providing higher wages and benefits to our team directly results in creating a stable staffing and retention environment. The ACH medical staff that perform services at LCJ will be properly licensed and certified in the state of Michigan, as required. Our staff undergoes orientation and training on the proper way to act in a correctional facility environment including addressing the policies, procedures, and practices of the on-site health care program. In addition, the orientation will review other facility operations and security consciousness practices in a correctional facility. ACH staff members at the facility are trained in the area of Basic Life Support including, but are not limited to, Cardiopulmonary Resuscitation (CPR), use of Automatic External Defibrillator (AED), Emergency First Aid, and Basic Life Support services. We treat our people well, which is consistently validated through our re-certification each year by Fortune Magazine as a "Great Place to Work" from 2016 to 2022." In addition, ACH has a staffing rate of 98.4% in our 320 plus facilities.

"I appreciate the support and the responsiveness! I've worked for several correctional healthcare companies and have never had such great support." – ACH Nurse Practitioner"

Please refer to our staffing plan on pages 21 to 22.

The ACH staffing matrix is designed to run the program at an efficient level. ACH recognizes that the staffing levels shall be reviewed, explained, and discussed with the Sheriff and the Administration. The final staffing plan will be determined by the LCJ with consultation with ACH.

ACH takes exception to any penalties or liquid damages for shortages on staffing. ACH will agree to credit the County for vacancies. This credit will be the salary and benefits of the vacant position. ACH is proud that we staff our over 320 facilities at 98.4%. However, vacancies do occur, and we strive to fill them as soon as possible with a quality candidate.

If Livingston County becomes dissatisfied with any health care personnel provided by the ACH, in recognition of the sensitive nature of correctional services, ACH will, following written notice from the LCJ of dissatisfaction and the reasons thereof, exercise its best efforts to resolve the problem. If the problem is not resolved satisfactorily to LCJ, ACH will remove the individual about whom the county has expressed dissatisfaction. Should removal of an individual become necessary, ACH will be allowed reasonable time to find an acceptable replacement. If, in the sole judgement of the county, immediate removal of any health care personnel is necessary, those personnel shall be removed and replaced forthwith.

The ACH staffing matrix program was staffed using the average daily population of 269 inmates at the LCJ. If an alternative staffing plan for a different ADP is requested after review, ACH is happy to provide an additional staffing plan to match the facility's current ADP.

FINANCIAL REPORT

The Bidder shall submit a copy of a current financial report of the company. If the company is a subsidiary or a division of a corporation, the relationship of the Bidder shall be clearly delineated in the proposal.

Please see the Chase Bank financial letter on page 81.

QUALIFIED PERSONNEL

The Bidder shall be and/or supply personnel who are experienced and qualified to perform the work required under these bid documents and who possess all licenses and certification(s) as required by the State of Michigan. The bidder shall supply verification of all licenses(s) necessary to perform the duties described in this RFP upon request of the Sheriff or their designee.

ACH agrees to the requirements in this section of the Request for Proposal. The ACH medical staff that perform services at LCJ are properly licensed and certified in the state of Michigan, as required. Our staff undergoes orientation and training on the proper way to act in a correctional facility environment including addressing the policies, procedures, and practices of the on-site health care program. In addition, the orientation will review other facility operations and security consciousness practices in a correctional facility.

KEY PERSONNEL

The Bidder shall include comprehensive resumes for all key personnel proposed for the contract.

Please refer to the Resumes section of our response on pages 82 to 91.

REFERENCES

The Bidder shall submit a list of five (5) references, including name of institution, address, contact person, and telephone number. Please use the format provided in Section 2.2.

Please refer to the References section of our response on pages 48 to 50.

NON-COMPLIANCE VIOLATIONS

The Bidder must provide details of any State or Federal Agency non-compliance or administrative rule violations that have occurred within the last five (5) years. ACH has not been involved with any non-compliance violations with any State or Federal Agency.

OTHER SITE ACCREDITATIONS

NCCHC accreditation for the health care delivery systems at other sites is preferred.

Genesee County Jail, MI; Peoria County, IL; Virginia Beach Sheriff's Office, VA; and Richland County Alvin S. Glenn Detention Center, SC, currently are accredited facilities. We are currently working with Cascade County Jail, MT's accreditation.

INSURANCE REQUIREMENTS

The bidder shall meet ALL insurance requirements in regard to Workers' Compensation Insurance, Professional and Commercial General Liability Insurance and Motor Vehicle Insurance as outlined in this RFP.

ACH has a current Certificate of Insurance with Livingston County. Please refer to page 47 of our response.

SIGNATURE PAGE

The Signature Page within the RFP shall be completely filled out and returned with the proposal submission. A representative of your company who is authorized to commit your company to the requirements of this proposal must sign the Signature Page. See Section 2.1.

ACH has complied with this requirement of the Request for Proposal. Please refer to pages 44 to 45 of our response.

EXCLUSIONS

Include exclusion(s) to this RFP in a separate section of your proposal.

ACH takes exception to any penalties or liquid damages for shortages on staffing. ACH will agree to credit the County for vacancies. This credit will be the salary and benefits of the vacant position. ACH is proud that we staff our over 320 facilities at 98.4%. However, vacancies do occur, and we strive to fill them as soon as possible with a quality candidate.

ACH will replace vendor provided equipment when, in our determination, that the equipment needs to be replaced. ACH has been in the correctional medical field for twenty (20) years and understands that the lifecycle for equipment varies based on use and age. ACH will replace up to \$5,000 per year in medical equipment.

ACH takes a minor exception to the requirement that we will be responsible for the costs of medical supplies.

IN-FACILITY MEDICAL CARE & TREATMENT All on-site care must be in accordance with:

HEALTH SCREENING

MICHIGAN DEPARTMENT OF CORRECTIONS ADMINISTRATIVE RULES FOR JAILS AND LOCKUPS, R 791.731, HEALTH SCREENING, RULE 31.

ACH is currently providing healthcare services to 42 counties in the state of Michigan and are in compliance with the Michigan Department of Corrections Administrative Rules for Jails and Lockups, R 791.731, Health Screening, Rule 31 and the Michigan Department of Corrections Administrative Rules for Jail and Lockups, R 791.732, Health Appraisals, Rule 32.

A receiving screening with health-related questions is performed by custody staff during the booking process or at intake.

- 1. ACH has established a Fit for Confinement policy to guide staff in detecting urgent or emergency health needs.
- 2. Immediate health needs are identified and addressed.
- 3. When detected, potentially infectious detainees are isolated from the general population.
- 4. A receiving screening takes place for all newly booked-in detainees as soon as possible by health care staff.
 - a. Includes detainees received through intra-system transfer.
 - b. Detainees transferred from an intake facility who do not have initial medical, dental, or mental health assessments are screened in the same manner as those newly booked into the facility.
 - c. To facilitate the continuity of care, when a detainee with a chronic illness is received by an intra-system transfer, health records should be received and/or requested from the previous facility.
- 5. If a female reports current opiate use and possible pregnancy, the practitioner is notified so steps to prevent fetal withdrawal of opiates can be initiated when appropriate.
 - a. When possible, a urine pregnancy test is conducted within 24 hours to establish pregnancy.
 - b. Pregnant females receive a urine drug screened to establish opiate use.
 - i. May be ordered by the practitioner or per the facility's SOP.
 - ii. Positive pregnancy results and urine drug screen results are reported to the facility practitioner who provides an individualized plan of care.
- 6. Using a form that has been approved by the Responsible Health Authority, custody staff asks the newly booked detainee questions about basic health-related concerns. The form used includes the following inquiries:
 - a. Current and past illnesses, health conditions, and special health requirements (e.g., dietary needs);
 - b. Past serious infectious disease;
 - c. Recent communicable illness symptoms (e.g., chronic cough, coughing up blood, lethargy, weakness, weight loss, loss of appetite, fever, night sweats);
 - d. Past or current mental illness, including hospitalizations;
 - e. History of or current suicidal ideation;
 - f. Dental problems;
 - g. Allergies;

- h. Legal and illegal drug use (including type, amount, and time of last use);
- i. Drug withdrawal symptoms;
- j. Current or recent pregnancy; and
- k. Other health problems as designated by the facility practitioner.
- 7. Reception personnel also record their observation of unusual presentation which could include:
 - a. Appearance (e.g., sweating, tremors, anxious, disheveled);
 - b. Behavior (e.g., disorderly, appropriate, insensible);
 - c. State of consciousness (e.g., alert, responsive, lethargic);
 - d. Ease of movement (e.g., body deformities, gait);
 - e. Breathing (e.g., persistent cough, hyperventilation); and
 - f. Skin (including lesions, jaundice, rashes, infestations, bruises, scars, tattoos, and needle marks or other indications of drug abuse).
- 8. The disposition of housing for the detainee is indicated on the receiving screening form.
- 9. Receiving screening forms are dated and timed upon completion.
 - a. Forms are signed by manual or electronic signature that includes the title and name of the person completing the form.
- 10. During the receiving screening, the prescribed medications and schedule followed prior to book-in are reviewed.
 - a. Health care staff completes a Medication Verification Form and notifies the facility practitioner. The facility practitioner will provide orders and a schedule for administration of the appropriate medications/treatments.
- 11. The responsible practitioner approves a program used to train correctional personnel in how to conduct the receiving screening; early recognition of medical and mental health conditions requiring clinical attention; and how to contact the facility practitioner to determine appropriate disposition of the patient.
 - a. Medical clearance for admission may be granted or the individual may require transport to an emergency facility for clearance.
 - i. When a detainee presents with symptoms obvious to a lay person as a medical emergency, custody staff should send the detainee to an emergency medical facility. Custody staff should notify the facility practitioner as soon as possible after the emergency.
- 12. In the event a detainee presents with symptoms of an obvious or serious and immediate health condition, he or she may be deemed as not Fit for Confinement. Health care staff regularly reviews the

receiving screenings to monitor the safety and effectiveness of the officer-conducted health screenings.

HEALTH APPRAISALS

MICHIGAN DEPARTMENT OF CORRECTIONS ADMINISTRATIVE RULES FOR JAIL AND LOCKUPS, R 791.732, HEALTH APPRAISALS, RULE 32.

The extent of the health appraisal, including physical examination, will include at minimum:

- Review of intake screening form.
- Collection of additional data regarding medical, dental, psychiatric, and immunization histories.
- Appropriate laboratory and diagnostic testing, if needed.
- Recording vital signs (height, weight, pulse, blood pressure, temperature).
- Physical examination with comments about mental and dental status.
- Gynecological assessment and pregnancy testing for female inmates, if needed.
- Review of physical examination and test results by a practitioner for problem identification.
- Initiation of therapy when appropriate.
- Dental triage screening.
- Other tests and examinations as appropriate.

Any results from the history and physical of the patient that indicate the need for further care will be reviewed by a practitioner for appropriate disposition.

ELECTRONIC MEDICAL RECORDS

a. The Jail utilizes Electronic Medical Records (EMRA), to maintain all inmate medical records.

Jails and Detention Centers need a special kind of Electronic Medical Record (EMR). Systems built for traditional health care just do not function the way correctional facilities need them to. Unable to find a great solution, ACH created one. DetainEMR is our proprietary EMR through our sister company, Advanced Inmate Medical Management (AIMM), LLC. It functions just like the Livingston County Jail needs it to do, without the extra frills.

While an Electronic Health Record (EHR) is a more comprehensive report of the patient's overall health, an EMR is a narrower view of a patient's medical history, mainly used by providers for diagnosis and treatment. DetainEMR generates a prescription file that can be electronically faxed to the pharmacy, making medication ordering easy. The system does not currently have an inventory management system; it does, however, have electronic Medication Administration Records (MARs). DetainEMR can provide reports of patients on medications, as well as which patients take health medications.

