

Account Manager:

Jamie Smith

Purchase Order Date:

08-10-2022 09:04:00 -0400

Cell Phone:

**Expected Delivery Date:** 

Stryker Quote Number:

10480807

Customer PO Number:

Bill To	Customer # : 1151874
Company Name :	LIVINGSTON COUNTY AMB
Contact or Department : Street Address : Addt'l Address Line :	1911 TOOLEY RD
City, ST, ZIP :	HOWELL, Michigan, 48855-8703

Authorized
Customer
Initials

Ship To / End User	Customer # : 1151874		
Company Name :	LIVINGSTON COUNTY AMB	•	
Contact or Department : Street Address :	1911 TOOLEY RD		
Addt'l Address Line :			
City, ST, ZIP:	HOWELL, Michigan, 48855-8703		
Phone :		4	

Authorized Customer Initials

Deliver To	Customer # : 1151874
Company Name :	
Contact or Department :	
Street Address :	
Addt'l Address Line :	
City, ST, ZIP	
Phone:	

Authorized Customer Initials

Description	Total
	\$1,169,949.86

Total:\$1,169,949.86



**Accounts Payable Contact Information** 

Name:

Email:

Phone:

**Authorized Customer Signature** 

Attachment: Stryker Quote Number: 10480807

Name:

Title:

Signature:

Date:

Stryker Terms and Conditions www.strykeremergencycare.com/terms

Prepared For:

## **Powered Systems**

Quote Number: 10480807 Remit to: Stryker Medical

P.O. Box 93308

Version:

Chicago, IL 60673-3308

LIVINGSTON COUNTY AMB Rep: Jamie Smith

> Email: jamie.smith@stryker.com

Phone Number:

Mobile: (269) 303-1257

Quote Date: 08/10/2022 Expiration Date: 12/13/2022

Attn:

Delivery Address End User - 5		Shipping - Billing	Bill To Acco	unt	
Name:	LIVINGSTON COUNTY AMB	Name:	LIVINGSTON COUNTY AMB	Name:	LIVINGSTON COUNTY AMB
Account #:	1151874	Account #:	1151874	Account #:	1151874
Address:	1911 TOOLEY RD	Address:	1911 TOOLEY RD	Address:	1911 TOOLEY RD
	HOWELL		HOWELL		HOWELL
	Michigan 48855-8703		Michigan 48855-8703		Michigan 48855-8703

### **Equipment Products:**

#	Product	Description	Qty	Sell Price	Total
1.0	639005550003	MTS PWLD EXCLUDES FLOOR PLATE	17	\$21,738.35	\$369,551.95
2.0	639000010135	CABLE, ANCHOR TO VEHICLE	17	\$73.04	\$1,241.68
3.0	639005550001	MTS POWER LOAD	2	\$23,200.34	\$46,400.68
5.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	19	\$26,799.19	\$509,184.61
6.0	6500700011	FOWLER O2 BOTTLE HOLDER KIT	19	\$256.36	\$4,870.84
7.0	650707000002	KIT, ALVARIUM BATTERY, SERVICE	19	\$630.00	\$11,970.00
8.0	650700450301	ASSEMBLY, BATTERY CHARGER	19	\$901.60	\$17,130.40
9.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	19	\$8.40	\$159.60
			Equip	ment Total:	\$960,509.76

### **Trade In Credit:**

Product	Description	Qty	Credit Ea.	<b>Total Credit</b>
TR-SMFAST-PL	TRADE-IN-STRYKER SAE COMPLIANT MANUAL FASTENER TOWARDS PURCHASE OF POWERLOAD	17	-\$1,000.00	-\$17,000.00
TR-SPCOT-PPXT	TRADE-IN-STRYKER POWER COT TOWARDS PURCHASE OF POWERPRO XT	19	-\$2,500.00	-\$47,500.00

### **ProCare Products:**

### **Powered Systems**

Quote Number: 10480807

Remit to:

Stryker Medical

P.O. Box 93308

Version:

Chicago, IL 60673-3308

Prepared For:

LIVINGSTON COUNTY AMB

Rep:

Jamie Smith

Attn:

Email:

jamie.smith@stryker.com

Phone Number:

Mobile:

(269) 303-1257

Quote Date:

08/10/2022 Expiration Date: 12/13/2022

#	Product	Description	Qty	Sell Price	Total
11.1	76011PT	ProCare Power-LOAD Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with battery coverage for MTS PWLD EXCLUDES FLOOR PLATE	19	\$7,778.40	\$147,789.60
11.2	77500030	ProCare Power-PRO 2 Prevent + Refresh Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel, SEM, battery coverage (7 years) and 1 cot refresh for 6507 POWER PRO 2, HIGH CONFIG	19	\$6,639.50	\$126,150.50
			ProCa	re Total:	\$273,940.10

### **Price Totals:**

Estimated Sales Tax (0.000%): \$0.00 Freight/Shipping: \$0.00 Grand Total: \$1,169,949.86

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

#### **Capital Terms and Conditions:**

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at <a href="https://techweb.stryker.com/Terms">https://techweb.stryker.com/Terms</a> Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <a href="https://www.strykeremergencycare.com/terms">https://www.strykeremergencycare.com/terms</a>.



