



**Bid Synopsis  
For  
HVAC Services**

RFP Issued & Publicly Posted: 03/01/2023	Public Postings: Livingston Co. Website (livgov.com) BidNet (bidnetdirect.com/mitn)
Solicitation: RFP-LC-23-04	
RFP Due Date: 03/22/23	Proposals Received: 3

The purpose of this project is to enter into a contractual relationship with a vendor capable of providing HVAC services involving maintenance, repair and replacement projects as well as emergency repairs in Livingston County facilities.

The Evaluation Committee has completed evaluation of the proposals received for the Request for Proposals referenced above. All bidders submitted their responses within the timeframe outlined in the RFP. Below is a recap of the bid evaluation.

The RFP was publicly posted. Three responses were received as follows:

1. Great Lakes Air
2. Rolls Mechanical
3. William E. Walter

A summary of the Evaluation Committee review follows:

Great Lakes Air – Great Lakes Air appears to meet servicing requirements, but specific licenses were not identified including boiler. They have 21+ years of experience, but the least amount in comparison with the other bidders and no municipal references were provided. They cited a large vendor supply chain and provided detailed information on their response approach functions. They did the best job of specifically addressing the evaluation criteria. Their pricing was the highest among the bidders for base and overtime rates. Average evaluation score: 77.

Rolls Mechanical – The response offers all trade licenses, a comprehensive customer list, but no municipal references. The licenses provided for Master Electrician and Boilers has expired. They provided a good outline of their service approach with adequate staffing levels, but they do not mention response times. Their managers also have field experience, and they have 150 employees across the state. Their pricing offered the 2<sup>nd</sup> lowest base and overtime rates, lowest regular emergency rate, and highest trip charge. Average evaluation score: 80.

William E. Walter – This company has been in business for 75 years. Their equipment and systems are all qualified for service and installs. Municipal, school, and Consumers Energy references were provided. Their experience includes residential, light commercial, and heavy commercial. The service coordinator has been with the company for 23 years. They work with multiple vendors for supplies and equipment acquisitions. Their pricing provided the lowest overtime rate, second lowest for base hourly rate, lowest emergency overtime rate, and lowest vehicle charge. The William E. Walter response included detailed information regarding comprehensive experience and servicing of system and equipment, high and low pressure boiler licensing, and backflow device certifications. Average evaluation score: 86.

Based on the above, the evaluation committee recommends award to William E. Walter pending Board of Commissioners approval. The contract will also be hosted by Livingston County for the Michigan Association of Counties CoPro+ Program and made available through the program to all Michigan governmental entities, public schools, colleges and universities.