SAMPLE MEDICAL RECORD

 Bidder shall submit one sample medical record containing all chart forms with their proposals.
 ACH has included a sample medical record on pages 92 to 93 of our response.

MEDICAL RECORDS

c. All medical records shall be accurate, comprehensive, legible, up-todate, and maintained for each inmate under its care. Medical records are confidential. Awarded Vendor shall ensure specific compliance with standards regarding confidentiality, informed consent, and access/disclosure.

ACH agrees to the service listed in this section of the Request for Proposal. All inmates will have a medical record which will be kept up to date. The record shall accompany the inmates at health encounters and will be forwarded to the appropriate facility in the event of transfer upon request of the County. Access to medical/dental records will always be controlled by healthcare personnel and all rights concerning the confidentiality of the medical records will be followed. All transcribing and filing of information in the medical/dental record will be done by professional nurses or trained medical records clerk. The medical records always will remain the property of the County.

FILING OF OUTSIDE CONSULTS

d. Procedures shall be established for the receipt and filing of all outside consults, emergency room visits, and inpatient hospitalizations. The awarded Vendor shall comply with the State's statute regarding retention of health records and HIPAA requirements. All medical records are the property of Livingston County.

ACH agrees to the requirements in this section of the Request for Proposal.

MANAGEMENT INFORMATION SYSTEM

e. Management Information System - The method to be used in implementing a system for collecting and analyzing the trends in the utilization of health care services. Providers shall provide a copy of the format to be utilized for reporting data. The format utilized must be acceptable to the Livingston County Sheriff's Office and the Livingston County Board of Commissioners.

ACH agrees to the requirements in this section of the Request for Proposal. Please refer to our sample reports on pages 28 to 34 of our response.

STAFFING/SUBCONTRACTING

- f. Staffing/Subcontracting –If there are any subcontracted positions the following information must be provided:
 - 1. The position, i.e., Dentist, Doctor, etc.
 - 2. Work hours, i.e., Designated work hours per day / contract hours per week
 - 3. Staffing pattern, i.e., and designated hours for each position

ACH agrees to the Practitioner requirements in this section of the Request for Proposal. However, ACH is aware that finding a dentist has been extremely difficult and we have been working on this issue since January. We have contracted with US Dental Solutions who has setup the equipment and is in the process of recruiting a dentist. ACH will not include this service in our pricing proposal but will offer this as a pass-through service with no mark up on the dental service.

 The Contractor shall not subcontract or assign services after award of a contract without the written approval of Livingston County. In addition, the awarded Contractor will not hire any County employee for any of the required services without the County's written approval.

ACH takes an exception to this section of the Request for Proposal. ACH will hire a contractor through US Dental Solutions once the contract is awarded. The dental part of the services requested in this section will be subcontracted out to US Dental Solutions. ACH will, however, negotiate this with the County and seek written approval before the services start.

PERSONNEL MANAGEMENT

- g. Personnel Management
 - 1. Provisions for LCSO participation in medical staff hiring.

- 2. LCSO requires staffing credentials, job descriptions and personnel files (under appropriate circumstances related to issues of safety, security and MDOC Rules).
- 3. Provide information concerning the following personnel matters:
 - Recruitment practice
 - Equal employment opportunities (EEO)
 - Licensee/certification requirements
 - Staff training and personnel development
 - Orientation of new personnel
 - Employee assistance program
 - Continuing education program
 - In-service training
 - Performance reviews
 - Employee Leave Holidays, Vacation, Sick or Personal Time Off, Military, FMLA

ACH agrees to the requirements in this section of the Request for Proposal.

MANAGEMENT REPORTS

h. Management Reports: Including monthly service reports and cost reports related to hospitalizations, psychotropic medications, relevant discounting, and cost savings.

In order to avoid redundancy, please refer to our sample reports on pages 28 to 34 of our response.

MEDICATION UTILIZATION MANAGEMENT

i. Medication Utilization Management: In the proposal, the Bidder shall outline the management of dispensing medication to contain the expense for all medication for both prescription and over the counter medications. Please provide a list of medications and the cost for each medication, both prescription and over the counter medication. ACH utilizes a cost-effective, correctional-sound pharmacy for inmate medications that are provided through a correctional pharmaceutical vendor. A backup community pharmacy system is also available as needed. Stock legend medication is available onsite for urgent medication needs. ACH does not use a formulary because of the risk of having to provide a medication that may work for eighty percent of the inmate population, may not work for the other twenty percent. A good example is a formulary for hypertension (High Blood Pressure). If the formulary said to prescribe lisinopril, but the person has kidney failure, this could lead to further damage to the kidneys. With the medical history of the patient, our

practitioners might try a different medication for hypertension such as hydrochlorothiazide or acebutolol. However, if an expensive prescription is required, we will contact the Livingston County Jail Administration so that appropriate measures may be taken. ACH practitioners have the freedom to prescribe medications they believe are in the best interest of their patients without a formulary. ACH believes this is one of many reasons that ACH saves lives of those entrusted into our care compared to our competitors. Please see our response on pages 100 to 103 for more information. However, if an expensive prescription is required, we will contact the Livingston County Jail's Administration so that appropriate measures may be made.

Purchase of controlled substances, legend medications and Over the Counter (OTC) medications will be in accordance with ACH's contracted pharmacy vendor. In the event a drug is required for immediate use and cannot wait the normal delivery time from ACH's contracted pharmacy, we will contact ACH's contracting pharmacy to assist in obtaining the drug from an emergency back-up (local) pharmacy. All controlled substances, syringes, needles, and surgical instruments will be stored in accordance with regulations and acceptable standards.

With the volatility of the medical and pharmaceutical industry, these numbers can double or even sometimes triple depending on the circumstances. A good example was the cost of an Epipen twin pack. In 2014, the price was approximately \$375 per Epipen twin pack. In 2017 that price had went up to \$750 per EpiPen twin pack. That represents a 100% increase in price in 3 years.

Because of our strong partnership with national pharmaceutical companies, we are able to pass those savings to the county. For example, our purchasing power currently allows us to save our facilities an average of 56% on insulin.

REPORTING

- j. Reporting: The following will be included as part of the contractual requirements. Include any additional reporting feature your company offers.
 - 1. The Vendor shall report to the Livingston County Sheriff's Office and will cooperate and confer as necessary to ensure satisfactory work progress.

ACH agrees to the requirement in this section of the Request for Proposal.

- 2. All reports, estimates, memoranda, and documents submitted by the Vendor must be dated and bear the Vendor's name. ACH agrees to the requirement in this section of the Request for Proposal.
- 3. All reports made in connection with these services are subject to review and final approval by the Sheriff's Office. ACH agrees to the requirement in this section of the Request for Proposal.
- 4. The County may review and inspect the Vendor's activities during the term of the Contract. ACH agrees to the requirement in this section of the Request for Proposal.
- When applicable, the Vendor will submit a final, written report to the Sheriff's Office. ACH agrees to the requirement in this section of the Request for Proposal.
- 6. The County may review any of the Vendor's internal records, reports, or insurance policies pertaining to services provided under the Contract or costs billed to the County within ten (10) business days from the request.

ACH agrees to the requirement in this section of the Request for Proposal.

k. Awarded vendor is encouraged to participate in joint meetings and possible collaboration /cooperation with support agencies and services such as Community Mental Health, Community Public Health, and Community Corrections.

ACH believes that connections are foundational to collaboration, so we practice working together and breaking down those barriers that prevent organizations from working together. ACH will collaborate with the jail and medical staff at the facility to make sure that the inmates are receiving the proper treatment.

I. Continuous Quality Improvement Committee - The proposal shall indicate the method to be used in instituting and maintaining a Continuous Quality Improvement (CQI) Committee. The committee

shall be responsible for developing, recommending, and implementing all policies and procedures necessary for the operation of the health program at the Livingston County Jail. The proposal shall identify the recommended committee members and how often the committee will meet. The County has final approval of the committee membership.

ACH conducts a comprehensive quality improvement program onsite to evaluate and review the quality, timeliness and appropriateness of the care provided to incarcerated patients. ACH prefers that the meetings are done every four months to allow enough data to be collected but will conduct them as often as the Sheriff or the Administration would prefer. CQI meetings encourage ongoing data collection of the quantity and types of medical conditions and chronic illnesses we expect to see in correctional facilities. The CQI meetings also review significant issues, changes and provide feedback to the health care program. CQI reports may include suggestions for corrective action plans, preventative, or remedial actions based on analyzing the reports' data.

"They províde a servíce to the facílíty that I do not have to worry about." Kansas Client, 2020



Please see the sample CQI Reports below:

REQUEST FOR PROPOSALS RFP-LC-22-11 INMATE MEDICAL SERVICES

County Sheriff's Department



ACH Activity Comments

01-22-2021 CCC - seizures. CCC - HTN.

County Sheriff's Department





Nursing Comments

02-15-2021 2 medical emergencies call to 2 different inmates' cells for chest pain & suspected high BP.

02-27-2021 - 2 more withdrawing from opiates.

03-16-2021 - annual med hx (365+ days).



Nursing Comments

02-15-2021 2 medical emergencies call to 2 different inmates' cells for chest pain & suspected high BP.

02-27-2021 - 2 more withdrawing from opiates.

03-16-2021 - annual med hx (365+ days).

County Sheriff's Department

	Medication											
Year 2021	January Fe	February	March	April	May	June	July	August	September	October	Total	
Total Number of Medication Verifications Completed	4	4	6								14	
% of Patients on Medication	1%	1%	28%								10%	
% of Patients on	0%	0%	14%								5%	
Medication Errors	0	0	0								0	
2020												
Total Number of Medication Verifications Completed	0	0	0	0	0	0	0	0	0	0	0	
% of Patients on Medication	18%	20%	19%	20%	20%	23%	25%	31%	17%	19%	21%	
% of Patients on	9%	9%	9%	10%	11%	11%	12%	16%	11%	10%	11%	
Medication Errors	0	0	1	0	0	0	0	0	1	0	2	



Medication Comments

01-28-2021- Inmate from prison with meds. 01-05-2021- IDDM brought in insulin pens. 02-24-2021 - Med Error : failure to sign MAR on med given.



Radiology Comments

01-28-2021 - 1 abd u/s Mobilex & NBSP. 1-22-21 - X-ray of knee, lumbar spin. 01-12-2021 - foot x-ray, paranasal x-ray.

02-27-2021 femur x-ray 03-08-2021 - Mobilex - ankle x-ray

County Sheriff's Department



Nutritional Services Comments

Respiratory Therapy Comments


County Sheriff's Department

Year	January	February	March	April	May	June	July	August	September	October	Tota
021											
Asthma	9	3	7								19
Diabetes	8	0	12								20
Hyperlipdemia	5	0	6								11
Hypertension	26	2	25								53
HIV	3	0	1								4
Mood Disorders and Psychotropic Disorders	21	4	31								56
Health Department Reportable	0	0	0								0
тв	2	0	0								2
020											
Asthma	6	4	3	3	4	3	6	4	0	6	39
Diabetes	6	6	5	3	5	7	7	6	0	11	56
Hyperlipdemia	0	2	3	0	3	3	3	3	0	9	26
Hypertension	10	9	10	14	13	12	12	15	0	12	107
HIV	0	0	0	1	0	0	1	4	0	18	24
Mood Disorders and Psychotropic Disorders	25	20	21	22	20	26	30	35	0	31	230
Health Department Reportable	0	0	0	0	0	0	0	0	0	0	0
тв	0	0	0	0	0	0	0	0	0	0	0

Off-Site Referrals To Specialist Comments

OI-28-2021 - U/S bnladder HRH. 01-25-2021 - ortho appointment & NBSP. 01-22-2021 - F/U w/doctor for trach fitting & NBSP, appt. w/internal medicine for eval. 01-21-202 - inmate to ortho. Inmate to ortho. 01-15-2021 - ENT - B ear infection w/o resolve. 01-14-2021 dermatologist.