Account Manager:

Jamie Smith

Purchase Order Date:

08-10-2022 09:05:00 -0400

Cell Phone:

**Expected Delivery Date:** 

Stryker Quote Number:

10566801

Customer PO Number:

Bill To	Customer # : 1151874
Company Name :	LIVINGSTON COUNTY AMB
Contact or Department : Street Address : Addt'l Address Line :	1911 TOOLEY RD
City, ST, ZIP:	HOWELL, Michigan, 48855-8703
Phone:	

Authorized Customer Initials

Ship To / End User	Customer # : 1151874				
Company Name :	LIVINGSTON COUNTY AMB				
Contact or Department :	0. 350 17 1 3				
Street Address :	1911 TOOLEY RD				
Addt'l Address Line :					
City, ST, ZIP:	HOWELL, Michigan , 48855-8703				
Phone ·					

Authorized Customer Initials

Deliver To	Customer # : 1151874
Company Name :	
Contact or Department : Street Address :	
Addt'l Address Line :	
City, ST, ZIP:	
Phone:	^

Authorized Customer Initials

Description	Total
	\$123,568.50

Total: \$123,568.50

Date:



Accounts Payable Contact Information

Name:
Email:
Phone:
Authorized Customer Signature

Name:
Title:
Signature:

### **Two Additional Powered Systems**

Quote Number: 10566801 Remit to: Stryker Medical

P.O. Box 93308

Version: Prepared For:

Chicago, IL 60673-3308

LIVINGSTON COUNTY AMB Rep: Jamie Smith

> Email: jamie.smith@stryker.com

Phone Number:

Mobile: (269) 303-1257

Quote Date: 08/10/2022 Expiration Date: 12/13/2022

Attn:

Delivery Address		End User - Shipping - Billing		Bill To Account	
Name:	LIVINGSTON COUNTY AMB	Name:	LIVINGSTON COUNTY AMB	Name:	LIVINGSTON COUNTY AMB
Account #:	1151874	Account #:	1151874	Account #:	1151874
Address: 1911 TOOLEY RD Address: HOWELL  Michigan 48855-8703		Address:	1911 TOOLEY RD	Address:	1911 TOOLEY RD
			HOWELL		HOWELL
			Michigan 48855-8703		Michigan 48855-8703

### **Equipment Products:**

#	Product	Description	Qty	Sell Price	Total
1.0	639005550003	MTS PWLD EXCLUDES FLOOR PLATE	2	\$21,738.35	\$43,476.70
2.0	639000010135	CABLE, ANCHOR TO VEHICLE	2	\$73.04	\$146.08
3.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	2	\$26,827.90	\$53,655.80
4.0	6500700011	FOWLER O2 BOTTLE HOLDER KIT	2	\$256.36	\$512.72
5.0	650707000002	Lithium-Ion Battery	2	\$630.00	\$1,260.00
6.0	650700450301	ASSEMBLY, BATTERY CHARGER	2	\$901.60	\$1,803.20
7.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	2	\$20.59	\$41.18
			Equip	ment Total:	\$100,895.68

### **Trade In Credit:**

Product	Description	Qty	Credit Ea.	Total Credit
TR-SMFAST-PL	TRADE-IN-STRYKER SAE COMPLIANT MANUAL FASTENER TOWARDS PURCHASE OF POWERLOAD	2	-\$1,000.00	-\$2,000.00
TR-SPCOT-PP2	TR-SYK PCOT TO PP2	2	-\$2,500.00	-\$5,000.00

### **ProCare Products:**

#	Product	Description	Qty	Sell Price	Total
8.1	76011PT	ProCare Power-LOAD Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with battery coverage for MTS PWLD EXCLUDES FLOOR PLATE	2	\$7,778.40	\$15,556.80

### **Two Additional Powered Systems**

Quote Number:

10566801

Remit to:

Stryker Medical

P.O. Box 93308

Version:

Chicago, IL 60673-3308

Prepared For:

LIVINGSTON COUNTY AMB

Rep:

Jamie Smith

Email:

jamie.smith@stryker.com

Phone Number:

Mobile:

(269) 303-1257

Quote Date:

08/10/2022 Expiration Date: 12/13/2022

#	Product	Description	Qty	Sell Price	Total
9.0	77500030	Prevent Plus Refresh 7 yr- TOS	2	\$6,639.50	\$13,279.00
			ProCare Total:		\$28,835.80

### **Price Totals:**

Estimated Sales Tax (0.000%): \$0.00 Freight/Shipping: \$837.02 Grand Total: \$123,568.50

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

### **Capital Terms and Conditions:**

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at <a href="https://techweb.stryker.com/Terms">https://techweb.stryker.com/Terms</a> Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <a href="https://www.strykeremergencycare.com/terms">https://www.strykeremergencycare.com/terms</a>.



To whom it may concern -

As a cost savings method for Livingston County's pursuit of Stryker Power-PRO™ 2 stretchers and Power-LOAD® loading systems, Stryker Corporation is willing to accept the below method for acquisition and payment.

- 1. Livingston County submits signed purchase order agreement prior to September 23rd in preparation for Stryker's planned 9% price increase on October 1st
- 2. Livingston County sets a target delivery date with Stryker up to 7 months in the future from time of order entry based on Livingston County's discretion and planned timeline to complete payment
- 3. Payment will not be due until Net 30 days of **delivery**
- 4. In the event that the funding resources are no longer able to support the purchase of this equipment, Stryker would allow cancellation of the entire agreement with no penalty to Livingston County up until **December 16th 2022**

We at Stryker would be grateful to have the opportunity to partner with Livingston County on this initiative and are hopeful that offering this type of creativity can allow the department to preserve funding and avoid significant price increases brought on by global supply and pricing pressures.

Thank you -

Kameron Kampen Kameron Kampen

Sales Manager, Stryker