02-26-2021 - eye clinic 03-11-2021 - removal of object from ears.



Nurse 14 Day Health Appraisal by Month and Year









MYTHOLOGY OF PRICING

- m. Pricing: Identify the pricing and mythology for each of the services offered, i.e., Nursing, Dental, etc. with any additional cost identified.
 - Identify the total annual cost for all contract services and supplies: Payable monthly for actual expenses and/or twelve (12) equal payments as agreed. Please refer to our Pricing Proposal on pages 5 to 6.
 - Identify and breakout the amount allocated for each service and/or supplies as necessary to full fill the contract requirements.
 Please refer to our Pricing Proposal on pages 5 to 6.
 - 3. All MEDICAL SUPPLIES WITH UNIT COST UNDER \$100 SHOULD BE COVERED BY VENDOR. ACH takes a minor exception to this requirement. The County will be responsible for costs of medical supplies.
 - 4. Any and all medical costs that have neither been previously discussed or, implied shall be covered in the annual contracted cost.

Please refer to our Pricing Proposal on pages 5 to 6.

 All claims must be received by February 28th of each year for services provided in the previous fiscal year.
 ACH agrees to the requirement in this section of the Request for Proposal.

QUALITY ASSURANCE

n. Quality Assurance - Specific guidelines for a Quality Assurance Program (QAP). The Program Administrator will establish a program for assuring that quality health care services are provided to the inmates. The QAP will evaluate the health care provided to inmates both on-site and off-site for quality, appropriateness, and continuity of care.

ACH agrees to the requirement in this section of the Request for Proposal.

ACH conducts a comprehensive quality improvement program onsite to evaluate and review the quality, timeliness and appropriateness of the care provided to incarcerated patients. ACH prefers that the meetings are done every four months to allow enough data to be collected but will conduct them as often as the Sheriff or the Administration would prefer. CQI meetings encourage ongoing data collection of the quantity and types of medical conditions and chronic illnesses we expect to see in correctional facilities. The CQI meetings also review significant issues, changes and provide feedback to the health care program. CQI reports may include suggestions for corrective action plans, preventative, or remedial actions based on analyzing the reports' data.

"They províde a servíce to the facílity that I do not have to worry about." Kansas Client, 2020

EVALUATION PLAN WITH ACA AND NCCHC

Evaluation - Plan which considers service provision, cost containment, customer satisfaction, and concurrence with American Correctional Association Standards, the National Commission on Correctional Health Care, and the Michigan Department of Corrections Administrative Rules for Jails and Lock-Ups.
 ACH utilizes an ACA Audit Tool and a 60-page NCCHC Survey Questionnaire in assisting facilities with their accreditation process. These tools ensure that all criteria are met for the proper accreditation.

OFFICE EQUIPMENT NEEDS

p. Office Equipment Needs - The vendor shall identify what equipment will be necessary to support the functions and services necessary to fulfill the contract terms.

ACH will work with the County to ensure adequate equipment is available. ACH will replace vendor provided equipment when, in our determination, that the equipment needs to be replaced. ACH has been in the correctional medical field for twenty (20) years and understands that the lifecycle for equipment varies based on use and age. ACH will replace up to \$5,000 per year in medical equipment.

GRIEVANCE PROCEDURES

q. Grievance Procedures - The Vendor shall provide details regarding the grievance procedures as necessary to fulfill the contract terms. ACH recommends a 4-step written procedure that includes involvement from the medical staff and ACH corporate staff. This 4step procedure is in response to an informal complaint from an inmate that cannot be resolved. We will work to resolve the matter in a professional and productive manner. The medical staff and our corporate team will work to find a solution to the problem. ACH agrees to respond to complaints and grievances made by inmates in the manner established by the LCJ. Qualified health care professionals and responsible practitioner will make themselves available to the LCJ staff for all inquiries made in response to complaints and grievances, when requested.

TRANSITION PLAN

SAMPLE TRANSITION PLAN

Jail: Livingston CountyState: MID-MO: Verda StutzmanRNM:ACH Claims processor:Practitioners visit frequency:

ADP: 269 Bid or RFP? RFP PC: Rachael Wunder Contract award amount: Total QMHP hrs./days/wk.:

Total nursing hrs./days/wk. (RN, LPN, Other):

Orientation date(s)/time(s): @12:01a.m. Start date: 01-01-2023

\checkmark	Timeline	Assigned	Task
	8 - 12 weeks ahead	D-MO	Provide information to recruiting about Advanced Correctional Healthcare (ACH) staffing hiring, background checks, on-boarding, and jail training.
	8 - 12 weeks ahead	PC	Email President, VPs, Directors, and attorney of verbal award.
	8 - 12 weeks ahead	D-MO	Contact Sheriff Michael Murphy and Jail Administrator Tarnesia Pringle, and the LCJ's team for introductions and a brief process overview. Discuss possible start and orientation times/dates. Encourage for all officers to attend orientation and offer flexibility for ACH training staff. Schedule a 2 nd , one-hour phone call to discuss in more detail.
	7-11 weeks ahead 2 nd call	D-MO	Schedule an on-site, one-hour meeting with Sheriff Michael Murphy Jail Administrator Tarnesia Pringle, and the LCJ team including highest ranking authority – meeting. Needs to occur <u>before</u> the first orientation class. Date/time:
	7-11 weeks ahead 2 nd call	D-MO	Discuss interview/application process. If retaining staff, request all attend the orientation training (clocked out from existing company and clocked in on "ACH time").
	7-11 weeks ahead 2 nd call	D-MO	Set up officer training (encourage all officers and nurses attend).

6-10 weeks ahead 2 nd call	D-MO	Discuss status of current medical policies and determine what will be used day of startup and until updates are made.
6-10 weeks ahead 2 nd call	D-MO	Discuss current Continuous Quality Improvement (CQI) process. Most recent CQI date:
5-9 weeks ahead 2 nd call	D-MO	Discuss preferred frequency of CQI meetings. Check all applicable standards for required CQI timeframes.
4-7 weeks ahead 2 nd call	D-MO	Confirm chosen vendors (see below) and notifies AA-CI. Address for deliveries – attention to who?
3-6 weeks ahead Site visit	RNM	Review MARs to capture patterns/trends.
2-5 weeks ahead Site visit	RNM	Inquire about current CLIA Waiver – obtain expiration date – or - discuss purpose and provide website info to apply.
1-4 weeks ahead Site visit	RNM	Inquire about site-specific DEA Number – obtain expiration date – or – discuss purpose and assist with application.
1-3 weeks ahead Site Visit	RNM	Review first 15 policies.
1-2 weeks ahead	AA-CI	Prepare <i>Start-Up</i> box and contact D- MO to confirm <i>Start-Up</i> box delivery arrangements.
By 12a.m. day of July 1, 2022	RNM	Contact practitioner to review medication orders.
By 12a.m. day of July 1, 2022	RNM	Use MAR to create Chronic Clinic list(s).
By 12a.m. day of July 1, 2022	RNM	Set up date to review all medical policies with administration.

CURRENT FINANCIAL REPORT

CHASE 🗘

April 13, 2020

Advanced Correctional Healthcare, Inc. 3922 W. Baring Trace Peoria, IL 61615

RE: Bank Reference Letter

To Whom It May Concern,

At the request of our client, Advanced Correctional Healthcare, Inc., please be advised of the following information. We currently have one demand deposit account with Advanced Correctional Healthcare, Inc. opened September 15, 2014 with historical and 12-month average balance in the low to mid seven figures.

We provide Advanced Correctional Healthcare, Inc. with a line of credit in the amount of \$2, 500,000. At the present time, there is a zero balance outstanding. This line will mature on January 10, 2022 and is secured by a first position security interest in the assets of the entity.

Advanced Correctional Healthcare, Inc. has maintained a satisfactory relationship with out Bank for 12 years.

If I can be of further assistance in this matter, please do not hesitate to contact me.

Bank: JPMorgan Chase Bank, N.A.

Bank Representative:

w

Joseph A Wortley Business Relationship Manager/ VP

RESUMES

JESSICA K. YOUNG, ESQ., CCHP-A

Jessica Young, Esq., CCHP, is a strategic legal professional with over 15 years' experience in correctional health care and employment law for the largest jail health care provider in the nation. She combines deep industry knowledge with training initiative development and lecturing, striving to change the negative media portrayal of the correctional health care industry.

Attorney Young is a nationally recognized lecturer on correctional health care topics, lecturing at the National Commission on Correctional Health Care (NCCHC) conferences as well as new sheriff schools and state jail summits in Alabama, Illinois, Indiana, Kansas, Missouri, Ohio, Oklahoma, and Wisconsin.

A graduate of Penn State and Duquesne Law, Attorney Young studied abroad in Beijing, China. She was recognized as a 2021 Super Lawyers Rising Star honoree, awarded Corporate Counsel's Women, Influence, & Power Award for Innovative Leadership in 2020, and honored with the 2020 Creve Coeur Club's Nova Award which recognizes an emerging leader in community service. Attorney Young was also named as one of Peoria Chamber of Commerce & WEEK TV's 25 Women in Leadership in 2019; and named as one of iBi Magazine's 40 Leaders Under 40 in 2017.

She supports the Monica Young Memorial Scholarship which honors her late mother-in-law's life by helping learning disabled students advance once they leave high school. Attorney Young also supports the following nonprofit organizations: Concerns of Police Survivors, Disabled American Veterans, and Mission of Mercy Pittsburgh (a free dental clinic).

EDUCATION

- Law school, Juris Doctorate, Law, Duquesne Law, 2011 Pittsburgh, PA
- Study Abroad, China University of Political Science & Law, 2008 Beijing, China
- College, Bachelor of Arts, Political Science, Penn State, 2006 University Park, PA

EXPERIENCE

- 2021 to Present: President & Chief Executive Officer, Advanced Correctional Healthcare, Inc.
 - Nashville, TN and Peoria, IL
- 2018 to Present: President, Advanced Correctional Healthcare, Inc. Peoria, IL
- 2013-2018: Senior Counsel, Advanced Correctional Healthcare, Inc. Peoria, IL

- 2011-2013: Corporate Attorney, Advanced Correctional Healthcare, Inc. Peoria, IL
- 2005-2011: Intern, Advanced Correctional Healthcare, Inc. Peoria, IL

LICENSURE & CERTIFICATIONS

- 2020-Present: In-house Counsel, State of Tennessee #038196
- 2011-Present: Attorney, State of Illinois #6307374
- 2016-Present: Certified Correctional Health Professional (CCHP)
- Notary Public, State of Illinois
- CPR

COMMUNITY AWARDS

- 2021: Super Lawyers: Illinois Rising Stars honoree. No more than 2.5% of the state's attorneys get selected to Rising Stars each year.
- 2020: Women, Influence & Power in Law Awards honoree by Corporate Counsel in the Leadership Awards: Innovative Leadership category
- 2020: Creve Coeur Club's Nova Award. This award recognizes an emerging leader in community service. Recipients have demonstrated characteristics that suggest they'd continue to lead the way to improve the Peoria area and our community: vision, endurance, dedication, responsibility with regard to family, work, community, charity, and leadership.
- 2019: Better Business Bureau Torch Award for Ethics
- 2019: Peoria Area Chamber of Commerce & WEEK 25's 25 Women in Leadership
- 2017: iBi Magazine's 40 Leaders Under 40

COMPANY AWARDS

- PIG (Particularly Important Goal) Award 12/2020 (for designing and executing a program which saved the company over \$400,000 in its first year)
- Leadership 12/15/16, 8/30/18, 11/14/19, 2/18/19, 2/26/20
- Commitment 10/16/19, 11/21/19
- Empathy 11/8/19
- Initiative 3/4/19 ("mini pig" award for saving the company money)
- Dependability 6/16/14, 2/11/19
- Problem Solving 3/24/16, 1/18/19
- PIC (Professionalism-Problem Solving-Integrity-Commitment) Award 12/2018(highest award in the company; voted on by peers)
- Strategic Planning 11/15/18
- Collaboration 10/16/18
- Interpersonal Relations 5/31/18
- Responsiveness 12/6/14, 8/4/17
- Job Skills 3/17/17

- Composure 12/6/14, 12/5/15, 12/15/16 (voted the most "composed" person in the company)
- Flexibility 8/19/16
- Diligence 2/9/16
- Professionalism 12/6/14
- Ownership 12/7/13

BOARDS & ORGANIZATIONS

- 2020 to Present: Republican National Lawyers Association
- 2020 to Present: Treasurer, Springdale Cemetery Management Authority (SCMA) Board, Springdale Cemetery & Mausoleum (a National Historic Place) – Peoria, IL
- 2020 to 2021: Trustee, KDB Women's Club Foundation Peoria, IL
- 2019 to Present: Member, Board of Directors, Springdale Historic Preservation Foundation (SHPF), Springdale Cemetery & Mausoleum (a National Historic Place) – Peoria, IL
- 2019 to Present: SHPF Representative, Springdale Cemetery Management Authority (SCMA)Board, Springdale Cemetery & Mausoleum (a National Historic Place) – Peoria, IL
- 2018 to Present: Member, Young Professionals Committee, National Commission onCorrectional Health Care (NCCHC)

TRAINING & LECTURING

- Missouri Jail Summit, May 2016, March 2021
- Kansas Jail Summit, May 2014, March 2020, March 2021
- Indiana Jail Summit, April 2016, 2017, 2018, March 2021
- Tennessee Jail Summit, March 2021
- Kansas New Sheriffs School, March 2021
- Missouri Sheriffs Association's Jail Medical Seminar, March 2013, October 2020
- NCCHC, April 2016, October 2014, 2015, 2016, 2018, 2019
- Illinois Jail Summit, September 2012, 2014, 2016, 2017, 2018
- Wisconsin Jail Summit, July 2016, 2018
- Defense Research Institute (DRI) panel counsel meeting, March 2014, 2015, 2016, 2017, 2019
- Ohio Jail Advisory Board's Jail Administrators Conference, October 2016
- Alabama Jail Association, March 2014
- Missouri Association of Counties Annual Conference, October 2013
- Oklahoma Sheriffs Association's Jail Medical Seminar, August 2013
- Missouri New Sheriffs School, December 2012

NONPROFITS SUPPORTED

• COPS (Concerns of Police Survivors); Camdenton, MO. To remember their sacrifices, honor their surviving families, and rebuild shattered lives.

- Disabled American Veterans; Cold Spring, KY. To empower veterans to lead high-quality lives with respect and dignity.
- Mission of Mercy; Pittsburgh, PA. Free 2-day dental clinic which utilizes a dedicated team of both clinical and non-clinical volunteers to provide free dental care to those whoneed and deserve it most.
- Monica Young Memorial Scholarship; Pine Twp., PA. For students with learning disabilities who have an interest in furthering their education through a trade, technicalor vocational school, university or college.

Jillian Bresnahan

Versatile, results-oriented Operations Leader & Project Manager with 10+ years of experience in leadership and operations roles within the healthcare industry. Advanced experience in leading daily client service operations along with steadfast listening skills which provide a valuable asset/tool to clients and ensures high productivity levels. Equipped with a significant level of communication and interpersonal abilities in addition to a strong background in effectively fostering positive relationships with others.

EXPERIENCE

- November 2020 Present: Vice President, Medical Operations, Advanced Correctional Healthcare, Inc. – Franklin, TN
- August 2016 November 2020: Director, Network Engagement, United Healthcare – Duluth, MN
- January 2012 Present: Emergency Medicine Team Lead, Physician Assistant, Essential Health Duluth, MN

EDUCATION

- College, Associate of Arts, Liberal Arts, Mesabi Community College Virginia, MN
- College, Associate of Applied Science, Respiratory Therapy Management, Mesabi Community College – Virginia, MN
- College, Bachelor of Science, Respiratory Therapy Management, University of Missouri – Columbia, MO
- College, BA, Psychology with certification in Criminal Justice, University of Wisconsin – Madison, WI
- College, Master of Science, Physician Assistant Studies, University of North Dakota Grand Forks, ND
- College, DBA, Business Administration with a Healthcare Specialty, Northcentral University – Prescott Valley, AZ

COMMUNITY INVOLVEMENT

- Vice President, Board of Directors, St. Ann's Residence, 2018-PRESENT
- Physician Assistance Program Board Member, College St. Scholastica, 2016-PRESENT
- Professor of Gerontology, The College of St. Scholastica, 2016-2021
- Culture Ambassador, United Healthcare, 2019-2020
- Innovation Ambassador, United Healthcare, 2019-2020

- Leadership Duluth, Duluth City of Commerce, 2020-2020
- Advanced Correctional Healthcare Leadership Coaching Program, 2020-PRESENT
- American Society of Addiction Medicine Member, ASAM, 2020-PRESENT
- National Commission of Correctional Healthcare Member, NCCHC, 2020-PRESENT
- American College of Healthcare Executives Member, FACHE, 2021-PRESENT

Melissa S. Caldwell, PHD, CCHP-MH President of Freedom Behavioral Health, Inc. Clinical-Forensic Psychologist

Melissa S. Caldwell, Ph.D., CCHP-MH holds a doctorate in Clinical/Community Psychology. Dr. Caldwell is also a Certified Correctional Healthcare Professional (CCHP) with mental health specialty. The CCHP-MH certification recognizes professionalism and excellence among individuals employed in correctional healthcare. She has nearly 30 years of experience working with correctional and forensic populations – as a researcher and a practitioner in state psychiatric and correctional facilities, as well as for Sheriff's Departments in detention facilities. She serves on several committees whose mission is to improve the quality of behavioral health care (mental health, addictions) in correctional and forensic settings and for those professionals that serve in those capacities. She is frequently requested as a speaker on the state and national level on issues of behavioral health in law enforcement settings.

EXPERIENCE

- January 2021: President of Behavioral Health Services, Freedom Behavioral Health, Inc. Franklin, TN
- January 2019 to January 2021: Vice President of Mental Health Services, Advanced Correctional Healthcare, Inc. - Peoria, IL
- August 2008 to December 2018: Director of Mental Health Services, Advanced Correctional Healthcare, Inc. - Peoria, IL
- August 2013 to Present: Expert Witness/Consultant (Topic areas: correctional mental health care, delirium, and constitutional responsibilities of jails, suicide preventative architecture)
- January 2009 to 2013: Forensic Evaluator (US Department of Homeland Security/Immigration & Customs Enforcement)
- November 2005 to April 2013: Psychologist Supervisor, Kenosha County Sheriff's Department - Kenosha, WI
- August 2003 to 2008: Licensed Psychologist, Wisconsin Department of Corrections - Sturtevant, WI
- Member of the DOC 350 Workgroup (Contribution: Qualified Mental Health Professional: required credentials)

EDUCATION

 Graduate School, PhD, Clinical/Community Psychology with minors in law and human development, 2003: University of Illinois - Champaign-Urbana, IL

- Post-Doctoral Internship, 2003-2004: Ethan Allen School, Wisconsin Department of Corrections Juvenile Division, Wales, WI
- Pre-Doctoral Internship, 2001-2003: Court Appointed Special Advocate-University of Illinois-Champaign-Urbana, IL
- Graduate School, MA, Clinical/Community Psychology, 2001: University of Illinois - Champaign-Urbana, IL
- College, BA, Psychology with certification in Criminal Justice, 1998: University of Wisconsin - Madison, WI

PSYCHOLOGIST LICENSURE

- State of Illinois
- State of Indiana
- State of Iowa
- State of Michigan
- State of Minnesota
- State of Wisconsin

VERDA J. STUTZMAN Director of Medical Operations

Experience	Advanced correctional healthcare Franklin, TN
	DEC 2021- present Director of medical operations (DMO) Northeast Division Responsible to manage 5 Regional Nurse Managers. Responsible for the budgeting of 75+ jails in MI, IN, & OH. Creating staffing plans, communicating with multiple organizations to partner with the jails.
	JULY 2018 – Nov 2021 REGIONAL NURSE MANAGER Responsible for payroll, hiring, terminating, training, and assisting nurses and practitioners in county jails across 5 states. Communicating with jail administrations and completing CQI reports, statistical data keeping, and budget monitoring.
	Daviess Community Hospital Washington, In
	August 8, 2016 – July 15, 2018 Registered Nurse Responsible for patient care, medication passes, communication with patient, families, and coworkers. ST. MARY'S HOSPITAL EVANSVILLE, IN JANUARY 8, 2015 – AUGUST 8, 2016 REGISTERED NURSE Responsible for patient care, implementation of physician prescribed orders, communication with patient, family, and coworkers.
Education	Ivy Tech Community College, Evansville, In Associates degree in nursing January 2012- December 2014 INDIANA BUSINESS COLLEGE, VINCENNES, IN
	MEDICAL CODING DEGREE June 1995-June 1996

Communication	I am able to communicate well in high stress environments and proficient in multitasking.
Leadership	Hazmat certified, charge nurse, preceptor for new employees.

SAMPLE MEDICAL RECORD

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Click here to view task lists for nurses, mental health, and practitioners.	Click here to view a searchable list of detainee charts.	Please visit the link below to request new user, replace a user or remove existing user.	Click here for links to the DetainEMR user manual, quick reference guides, checklists, and more.	If you are interested to learn more about DetainEMR feature please visit our video portal.
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VALUE ADDED SERVICES

In addition to the programs discussed in our Scope of Services, ACH provides the following programs to Livingston County as Value Added Services.



COVID-19 RELIEF

ACH is here to lend a helping hand during these difficult times. ACH provides a specific COVID-19 website (and will for any other future pandemics) (www.advancedch.com/COVID19) to provide current information and recommendations for safety, PPE equipment and the latest CDC updates. While under contract, ACH will help Livingston County with any future medical pandemic by explaining the best practices for that pandemic for the county employees and

those entrusted in their care. This program, as referenced on page 13, resulted in the Ford County Kansas Jail having no positive cases of COVID-19 in almost a year after the pandemic was declared in the United States.

JACKSON COUNTY, MI -- Just weeks after the facility's largest outbreak yet, COVID-19's presence at the Jackson County Jail has drastically diminished. As of Monday, May 24, the jail is reporting five positive cases of COVID-19. "We attribute the turnaround to our medical staff [ACH], who went to full-time status to monitor and help isolate the virus," said Undersheriff Christopher Simpson.²

RUBICONMD

ACH partners with a network of 120 specialists to provide consultation to our site practitioners via a web-based application to increase access to specialty level care. <u>This consultative service has historically led to a</u> <u>reduction in off-site transports.</u> This service helps reduce (but not entirely eliminate) the security concern of the Sheriff and the Administration of off-site transports. This service provides ACH with same day consults which in turn improves quality of care and eliminates unnecessary off-site visits reducing costs.



"ACH services keep inmates and staff in house which keeps security high." Kansas Client, 2020



ADVANCED PURCHASING PROGRAM

Our program enables Livingston County (the whole county) to partner directly with our suppliers and receive preferred <u>discounted pricing</u> on regularly purchased items for all county facilities. Such items might include disposable gloves, garbage bags, paper towels, and batteries, to name few. This program, used to its fullest potential, could save your county thousands of dollars. We have provided a fact sheet that is on the following page about some, but not all, of the items that can

be purchased through our advanced purchasing program.

² <u>https://www.mlive.com/news/jackson/2021/05/covid-19-outbreak-contained-at-jackson-county-jail-officials-say.html</u>



Advanced Purchasing Program with Premier Inc.

What is it?

Premier Inc. is a group purchasing organization (GPO) that helps to eliminate waste in your budget through reduced pricing. Though ACH's partnership with Premiere, we are able to provide YOU with the MOST savings on necessary items for a correctional facility...and beyond.

Who benefits?

YOU. All ACH clients may take advantage of the Advanced Purchasing Program through Premier. Upon your enrollment, this program extends to businesses within your county such as schools, health depts, etc. You will be asked during the start-up process to complete an authorization form that allows us to obtain these benefits on your behalf from Premier.

If at any time you are unsure of your enrollment status in the program or would like to enroll, please contact Karen Peters at (309) 692-8100.

How do I use the program?

Your Regional Nurse Manager or Program Consultant will be able to assist you. They can get you started and look into pricing for you. Once the price is approved for your needed supplies, we will assist with ordering and have it delivered right to your door!

Why should we use Premier instead of shopping around?

Premier offers tiered savings based on the amount that is spent with them. The more the program is used, the higher the discounts on products you need. Many ACH clients use Premier, and this means TOP SAVINGS are available to YOU.

What type of items are available to order through Premier?

Anything! Common categories and items purchased by our clients include:

- Jail Supplies: Paper and plastic products, uniforms, mattress, sheets, and office supplies.
- Jail Equipment: Food and ice systems, sanitation equipment, washers, and dryers.
- Medical Supplies: PPE, clean up kits, smocks, drug tests, de-licer, and cleaning supplies.
- Kitchen: Kitchen wear, aprons, Styrofoam dishes and silverware, and table coverings.
- Personal items: Hygiene items, disposable razors, and toothbrushes.

Reach out and we will do our best to find your requested item at the lowest available price!

If you have any questions, or are interested in becoming a partner with Premier through ACH, please contact Linda Hultquist, Contract Advisor at 866-733-5145 Ext. 8166.

OFFICER WELLNESS



Free for your officers and our health care team through the Critical Incident Employee Rapid Response (CIERR) Program. ACH offers education and peer support during critical incidents or crisis situations. In addition to the CIERR Program, ACH will offer Mental Health First Aid for your officers also as part of our response. Please see the information on the following pages to obtain more information about these programs.



WHAT IS CIERR?

The CIERR program is designed to provide free education and peer support during times of **personal** or **professional** stress, critical incidents, or crisis situations. It is:

- Peer-to-peer support
- Confidential
- · Free to the user

HOW DO I GET HELP?

Notify your supervisor to reach out or send us an email. A CIERR program designee will reach out within 72 hours by telephone, email, or in person, whichever applies to your situation.

CIERR@freedom-bh.com

For more information on the CIERR program, please contact:

Melissa S. Caldwell, PhD, CCHP-MH President of Behavioral Health Services Melissa.Caldwell@freedom-bh.com



WHAT IS A CRITICAL INCIDENT?

Challenging or distressing events at work or home
Loss of loved ones
Health issues affecting self or loved ones
Suicide or unexpected death
Line of duty injury
Deaths that occur during professional service
Events requiring critical emergency responses
Natural disasters impacting the community
Severe conflict within teams

Confidentiality will be maintained (as legally allowable) with all parties involved in the process.

> Contact Us info@freedom-bh.com ⊠ www.freedom-bh.com ⊕

Because of our mental health approach to Officer Wellness, one of our Missouri Clients [ADP 940] saw their Workers Compensation claims drop from 119 claims in 2017 to 39 in 2020 to only 13 as of June 1,2021. Officer Wellness is something that we include in our proposal because it is the right thing to do.

REQUEST FOR PROPOSALS RFP-LC-22-11 INMATE MEDICAL SERVICES

MENTAL HEALTH FIRST AID FOR PUBLIC SAFETY



Nearly **1** in **4** police officers thinks of suicide at some POINT IN THEIR LIFE. National Alliance on Mental Illness via 2009 Centers for Disease Control and Prevention Report



Why Mental Health First Aid?

Mental Health First Aid for Public Safety teaches you **how to identify, understand and respond to signs of mental illnesses and substance use disorders.** This 8-hour training gives you the skills you need to reach out and provide initial support to someone who may be developing a mental health or substance use problem and help connect them to the appropriate care. It focuses on the unique experiences and needs of public safety personnel and is a valuable resource that can make a difference in their lives, their coworkers' and families' lives, and the communities they serve.

WHO SHOULD TAKE IT

- Law enforcement
- Corrections officers
- Other first responders
- 911 dispatch staff

WHAT IT COVERS

- Defusing crises.
- Promoting mental health literacy.
- Combating stigma of mental illness.
- Enabling early intervention through recognition of signs and symptoms.
- Connecting people to care.

The course will teach you how to apply the ALGEE action plan:

- Assess for risk of suicide or harm
 Encourage a
- Listen nonjudgmentally
- Give reassurance and information
- Encourage appropriate professional help
 Encourage self-help and other
- support strategies

TO FIND A COURSE OR CONTACT AN INSTRUCTOR IN YOUR AREA, VISIT www.MentalHealthFirstAid.org OR EMAIL Info@MentalHealthFirstAid.org.

"Public safety officers, regardless of rank or position, may find themselves confronted with a mental health crisis. My Mental Health First Aid training helped me save a life, and regular incidents serve as reminders of how public safety officers fall back on their training in times of crisis."



-Captain Joseph Coffey, Ret., Rhode Island Municipal Police Academy and Mental Health First Aid National Trainer

REQUEST FOR PROPOSALS RFP-LC-22-11 INMATE MEDICAL SERVICES

MEDICAL CLAIMS RE-PRICING

The vendor will be responsible for the re-pricing of medical claims. Once claims are received, the vendor will calculate the applicable discount (if any) and confirm the integrity of the claim prior to payment.

ACH agrees to the service listed in this section of the Request for Proposal. ACH will re-price medical claims. Once claims are received, ACH will calculate the applicable discount (if any) and confirm the integrity of the claim prior to returning to the county for payment. ACH averages a claims processing standard of 30 days; however, we anticipate being able to process these claims faster. This service is included in our program. This service is included in our program for a fee of 30% of the savings to the County.



WHO WE ARE

The price of medical care can be a significant expense. We take the responsibility of reviewing medical bills for off-site services that cannot be conducted within the correctional facility. This includes, but is not limited to, hospitalization, dialysis, lab and x-ray services, and specialty consults such as OB/GYN. Let us monitor your off-site care expenses for appropriateness and potential discounts.

WHAT WE PROVIDE

- A dedicated claims processor
- Medical bill review and scrubbing
- Medical bill repricing
- Elimination of medical bill errors
 Negotiated discounts
- Monitoring bills and recouping funds
- Direct communication with providers
- ✓ Documentation maintenance



DETAINEMR

Jails and Detention Centers need a special kind of Electronic Medical Record (EMR). Systems built for traditional health care just do not function the way correctional facilities need them to. Unable to find a great solution, ACH created one. DetainEMR is our proprietary EMR through our sister company, Advanced Inmate Medical Management (AIMM), LLC. It functions just like the Livingston County Jail needs it to do, without the extra frills.



Our EMR is more cost-effective than others.

While an Electronic Health Record (EHR) is a more comprehensive report of the patient's overall health, an EMR is a narrower view of a patient's medical history, mainly used by providers for diagnosis and treatment. DetainEMR generates a prescription file that can be electronically faxed to the pharmacy, making medication ordering easy. The system does not currently have an inventory management system; it does, however, have electronic Medication Administration Records (MARs). DetainEMR can provide reports of patients on medications, as well as which patients take health medications.

Nurses appreciate that DetainEMR is SOAP-note based.

Although ACH will not cover the costs of integration (the "bridge"), we can engage in discussions with the GCJ's Jail Management System (JMS) representatives and/or prior EMR vendor regarding the project. The "inmate import file structure layout" could be used to help Livingston County determine the cost of building an integration between DetainEMR and your current JMS provider.

<u>Please see our Pricing Proposal on page 6 for pricing.</u>

In the event any changes are made to the JMS, Livingston County must notify ACH at least 90 days prior to any changes being implemented. The county will be financially responsible for any changes made to the integration. Failure to notify ACH of these changes may cause the EMR system to malfunction and result in additional charges to the county to correct errors. Failure to notify ACH of these changes may also cause the system to malfunction and result in medical information being permanently lost or unrecoverable.

DetainEMR is cloud-based, so you can login from almost anywhere.

If the county asks ACH to arrange for AIMM, LLC to provide EMR at the facilities, both parties agree that ACH is protected and immune from any liability or cause of action which may arise from the use of the EMR.

ACH SAVES LIVES

ACH takes the care of those inmates entrusted in our care very seriously. We also know that part of this very important decision of choosing a new health care provider for Livingston County is the cost. Cost is not only associated with the cost of the new health care program, but in legal actions brought against Livingston County. One of the biggest expenses for any local jail like Livingston County are the lawsuits resulting from death or suicide of an inmate in their care.

"I can't express the relief supervisors feel with a company that understands the legal aspects in regard to inmate care." Wisconsin Client, 2021

In an independent news article by Reuters news organization in October 2020, ACH was found to be the best when it comes to inmate deaths and suicides per 1,000 inmates for a private health care provider at local jails and detention facilities.

What makes ACH able to save more lives than our competitors? There are many reasons that include that we train our medical team on how to operate in a correctional setting. Practicing medicine in a jail environment is different than practicing medicine outside of the correctional setting. Our team understands the medical field in the correctional facility. Another reason is that we do not require our practitioners to follow a strict formulary for medicine for an inmate. We trust our practitioners to prescribe the most appropriate medicine for the individual inmate, just like in the local community. Another reason is that we do not require our practitioners to seek approval by these large corporation Medical Directors or Directors of Medical Operations. The jail practitioner understands the circumstances that surround their patient better than someone in a corporate office hundreds of miles away that have not personally dealt with the patient. And the last reason is that we do not have a utilization committee that the practitioner has to answer to about why they decided to send their patient out to see a specialist or order a certain test. These are services that are given to individuals in the community, and we believe that this allows us to save the lives of the inmates more than our competitors.

In a case in Arizona Federal Court, Federal Judge Roslyn Silver, blasted Corizon stating, "In these circumstances, there is no plausible compensation that can be provided to plaintiffs. The dead are not advantaged by defendants' repeated promises of better behavior in the future nor are they able to gain from monetary awards. It is impossible to quantify, monetarily, the harm suffered by prisoners because of a lack of adequate health care. It is true the parties expected compliance would take time, but neither plaintiffs nor the court expected that six

years after the stipulation, the court would be faced with having to sanction Defendants for at least 229 instances of noncompliance regarding health care performance measures, assessing defendants' refusal to comply with clear court orders regarding monitoring requirements, and beginning anew with maximum custody and mental health monitoring." ³

In a case in Dayton, Ohio's Federal Court, Naphcare had a sign reading "If you can talk, then you obviously can (expletive) breathe" displayed in their medical section. This came after an inmate in that same jail was placed face down in handcuffs during a medical emergency and held there for 22 minutes. Naphcare settled their part of that case for \$500,000. The county paid an estimated \$3 million to the family.⁴

In another case against Naphcare in Seattle Washington, U.S. District Judge Ricardo Martinez found, "There is substantial evidence for the jury to find that each of these Defendants disregarded known or obvious risks to Ms. Rodriguez's health." The lawsuit, filed in 2019, claimed [the Detention Center] and Naphcare are liable for negligence, excessive force, assault, and violations of Rodriguez's Eighth Amendment protections against cruel and unusual punishment through denial of medical care. The lawsuit alleges the defendants were "indifferent and ineffectual" in their attempts to monitor Rodriguez's condition. The county paid \$2 million to the family.⁵

In a case filed against Wellpath in Michigan, the American Civil Liberties Union is claiming that their client was denied access to prescribed medication to treat opioid withdrawal symptoms. ACLU attorney Syeda Davidson said the organization received complaints from other inmates at the jail who said they were not receiving physician-prescribed medications to treat addiction, the Traverse City Record-Eagle reported Thursday.⁶

In a New York case New York State's Attorney General, Eric Schneiderman announced that Armor Correctional Health Care settled a case and agreed to a three (3) year band from providing medical services at any jail in the State of New

³ <u>https://www.azcentral.com/story/news/local/arizona/2021/07/19/trial-ordered-over-arizona-department-corrections-inmate-health-care/8016646002/</u>

⁴ <u>https://www.daytondailynews.com/news/crime--law/controversial-jail-sign-becomes-part-lawsuit-against-county/uKI2jfxBmyIqsCEVkIu5CP/</u>

⁵ <u>https://www.seattletimes.com/seattle-news/king-county-jail-pays-2-million-to-partially-settle-suit-over-woman-who-died-in-custody/</u>

⁶ <u>https://www.usnews.com/news/best-states/michigan/articles/2021-10-29/lawsuit-jail-denied-inmate-medication-to-treat-addiction</u>

York because they were not upholding their responsibilities under the contract and defrauding taxpayers and the health of inmates.⁷

In a Kentucky case, Southern Health Partners (SHP) was the subject of a suit brought by the administrator of the estate of a Hopkins County inmate. The Sixth Circuit Court of Appeals overturned a previous summary judgment, the court of appeals finding the company was recklessly indifferent to the medical needs of the 25-year-old who died while an inmate at the Hopkins County Detention Center from an antibiotic resistant MRSA infection. In another Kentucky case, Southern Health Partners settled a case filed against it by the family of a Montgomery County inmate who also died while incarcerated. Details of the settlement between Southern Health Partners and the plaintiff were not disclosed. However, in that case, a \$400,000 settlement was reached for claims against Montgomery County jailer Eric Jones and several deputies.⁸

In a central Arkansas case, Southern Health Partners, settled a wrongful death case in Saline County, Arkansas. Attorney George Ellis of Benton, who as an attorney for the Association of Arkansas Counties represented the county, jail administrator and sheriff, confirmed ... that \$344,000 in public funds from the association were paid to settle his clients' share of the agreement.⁹

Included on the following page is the chart with the number of deaths and suicides per 1,000 inmates. Having ACH as your healthcare service provider in Livingston County will save the lives of those entrusted in your care over any and all of our competitors. In fact, if you take the statistics below (in the chart) with deaths and suicides combined the top private healthcare providers responding to this Request for Proposal are as follows:

- 1. MEnD had 3.25 inmate deaths per 1,000 in 2019.
- 2. Wexford had 2.74 inmate deaths per 1,000 in 2019.
- 3. Naphcare had 2.72 inmate deaths per 1,000 in 2019.
- 4. QCC-IN had 2.52 inmate deaths per 1,000 in 2019.
- 5. Armor had 2.45 inmate deaths per 1,000 in 2019.
- 6. Corizon had 2.36 inmate deaths per 1,000 in 2019.
- 7. Wellpath had 2.27 inmate deaths per 1,000 in 2019.
- 8. Southern Health Partners (SHP) had 2.22 inmate deaths per 1,000 in 2019.
- 9. Mediko had 2.01 inmate deaths per 1,000 in 2019.

⁷ <u>https://www.jaildeathandinjurylaw.com/blog/21/achs-armor-correctional-health-services-medical-neglect-lawsuits/</u>

⁸ <u>https://www.richmondregister.com/news/settled-inmate-jail-healthcare-provider-reach-settlement-in-lawsuit/article_7953a48e-3851-11e8-9bda-1325cd924ec6.html</u>

⁹ https://www.arkansasonline.com/news/2018/jun/17/344-000-paid-in-jail-death-suit-2018061-1/

- 10. QCHC had 2.00 inmate deaths per 1,000 in 2019.
- 11. Turnkey had 1.76 inmate deaths per 1,000 in 2019.
- 12. VitalCore had 1.61 inmate deaths per 1,000 in 2019
- 13. ACH had 1.06 inmate deaths per 1,000 in 2019.

This represents a 35 to 67 percent lower rate of deaths per 1,000 inmates than our competitors. Statistically for Livingston County that could relate to anywhere from 7 (Mend), 5 (Wexford, and NaphCare), 4 (QCC-IN, Armor, Corizon, Wellpath), 3 (SHP, Mediko and QCHC) and 2 (TurnKey and VitalCore) more inmate deaths per year depending on the vendor selected to provide the inmate healthcare at the Livingston County Jail. Even if some of those deaths could have been prevented, Livingston could be looking at 1 to 4 deaths that they would have to pay the families of those inmates that died in their custody. <u>This fact alone could save inmate lives and Livingston County millions of dollars in legal cases every year.</u>



ACH AWARDS AND ACCOLADES

ACH has listed just a few of the Awards and Accolades that makes our company different than the other companies that usually bid for these services.

BBB TORCH AWARD FOR ETHICS WINNER

On 12/11/19, we were honored to receive the Better Business Bureau's Torch Award for Ethics. The award honors a company that demonstrates best practices, leadership, social responsibility, and high standards of ethics that benefit their clients, employees, and communities. We believe ACH is the first and only correctional health care company to receive this prestigious award. Our ethics stand is stark contrast to one of our competitors Wellpath, who settled a \$4.5 Million lawsuit in March 2021 in the death of a mentally ill jail detainee <u>only after a Federal Judge</u> finds it [Wellpath] destroyed evidence.¹⁰





GREAT PLACE TO WORK CERTIFIED

ACH is certified as a Great Place to Work[®] by *Fortune Magazine*. ACH is the first and only correctional health care company to receive this certification. This certification has been awarded consecutively from 2016 to 2021. This certification is awarded by a blind survey of not just current employees, but also those that are no longer with the

company.

GOLDEN STETHOSCOPE & LIFESAVING AWARDS

A Golden Stethoscope is given to a health care team when they save a life. We also present Lifesaving Awards, to honor nonmedical first responders such as correctional officers, when they perform an exceptional act under emergency conditions, where the action rendered directly results in sustaining a human life.





THE BELL SEAL FOR WORKPLACE MENTAL HEALTH

Advanced Correctional Healthcare, Inc. is officially certified at Silver for the Bell Seal for Workplace Mental Health from Mental Health America. ACH received a 94% in supportive workplace, 90% in Holistic Wellness at Work, and an 80% Caring Beyond Compliance scores.

¹⁰ <u>https://www.prisonlegalnews.org/news/2021/mar/1/private-medical-contractor-wellpath-pays-45-million-</u> death-mentally-ill-jail-detainee-after-judge-finds-it-destroyed-evidence/



THE DAISY AWARD We are also the first and only correctional health care company to partner with the DAISY Foundation for Extraordinary Nurses.



August 2021 **Sue Kidman, LPN** Camden County Sheriff's Office Detention Facility Advanced Correctional Healthcare, Inc. Camdenton, MO United States

Susan Kidman

Earlier this year, we had an inmate in our custody for violating many orders of protection. He assaulted several guards while in our custody and was cited for contempt of court. This individual was not a model inmate. During his stay in our facility, he developed cancer that spread quickly throughout his body. Due to his violent nature, it was determined that releasing him would not be an option until he was incapacitated due to the danger posed. He then deteriorated so quickly that releasing him to a facility would still not be an option, so he was put on hospice within our jail.

Our jail nurse, Sue Kidman, did everything in her power to get him the necessary equipment needed to make his final days as comfortable as possible even though he had not treated her with respect on several occasions. As the inmate faced his final hours, he became scared and a little confused. Sue volunteered to come in after-hours to sit with him until his time eventually came, taking a huge burden off our fairly young staff, many of whom had never dealt with death before. She stayed by his side all day and night until the end showing great compassion to a man that had very little compassion for those around him as well as Sue herself. I found it to be a very forgiving and selfless gesture helping the inmate die with his dignity intact. Our jail nurse, Sue Kidman, did everything in her power to get him the necessary equipment needed to make his final days as comfortable as possible.

"I can leave the jail knowing our correction officers will have wonderful, professional, and reliable help when needed." Michigan Client, 2020

CONCLUSION

ACH, a woman owned, and women lead corporation, has developed a customtailored proposal response, which offers and provides many options and enhancements to compliment the program as required by the Request for Proposals (RFP) for Livingston County. We confirm that our commitment to care for the patients, provide proven solutions, and demonstrate a solid strategic partnership which will successfully meet and exceed the needs of Livingston County and the requirements of the RFP.

We are confident that ACH is the health care provider that Livingston County would like to remain as a strategic partner so that we can continue to provide daily care for the patients at the Livingston County Jail. ACH would love to retain Livingston County as one of our strategic partners in the State of Michigan.

ACH is dedicated to expanding, revising, and adapting our program, accordingly, as warranted, and mutually agreed upon by Livingston County, as the population increases during the coming months and years. As previously specified, ACH reconciles the ADP quarterly, *up*, *and down*, to provide proper financial stewardship.

The ACH program will complement the LCJ by providing:

- Critical Incident Employee Rapid Response (CIERR) program for officer wellness. Our mental health company, Freedom Behavioral Health, provides this service because it is the right thing to do for Officer Wellness.
- Mental Health First Aid and medical training for the Jail staffs.
- Commitment and structured responsiveness to Livingston County communication requests. Our corporate team is available 24/7 by telephone to address any concerns or questions you may have about our services.
- ACH will provide medical care and officer wellness programs for the staff members at the facility free of charge.
- ACH will help inmates with connecting to community programs to assist them with their mental health and medical needs prior to release.

Our corporate team is ready to discuss and negotiate the entire program with Livingston County. Our team is accessible to answer any questions that the Livingston County Evaluation Panel might have about our proposal. ACH will deliver a program that provides <u>better stewardship of Livingston</u> <u>County's tax dollars</u>, which offers the best value and is most advantageous to the Livingston County Jail.

ACH looks forward to continuing our strategic partnership and incorporating our program offerings as the preferred Medical and Mental Health Care Services provider for the Livingston County Jail. In addition to the mental and medical expertise at our corporate office, our corporate office leadership team has over one hundred (100) years of combined experience in the correctional field, ranging from a former correctional officer, a former quality assurance manager (over local, state, and federal inmates/detainees), former jail administrators, former jail superintendents, and a former sheriff. They have provided services to correctional facilities ranging in average daily populations from a hundred (100) to twenty-four hundred (2,400). The Program Consultant over the Livingston County Jail is Rachael Wunder who has been working with the LCJ since 2020.

ACH has strived to provide all information requested in the Request for Proposal. If we have left out anything in our response it was not intentional. If you should need any further clarification, please reach out to Jessica Young, President, and Chief Executive Officer, on her cell phone at (309) 550-8166. We will respond promptly to any inquiry.

APPENDIX I – NON-DISCLOSURE AGREEMENT

Non-Disclosure Agreement

This Nondisclosure Agreement (the "Agreement"), between Advanced CorrectionalHealthcare, Inc., a corporation located at 720 Cool Springs, Suite 100, Franklin, TN37067("ACH"), and RichlandCOUNTY,(STATE) ("THE COUNTY").

<u>Purpose</u>. The parties wish to engage in discussions concerning the potential contractual partnership to provide correctional health care services (the "Designated Purpose"). In connection with this Designated Purpose, ACH may further disclose its Confidential Information (including but not limited to ACH's insurance loss/run report) to THE COUNTY. This Agreement is intended to allow the parties to continue to pursue the Designated Purpose while protecting ACH's Confidential Information (including Confidential Information previously disclosed to the other party) against unauthorized use or disclosure.

1. <u>Definitions</u>. Unless otherwise defined herein, capitalized terms used in this Agreement shall have meaning set forth below:

"Affiliate" means any person or entity which directly or indirectly controls, is controlled by or is under common control with such person or entity where "control" means the right to control, or actual control of management of such entity, whether by ownership of voting securities, by agreement, or otherwise.

"Confidential Information" means any oral, written, graphic or machine-readable information including, but not limited to technical or non-technical data, patents, patent applications, copyright, copyright applications, research, product or service plans, developments, inventions, processes, designs, drawings, patterns, compilations, engineering methods, techniques, devices, formulae, software (including source and object code), algorithms, business plans, agreements with third parties, lists of actual or potential services or customers, marketing plans, financial plans or finances and similar information relating to ACH, its Affiliates, the Designated Purpose, or any of their respective third party suppliers or customers furnished by or on behalf of ACH to THE COUNTY or any of its Representatives regardless of the manner in which it is furnished or obtained by THE COUNTY or its Representatives through observation of ACH's facilities or procedures (save and except communications with legal counsel which constitute attorney-privileged information).

"Representatives" means, in respect of any party, such party, such party's Affiliates, its and their respective directors, officers, employees, agents, advisors (including financial advisors and legal counsel) and any institutional lender to such party and the directors, officers and employees of any such agent, advisor or lender.

2. <u>Nondisclosure of Confidential Information</u>. THE COUNTY must not use any of ACH's Confidential Information for its own use or for any purpose other than to carry out discussions concerning, and the undertaking of the Designated Purpose. THE COUNTY may provide ACH's Confidential Information only to THE COUNTY's employees who (i) have a

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substantive need to know about the Confidential Information in connection with the Designated Purpose; (ii) have been advised of the confidential and proprietary nature of the Confidential Information; and (iii) have agreed to protect from unauthorized disclosure all confidential and proprietary information, of whatever source, to which they have access in the course of their employment. THE COUNTY may also provide Confidential Information to THE COUNTY's Affiliates, consultants, contractors and agents who are not competitors of ACH, subject to the requirements of (i) through (iii) above. THE COUNTY must take all reasonable measures to protect the secrecy of and avoid disclosure or use of ACH's Confidential Information in order to prevent it from falling into the public domain

or the possession of persons other than those persons authorized under this Agreement to have this information. Such measures shall include, but not be limited to, the highest degree of care that THE COUNTY utilizes to protect its own Confidential Information of a similar nature, which shall be no less than reasonable care. THE COUNTY must notify ACH of any actual or suspected misuse, misappropriation or unauthorized disclosure of ACH's Confidential Information, which may come to THE COUNTY's attention. THE COUNTY will be liable for all breaches of the terms of this Agreement by its Representatives.

3. <u>Exceptions to Nondisclosure of Confidential Information</u>. Notwithstanding anything to the contrary in this Agreement, THE COUNTY shall have no liability to ACH concerning any of ACH's Confidential Information, which: (i) was in the public domain at the time it was disclosed or has entered the public domain other than by a breach of this Agreement by THE COUNTY; (ii) was known to THE COUNTY, without restriction, at the time of disclosure, as demonstrated by files in existence at the time of disclosure;

(iii) is disclosed with the prior written approval of ACH; (iv) was independently developed by THE COUNTY without any use of ACH's Confidential Information and by employees of THE COUNTY who have not had access to the Confidential Information, as demonstrated by files created at the time of such independent development; (v) becomes known to THE COUNTY, without restriction, from a source other than ACH without breach of this Agreement by THE COUNTY and otherwise not in violation of ACH's rights; or (vi) is disclosed pursuant to requirements of applicable law or the order or requirement of a court, administrative agency, or other governmental body; except that THE COUNTY shall provide prompt notice of such court order or requirement to ACH to enable ACH to seek a protective order or otherwise prevent or restrict such disclosure and fully cooperate with ACH to appropriately protect against or limit the scope of disclosure.

4. <u>Specific Excluded Use</u>. THE COUNTY must make no attempt to copy, reproduce, modify, adapt or translate the Confidential Information in order to develop, create, evaluate, or modify a product which is in any way competitive with any current software products marketed by ACH.

5. <u>Return or Destruction of Materials</u>. Within ten (10) days of the written request of ACH, or after the Designated Purpose has been rejected or concluded and, in the latter case, if the parties have not agreed otherwise, THE COUNTY shall: (i) return any Confidential Information that have been furnished by ACH to THE COUNTY and/or its Representatives in connection with the Designated Purpose either in its possession, or that of THE COUNTY's Representatives or approved third parties, accompanied by all copies thereof made by THE COUNTY and/or its Representatives; or (ii) delete or destroy all copies of Confidential Information in its possession, power or control, including copies of Confidential

REQUEST FOR PROPOSALS RFP-LC-22-11 INMATE MEDICAL SERVICES Information in the possession, power or control of its Representatives or approved third parties, which are present on magnetic, optical disk, volatile memory or other storage device, in a manner that assures the Confidential Information is rendered unrecoverable. Upon the completion of these tasks, an officer of THE COUNTY shall provide written confirmation to ACH that THE COUNTY and its Representatives have complied with the requirements of this clause. Notwithstanding the foregoing, THE COUNTY may retain Confidential Information in archived computer system backups in accordance with its security or records retention policies to the extent necessary to comply with applicable law or regulation, or professional standards, provided such information will continue to be protected under the confidentiality and use requirements contained in this Agreement.

6. <u>No Rights Granted</u>. This Agreement shall not be construed as granting any rights under any patent, copyright or other intellectual property right of either party, nor shall this Agreement grant THE COUNTY any rights in or to ACH's Confidential Information other than the limited right to review the Confidential Information solely for the purpose of the Designated Purpose.

7. <u>o Communication</u>. Each party agrees that, without the prior written consent of the other party, or unless it is necessary for the purpose of the Designated Purpose or required under applicable securities laws, neither such party nor its Representatives who are aware of the Confidential Information shall initiate or cause to be initiated or maintain any communications with any Representative of the other party concerning the Confidential Information.

8. <u>Term</u>. The term of this Agreement and the parties' obligations commence on the date first written above and extend with regard to all Confidential Information until two (2) years from the date of execution of this Agreement. Either party shall have the right to terminate this Agreement upon ten (10) days written notice to the other party; however, the parties' obligations set forth in this Agreement shall survive any such termination of this Agreement in accordance with their terms.

9. <u>No Future Agreements or Obligations to Disclose</u>. Nothing in this Agreement shall be construed as obligating or be deemed to obligate the parties (i) to enter into any future agreement concerning the Designated Purpose or the Confidential Information or (ii) ACH to disclose any particular Confidential Information.

10. <u>Governing Law</u>. This Agreement shall be governed, construed and interpreted in accordance with the laws of the State of _____(STATE) and the parties agree to the exclusive jurisdiction of the Courts of the State of _____(STATE) to resolve any disputes.

11. <u>Successors and Assigns</u>. This Agreement shall inure to the benefit of and be binding upon the respective successors and assigns of the parties, except that ACH's Confidential Information may not be assigned without the prior written consent of ACH, unless the assignee is the successor entity to the assignor upon dissolution of the assignor in its present form. Nothing in this Agreement, express or implied, is intended to confer upon any party other than the parties hereto or their respective successors and assigns any rights, remedies,

obligations, or liabilities under or by reason of this Agreement, except as expressly provided in this Agreement.

12. <u>Notice</u>. Any notice, demand or other communication required or permitted to be given to either party shall be in writing and shall be personally delivered to such party, sent by prepaid overnight courier, or sent by facsimile transmission or electronic mail, confirmed by prepaid overnight courier and delivered or sent to the intended Party at its address as described hereinabove. Any party may from time to time change its address by written notice to the other party given in accordance with this paragraph.

13. <u>Severability</u>. If one or more provisions of this Agreement are held to be unenforceable under applicable law, the parties agree to renegotiate such provision in good faith. In the event that the parties cannot reach a mutually agreeable and enforceable replacement for such provision, then (i) such provision shall be excluded from this Agreement, (ii) the balance of the Agreement shall be interpreted as if such provision were so excluded and (iii) the balance of the Agreement shall be enforceable in accordance with its terms.

14. <u>Independent Parties</u>. ACH and THE COUNTY are independent parties, and nothing contained in this Agreement shall be construed to constitute ACH and THE COUNTY as partners, joint venturers, co-owners or otherwise as participants in a joint or common undertaking, or to provide either party with the right, power or authority to create any duty or obligation on behalf of the other party.

15. <u>Remedies; Indemnification</u>. Each party acknowledges that: (i) its obligations set forth in this Agreement are necessary and reasonable in order to protect ACH and its business, (ii) due to the unique nature of ACH's Confidential Information, monetary damages would not alone be sufficient to compensate ACH for any breach by THE COUNTY of its covenants and agreements set forth in this Agreement, and (iii) any violation or threatened violation shall cause irreparable injury to ACH. In addition to any other remedies that may be available, in law, in equity, by statute or otherwise, ACH shall be entitled to (i) obtain injunctive relief against the threatened breach of this Agreement or the continuation of any such breach by THE COUNTY, without the necessity of proving actual damages, and (ii) be indemnified by THE COUNTY from any loss or harm, arising out of or in connection with any breach or enforcement of THE COUNTY's obligations under this Agreement or the unauthorized use or disclosure of ACH's Confidential Information.

16. <u>Amendment and Waiver</u>. Any term of this Agreement may be amended with the written consent of ACH and THE COUNTY. Failure to enforce any provision of this Agreement by a party shall not constitute a waiver of any term hereof by such party.

17. <u>Extended Meanings</u>. In this Agreement, words importing the singular number include the plural and vice versa and words importing gender include all genders. The word "person" includes, subject to the context in which it appears, an individual, partnership, association, body corporate, trustee, executor, administrator or legal representative.

18. <u>Entire Agreement</u>. This Agreement is the product of both of the parties, constitutes the entire agreement between the parties pertaining to the subject matter hereof, and merges all prior negotiations and drafts of the parties with regard to the transactions

contemplated herein. Any and all other written or oral agreements existing between the parties regarding such transactions are expressly cancelled.

The parties have executed this Nondisclosure Agreement as of the date first above written.

THE COUNTY

ADVANCED CORRECTIONAL

HEALTHCARE, INC.	
Ву:	Ву:
Name: Jessica Young, Esq., CCHP-A	Name:
Title: <u>President & CEO</u>	Title:
	Date:

APPENDIX II – CLIENT LIST

Client List

COUNTY	State	ADP	As Of
Adair	MO	55	02/01/15
Alger	MI	30	04/01/22
Allegan	MI	236	04/01/20
Alpena	MI	53	04/01/13
Alton	IL	24	05/27/21
Anderson	KS	35	06/12/14
Andrew	MO	78	08/01/12
Anoka	MN	200	7/11/22
Anoka	MN	70	7/11/22
Anoka	MN	45	7/11/22
Apache	AZ	80	11/18/21
Ashland	WI	55	03/01/17
Atchison	KS	65	06/01/07
Audrain	MO	55	02/01/08
Baraga	MI	15	05/04/21
Bartholomew	IN	160	10/01/05
Barton	MO	15	06/01/22
Bates	MO	161	03/01/05
Bayfield	WI	36	06/09/16
Bell	KY	70	10/08/15
Beltrami	MN	132	01/01/21
Benton	MN	55	2/14/22
Benton	MO	80	10/15/21
Blue	MN	86	08/01/11
Bluegrass	KY	30	07/18/12
Bond	IL	22	01/27/15
Boone	MO	211	06/01/16
Box Butte	NE	15	03/15/17
Branch	MI	135	04/28/17
Brown	KS	18	06/04/14
Buchanan	MO	225	09/01/18
Buffalo	NE	125	03/09/16
Buffalo	WI	13	02/15/17
Bureau	IL	27	12/31/09
Burnett	WI	23	03/15/16
Butler	NE	37	07/01/20
Butler	KS	225	10/30/08
Caldwell	KY	35	01/17/19

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Caldwall	MO	110	12/00/14
Caldwell	MO MO	113	12/09/14
Callaway Calumet	WI	60 30	12/01/05 04/27/16
Camden	MO	105	04/2//18
	MO	220	08/28/12
Cape Girardeau Cape Girardeau	MO	220 7	02/24/15
Cape Girardeau Casey	KY	, 170	02/24/15
Cass	MO	131	01/04/07
Cass	MI	115	04/18/07
Cedar	IA	21	11/01/09
Cedar	MO	60	01/01/21
	IL	187	5/24/22
Champaign Champaign	IL	107	5/24/22
Cheboygan	MI	90	12/12/18
Chippewa	MI	120	3/19/22
Chippewa	WI	130	03/01/11
Chisago	MN	60	03/23/17
Christian	IL	40	06/04/12
Clark	ΚY	205	11/01/10
Clarke	AL	110	05/05/21
Clay	MO	330	03/03/07
Clayton	IA	14	04/26/10
Clearwater	MN	30	4/25/22
Clinton	IL	55	12/01/17
Clinton	IA	80	03/31/10
Clinton	MI	200	05/24/17
Cole	MO	150	12/01/05
Coles	IL	120	08/01/02
Cooper	MO	38	10/03/06
Cornell	IL	0	01/15/04
Coshocton	OH	67	11/22/17
Crawford	IN	48	08/11/17
Crawford	IL	31	07/23/18
Crawford	WI	35	01/15/18
Crawford	AR	300	01/28/13
Crawford	MI	30	01/22/20
Crawford	MO	90	08/15/05
Dakota	MN	260	12/20/21
Dakota	MN	40	12/20/21
Dakota	NE	110	02/16/17
Dallas	IA	33	02/16/15
Daviess	MO	100	02/01/13

Delta	МІ	75	09/14/17
Delaware	OH	200	04/01/22
Des Moines	IA	68	01/07/16
Dewitt	IL	20	08/01/06
Dickinson	KS	27	02/01/09
Dickinson	MI	72	10/23/17
Doniphan	KS	20	11/01/08
Douglas	KS	186	07/01/16
Douglas	IL	25	11/01/14
Dubuque	IA	165	07/01/06
Dunklin	MO	170	04/23/22
Dunn	WI	120	12/31/12
Dunn	WI	94	01/01/21
Effingham	IL	45	6/15/22
Ellis	KS	72	06/15/16
Emmet	MI	80	12/20/17
Faribault	MN	40	05/06/09
Fayette	IL	55	04/15/22
Florence	WI	15	09/01/12
Floyd	IN	275	06/23/16
Fond Du Lac	WI	300	05/02/08
Ford	IL	45	02/15/11
Ford	KS	150	10/28/16
Forest	WI	32	6/17/22
Franklin	IL	93	10/05/17
Franklin	MO	145	10/01/14
Franklin	KS	10	01/01/14
Franklin	KS	54	01/01/14
Freeborn	MN	115	03/02/16
Fulton	IL	65	12/01/08
Gage	NE	21	10/14/08
Garfield	OK	250	12/13/18
Geary	KS	105	01/05/09
GEO Group	IL	100	06/28/18
Genesee	MI	650	07/01/21
Gogebic	MI	32	01/01/21
Goodhue	MN	55	12/28/11
Grant	WI	40	11/01/15
Green	WI	52	12/01/10
Green Lake	WI	55	7/15/22
Greene	AL	40	12/01/12
Grundy	IL	40	04/01/14

Hale	AL	40	01/11/17
Hall	NE	280	06/15/09
Hamilton	IN	470	12/12/11
Harvey	KS	118	10/01/13
Hendricks	IN	250	09/17/04
Henry	MO	110	08/01/10
Henry	IA	40	09/16/13
Henry	IL	107	03/01/14
Henry	IN	105	08/01/21
Houghton	MI	45	05/06/16
Howell	MO	55	06/09/05
Hughes	SD	150	2/9/22
Ingham	MI		6/2/22
losco	MI	50	01/09/14
lowa	WI	25	01/07/14
Iron	MI	37	06/05/13
Isanti	MN	52	02/06/12
ltasca	MN	88	11/01/12
Jackson	MI	347	12/01/15
Jackson	IN	176	01/01/06
Jackson	KS	0	02/15/16
Jackson	MO	930	07/15/18
Jackson	MO	930	06/27/20
Jackson	KS	80	10/22/13
Jasper	IA	40	07/15/09
Jefferson	NE	14	08/01/09
Jefferson	IL	150	02/18/13
Jefferson	IN	109	08/01/05
Jefferson	IA	15	07/01/08
Jefferson	MO	41	11/17/08
Jennings	IN	180	01/01/07
Johnson	MO	160	07/14/11
Johnston	OK	50	03/04/10
Joplin	MO	40	12/17/13
Kanabec	MN	43	04/19/11
Kane Juvi	IL	40	02/01/11
Kendall	IL	140	01/01/16
Kewaunee	WI	20	09/01/17
Knox	IL	70	08/01/02
La Crosse	WI	200	10/03/18
La Crosse - Juvi	WI	18	10/03/18
LaBette	KS	80	12/28/10

LaClede	МО	97	01/16/07
Lake	MI	30	08/01/17
Langlade	WI	100	01/01/19
Lawrence	IN	150	05/02/07
Lawrence	MO	47	03/02/12
Lee	IL	44	03/01/13
Lee	IA	60	12/21/15
Leelanau	MI	32	02/24/09
LeSueur	MN	15	10/01/15
Livingston	MI	288	04/01/17
Livingston	MO	30	06/14/11
Logan	IL	45	12/15/08
Louisa	IA	15	08/05/09
Lowndes	AL	25	03/30/17
Lyon	KS	130	04/08/11
Mackinac	MI	20	08/30/18
Macoupin	IL	80	12/15/15
Madison	IL	299	02/01/19
Madison	NE	75	05/15/14
Madison Juvenile	IL	25	02/13/19
Manitowoc	WI	175	04/15/13
Marinette	WI	128	01/01/16
Marion	MO	85	11/01/05
Marion	IA	44	06/02/14
Marion	IL	120	07/01/13
Marquette	MI	80	5/10/22
Marquette	WI	35	02/04/15
Marshall	KS	20	12/20/17
Mason	MI	55	08/01/21
McLean	IL	225	03/01/16
McLeod	MN	28	01/26/10
McNairy	TN	75	06/07/11
McPherson	KS	32	04/29/15
Mecosta	MI	100	01/01/17
Medina	OH	251	01/24/11
Menard	IL	11	09/10/13
Menominee	MI	45	03/01/21
Mercer	IL	55	02/16/15
Midland	MI	274	05/03/15
Mille Lacs	MN	50	3/9/22
Miller	MO	63	05/01/14
Missaukee	MI	30	4/26/22

Mississippi	МО	80	01/16/19
Moniteau	MO	18	04/13/17
Monroe	IL	25	08/22/19
Monroe	IN	240	01/01/06
Monroe	OH	80	02/08/18
Monroe	WI	160	08/30/12
Monroe	MI	320	06/01/06
Monroe	MI	10	1/17/22
Montgomery	IL	35	09/01/18
Montgomery	MO	60	11/01/06
Morgan	IL	30	02/16/15
Morgan	IN	320	11/15/14
Morgan	MO	130	05/16/08
Morrison	MN	45	05/15/22
Moultrie	IL	45	11/15/11
Mower	MN	80	08/15/10
Muscatine	IA	215	01/01/10
Navajo	AZ	300	10/6/21
Nemaha	KS	11	10/13/15
Newaygo	MI	327	04/29/21
Newton	IN	30	02/14/06
Nicollett	MN	28	05/17/11
Noble	OK	20	08/15/10
North Central Kansas Juvi	KS	18	09/23/15
Oceana	MI	66	01/03/22
Olmstead	MN	292	06/15/22
Oneida	WI	100	02/01/19
Osage	KS	20	05/04/17
Osceola	MI	69	08/01/15
Otsego	MI	35	05/05/16
Ozaukee	WI	135	01/01/21
Parke	IN	55	12/01/03
Pemiscot	MO	90	09/23/15
Peoria	IL	325	01/01/22
Peoria Juvi	IL	35	01/01/22
Perry	IL	35	01/11/18
Pettis	MO	85	04/18/05
Phelps	MO	200	01/01/05
Phelps	NE	45	12/16/15
Pike	MO	35	12/18/12
Piatt	IL	15	11/1/21
Platte	MO	180	01/01/12

Platte	NE	100	01/16/08
Polk	MO	36	11/01/06
Pottawatomie	KS	25	05/26/16
Poweshiek	IA	15	07/01/11
Presque	MI	28	08/01/13
Price	WI	25	6/1/22
Racine Juve	WI	60	09/20/16
Randolph	IL	40	04/01/22
Randolph	MO	65	06/01/05
Rice	MN	46	09/01/11
Richland	WI	32	04/09/14
Richland	OH	215	08/01/13
Richland	SC	806	06/13/22
Ripley	IN	99	01/01/05
Rock	WI	400	02/01/09
Rock Youth Svc	WI	20	02/10/15
Rockcastle	KY	120	04/01/10
Rusk	WI	40	07/15/08
Russell	KS	20	05/16/19
Saline	MO	41	02/01/07
Saline	IL	105	06/14/05
Saline	KS	239	05/13/15
Sangamon	IL	345	09/15/08
Sangamon	IL	16	07/01/13
Santa Cruz	AZ	136	07/17/21
Sauk	WI	167	01/01/17
Saunders	NE	140	08/20/08
Sawyer	WI	108	05/28/10
Schoolcraft	MI	12	03/29/21
Scott	IN	160	01/01/11
Scott	MO	117	01/01/18
Scotts	NE	285	06/01/11
Seward	NE	30	10/05/10
Sheboygan	WI	270	08/27/07
Sheboygan	WI	195	09/01/08
Shelby	IL	13	11/07/18
Shiawassee	MI	120	06/04/13
Sibley	MN	17	03/15/18
St. Ann PD	MO	15	05/01/21
St. Charles	MO	430	01/07/19
St. Charles Juvi	MO	4	04/10/19
St. Clair	MO	100	04/11/11

St. Francois	МО	130	12/01/16
St Joseph	MI	120	03/09/22
Ste. Genevieve	MO	180	11/15/16
Steele	MN	90	03/01/10
Stewart	TN	80	09/06/15
Stone	MO	60	02/02/12
Sumner	KS	150	05/04/09
Switzerland	IN	50	6/1/22
Taney	MO	200	09/14/10
Thomas	KS	30	07/07/21
Trempealeau	WI	25	06/01/21
Union	IN	20	01/01/05
Van Buren	MI	180	10/01/19
Vernon	MO	130	06/01/09
Vernon	WI	35	12/16/16
Vilas	WI	100	01/01/09
Virginia Beach	VA	1,200	2/1/22
Wabasha	MN	20	06/28/10
Warren	IL	15	01/07/19
Warren	MO	133	10/01/05
Warren	IA	17	08/18/17
Waseca	MN	17	07/30/14
Washington	IA	37	08/08/18
Washington	IL	25	11/03/16
Washington	WI	259	06/04/14
Washington	MO	50	03/28/18
Washington	NE	70	09/01/08
Wayne	IA	12	03/20/12
Wayne	OH	135	09/20/18
Webster	MO	55	06/19/20
White	IL	70	05/23/19
Whiteside	IL	85	04/30/20
Wilcox	AL	30	01/12/17
Wilson	KS	34	06/01/08
Winnebago	IL	800	01/01/22
Winnebago	WI	225	11/17/21
Winona	MN	60	04/11/11
Woodbury	IA	275	02/01/17
Woodford	IL	60	08/01/02
Wright	MO	55	08/01/10